



**A vision education product**

Website Link

**<http://persreal.scxc.ink/>**

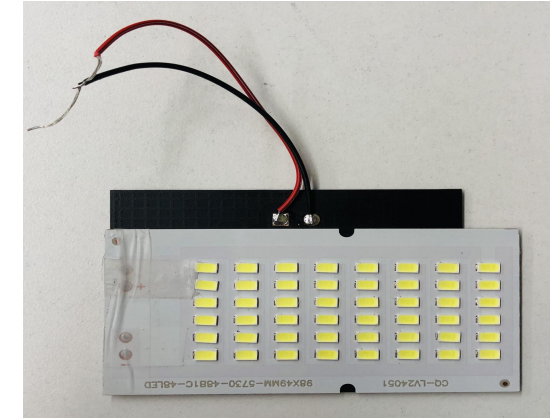
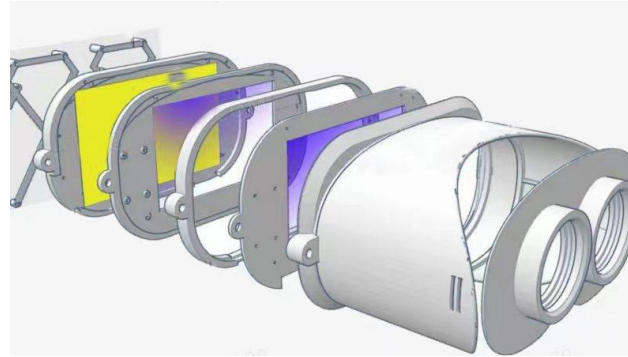
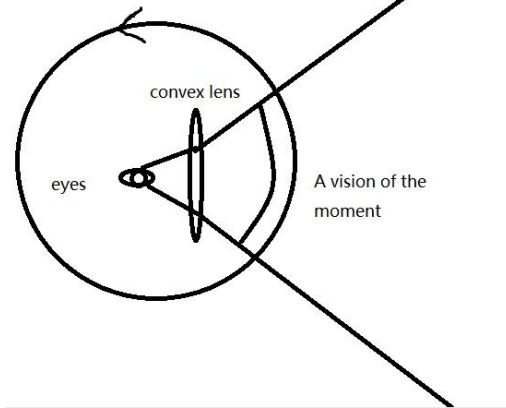
by **Persreal**



# Our Product——V-Ray

Only requires **solar power** to function can display 3D models.

Fit the V-Ray with **cards that has patterns** on them and light them with solar energy.

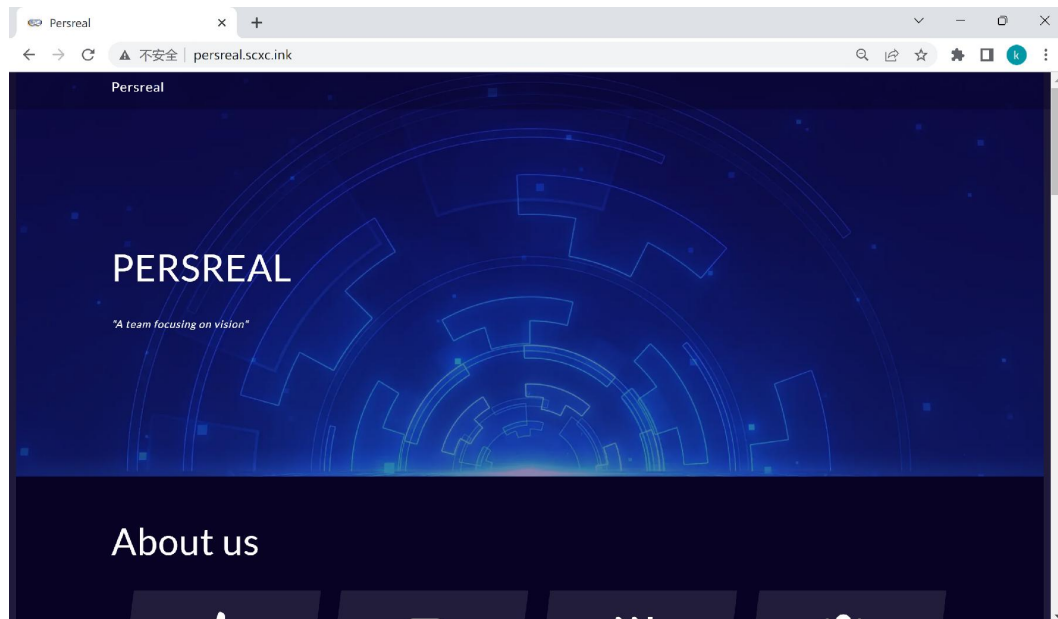


## Principle

- Through the **parallax** of the left and right eyes, the imaging distance of the fundus on the background plate can be generated, thus generating a three-dimensional sense.
- People get slightly different images depending **on where their eyes are**.
- These images combine in the mind to form an overall picture of the world around them. This view includes information about **distance**.
- We'll ditch the gyroscope in favor of a **glowing LED back, and a translucent polythene sheet** printed with the **desired pattern**. Insert different pattern cards into the header to get different images. The images will be bound together like a textbook, containing abstract content to be learned at one stage.

# COMPETITION

- Provide high quality education products with **low barriers** and a **low price**.
- Encourage users to **customize** what they want specifically.
- Include an exclusive **anti-fake** technique-A QR code.
- Create a **website** to promote and encourage users to give feedbacks.
- Can be used to cure **Alzheimer's Disease** effectively



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You can try to scan this  
with your mobile phone



# OPPORTUNITY

Achieve **almost zero cost** of 3D graphics, to help learners realize immersive experiences

eg: physical models, 3D structure of complex compounds, Alzheimer's graphic therapy, etc.

## Target customers:

- Students who lack imagination.
- Parents, schools, educational companies.
- Children in less developed areas.
- Elderly people with Alzheimer's disease



# REVENUE MODEL

## Direct selling — In China

Open exclusive stores

## Distribution selling — In China and Abroad

China : sell products in different stores.

Abroad: the business is controlled by the sole agents.

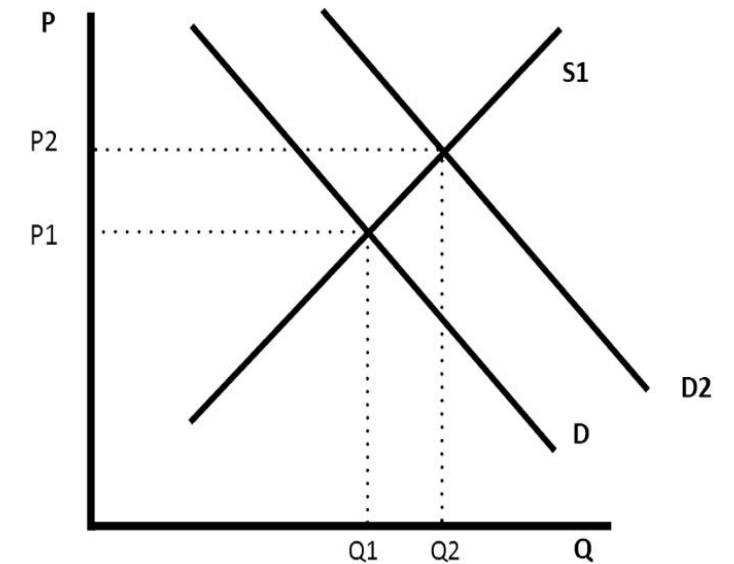
## Supply

- Adopt OEM process
- License the production rights to foundry.

# GO TO MARKET STRATEGY

## Foundation Services

- Customers can experience **offline trial**.
- Our company provide **website custom selection**.
- **Cooperating** with the UNESCO to help children in poor areas receive better education.





# FINANCIALS

## Costs

- Include : rents, property fees, advertisements, salaries of laborers, packing charges, taxes and after-sell services.
- The **average cost** of each product is \$2.61.

## Revenue

- Profits from selling products and the price is \$3.62.
- Cooperation with educational organizations

## Fund Raising

- Bank loan
- Establish **strategic cooperation** partnership with UNESCO, schools and educated organizations
- Joint venture
- Crowdfunding from individuals saving as a **charity project**.

