# Skin tone bias affects wages, survey finds

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### **Body**

MORE EARNINGS • Those with lighter skin have higher salaries, study shows

BEYOND RACE • Study adds evidence of 'preference for whiteness,' professor says

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Light-<u>skinned</u> immigrants in the United States make more money on average than those with darker complexions, and the chief reason appears to be discrimination, a researcher says.

Joni Hersch, a law and economics professor at Vanderbilt University, looked at a government <u>survey</u> of 2,084 legal immigrants to the United States from around the world and <u>found</u> that those with the lightest <u>skin</u> earned an average of 8 percent to 15 percent more than similar immigrants with darker <u>skin</u>.

"On average, being one shade lighter has about the same effect as having an additional year of education," Hersch said.

The study also **<u>found</u>** that taller immigrants earn more than shorter ones, with an extra inch of height associated with a 1 percent increase in income.

#### Beyond race

Other researchers said the findings are consistent with other studies on color and point to a **<u>skin-tone</u>** prejudice that goes beyond race.

Hersch took into consideration other factors that could <u>affect wages</u>, such as English-language proficiency, education, occupation, race or country of origin, and <u>found</u> that <u>skin tone</u> still seemed to make a difference in earnings.

That means that if two similar immigrants from Bangladesh, for example, came to the United States at the same time, with the same occupation and ability to speak English, the lighter-skinned immigrant would make more money on average.

"I thought that once we controlled for race and nationality, I expected the difference to go away, but even with people from the same country, the same race - **skin** color really matters," she said, "and height."

Skin tone bias affects wages, survey finds

Although many cultures show a <u>bias</u> toward lighter <u>skin</u>, Hersch said her analysis shows that the <u>skin</u>-color advantage was not due to preferential treatment for light-<u>skinned</u> people in their country of origin. The <u>bias</u>, she said, occurs in the United States.

Economics professor Shelley White-Means of the University of Tennessee at Memphis said the study adds to the growing body of evidence that there is a "preference for whiteness" in America that goes beyond race.

Conscious bias?

Hersch drew her data from a 2003 federal <u>survey</u> of almost 8,600 new immigrants. The <u>survey</u> used an 11-point scale for measuring **skin tone**, in which 0 represents an absence of color and 10 the darkest possible **skin tone**.

From those nearly 8,600 participants, she focused on the more than 2,000 who were working and whose **skin tone** had been recorded during face-to-face interviews.

It is not clear whether the <u>bias</u> is conscious or subconscious, said William Darity Jr., of the University of North Carolina..

Hersch said her findings, which will be presented at the annual meeting of the American Association for the Advancement of Science next month in San Francisco, could support discrimination lawsuits based not on race, but on color.

## **Graphic**

**PHOTO** 

PHOTO - Hersch

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