

KARL MANABAT

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EDUCATION

KEAN UNIVERSITY, Union, NJ

Expected Graduation: **May 2023**

Bachelor of Science in Biology & Computer Science Minor, Senior Student

- Current Cumulative **GPA: 3.65/4.0**

Awards

- Dean's List / University Merit Honors Scholarship / Frank J. Cicarell Scholarship

Memberships

- Business Analytics Student Association / Lambda Alpha Sigma Honors / TriBeta National Honor Society

PROFESSIONAL EXPERIENCE

JOHNSON AND JOHNSON, Piscataway NJ

September 2022 – Present

Enterprise Operations: Contract Inquiry Support Business Analyst

- Demonstrate ability to effectively manage a high volume of distributor inquiries daily and successfully complete requests for major distributors including Medline and McKesson in a timely and efficient manner
- Collaborate with analysts on ad hoc projects, creating dynamic Tableau dashboards and excel scorecards/spreadsheets to streamline metrics research and improve productivity
- Manage the completion of item pricing and contract eligibility reports for customers purchasing under major group purchasing organization accounts
- Work cross-functionally with internal business partners to establish and create system ID numbers for large volumes of requesting customers

JOHNSON AND JOHNSON, Piscataway NJ

May 2022 – August 2022

Enterprise Operations: Contract Inquiry Support Intern

- Co-lead in the transition and consolidation of the CIDP program Tableau workbook, extracting its data to create a new monthly Excel scorecard that streamlined maintenance and monitoring for over 200 customers
- Took ownership of over 1,000+ distributor inquiries for Medline and McKesson, successfully completing reports with a service level agreement of 98%
- Demonstrated proficiency in advanced Excel techniques such as pivot tables, VLOOKUPS, and conditional formatting, as well as Tableau, to input and analyze data for use in reports

LEADERSHIP EXPERIENCE/ACTIVITIES

Varsity Kean eSports Valorant Captain

September 2021 – January 2022

- Served as team captain and manager for a competitive esports team, leading communication, strategy development, and team building efforts
- Successfully organized and managed team schedules and practices, resulting in improved team cohesion and performance

Binhi President: Youth Group

December 2015 – December 2019

- Served as president of a youth group, overseeing the planning and execution of events and activities
- Spearheaded relationship building events, outreach programs, and community neighborhood cleanups

PROJECTS

Dynamic Tableau Dashboard

- Developed a dynamic Tableau dashboard using extracted data from personal inquiry logs
- Visualized data to provide leadership insights on the volume of inquiries, volume per distributor, types of inquiries, and completion dates

Karl's Chicken Shop

- Developed a functional, user-friendly GUI using Java Abstract Window Toolkit
- Designed a mock Chicken Shop application with item display and pricing, and calculation of total pricing after taxes

SKILLS/QUALIFICATIONS

- Tools: Tableau / SPSS Statistics Software / Qualtrics / Visual Studio Code / Eclipse / IntelliJ IDEA / Model N: ICS/Master Data Management
- Microsoft Office Tools: Excel / Word / PowerPoint / SharePoint / Teams / OneNote / Access
- Java / Python / HTML / JavaScript / CSS