# Game Theory: Introduction and Overview

- Game theory deals with interactions among strategic agents.
- The term game in the phrase game theory corresponds to an interaction involving decision makers or players who are rational and intelligent.
- Rationality of a player implies that the player chooses his/her strategies so as to maximize a well define individualistic payoff while intelligence means that players are capable enough to compute their best strategies.
- Game theory is a tool for logical and mathematical analysis that models conflict as well as cooperation between the decision makers.
- It also provides a principle way of predicting the result of interactions among the players using equilibrium analysis.

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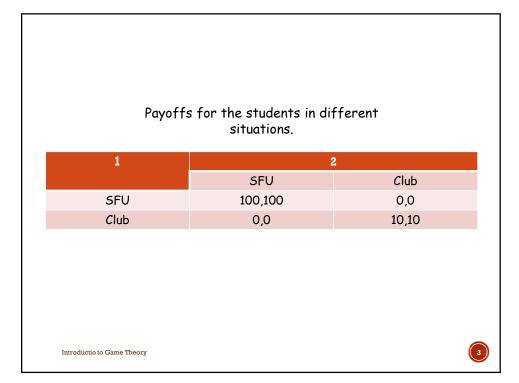


### Example 1: Student Coordination

- There are two students (1 and 2)
- The student derive utility by spending time together either studying at the SFU library or going to a Club.
- To spend time together they have two options (strategies): SFU or Club.
- If both of them are at SFU, each gets a payoff of 100.
- If both of them go to a Club, each gets a payoff of only 10.
- If one of them remains at SFU and the other goes to the Club, the payoff is 0 for each.

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- Suppose the two friends have to choose their strategies simultaneously and independently of each other.
- Being rational and intelligent, each one would like to select the best possible strategy.
- They both select SFU as the best possible outcome and both opting for Club is also fine though clearly worse than both opting for SFU.
- The worst happens when they choose different options since each ends up with zero utility.
- Game theory helps us with a principle way of predicting the options that would be chosen by the students.
- In this case, the outcome of both opting for SFU and the outcome of both opting for Pub can be shown to be what are called <u>Nash Equilibria</u> which are strategy profiles in which no player is better off by unilaterally deviating from her/his equilibrium strategy.

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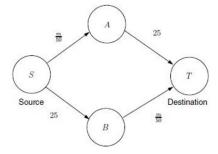
- Game theory also provides one more prediction for this game which on the face of it is counter-intuitive but represents an equilibrium outcome that the students will not be averse to playing.
- This outcome which is technically called a <u>mixed strategy Nash Equilibrium</u> corresponds to the situation where each student chooses SFU with the probability 1/11 and Club with the probability 10/11.
- This perhaps explains why some students are found mostly in the Club and rarely at SFU.
- The above game which is often called the coordination game is an abstraction of many social, technical and emgineering situations in the real world.

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# Example 2 - Braess' Paradox

 Figure shows a network that consists of a source S and a destination T, and two intermediate hubs A and B.



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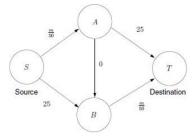


- All vehicles travelling from S can go via hub A or hub B.
- Suppose, regardless of the number of vehicles on the route, it takes 25 minutes to travel from S to B or from A to T.
- On the other hand, the travel time from S to A is m/50 minutes where m is the number of vehicles travelling on that link.
- Similarly, the travel time from B to T is m/50 minutes where m is the number of vehicles on that link.

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- Suppose we now introduce an additional fast link A to B to ease the congestion in the network (let us assumed the degenerate case of having a travel time of zero minutes).
- Now the vehicles can go from S to T in three different ways: a) S to A to T; b) S to B to T; and 3) S to A to B to T.
- Intuition tells us that the second configuration where we have an additional link should make the users happier.
- However, game theoretic analysis proves, using equilibrium analysis, that the first configuration is in fact better for the users.



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## Example 3 - Divide the Dollar game

- Suppose there are three individuals who wish to divide a total wealth of 300 among themselves.
- Each player can propose an allocation such that no player's payoff is negative and the sum of all the payoffs does not exceed 300.
- Assume that if two or more players propose the same allocation, then that allocation will be implemented.
- For example, if players 1 and 2 proposes an allocation (150,150,0) and player 3 proposes (100,100,100), the allocation (150,150,0) will be implemented.

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- However, player 3 may tempt player 2 with the allocation (0, 225,75) and if player 2 and 3 propose this, the original allocation (150,150,0) gets overturned. Note that this allocation is strictly better for both 2 and 3.
- Player 1 may now entice player 3 and jointly propose with player 3 an allocation (200,0,100) which is better for both 1 and 3.
- Bargaining of this kind can be never ending leading to the perpetual breaking and making of coalitions.

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- Cooperative game theory helps us analyze such situations in a systematic and scientific way.
- For example, by modeling the above as a cooperative game, one can show that the core of this game is empty implying that none of the allocations is stable and can always be derailed by a pair of players coming together.
- One can also show that the Shapley value of this game is (100,100,100) which provides a fair way of allocating the wealth among the three players in this case.

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### Some Modern Applications

- Cooperative robotics, human/robot interaction, gaming.
- Matching Markets: Matching is the process of allocating one set of resources or individuals to another set of resources or individuals.
- Sponsored Search Auctions: is now a well known example of an extremely successful business model in Internet advertising. When a user searches a keyword, the search engine delivers a page with numerous results containing the links that are relevant to the keyword and also sponsored links that correspond to advertisements of selected advertisers.

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 Crowdsourcing Mechanisms: it can be described as distribution of work to a possibly unknown group of human resources in the form of an open call.

 Social Network Analysis: Social network analysis is central to numerous Internet-based applications, for example, viral marketing, influence maximization, and influence limitation, that are based on social networks.

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# Cooperation in self-organized wireless networks $D_2 = 0 \\ S_1 = 0 \\ S_2 = 0 \\ S_2 = 0 \\ S_2 = 0 \\ S_2 = 0 \\ S_3 = 0 \\ S_4 = 0 \\ S_2 = 0 \\ S_2 = 0 \\ S_3 = 0 \\ S_4 = 0 \\ S_2 = 0 \\ S_3 = 0 \\ S_4 = 0 \\ S_2 = 0 \\ S_3 = 0 \\ S_4 = 0 \\ S_4 = 0 \\ S_5 =$

