

# Kristina Litunovskaia

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## Work Experience

### CB2

Jul 2020 - Current

#### *Team Lead Sales*

Supervised and trained sales associates, customer service and deescalation, keyholder duties, handled daily till and reserve balancing as well as sent out cash deposits, prepared sales goal and end of day reports. Worked with back of house and visual management to upkeep store to high standards.

### CB2

Dec 2019 - Jul 2020

#### *Sales Specialist*

Provided excellent merchandise knowledge, customer service, took care of client design and product needs. Assisted visual management in updating signage and displays according to floor plans.

### CB2

Jun 2018 - Dec 2019

#### *Part Time Sales*

### Guideboat

Sep 2017 - Jun 2018

#### *Sales Associate*

Small startup environment with daily duties involving customer service, cash wrap, fulfilling phone orders, organizing back stock and restocking the floor.

### iDTech

May 2017 - Aug 2017

#### *Lead Instructor*

Created general and personalized lesson plans, provided excellent service, care and vigilance over students. Established teamwork, culture and problem solving plans with the instructor team.

### Amojee

#### *Illustrator*

Contract work. Created advertisement video and emoji for company's app. Provided feedback and suggestions regarding app UI and layout.

## Education

### Academy of Art University

#### *BFA Illusitration*

### Diablo Valley College

### Ygnacio Valley High School

#### *High School Diploma*