

# **INTERACTIVE ADVERTISING CAMPAIGN IN THE MALL: FACE RECOGNITION AND LANDMARKS DETECTION**

**KSENIYA KUDZELICH**

[HTTPS://GITHUB.COM/KKUDZELICH/FACIAL-RECOGNITION-AND-LANDMARKS-DETECTION](https://github.com/kkudzelich/facial-recognition-and-landmarks-detection)

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# PROJECT DESCRIPTION

- Project: Interactive advertising campaign in the mall to increase visitor engagement and increase sales.
- Client: An advertiser interested in innovative methods of attracting customers.
- Task: Create a system that identifies loyal customers and adapts advertising content in real time based on their reactions and emotions.

## SOLUTION

- Face classification model: Identification of regular customers to offer personalized promotions and discounts.
- Key\_points detection model: Analysis of visitors' reactions to commercials and interactive stands.

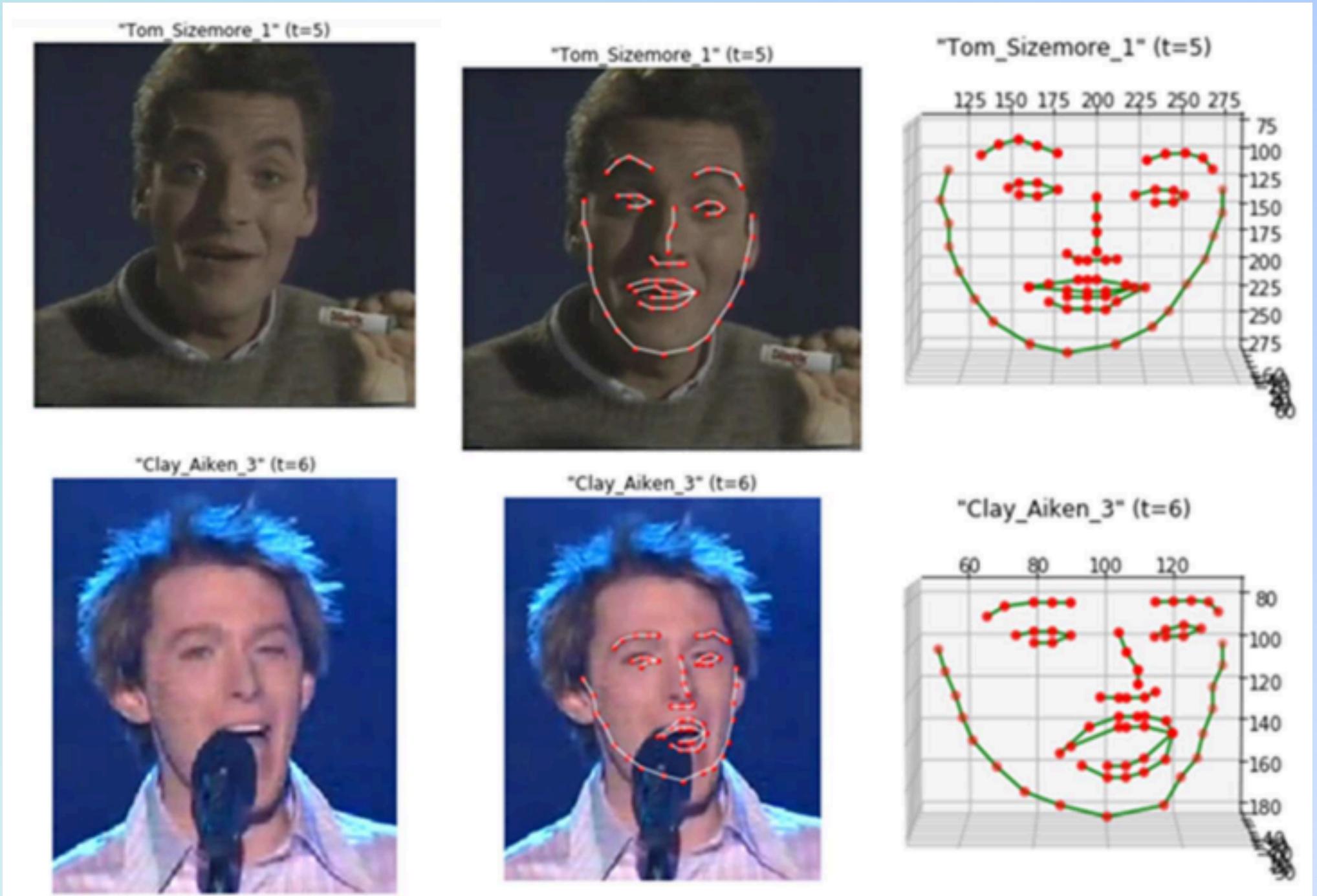
# HOW IT WORKS

- Cameras identify regular customers and offer them personalized discounts and offers.
- Interactive stands track visitors' reactions to ads and adapt content based on their emotions.
- If interest is noticed, it offers additional information or a discount.
- The advertiser receives information about the effectiveness of the campaign to optimize advertising strategies.



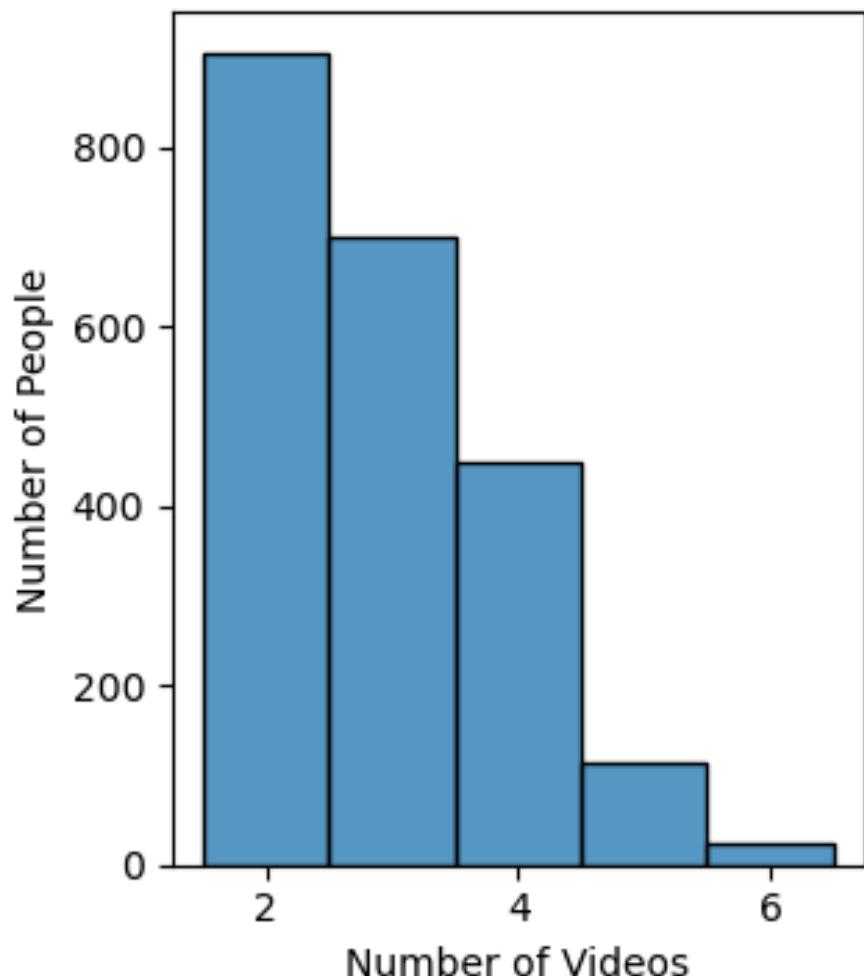
# DATA OVERVIEW

- Short videos of 828 unique individuals from YouTube
- Total number of frames is 260,399
- Each frame contains:
  - jpeg colors
  - 2D landmark coordinates
  - 3D landmark coordinates

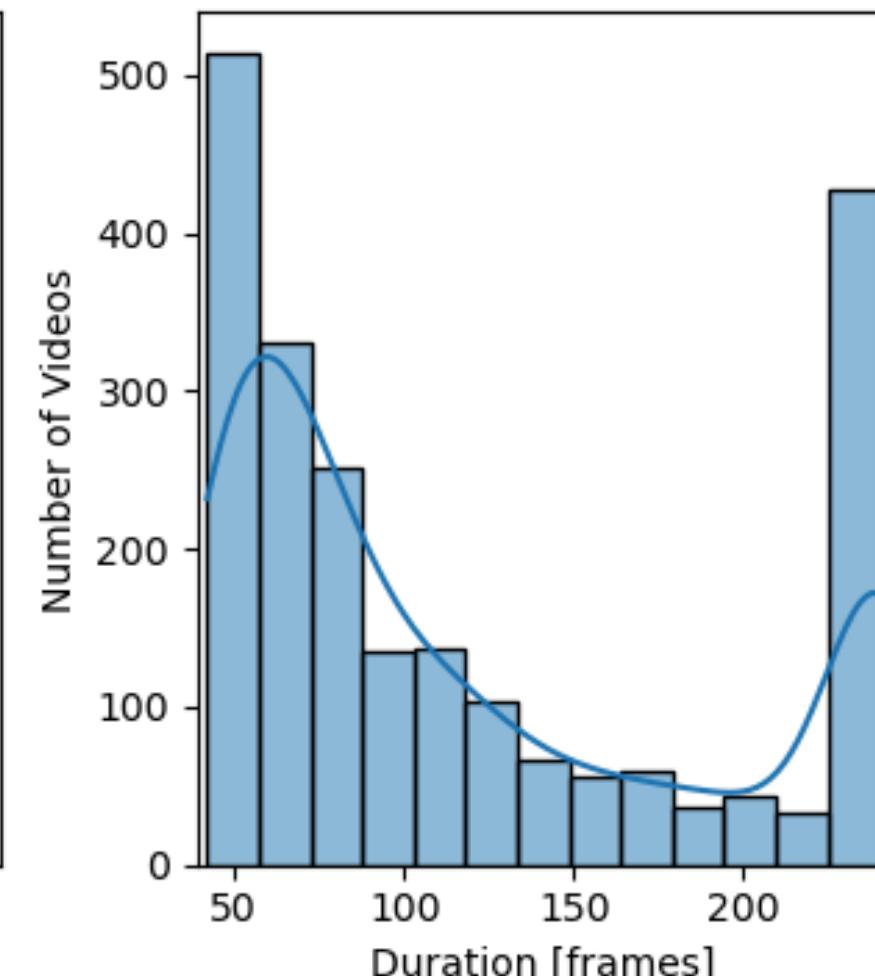


	<b>videoID</b>	<b>personName</b>	<b>imageHeight</b>	<b>imageWidth</b>	<b>videoDuration</b>	<b>averageFaceSize</b>	<b>numVideosForPerson</b>
0	Alison_Lohman_0	Alison_Lohman	228.0	213.0	240.0	90.150000	6.0
1	Alison_Lohman_1	Alison_Lohman	248.0	201.0	79.0	108.417722	6.0
2	Alison_Lohman_2	Alison_Lohman	335.0	308.0	136.0	122.161765	6.0

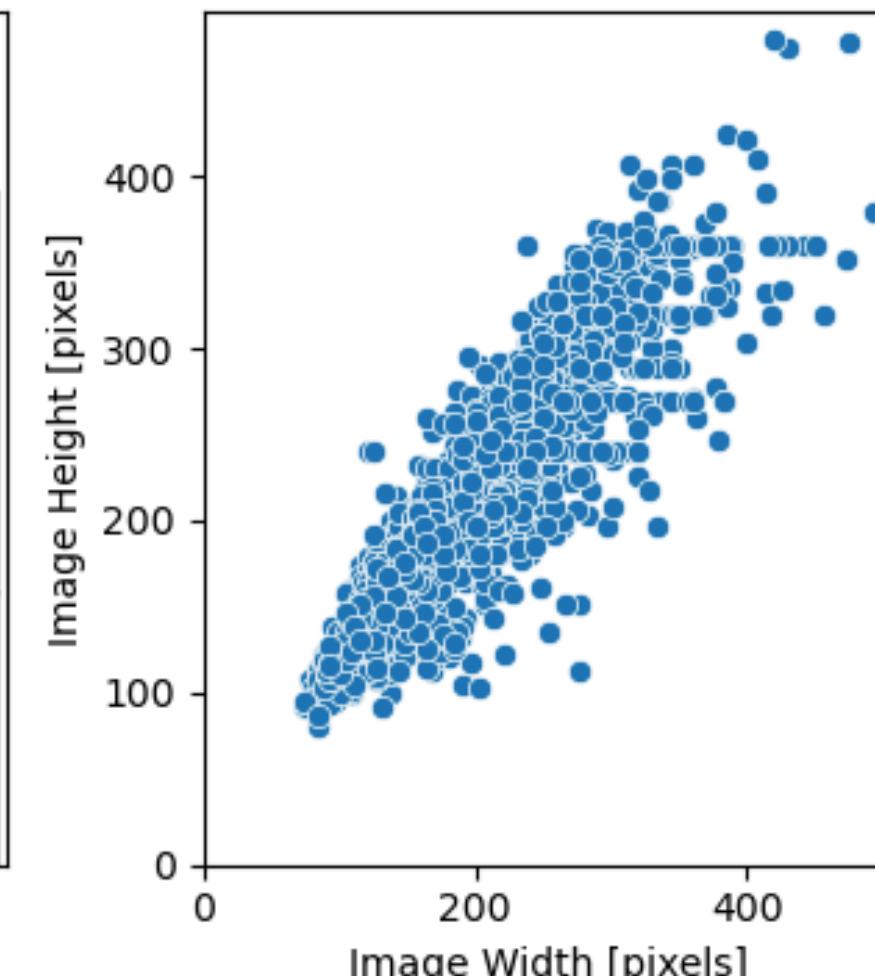
**Number of Videos per Person**



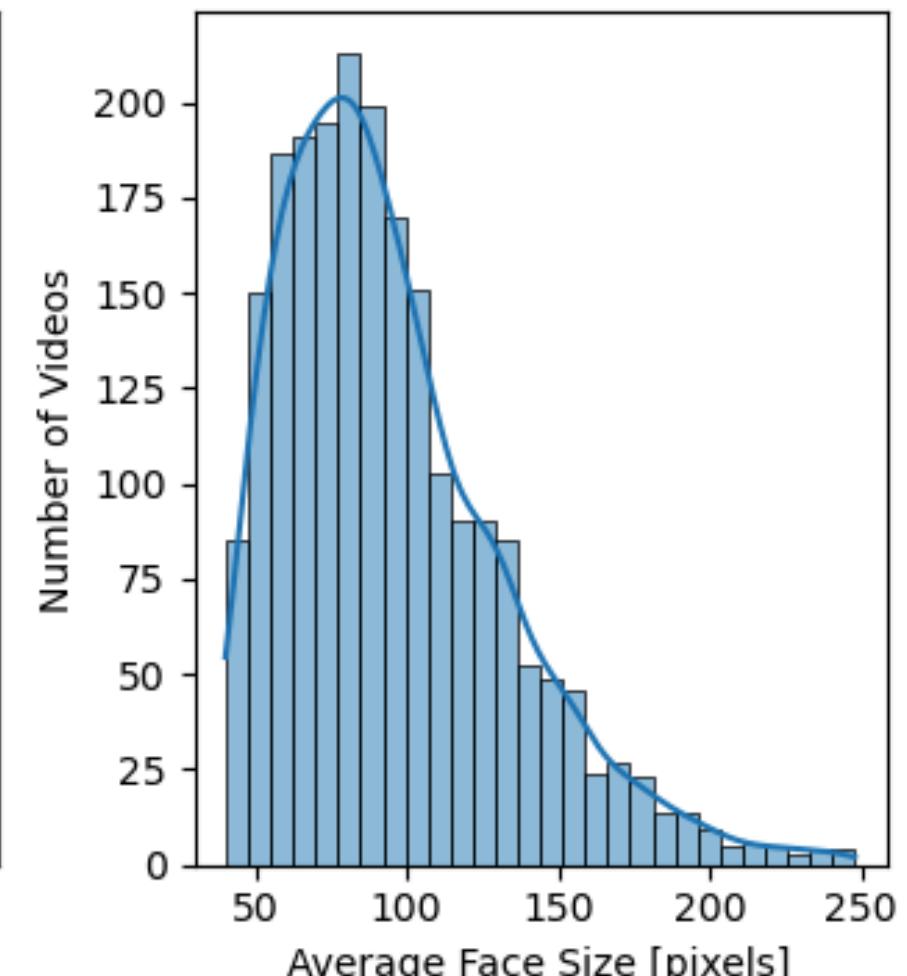
**Distribution of Video Duration**



**Distribution of Image Sizes**



**Distribution of Average Face Sizes**



Average number of videos per person - 3

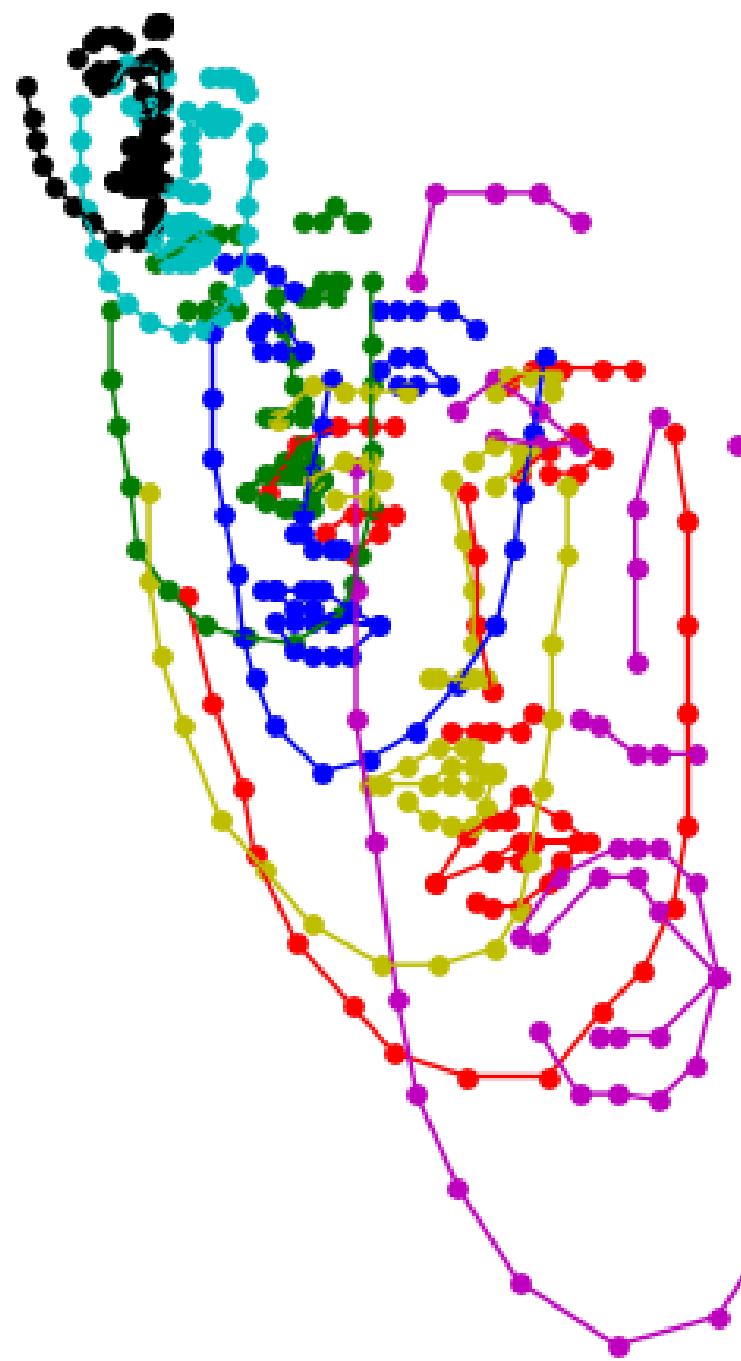
Average video duration - 118 frames

Images and faces of different sizes

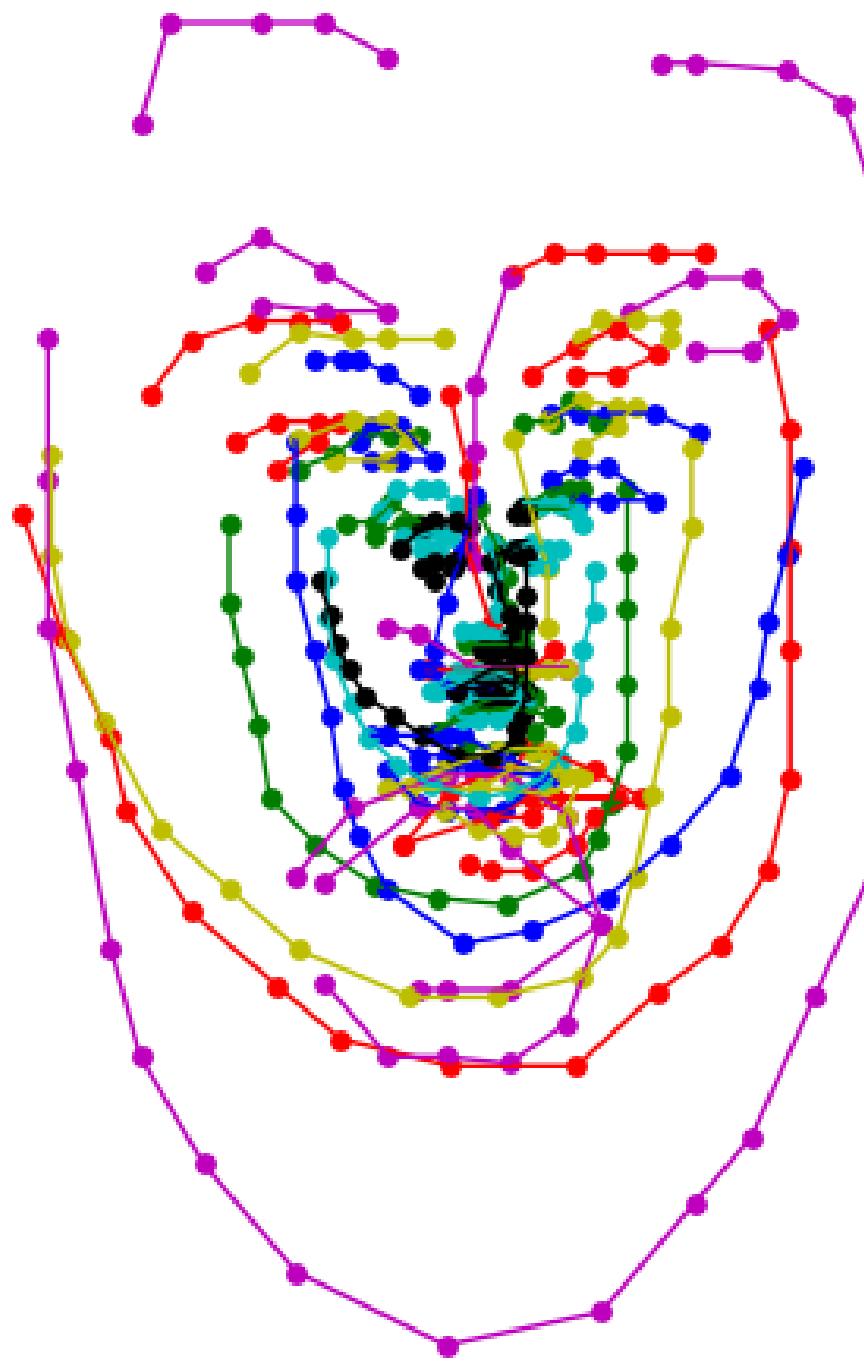
# LANDMARKS NORMALIZATION

## Shape Normalization Stages

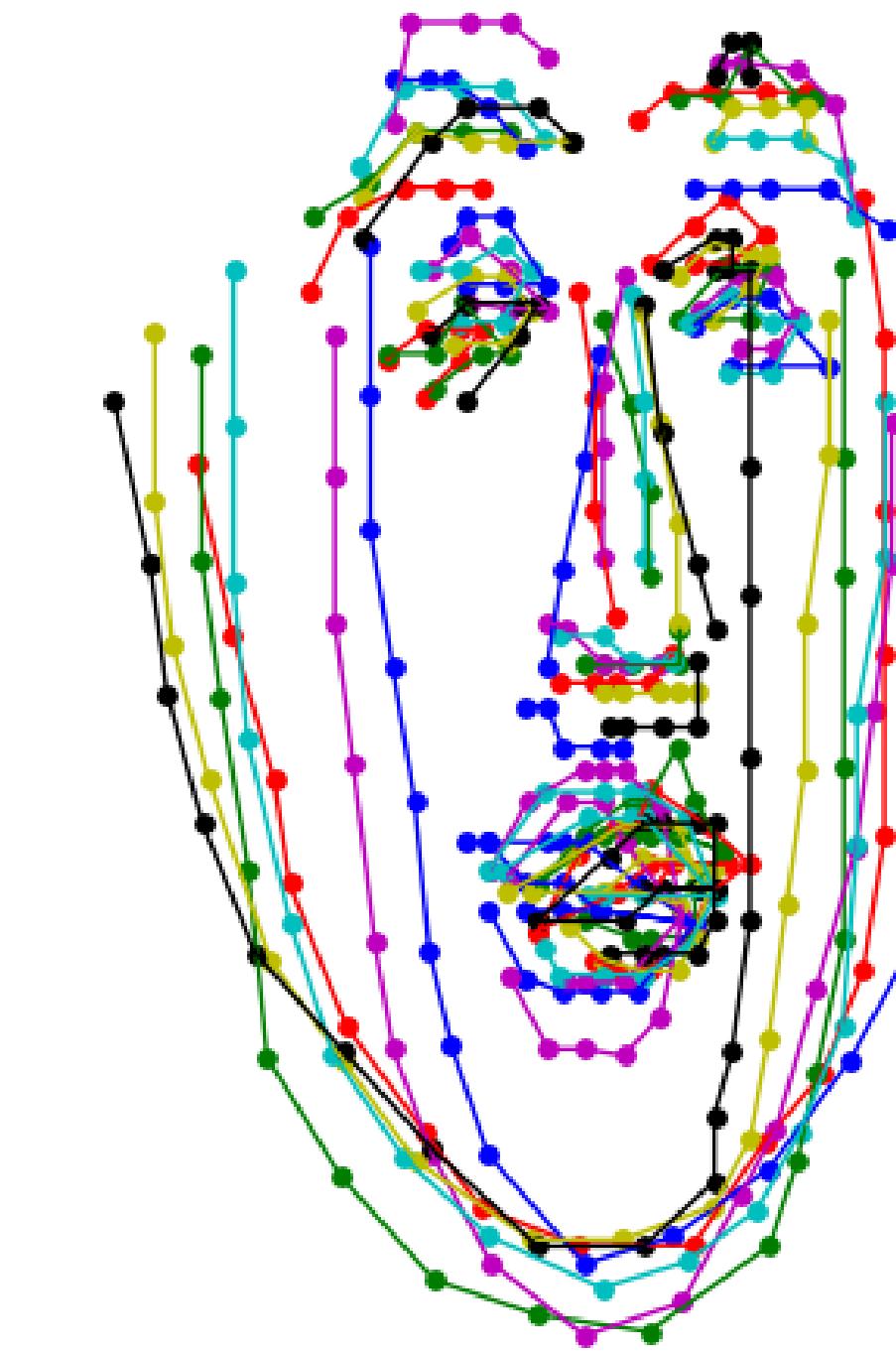
Original Shapes



Centered Shapes

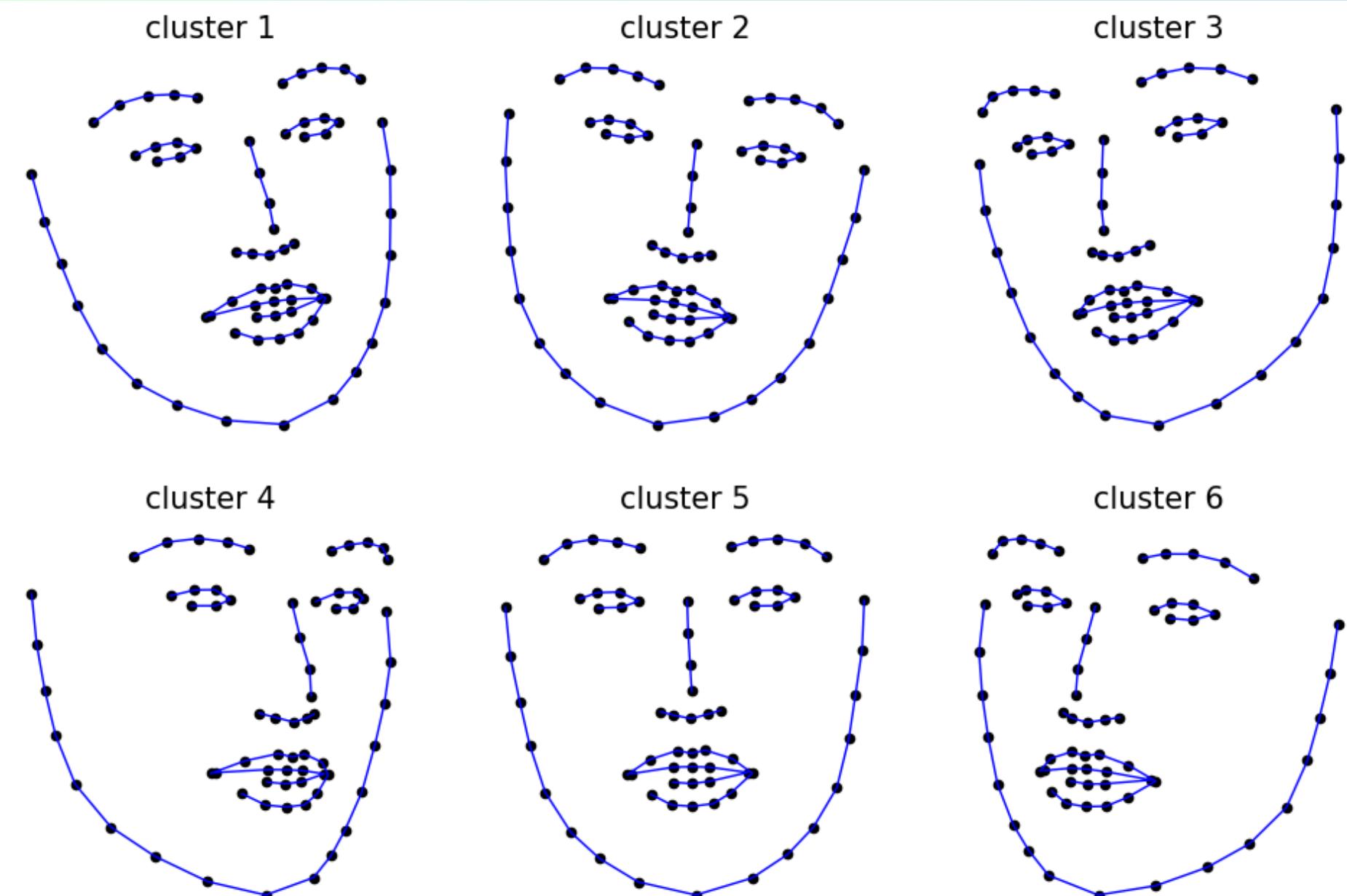
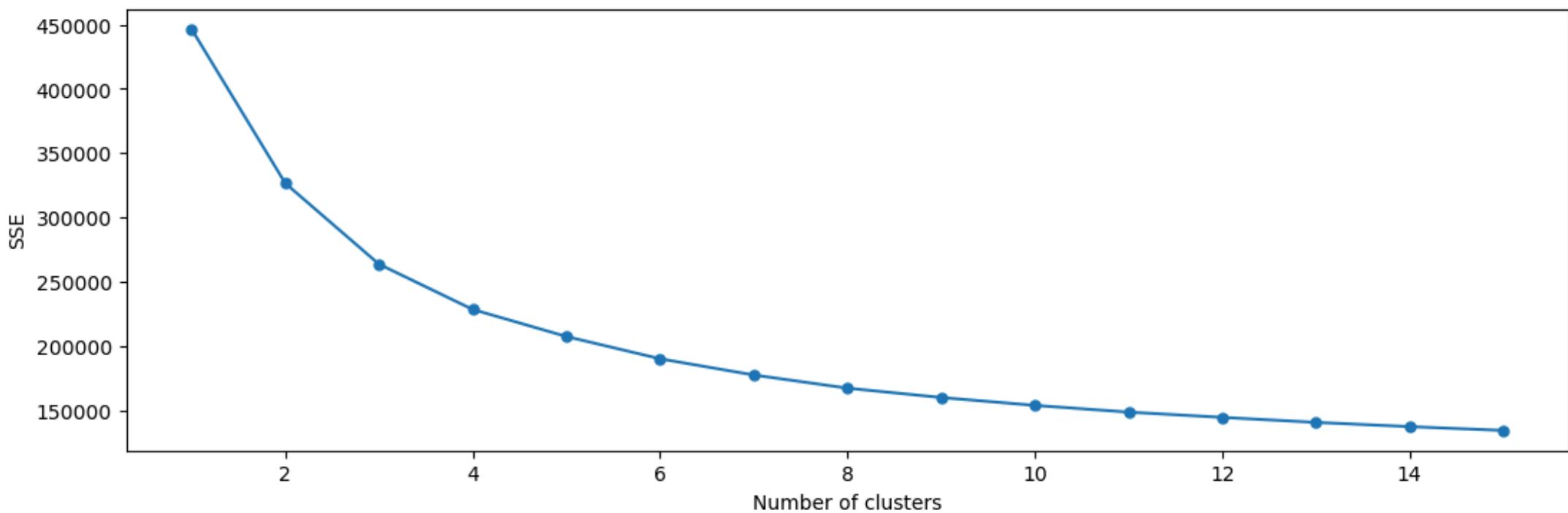


Normalized Shapes



# CLUSTER ANALYSIS

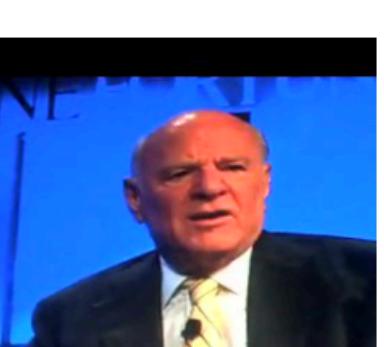
The Elbow Method



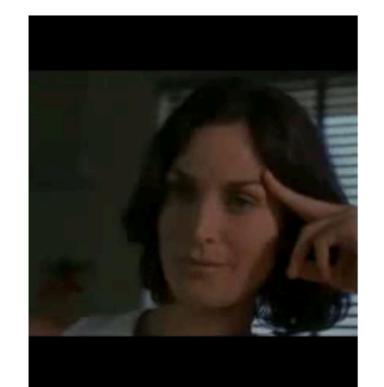
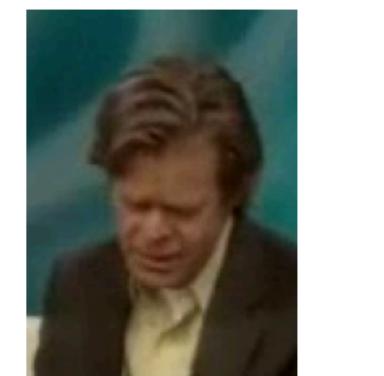
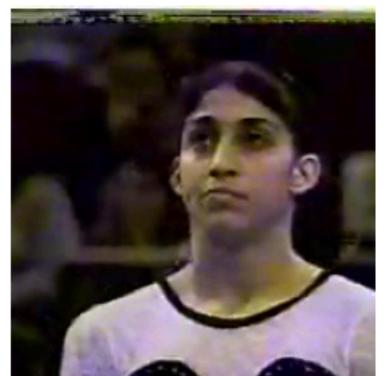
There is no obvious number of clusters.  
But let's say somewhere around 6.

This way we can cluster people into groups with certain facial expressions or looking into specific directions.

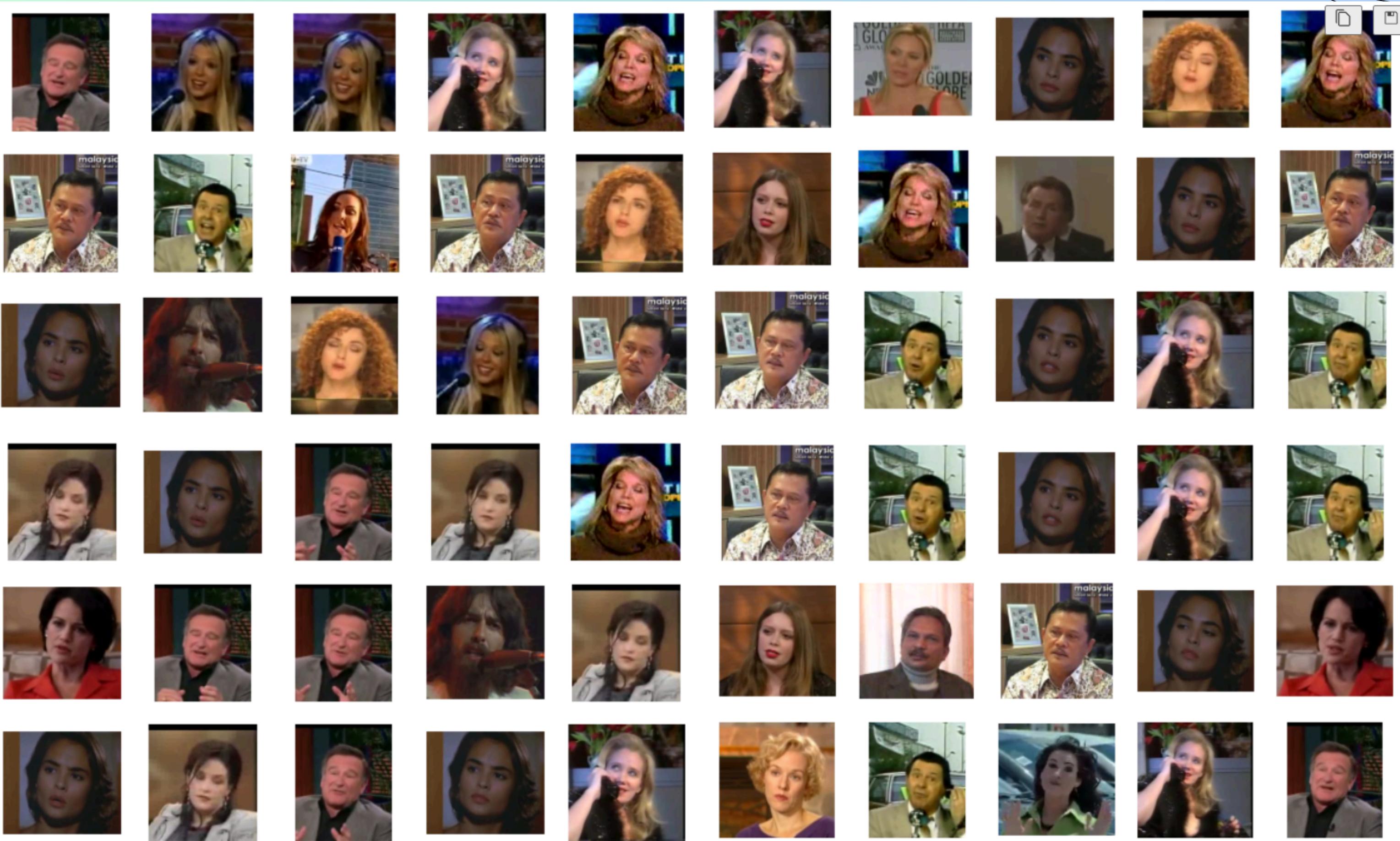
## Cluster 1 - Crooked mouth and Look to the Right



## Cluster 6 - Look left



But can we group them by the same person?  
What if we generate a model for 828 clusters?



# FACE RECOGNITION MODEL USING LANDMARKS AS FEATURES

Model	F1-score
Gaussian Naive Bayes (GNB)	0.12008
Logistic Regression	0.20715
Decision Tree	0.48892
Random Forest	0.68603
K Nearest Neighbor (KNN)	<b>0.92522</b>

## KNN advantages:

- Simplicity
- Interpretability
- Good results with enough data

## KNN disadvantages:

- May not work well with high-dimensional data
- Sensitivity to unbalanced data

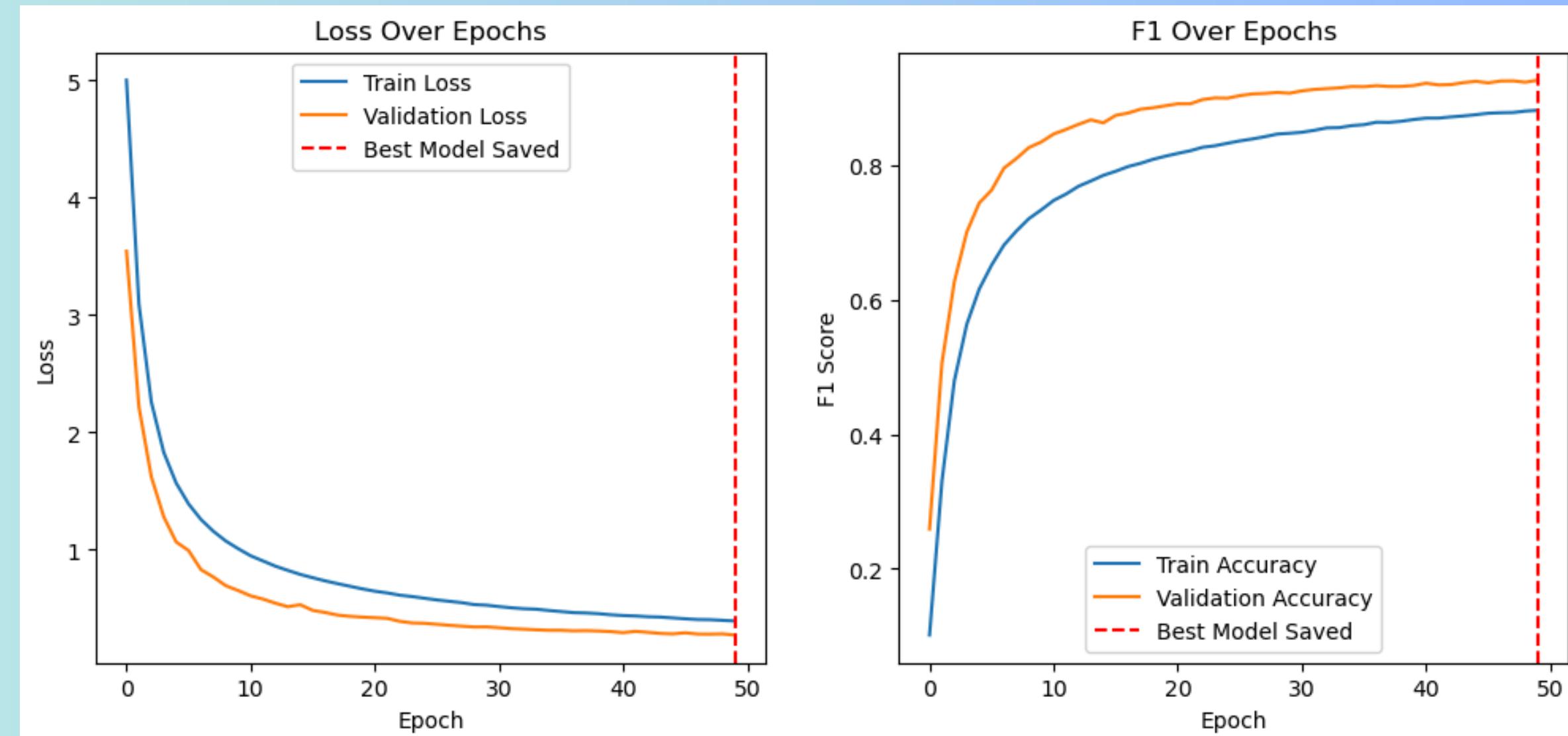
# FEED FORWARD NEURAL NETWORK (2D)

## FNN advantages:

- Can find complex nonlinear dependencies
- Works well with high-dimensional data
- Flexibility and adaptability
- Scalability

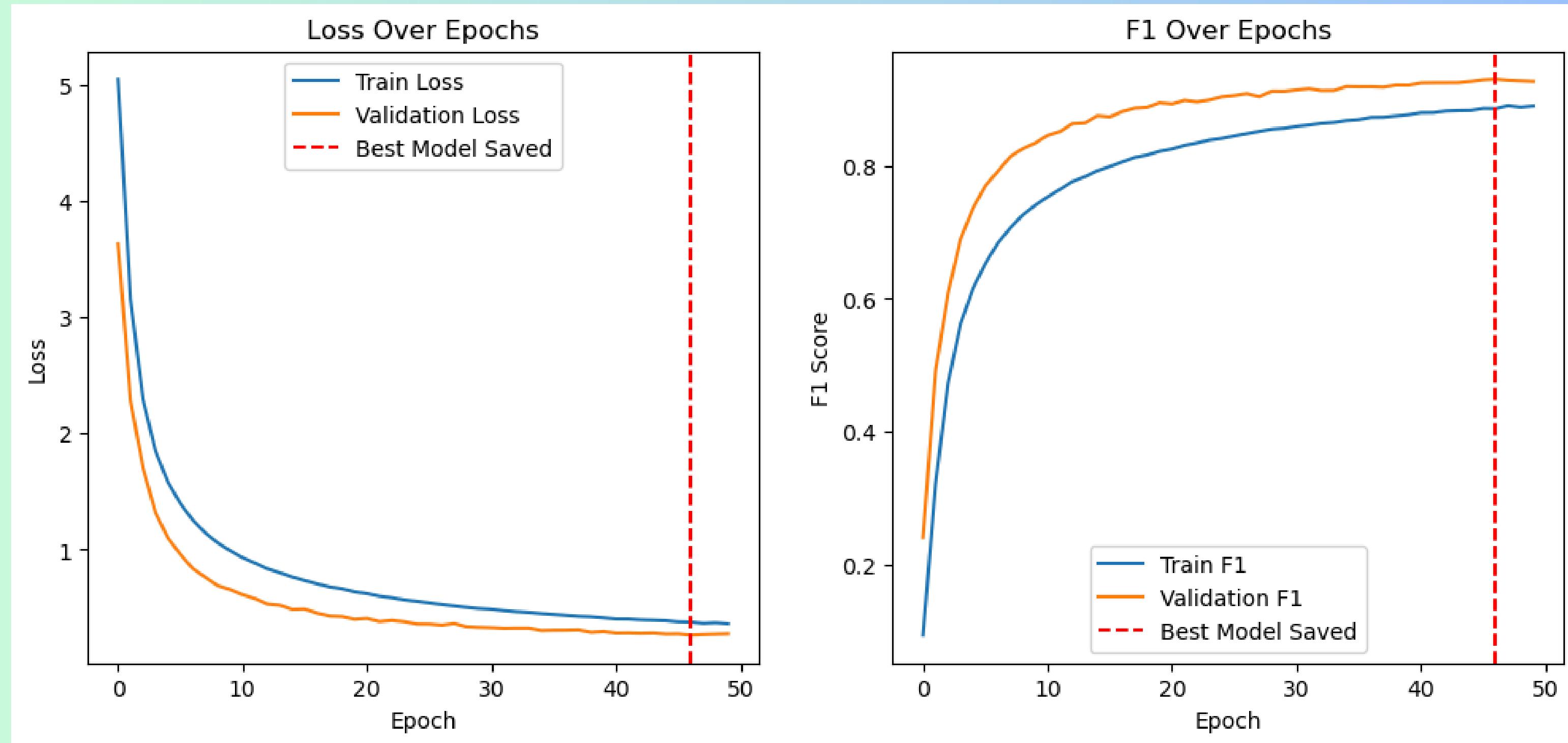
## FNN disadvantages:

- Requirements for computing resources
- Careful setting of hyperparameters and architecture



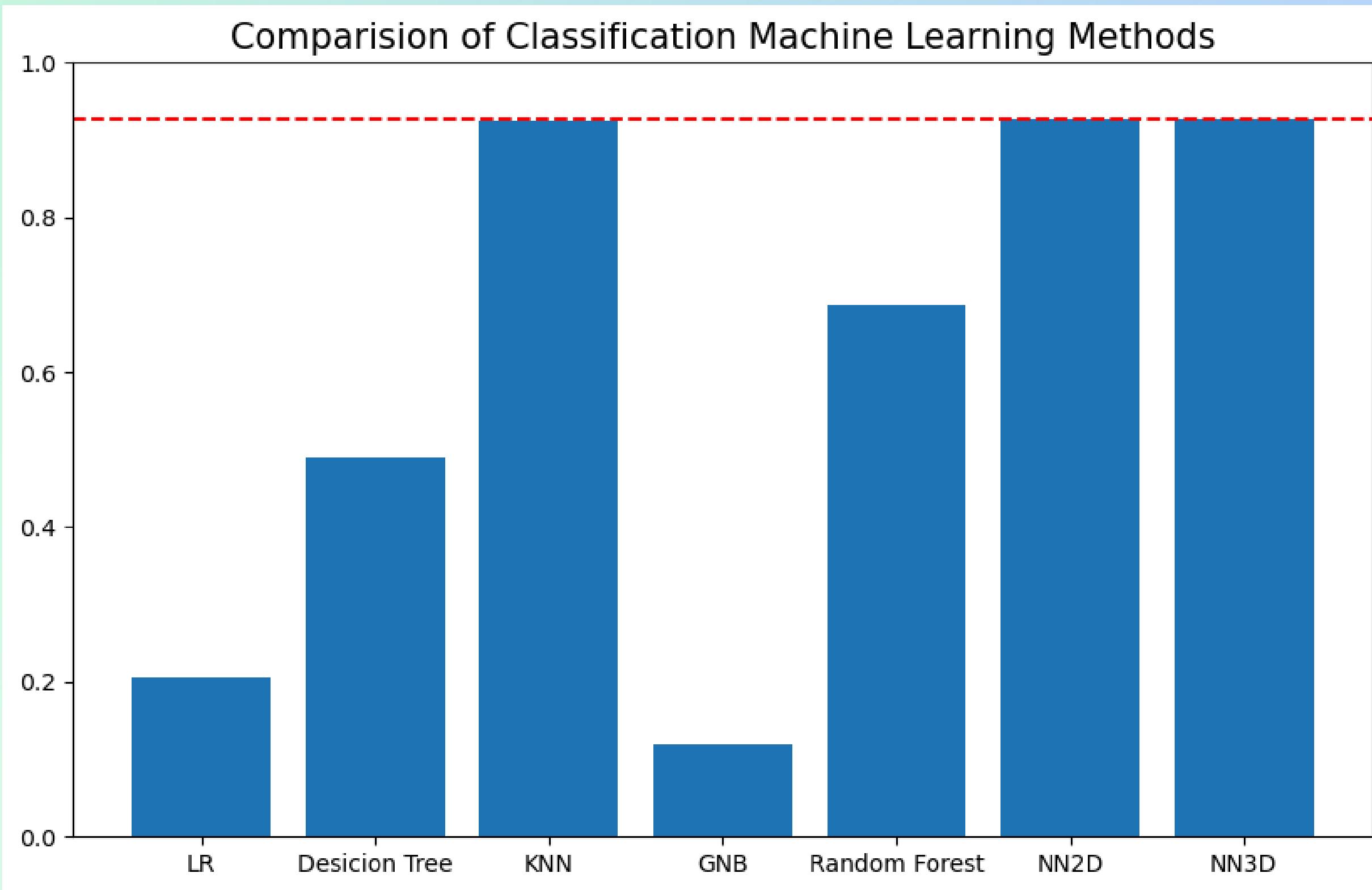
E1-score **0.92755**

# FEED FORWARD NEURAL NETWORK (3D)



F1-score **0.92756**

# CONCLUSION ABOUT FACE RECOGNITION MODEL



Most people are recognized correctly

Correctly detected people

Correct: Paul\_Bremer



Correct: Dai\_Bachtiar



Correct: Mary\_Matalin



Correct: Edward\_Norton



Correct: Tavis\_Smiley



Correct: Dai\_Bachtiar



Correct: Daniel\_Rouse



Correct: Barbara\_Brezigar



Correct: Fred\_Eckhard



Correct: Dai\_Bachtiar



# EXAMPLES OF CLASSIFICATION

Wrongly detected people



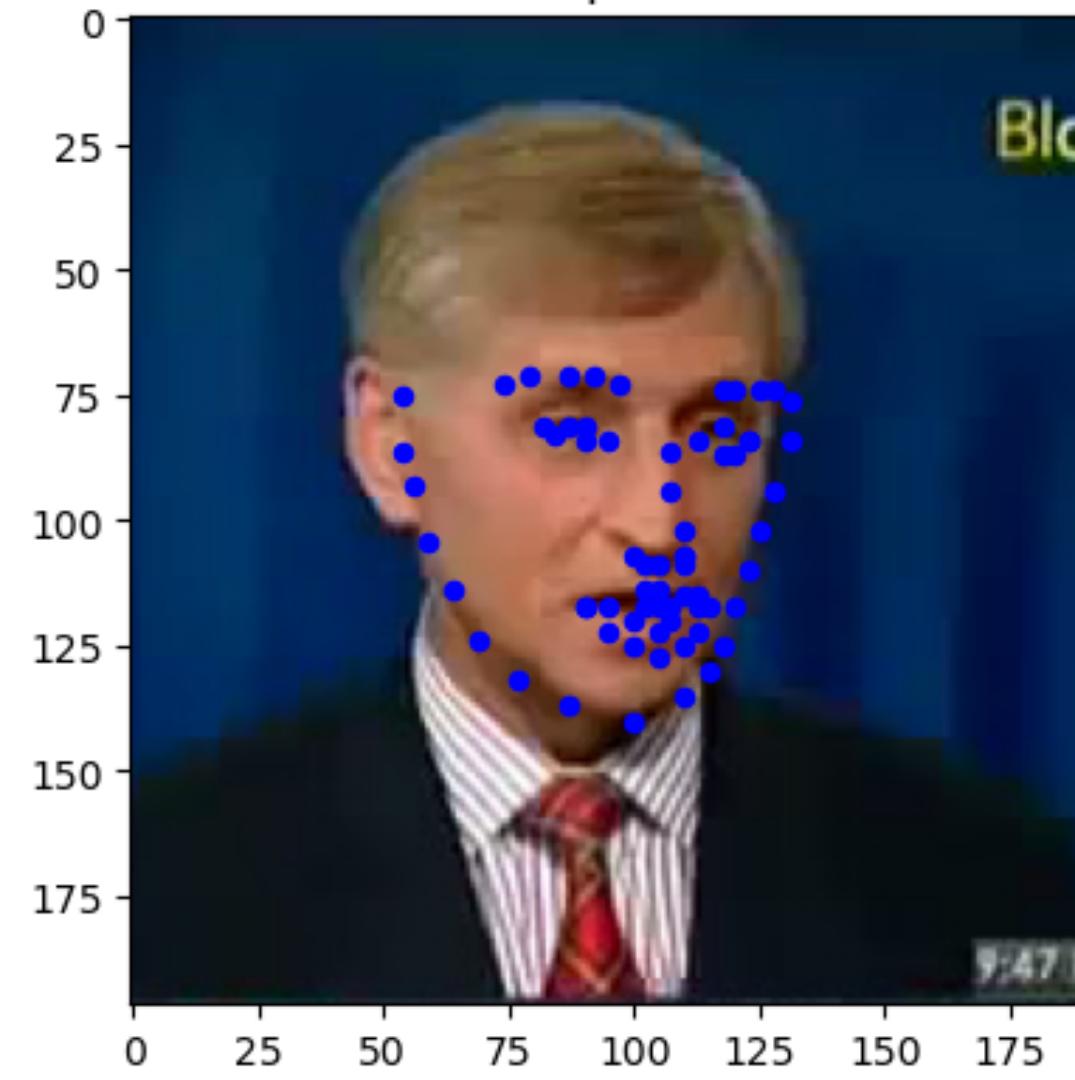
- There are some people who have a little less data. And also there are people with similar features.



- As an option for improvement, we can add more data for them.

# DATA OVERVIEW

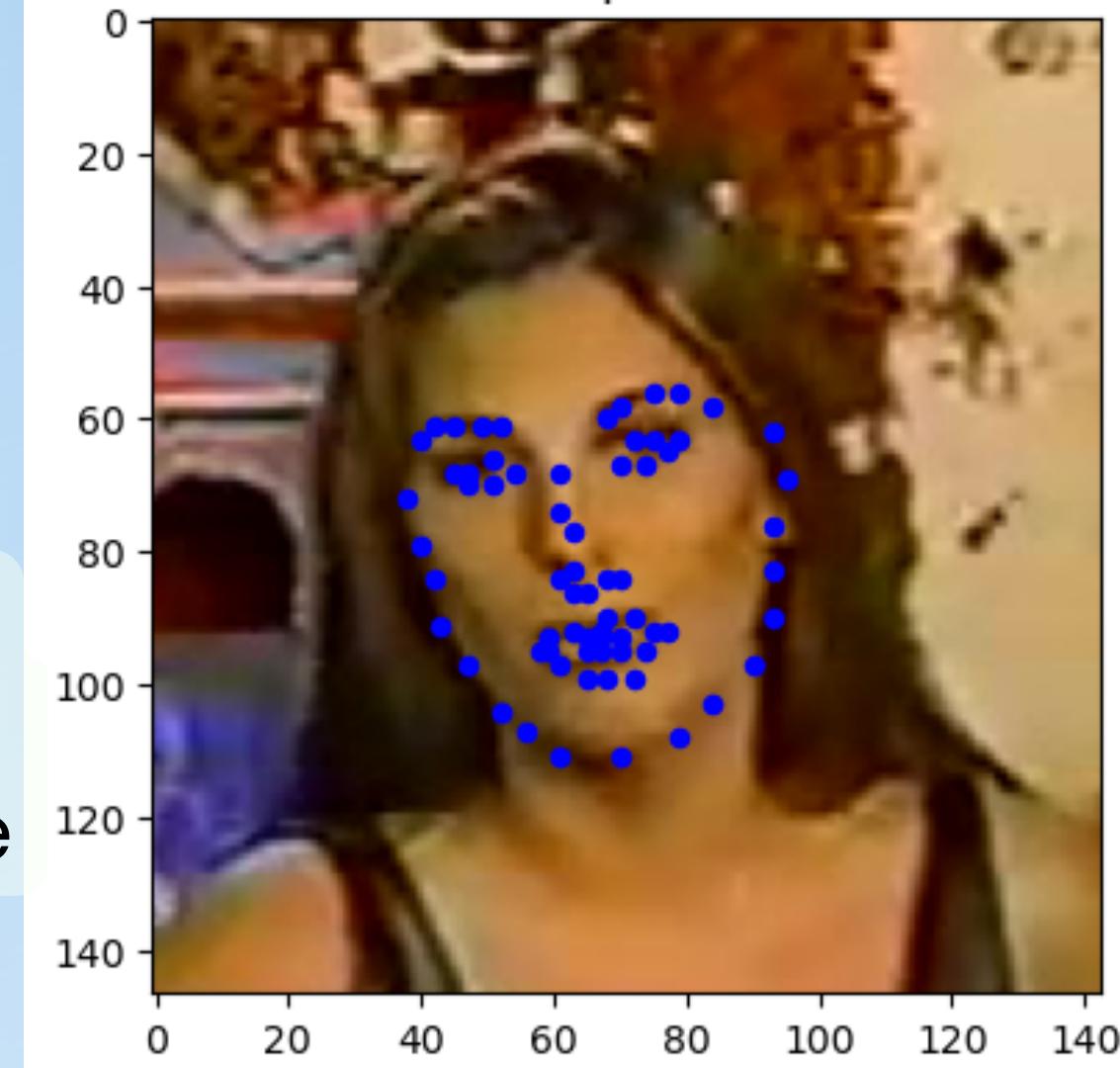
Sample #2



Data has been partially extracted from the same YouTube Faces Dataset.

These videos have been turned into sets of image frames. Each frame contains one face and the associated keypoints.

Sample #0

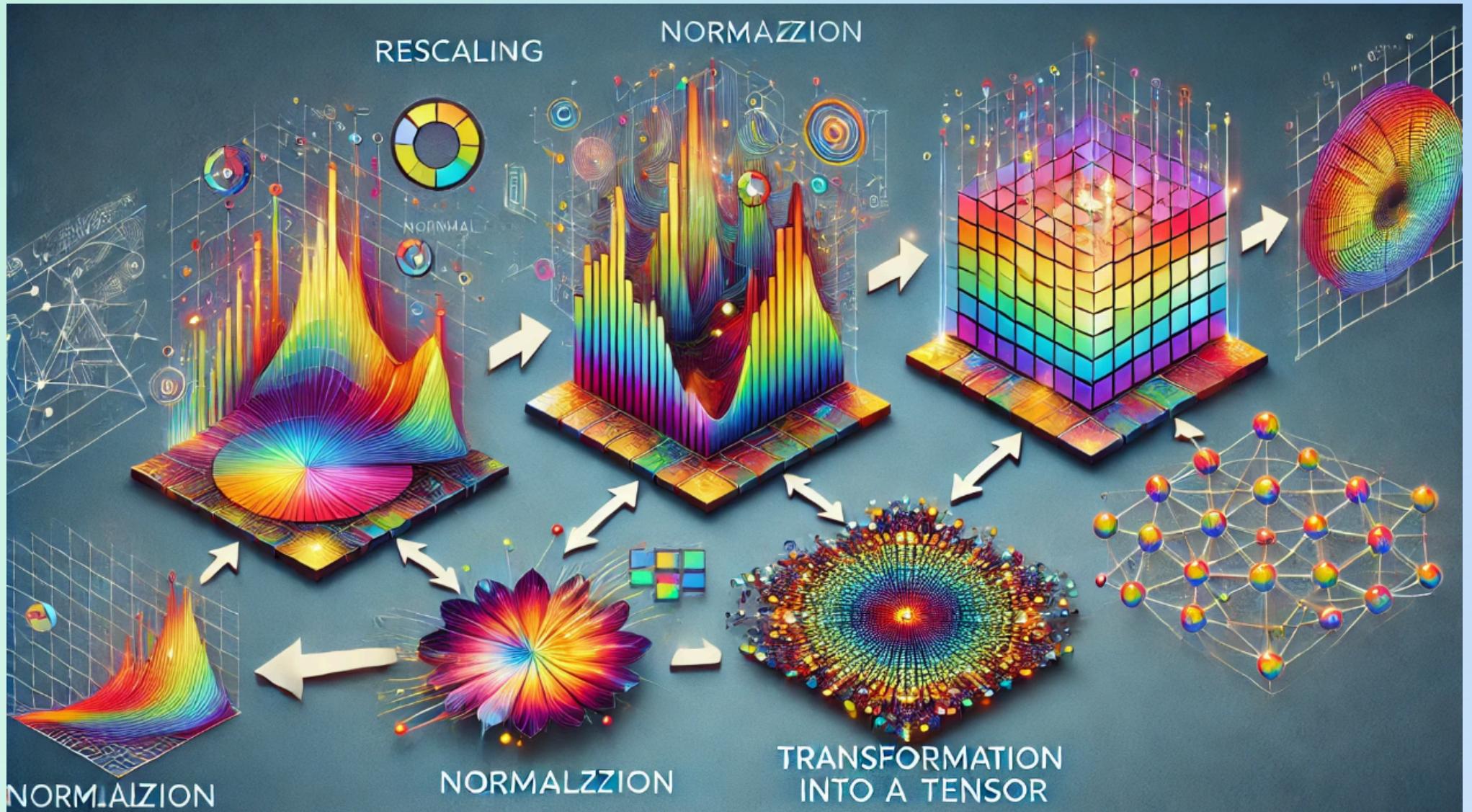


	file_name	0	1	2	3	4	5	6	7	8	...	126	127	128	129	130	131	132	133	134	135
0	Luis_Fonsi_21.jpg	45.0	98.0	47.0	106.0	49.0	110.0	53.0	119.0	56.0	...	83.0	119.0	90.0	117.0	83.0	119.0	81.0	122.0	77.0	122.0
1	Lincoln_Chafee_52.jpg	41.0	83.0	43.0	91.0	45.0	100.0	47.0	108.0	51.0	...	85.0	122.0	94.0	120.0	85.0	122.0	83.0	122.0	79.0	122.0
2	Valerie_Harper_30.jpg	56.0	69.0	56.0	77.0	56.0	86.0	56.0	94.0	58.0	...	79.0	105.0	86.0	108.0	77.0	105.0	75.0	105.0	73.0	105.0
3	Angelo_Reyes_22.jpg	61.0	80.0	58.0	95.0	58.0	108.0	58.0	120.0	58.0	...	98.0	136.0	107.0	139.0	95.0	139.0	91.0	139.0	85.0	136.0
4	Kristen_Breitweiser_11.jpg	58.0	94.0	58.0	104.0	60.0	113.0	62.0	121.0	67.0	...	92.0	117.0	103.0	118.0	92.0	120.0	88.0	122.0	84.0	122.0

# CUSTOM TRANSFORMATIONS

## Rescale

rescale images  
to (224,224)



## Normalize

normalize images and  
keypoints to [0,1]

## RandomRotation

randomly rotate the  
image between -90  
and +90 degrees

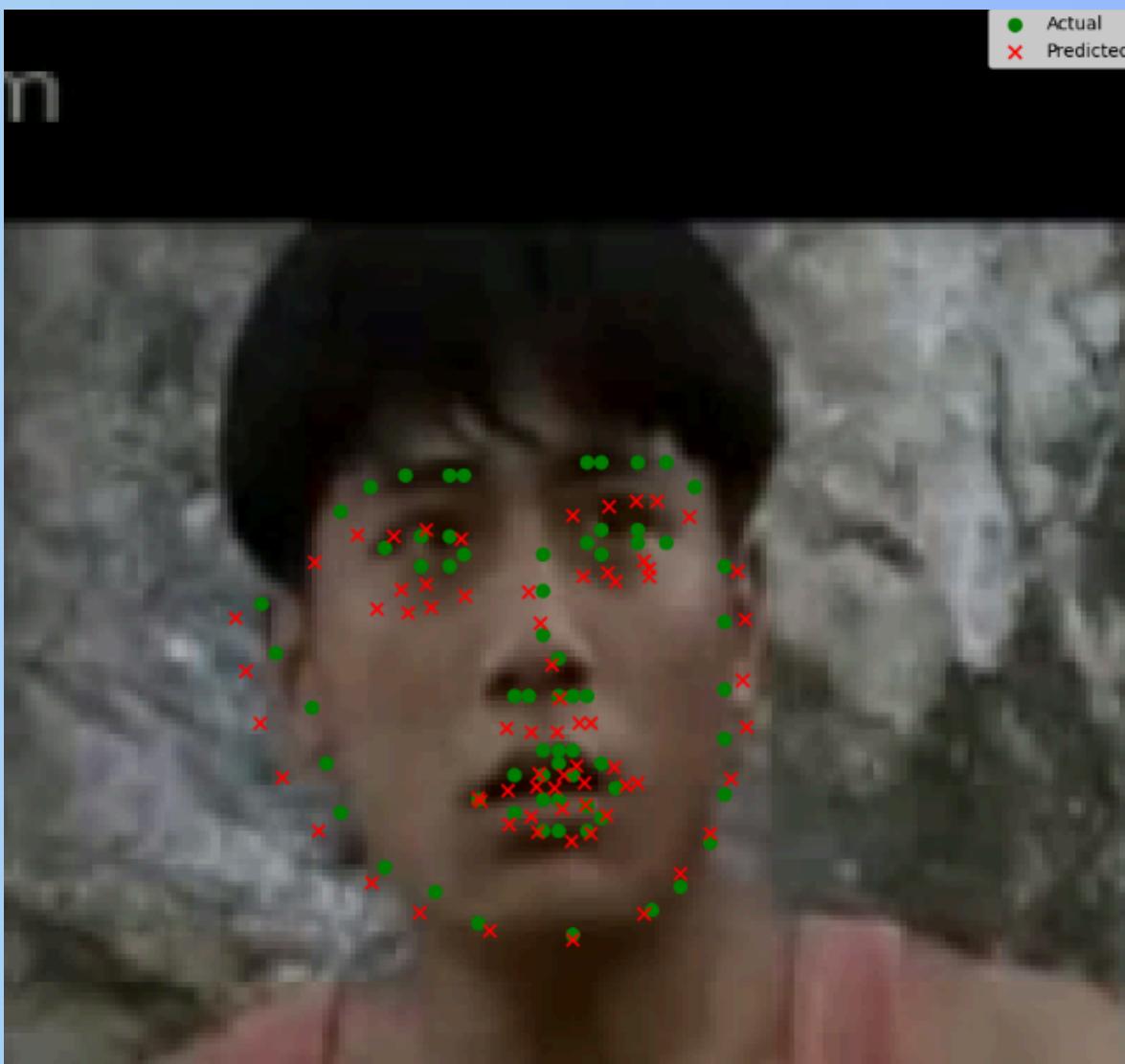
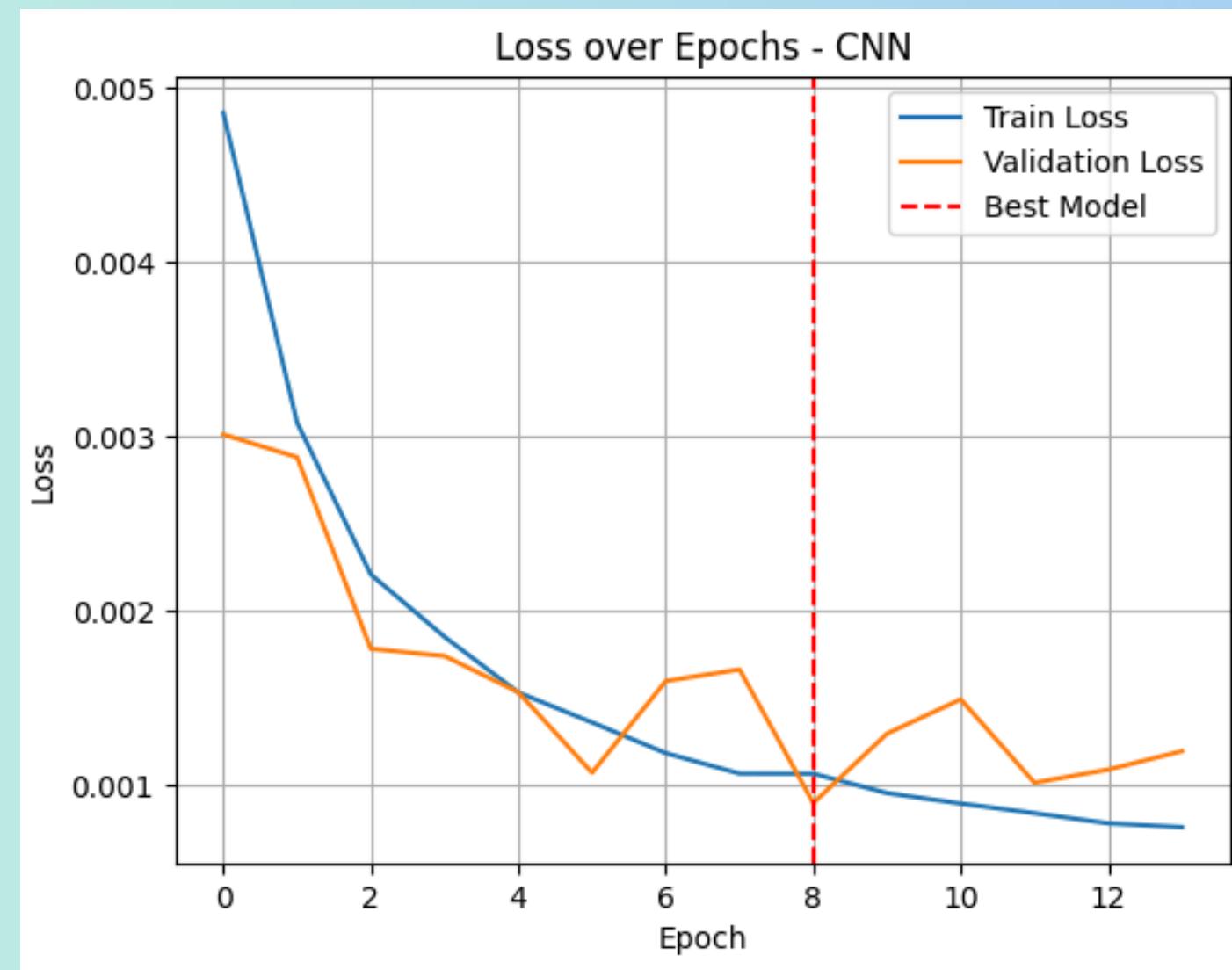
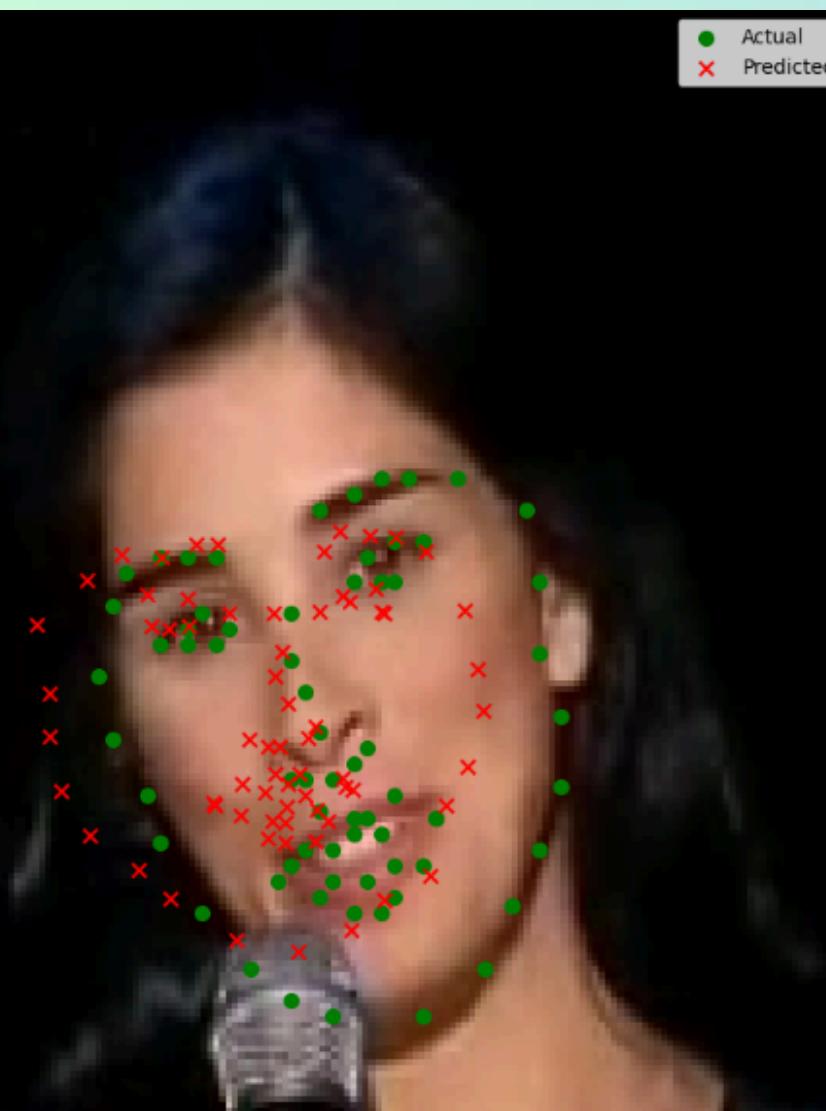
## ToTensor

convert ndarrays in  
sample to Tensors

## AddNoise

add random noise  
to the image

# CNN FOR LANDMARKS DETECTION



# PRETRAINED MODELS

01

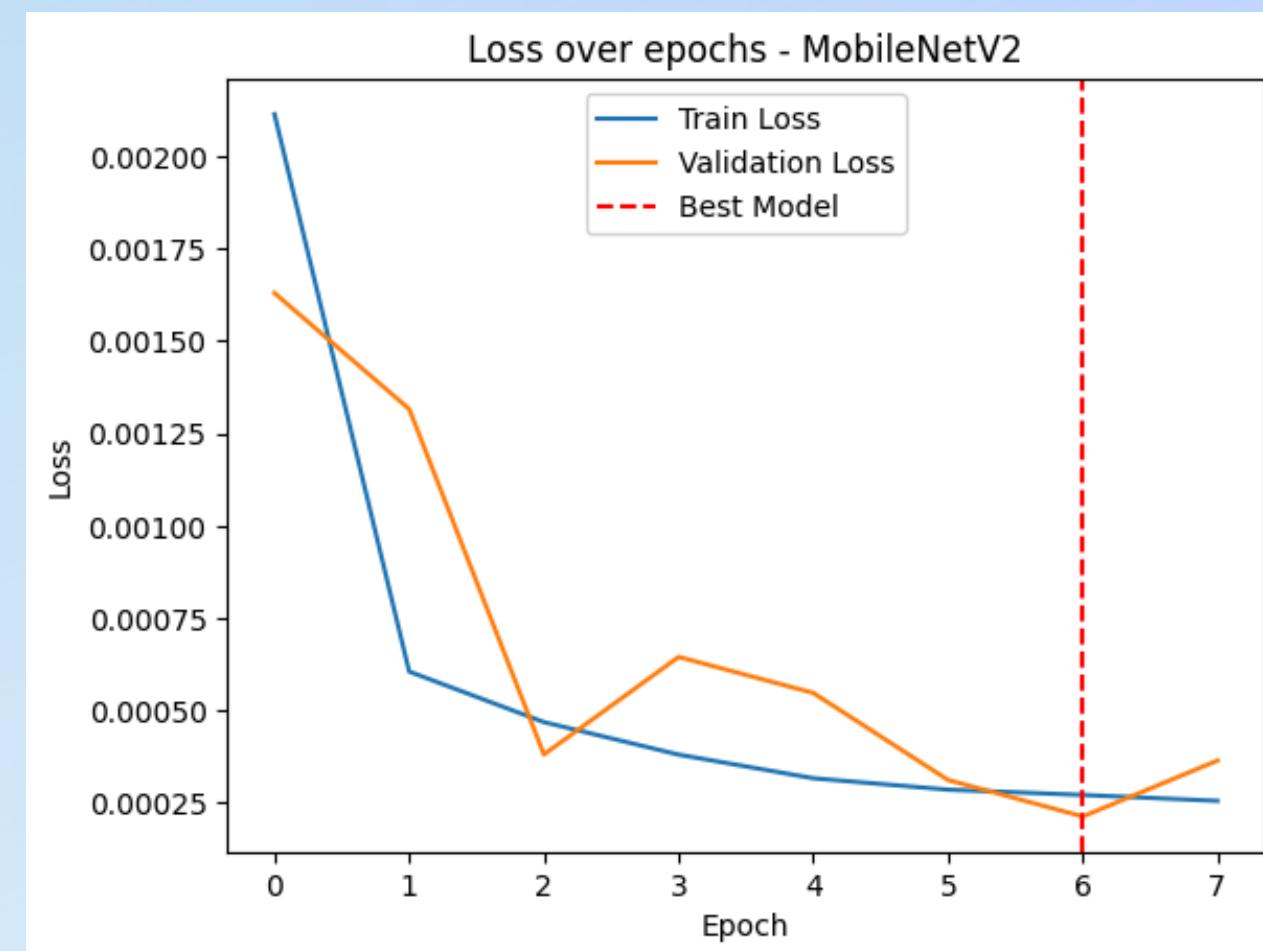
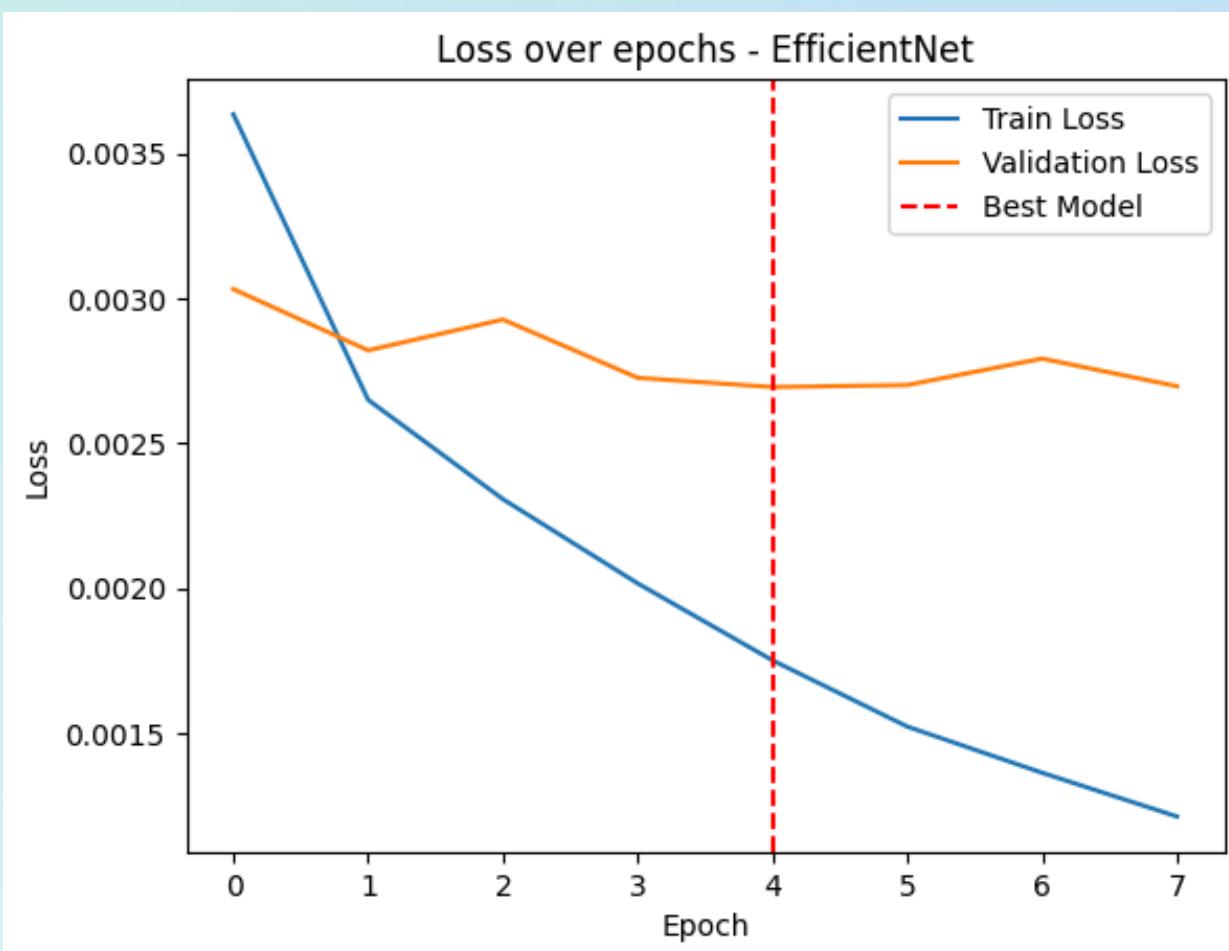
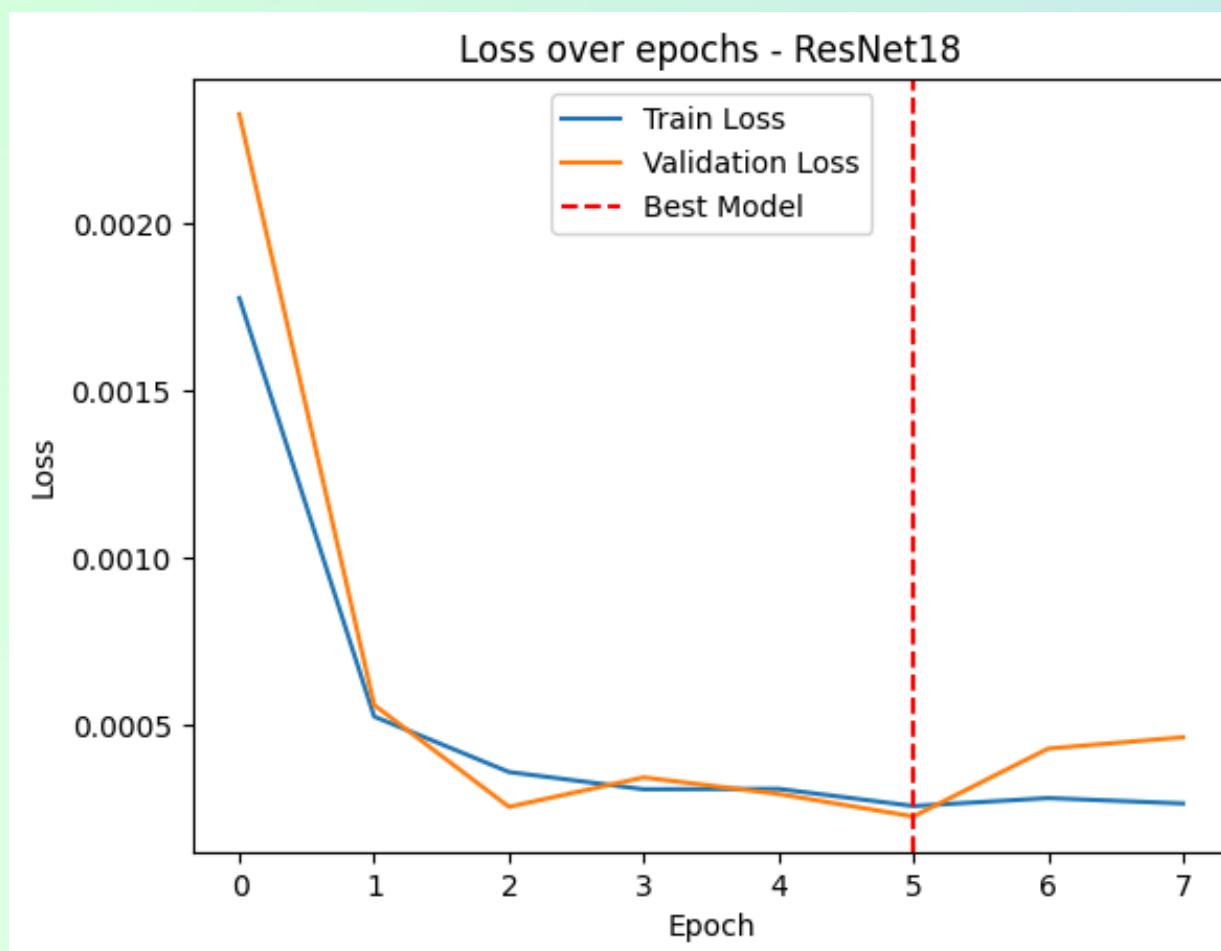
RESNET

02

EFFICIENTNET

03

MOBILENET



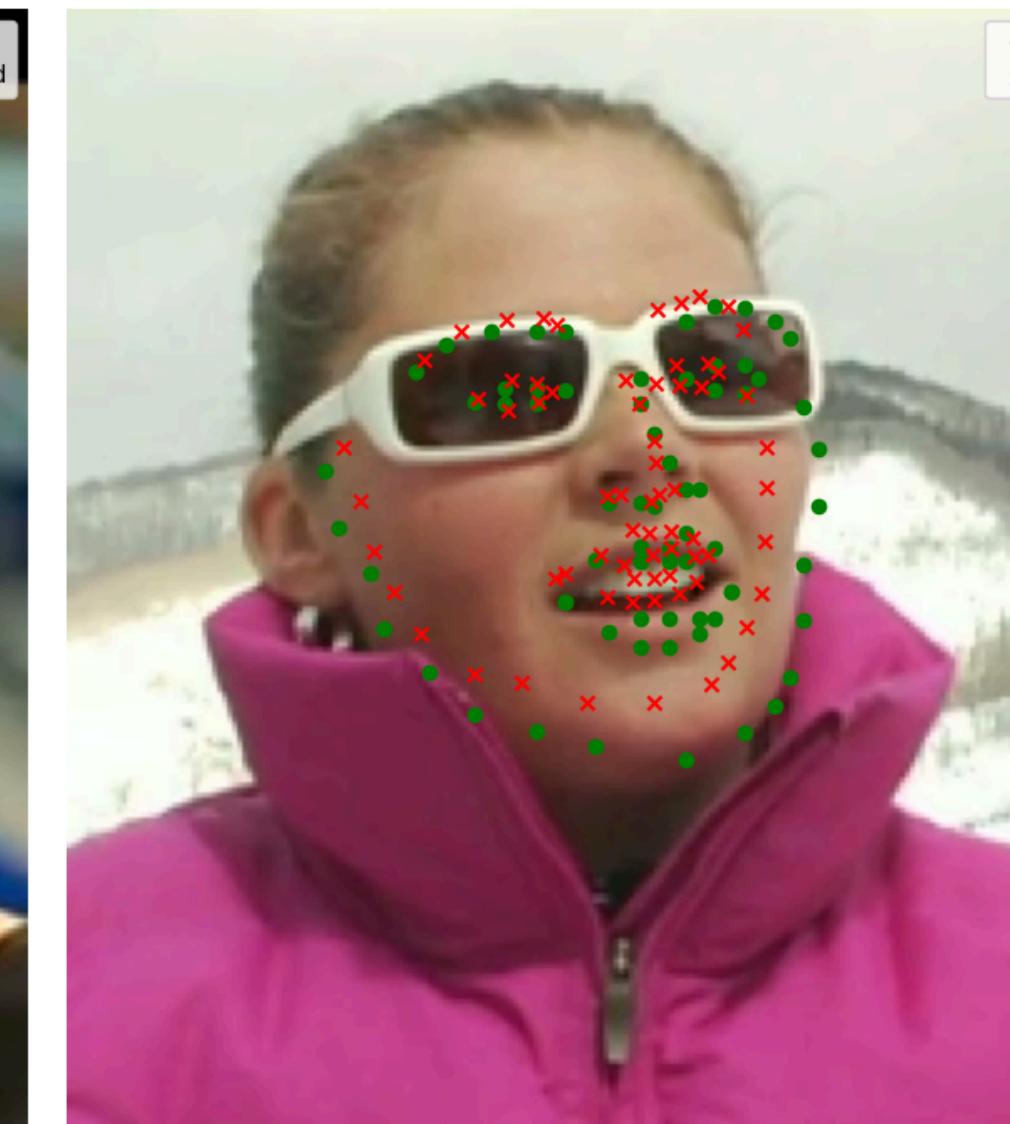
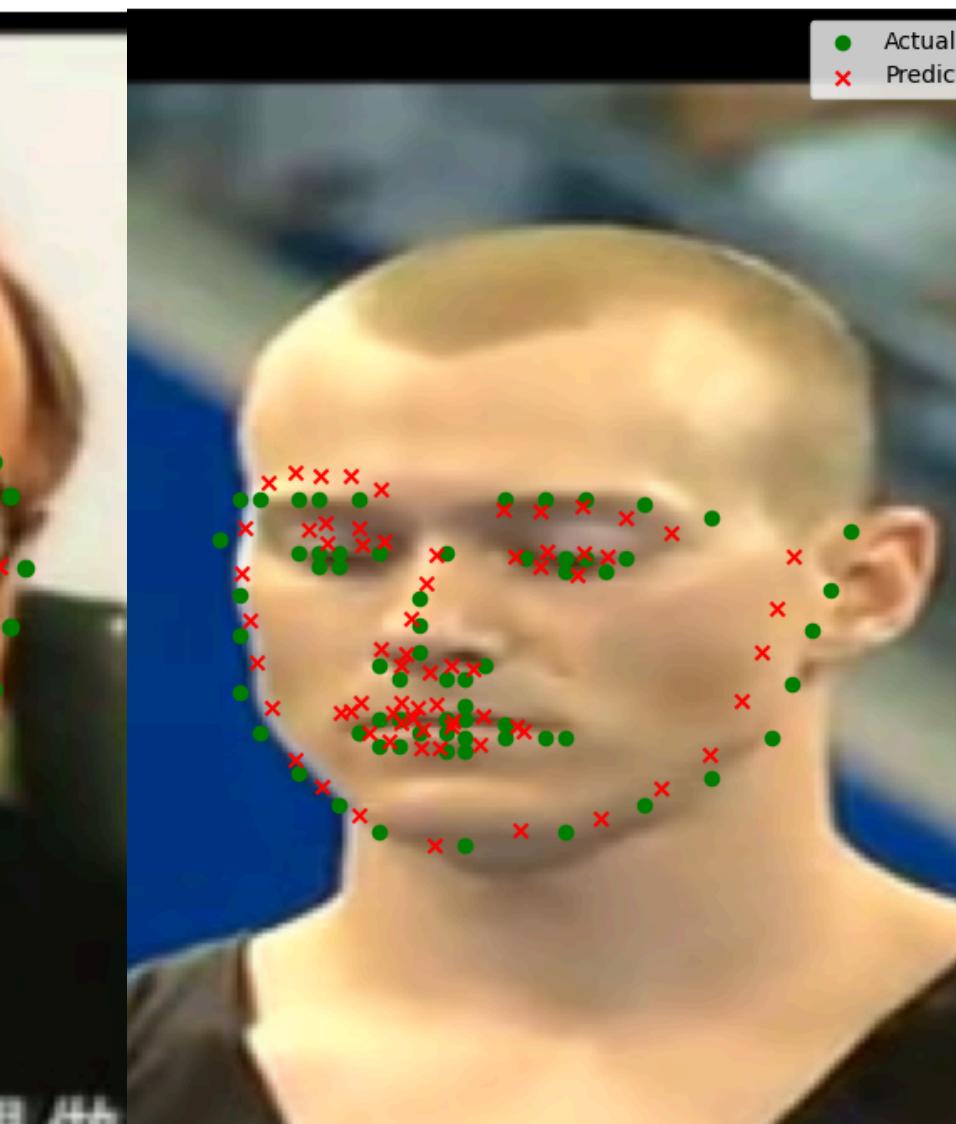
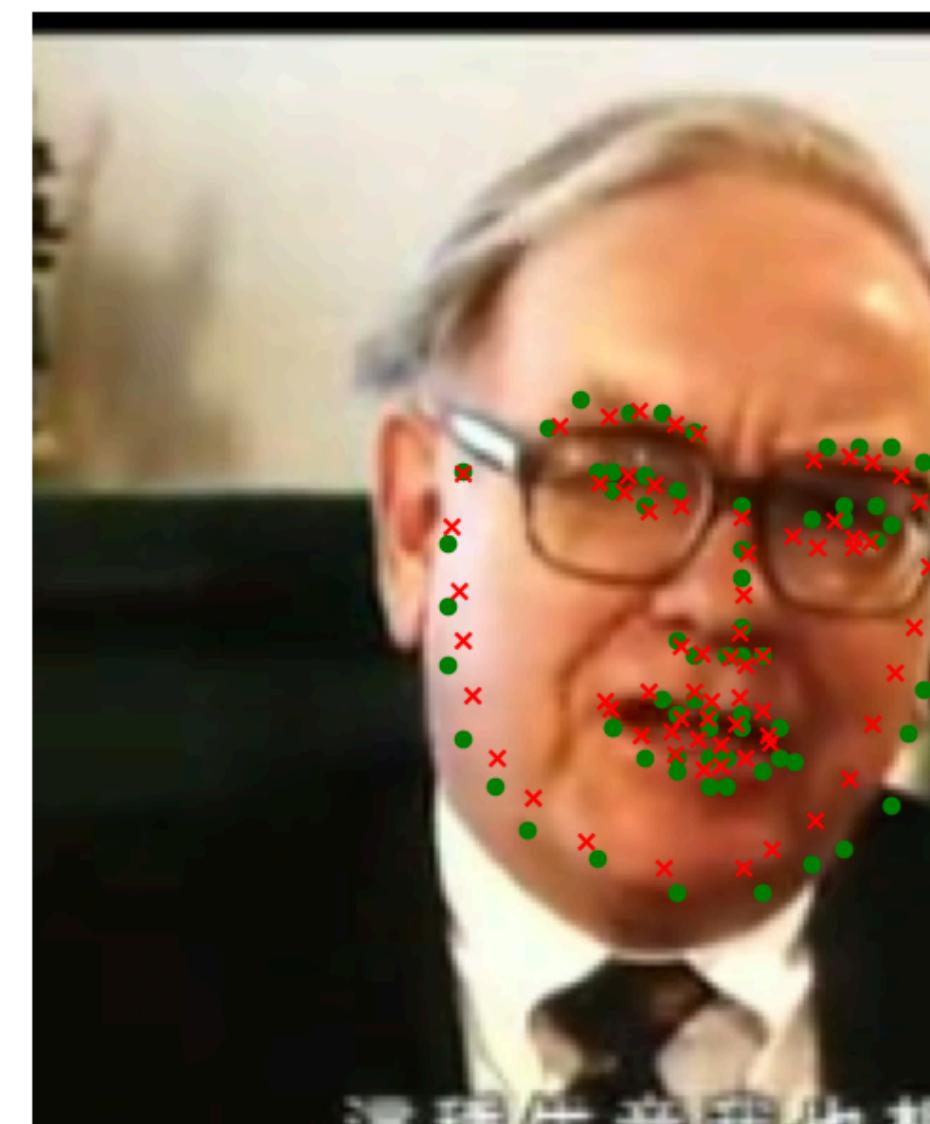
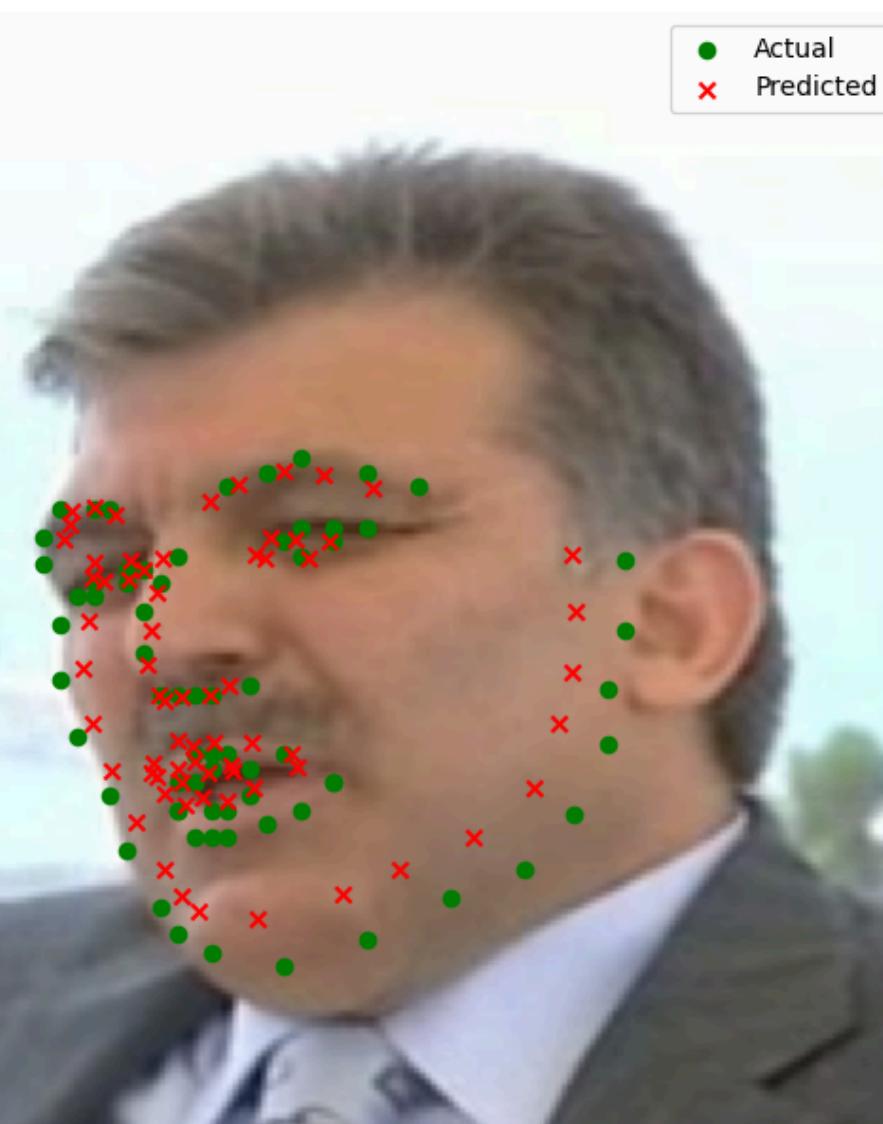
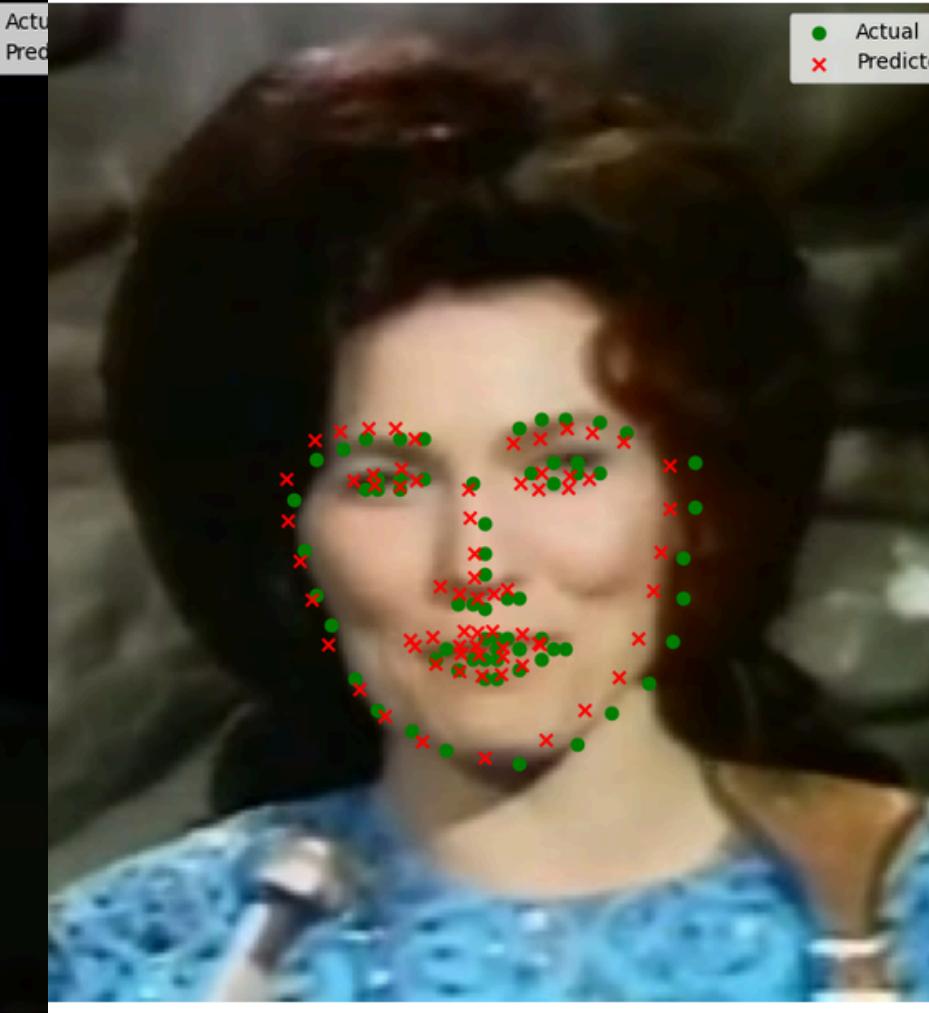
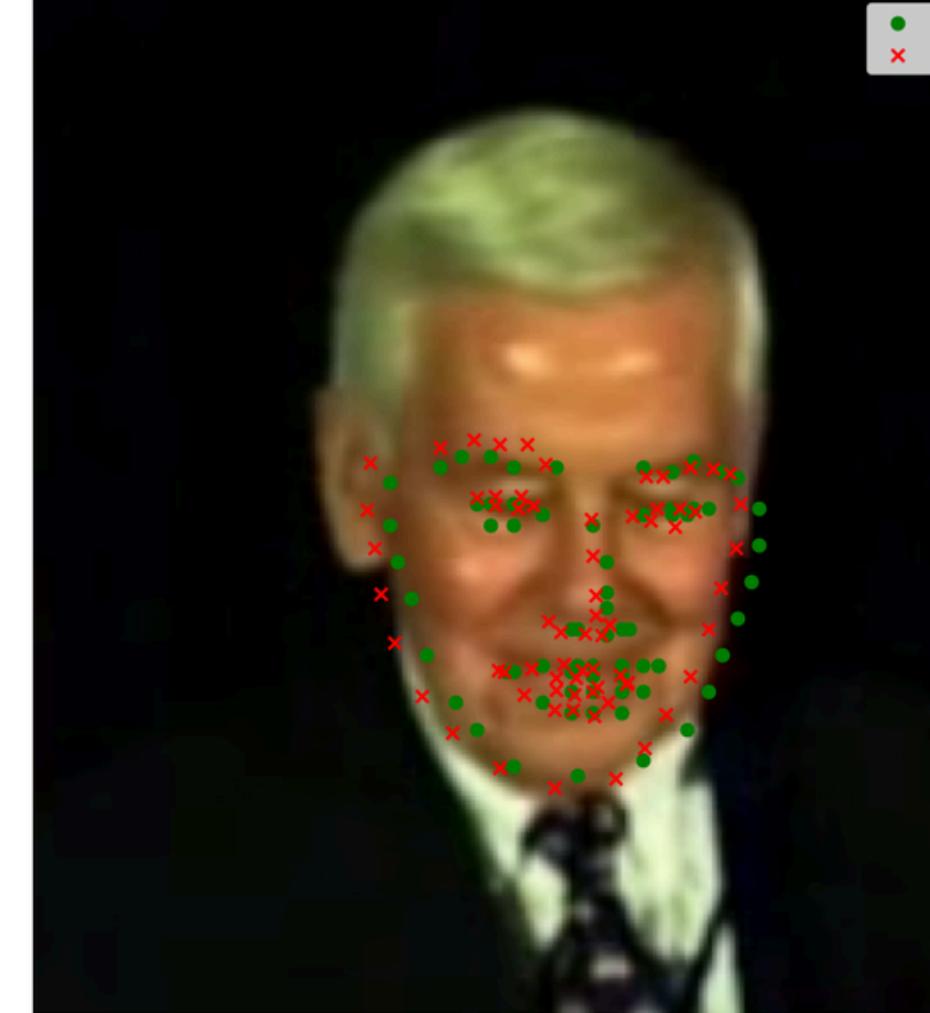
Model	MSE Loss
EfficientNet-b0	0.0019
my CNN	0.0010

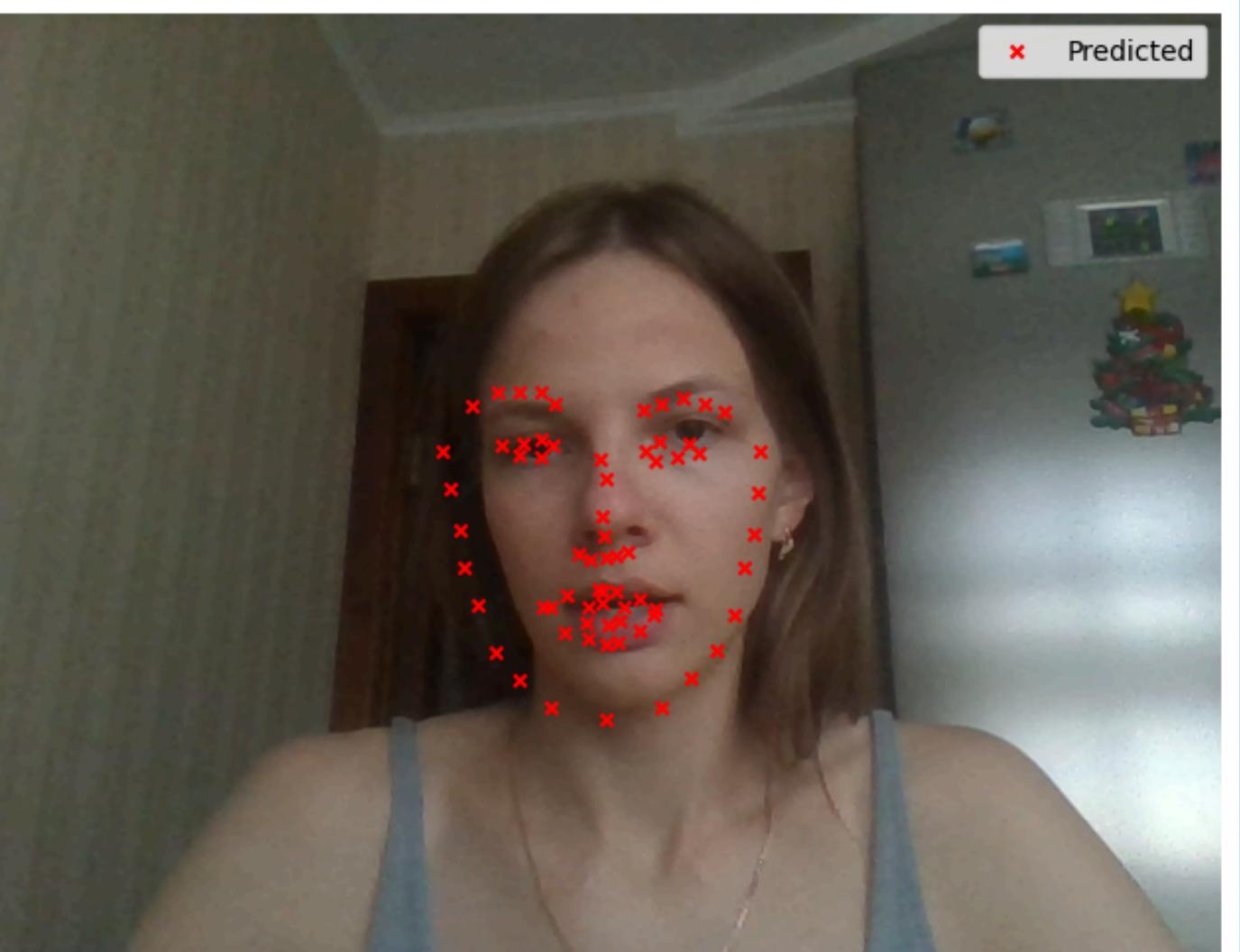
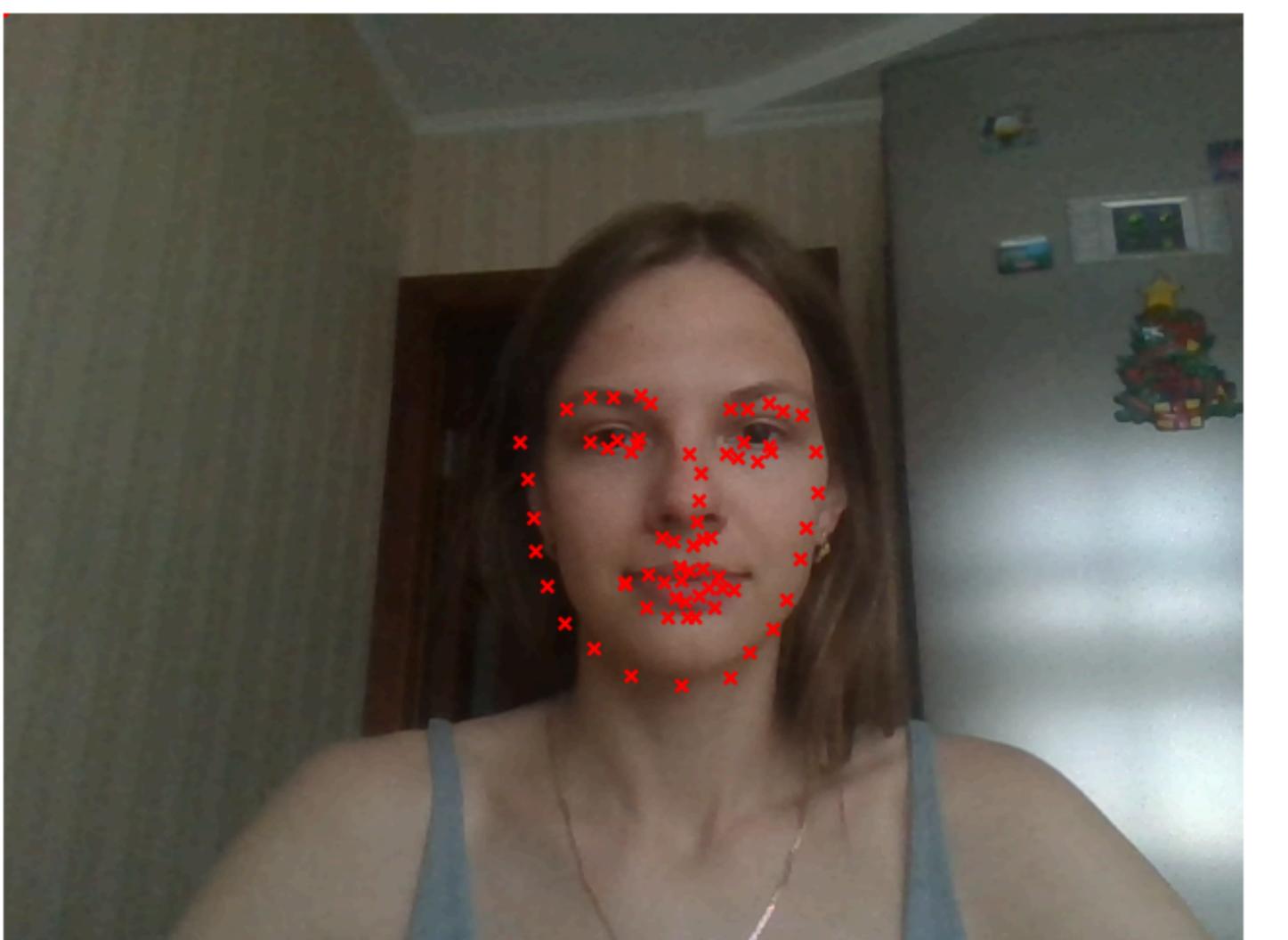
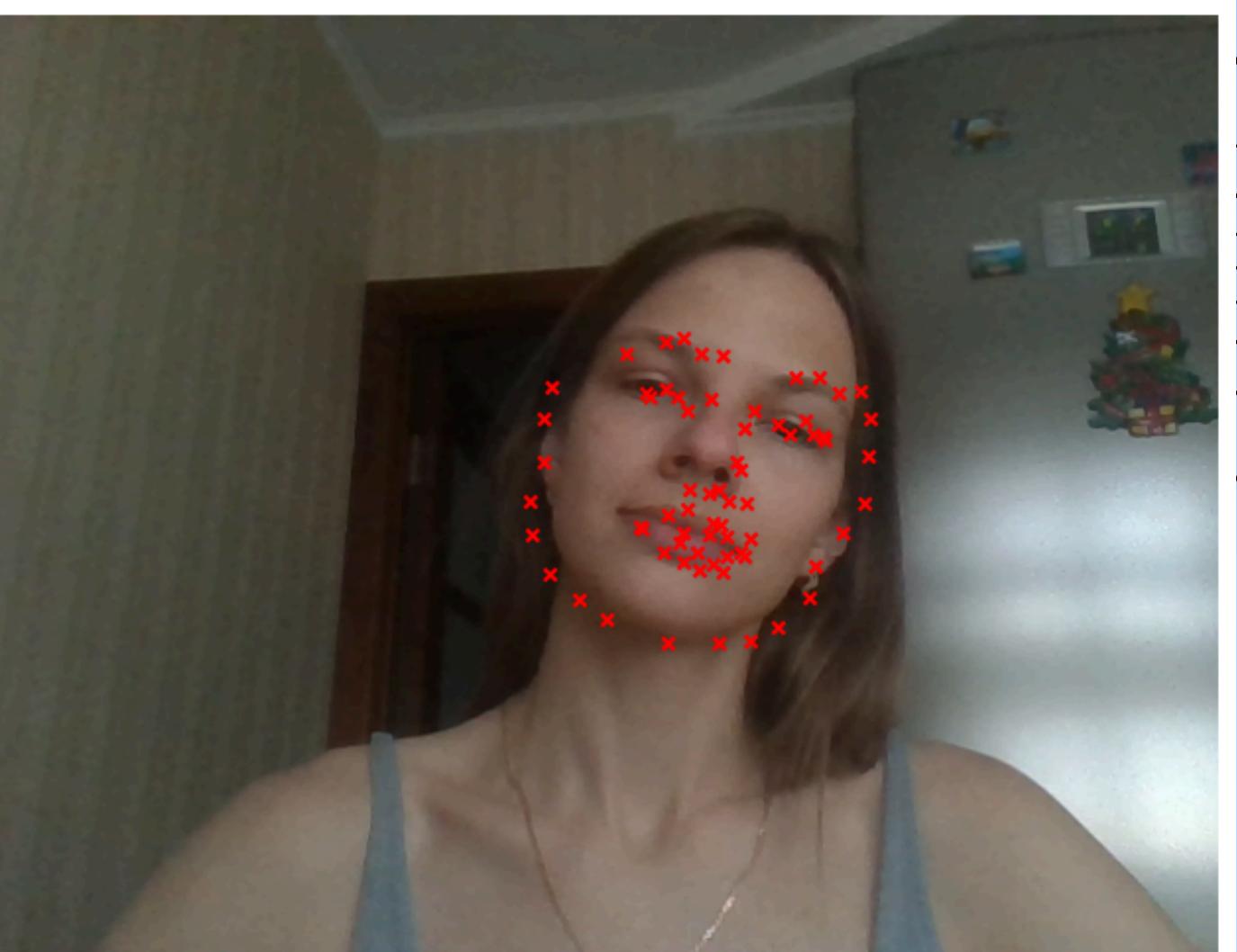
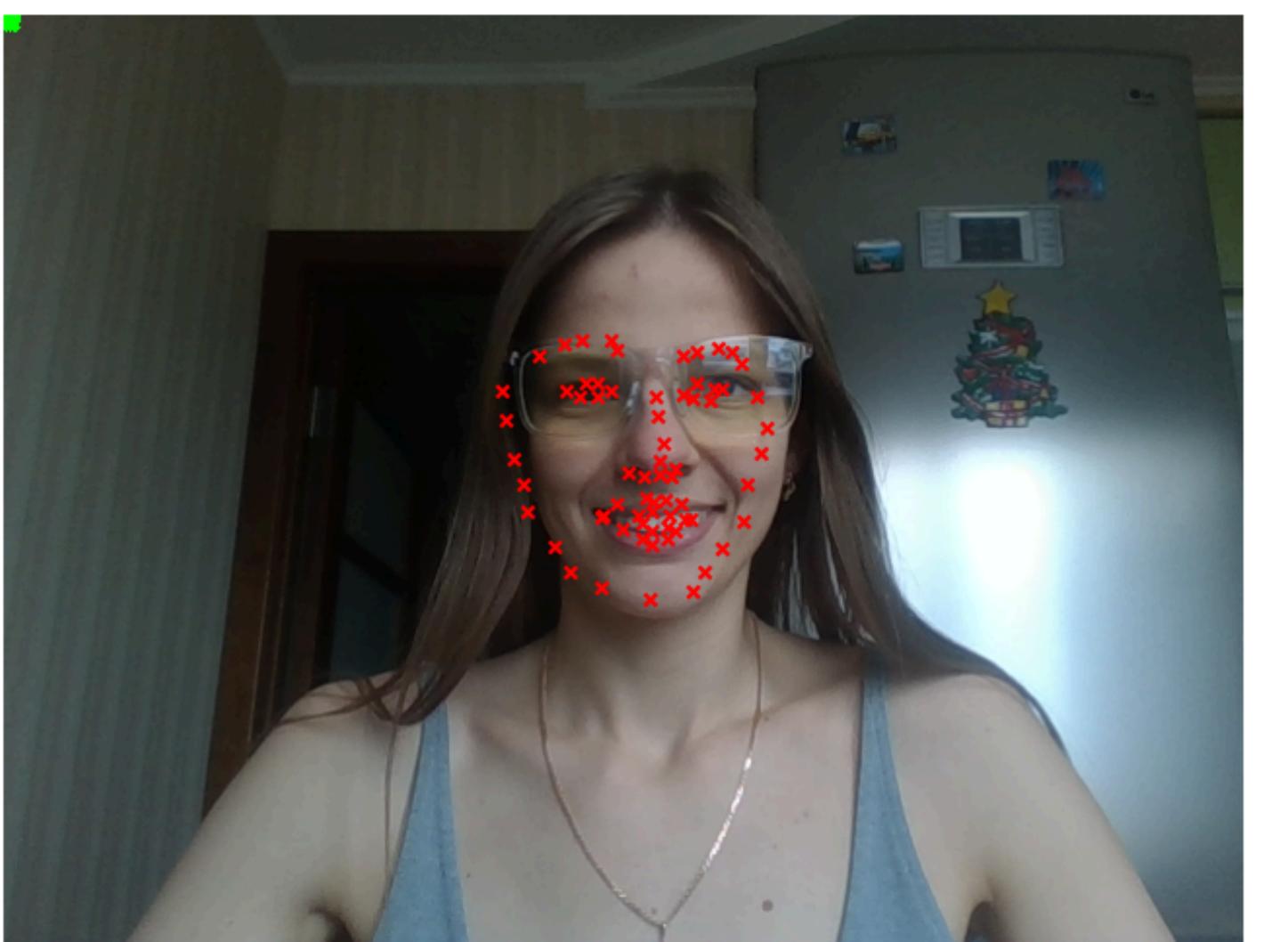
It's turned out pretrained MobileNet and ResNet18 to be the best performing models with this data.

But MobileNet is the best model because it's faster and even gives a slightly more accurate result.



Model	MSE Loss
ResNet18	0.0004
MobileNetV2	<b>0.0004</b>



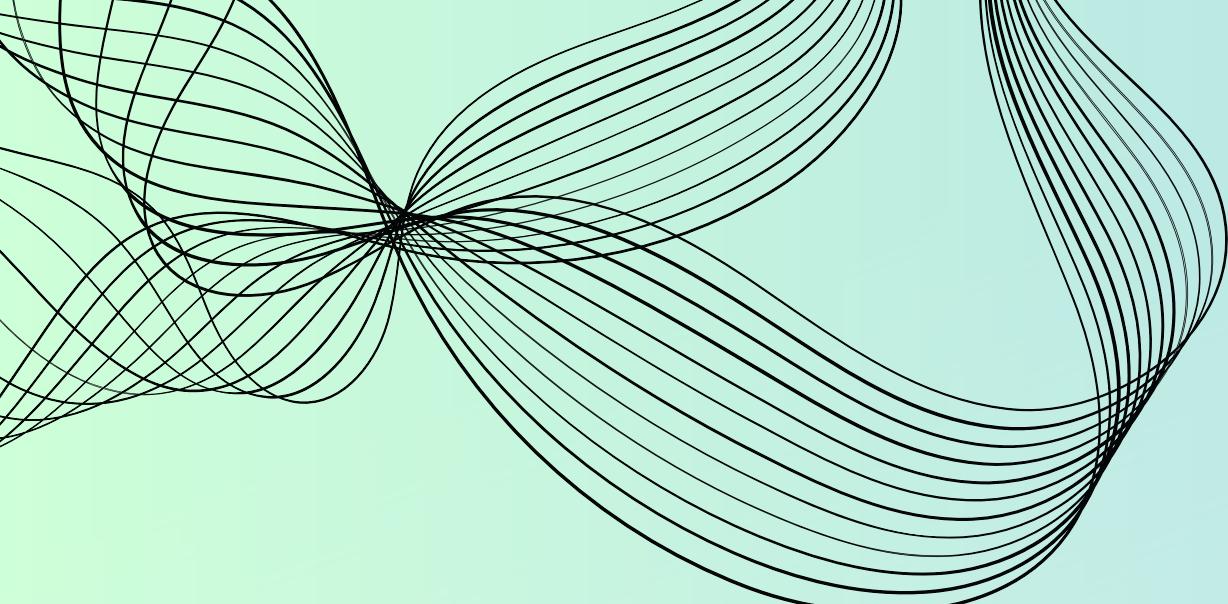


# BEFORE



# AFTER





# **THANK YOU!**

**KSENIYA KUDZELICH**