

"Monthly Sales Predictions" Exercise

Prerequisites:

- [Business Analytics and Statistics](#)
- ["Monthly Sales Reporting" Exercise](#)

WARNING: intended for students with experience and interest in statistics

Setup

Use the same repo with monthly sales CSV data files you used for the "Monthly Sales Reporting" exercise, or make a copy of that repo called something like "monthly-sales-predictions" and add the same CSV files into that new repo.

Make sure your repo includes all available ["monthly sales data"](#) CSV files.

Instructions

Research and leverage third-party Python packages to predict top-level monthly sales for each of the next twelve months following the latest available month of available data.

Further Exploration Challenges

Can you predict the monthly sales for each item?