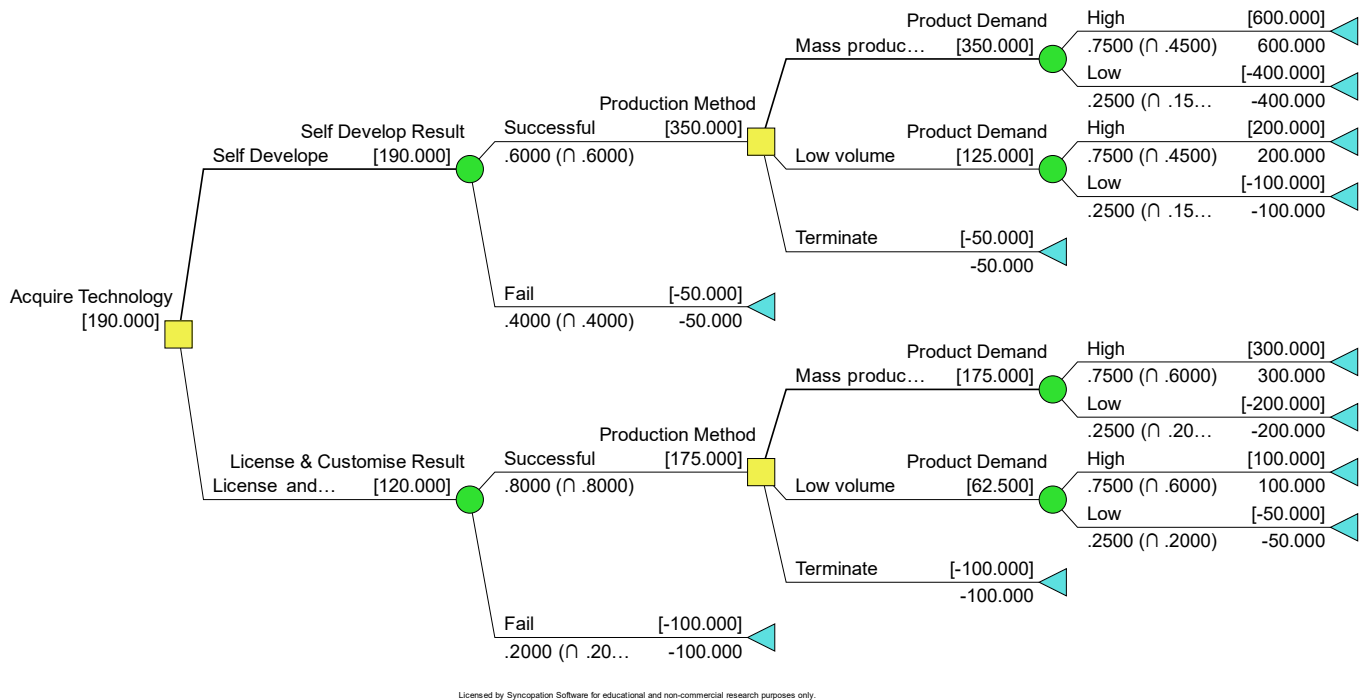


## Decision Analysis Solutions to Assignment 1

(a)

- The Decision Tree:



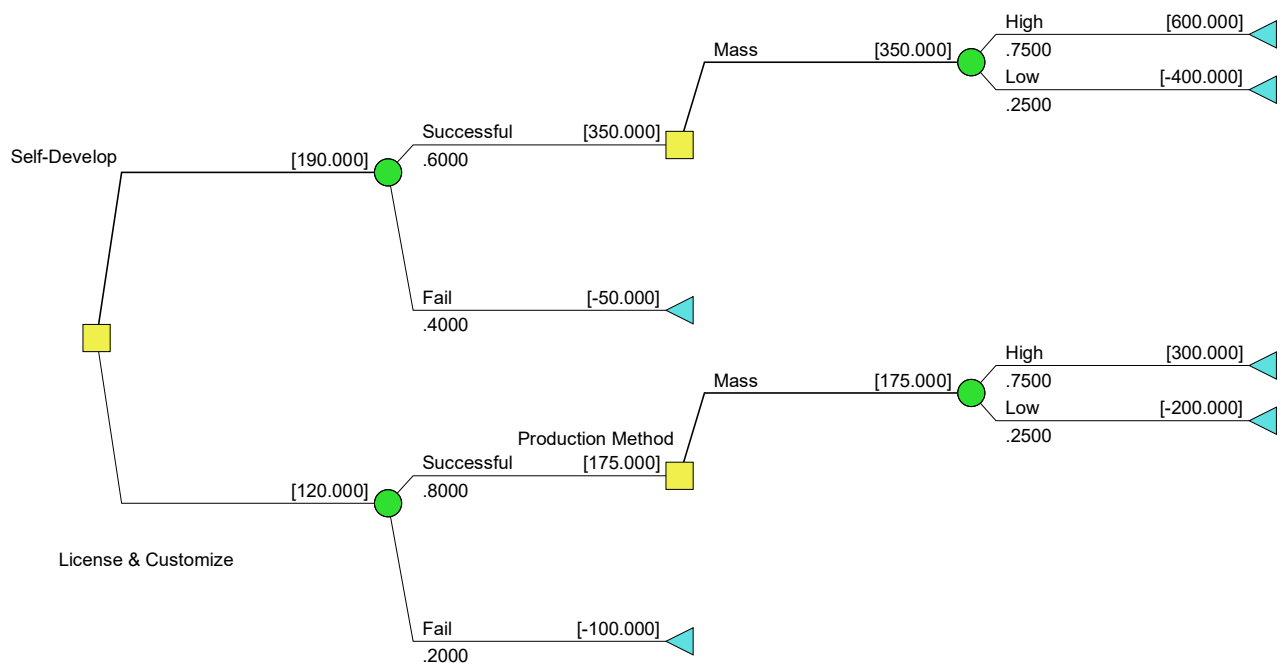
- The Optimal Decision Policy is

Self-Develop Technology  
If Development is Successful then  
    Do Mass production  
Else  
    Terminate project

- Optimal Certainty Equivalent (Expected Value) = \$ **190,000**

(b) Plotting Risk Profiles:

- Remove sub-optimal branches from decision policy tree:



- Joint Probabilities each end-point value (sorted):

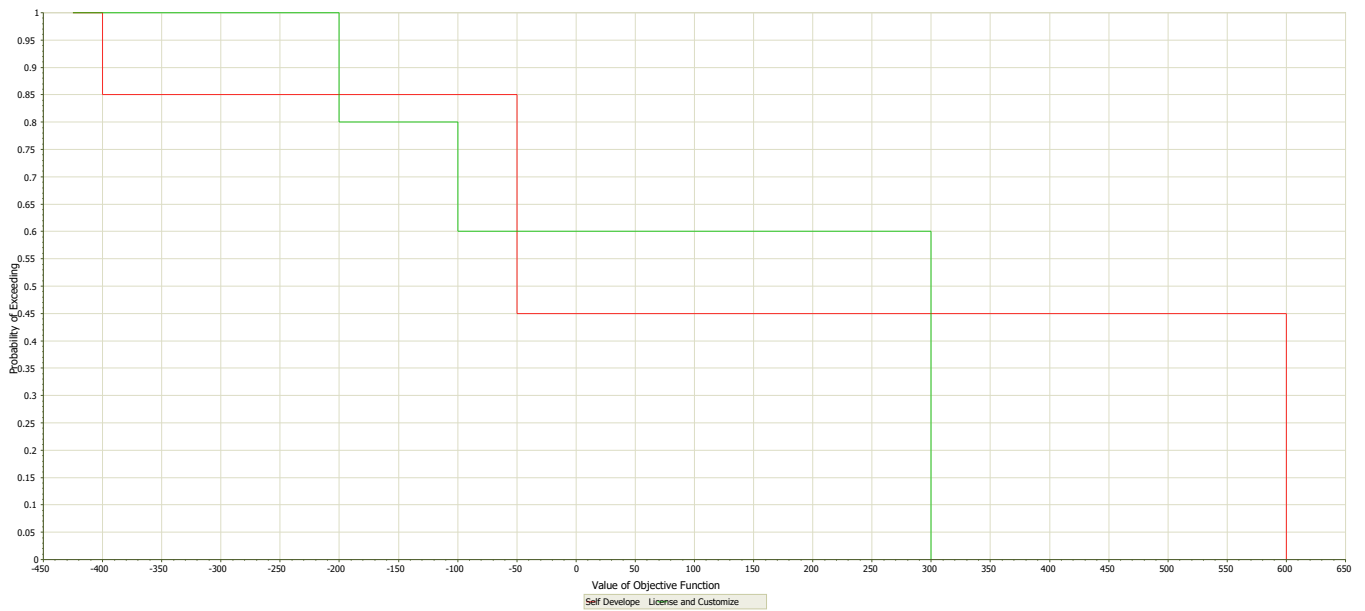
Alternative I: Self-Develop

End-point	Value \$K	Probability
1	-400	$0.6 \times 0.25 = 0.15$
2	-50	$= 0.40$
3	600	$0.6 \times 0.75 = 0.45$

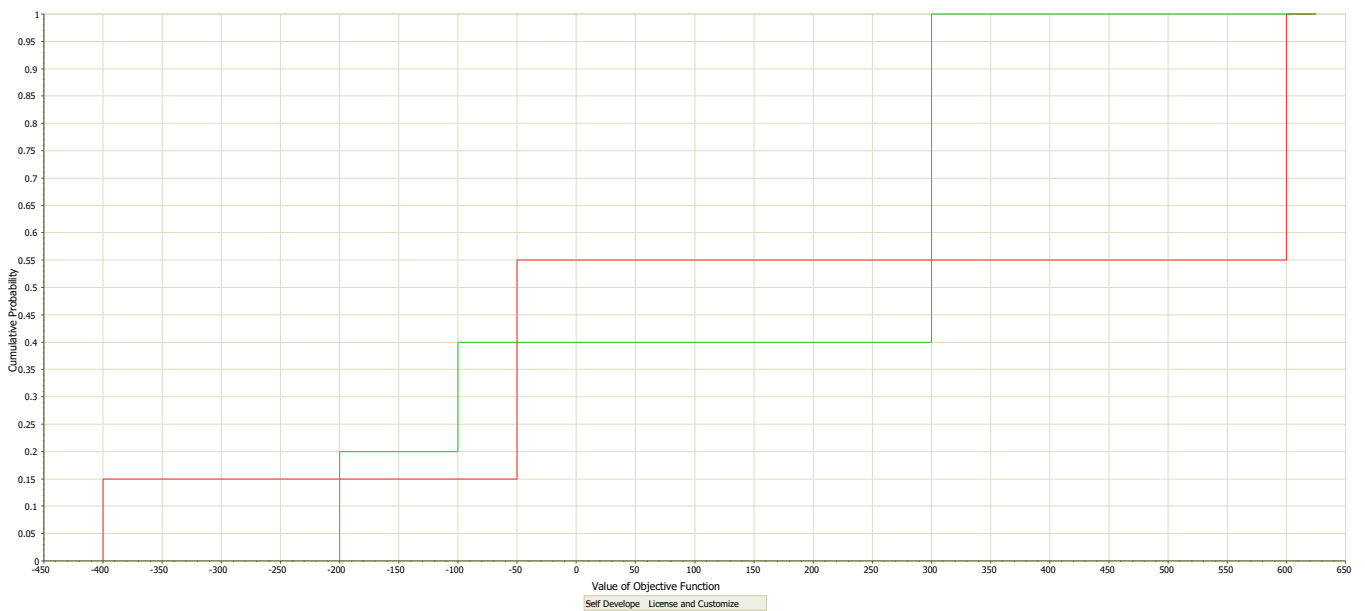
Alternative II: License and Adopt Alternative:

End-point	Value \$K	Probability
1	-200	$0.8 \times 0.25 = 0.20$
2	-100	$= 0.20$
3	300	$0.8 \times 0.75 = 0.60$

- Risk Profiles in Excess Probabilities:



- Risk Profiles in Cumulative Probabilities:

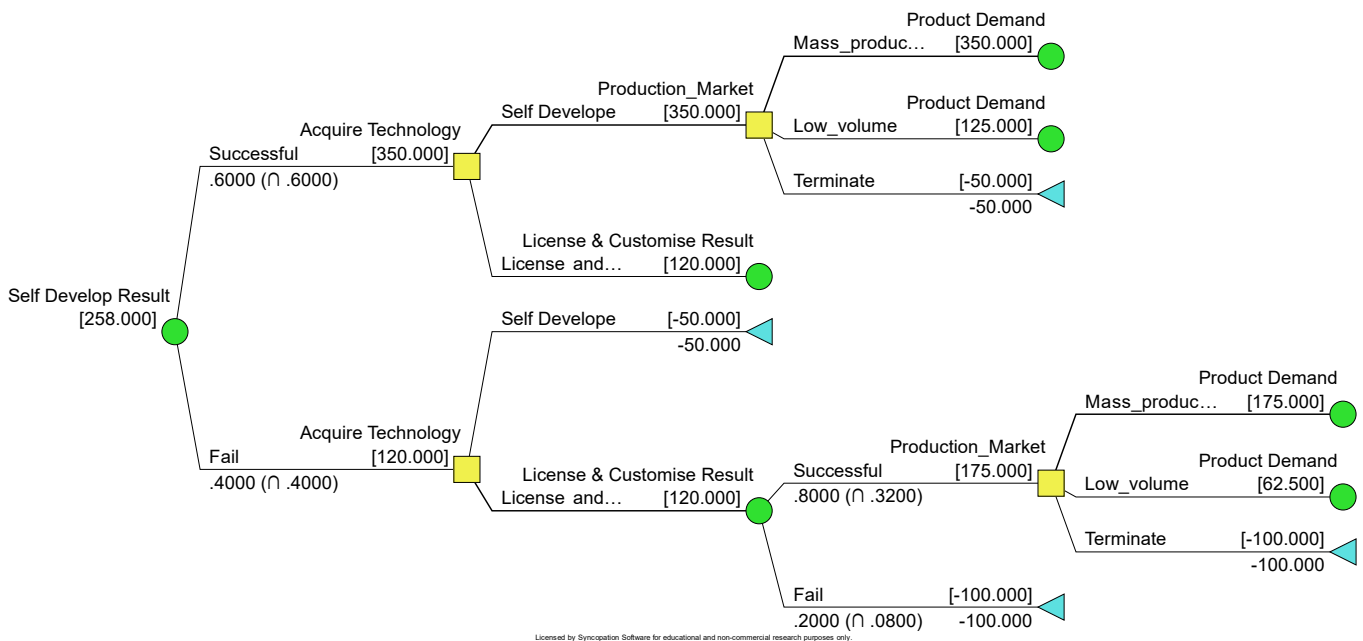


(c) Stochastic dominance analysis

- There is no first-order stochastic dominance between the two alternatives as their risk profiles intersect.

(d)

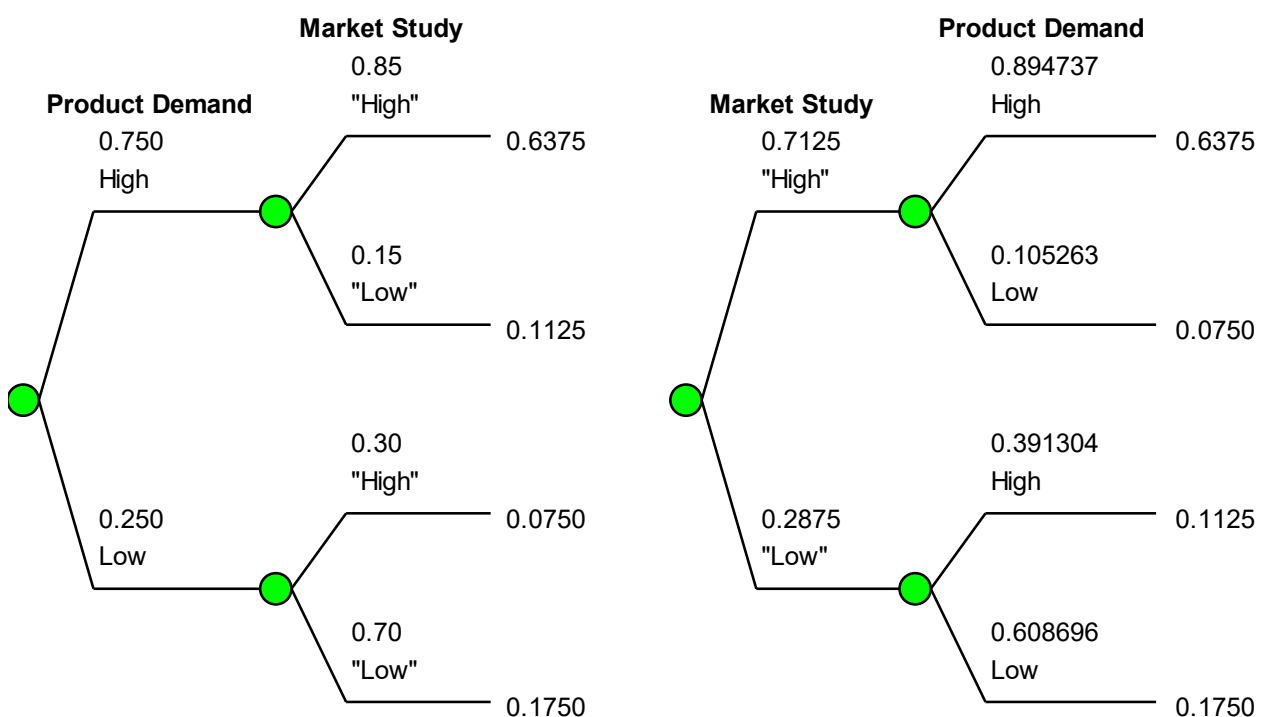
- Decision model with free perfect information on Self-Develop Technology result:



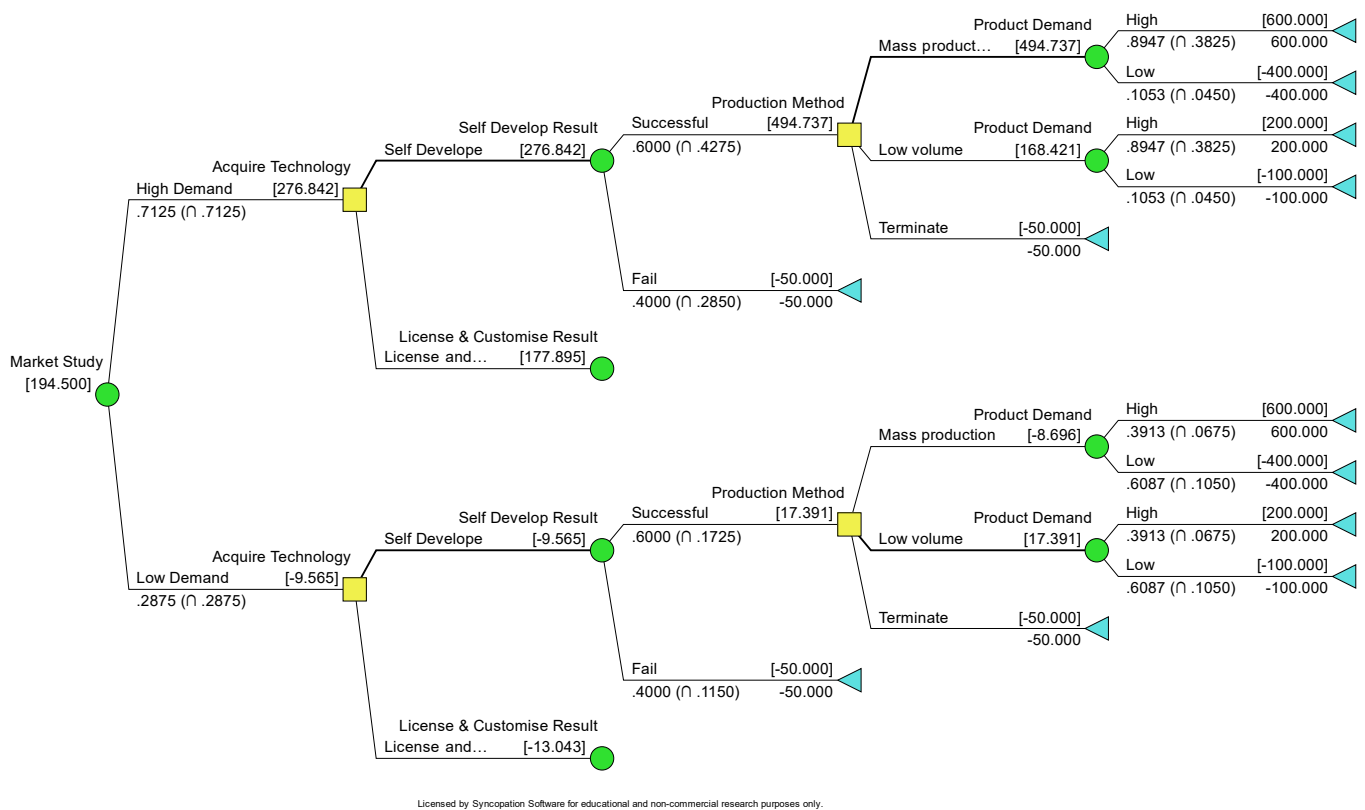
- Expected value with free perfect information on Self-Develop Technology result = \$258,000
- Expected value with no information = \$190,000
- Expected value of perfect information on self-developing the technology result  
= 258,000 – 190,000 = **\$68,000**

(e)

- Flipping the tree:



- Decision model free market study on product demand:



- Expected value with free market study = \$194,500
- Expected value with no market study = \$190,000
- Hence expected value of imperfect market study =  $\$194,500 - \$190,000 = \$4,500$ .
- Hence the company should spend only up to a maximum of \$4,500 for the market study.