**Implementation Overview Document**

**Updating the existing Lead Assignment Rules in SFDC**

**Business Objective:** Lynne has requested to update the existing Lead assignments rules to route/assign them to the appropriate owner in SFDC.

**Lead Assignment rules to be updated:**

|  |  |  |
| --- | --- | --- |
| **Countries** | **Previously Assigned user** | **Newly User Assignments** |
| Poland | [Jacek Bryk](https://arista.my.salesforce.com/0052I00000EBIA9) | Jacek Bryk |
| Ireland | [Paul Goodridge(UK)](https://arista.my.salesforce.com/005F0000007KVsc) | Neville Ryan |
| South Africa | [Lynne Ealden](https://arista.my.salesforce.com/005F0000001f4cx) | Marius Keown |
| Denmark | [Pedro Cutillas](https://arista.my.salesforce.com/005F0000002gEJk) | Flemming Lund |
| Spain, Portugal | [Albert Puig Artola](https://arista.my.salesforce.com/005F0000001hGLT) | Albert Puig Artola |
| Azerbaijan | [Zafer Polat](https://arista.my.salesforce.com/005F0000007pXD9) | Altan Cengistekin |
| Russia | Dmitry Yuferov | Dmitry Yuferov |
| Greece ,Cyprus, Israel | [Guenther Brand](https://arista.my.salesforce.com/005F0000005QHyE) | Guy Alexander |
| Austria | [Ralph Schmidt](https://arista.my.salesforce.com/0050G000008MQhq) | Alexander Weinbacher |
| Bulgaria | [Ralph Schmidt](https://arista.my.salesforce.com/0050G000008MQhq) | Alexander Weinbacher |
| Czech Republic | [Ralph Schmidt](https://arista.my.salesforce.com/0050G000008MQhq) | Alexander Weinbacher |
| Estonia | [Lynne Ealden](https://arista.my.salesforce.com/005F0000001f4cx), [Ari-Pekka Lahtinen](https://arista.my.salesforce.com/005F0000008EKiE) | Alexander Weinbacher |
| Hungary | [Ralph Schmidt](https://arista.my.salesforce.com/0050G000008MQhq) | Alexander Weinbacher |
| Lithuania | [Ari-Pekka Lahtinen](https://arista.my.salesforce.com/005F0000008EKiE) | Alexander Weinbacher |
| Ukraine | Guenther Brand | Alexander Weinbacher |
| Latvia | [Ari-Pekka Lahtinen](https://arista.my.salesforce.com/005F0000008EKiE) | Alexander Weinbacher |
| Romania | [Ralph Schmidt](https://arista.my.salesforce.com/0050G000008MQhq) | Alexander Weinbacher |
| Slovenia | [Ralph Schmidt](https://arista.my.salesforce.com/0050G000008MQhq) | Alexander Weinbacher |
| SLOVAK REPUBLIC | [Ralph Schmidt](https://arista.my.salesforce.com/0050G000008MQhq) | Alexander Weinbacher |
| Amjad Al-Dahri | Amjad Al-Dahri | Amjad Al-Dahri |
| Iran | Amjad Al-Dahri | Amjad Al-Dahri |
| Egypt | Amjad Al-Dahri | Amjad Al-Dahri |
| Iraq | Amjad Al-Dahri | Amjad Al-Dahri |
| Jordan | Amjad Al-Dahri | Amjad Al-Dahri |
| Kuwait | Amjad Al-Dahri | Amjad Al-Dahri |
| Lebanon | Amjad Al-Dahri | Amjad Al-Dahri |
| Oman | Amjad Al-Dahri | Amjad Al-Dahri |
| Qatar | [Michael Amstelveen](https://arista.my.salesforce.com/005F0000002erd0) | Amjad Al-Dahri |
| Saudi Arabia | Amjad Al-Dahri | Amjad Al-Dahri |
| Syria | Amjad Al-Dahri | Amjad Al-Dahri |
| United Arab Emirates | Amjad Al-Dahri | Amjad Al-Dahri |
| Yemen | Amjad Al-Dahri | Amjad Al-Dahri |
| Turkey | [Zafer Polat](https://arista.my.salesforce.com/005F0000007pXD9) | Zafer Polat |

Thank You