

Konrad Maciejny

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EDUCATION

Molloy University - Business Honors Program

Rockville Centre, NY

Bachelor of Science; Finance Major

Sep 2022 - May 2025

- GPA: 3.79/4.00 - 5/6 Semesters Completed - *Chi Alpha Sigma* National Honor Society
- 75% Funded Scholarship: Dr. Goch Memorial, Winans Family, Athletic Grant, Merit & Academic Scholarship
- Relevant Coursework: Quantitative Analysis, Intermediate Accounting, Fundamental Analysis, Global Econ., Business Law II, Corporate Finance, Risk Management, Investment Management, Fixed Income Markets, Business Ethics

PROFESSIONAL EXPERIENCE

Goldman Sachs

Warsaw, PL

Summer Analyst - Global Banking & Markets

July 2024 - Sept 2024

- Collaborated with institutional client teams to resolve reporting issues related to OTC & ETD derivatives for EMIR regulation
- Conglomerated de-centralized data streams w/ SQL & Tableau to present an insight driven PPT showcasing the operational stress of previous regulatory changes while projecting the stress of upcoming rewrites for GBM Heads & MDs
- Automated daily OTC ESMA BAU metrics w/ Alteryx, saving approx. 86 hrs/yr and built templates for future automation
- Built multiple team-specific DTCC TSR & UTI Auto-Filtering tools in Alteryx, saving approx. 22 hours a year per person

Westco Financial Group

Lynbrook, NY

Associate Financial Advisor - Boutique Wealth Manager

Nov 2023 - June 2024

- Automated active position reporting using Excel VBA/Macros, enabling the interpretation of large datasets for data-driven decision making, resulting in a 60% increase in business function efficiency
- Mentored and managed three new interns while delegating back-end work streams such as position reporting, client onboarding, trade reconciliations and elaborating on fundamental market and research concepts
- Created regulatory compliant and statistics driven marketing material for the advisory of Client Held-Away Assets including active 401(k) and 403(b) plans, contributing to a projected AUA growth of 40% over four years.

East NY Tax

Hicksville, NY

Tax Staff Accountant

Dec 2022 - Nov 2023

- Streamlined tax preparation workflows through the implementation of standardized and automated procedures which resulted in a 25% improvement in billing & collating efficiency
- Helped prepare and successfully file over 200 tax returns while communicating with clients directly

LEADERSHIP & ACTIVITIES

Molloy University NCAA DII Lacrosse Team

Rockville Centre, NY

Captain - All Conference Award - Polish National Lacrosse Team Member

Sep 2022 - Current

- Promoted to Captain as a Sophomore, successfully led by helping instill an accountable and committed culture
- Balanced 30 hours of commitment a week while working part-time and being on track to graduate two semesters early

CFA & FED Research Challenge

Rockville Centre, NY

Team Leader

Sep 2024 - Current

- Built a 10pg research report on DUOL citing weakness in demographic monetization, over-valuation, and competitive moat
- Presented a 25 bps rate cut recommendation citing labor market cooling, despite inflation moderating hesitantly

Molloy University Stock Market Investment Fund

Rockville Centre, NY

Analyst

Sep 2022 - Sep 2024

- Led PowerPoint presentations, constructive debates, and group discussion on potential long-only investment opportunities for our \$160,000 alumni funded portfolio, netting approx. 10% CAGR since joining

SKILLS AND INTERESTS

Languages: English (fluent), Polish (conversational), Spanish (basic)

Technical Skills: Financial Modeling (Comps, DCF, LBO), Investment Research, Portfolio/Risk Management, Accounting/Tax

Computer Skills: Excel & PPT, Python, Alteryx, SQL, Tableau, Jira, Bloomberg

Certifications: FINRA Securities Industry Essentials (SIE), Bloomberg Market Concepts, JPMC IB Virtual Experience, Microsoft Office Specialist - Excel, Google Project Management Professional Course, Alteryx Designer Core Micro-Credential

Interests: Exercise, Chess, Economics, Fly Fishing, Camping, Podcasts