



VirginiaTech
Institute for Critical Technology and Applied Science

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Data Mining Academic Emails to Model Employee Behaviors and Analyze Organizational Structure

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Outline



- Problem statement and contributions
- Email dataset
- Feature extraction
- Algorithm design
- Performance analysis
- Future work and conclusions

Problem Overview



- Email is everywhere!
- Difficult to research email because of inherent privacy concerns
- Lack of modern email datasets with accurate job title labels
- What information about an organization is embedded in the organizational email communication?
- Organic vs. official organizational charts

What information about an organization can be extracted from emails?

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Applications



- Overall methods can be applied to any communication system
 - Cell phone, website links, social media, network connections
- This particular type of analysis could benefit:
 - In Dec. 2015, GE completed downsize and merger of subsidiary General Electric Capital Corporation
 - On Jan. 1 2016, Northrop Grumman combined two of its four business sectors, Electronic Systems and Information Systems
 - In late 2016, the merger of two major chemical companies: DuPont and Dow will be finalized before splitting into three new companies



NORTHROP GRUMMAN



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Contributions



- Present a new email dataset based on academic emails of the center
- Job title classification results that outperform previous work
- A method to automatically generate organic hierarchy from analyzing emails
- Paper submitted to IJCAI 2016

Improved email analysis feature set and classification results

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Email Dataset

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Enron Dataset



- Benchmark dataset for email analysis
- Released in 2004
- Used for research into spam classification, email categorization, and recipient prediction
- Issues with the dataset
 - 99.99% overlap between emails sent as “CC” and those sent as “BCC”
 - Some emails addresses, folders, and names are misspelled
 - Inconsistent email address formats make mapping to employees difficult
- Issues with job title labels
 - No labels for 29 employees
 - Clear mislabeling errors for at least 4 employees

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Prior Work



- Prior work in hierarchy analysis often uses the text of the emails with natural language processing features, mainly on Enron
- Historically, email analysis without text uses two types of features:
 - Traffic-based: statistical features based on single emails
 - Social-based: features calculated based on email interactions between people
- Success in determining community structures has been found using the two types separately
 - Namata et al. 2006 used traffic-based features to predict Enron job titles
 - Wilson and Banzhaf 2009 found Enron’s important groups from strictly social features
- Rowe et al. 2005 used a combination of features to automatically construct the Enron social hierarchy

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Hume Email Data Collection



- Worked with Virginia Tech's Internal Review Board (IRB) to approve data collection procedures and privacy concerns
 - All subject and body text was hashed using MD5 algorithm
 - Data collection process was performed using automated scripts
 - No identifying information is revealed in analysis
 - All data stored on secure, password-protected Hume Center server
- Hashing example:

Employment Opportunity at
Doosan Fuel Cell America



b4dabd5884ecd175283065dc605c2172

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Email Parsing Process



- Challenge: Email formats are inconsistent
 - Forwards are expressed as "Fw:" or "Fwd:" or "FW:"
 - Email address encoded with Unicode
 - Some emails have HTML- needed to identify, then parse
- Process:
 - Write a python script to extract data
 - Test on personal emails to find inconsistent formatting issues
 - Ran script on mail server and saved all email metadata into MySQL database

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Collected Data From Each Email



- Destination and source email address
- Email time stamp
- Subject prefix (e.g., Re:, Fwd:)
- Hash of subject after removing prefix
- Hash of body text
- Length of subject in characters
- Length of body text in characters
- Number of attachments
- Indicator if email was digitally signed
- Indicator if email was encrypted

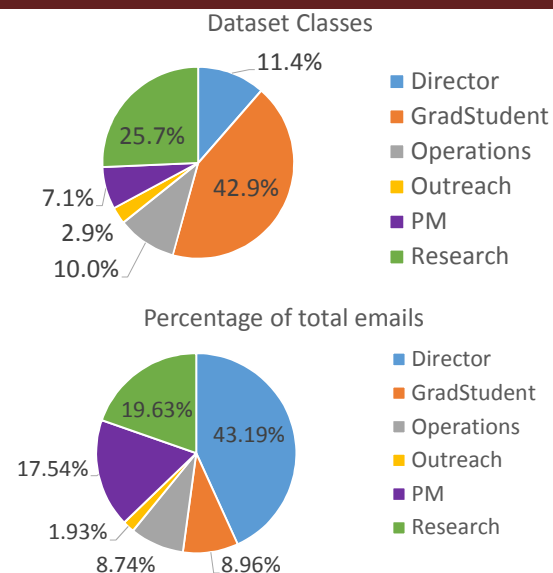
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Dataset Description and Statistics



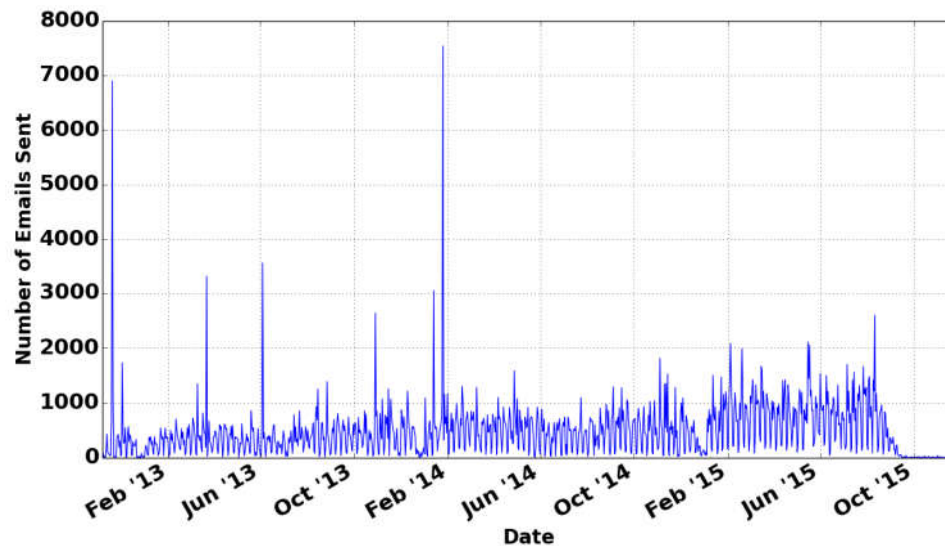
- 37 volunteers in the study
 - Plus 32 additional employees from the data
- 585,096 emails over 3 years
- 6 job categories:
 - Director
 - Graduate Student
 - Operations
 - Outreach
 - Project Management (PM)
 - Research



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Hume Email Visualization



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Hume Center vs. Enron Dataset Comparison



- Hume Center dataset:

- More modern
- More distinct emails
- Longer time period
- Academic emails

- Enron dataset:

- More employees
- More distinct email addresses
- Corporate emails

	Hume Center	Enron
Time	11/2012-11/2015	1/2000-9/2002
Distinct Email Addresses	32,118	75,406
Participants	37	158
Distinct Emails	585,096	252,759

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Feature Extraction

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Features

- Features quantify information extracted from the email metadata
- Two categories:
 - Traffic-based – 84 features
 - Social-based – 30 features
- Total features: 114
- Calculated using bash, MySQL, and python scripts
- Used as input to the machine learning algorithm

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Traffic-Based Features

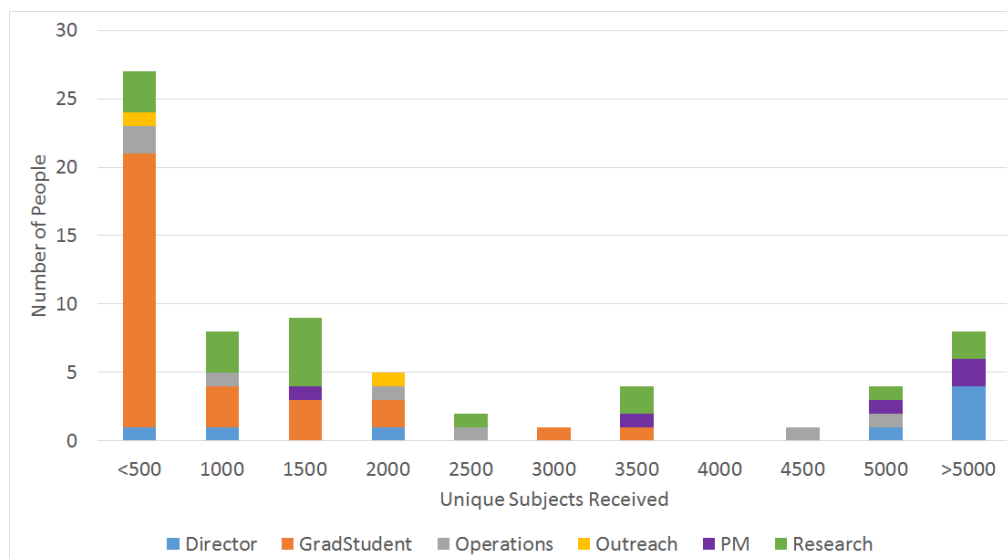


- Generated directly from the collected metadata
- Example raw features:
 - Unique subjects received
 - Number of signed emails received
 - Number of emails received as carbon copies
 - Average number of emails received per day
 - Number of emails sent after normal business hours
 - Number of emails sent within VT
 - Number of emails sent within Hume
- Also converted raw features as percentages

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Example Traffic-based Feature



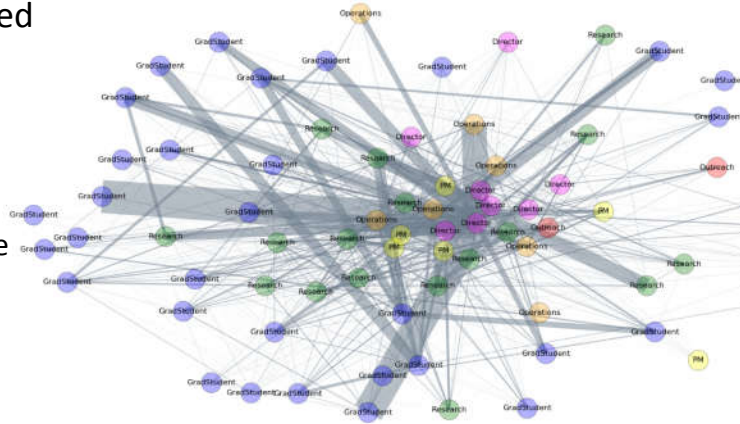
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Social Graph



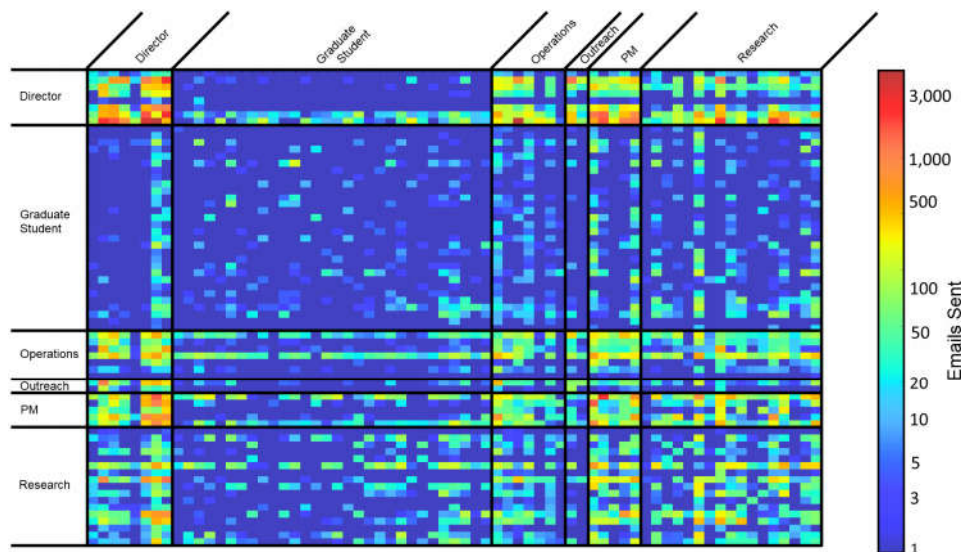
- Nodes represent people
- Edges are directed and represent emails exchanged between people
- Two different graphs used
 - Full graph draws edge between people who exchanged at least one email
 - 2532 edges, 86 nodes
 - Partial graph draws edge between people who exchanged at least 10 emails
 - 1319 edges, 82 nodes



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Alternative Social View - Adjacency Matrix



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Social-Based Features



- Degree measures
 - Degree of a node
 - Average neighbor degree
- Cliques
- Clustering Metrics
- Search Engine Algorithms
- Centrality Measures
- All features calculated for both the full and partial graph

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Betweenness Centrality



- There exists a shortest path between any node s and any other node t
- Betweenness centrality of a node i is the percentage of all shortest paths in graph \mathcal{G} that traverse node i :

$$C_B(i) = \sum_{s,t \in \mathcal{V}} \frac{\sigma(s,t|i)}{\sigma(s,t)}$$

\mathcal{V} is the set of all nodes in \mathcal{G}

$\sigma(s,t)$ is the number of shortest paths between s and t

$\sigma(s,t|i)$ is the number of those paths that pass through i

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Closeness Centrality



- Normalized inverse of the sum of shortest path distances from node i to all other nodes in the graph:

$$C(i) = \left(\frac{\sum_{j=1}^{n-1} d(i,j)}{n-1} \right)^{-1}$$

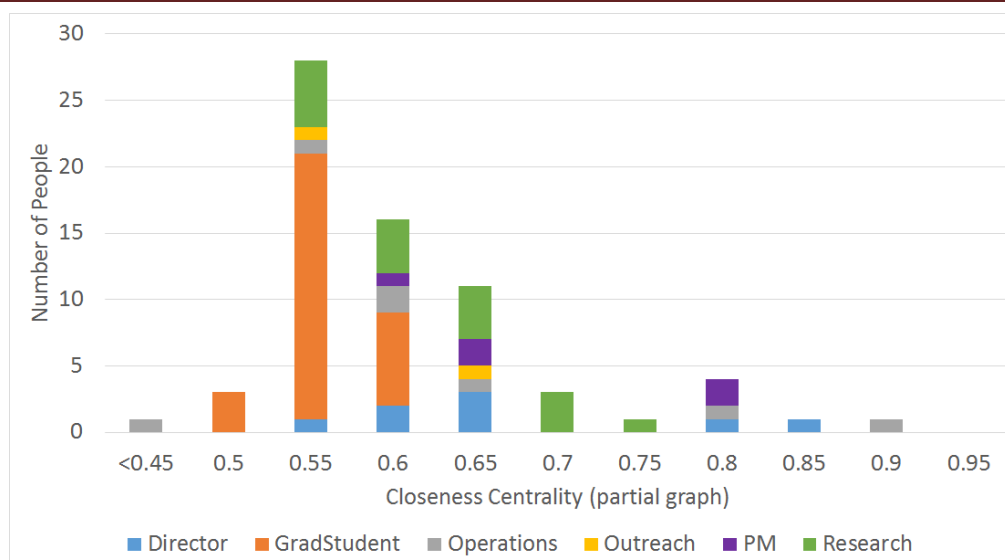
n is the number of nodes in graph \mathcal{G}

$d(i,j)$ is the minimum shortest path distance between node i and node j

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Example Social Feature



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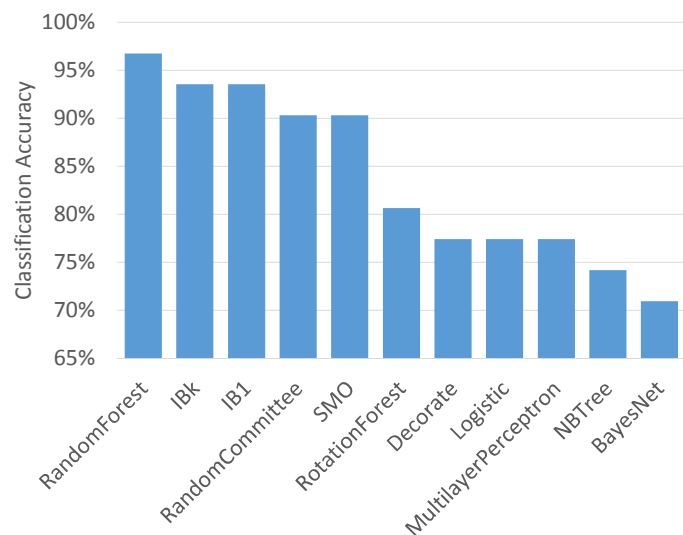
Algorithm Design

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Algorithm Selection

- Used limited number of employees:
 - 29 participants
 - Removed people with less than 100 emails
 - Removed the two outreach employees
- Randomly split emails into train and test sets
- Using Weka, evaluated classification accuracy of several algorithms with default parameters



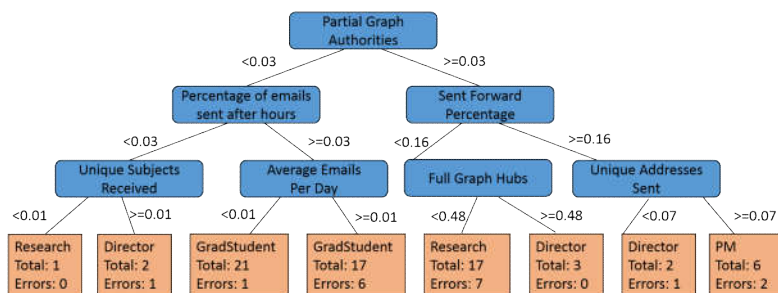
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Random Trees



- Used to learn a series of rules for classification
- Learned using a greedy heuristic
 - Starting at the top, split on the best feature
 - Automatic feature selection
- Tree-based classifiers are prone to over-fitting
 - Low bias, high variance



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Determining the Best Split



- Entropy: Amount of randomness in the class distribution
 - $H(\text{Class})$
- Conditional Entropy: Amount of randomness in the class distribution when the attribute value is known
 - $H(\text{Class}|\text{Attribute})$
- Mutual Information:
 - $I(\text{Class}; \text{Attribute}) = H(\text{Class}) - H(\text{Class}|\text{Attribute})$
- Split on maximum mutual information:
 - $X = \arg \max_x I(\text{Class}; X) = \arg \max_x H(\text{Class}) - H(\text{Class}|X) = \arg \min_x H(\text{Class}|X)$
- Because variables are continuous, use thresholds to form discrete levels
 - $t = \arg \min_t H(\text{Class}|t) = \arg \min_t H(\text{Class}|X < t)P(X < t) + H(\text{Class}|X \geq t)P(X \geq t)$

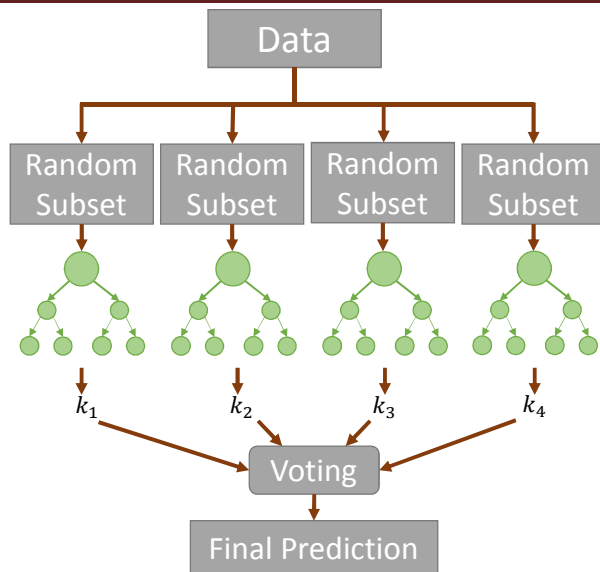
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Random Forests



- Random forests are an ensemble method that is robust to overfitting
- Learn many deep random trees and take majority vote of prediction outputs
 - “Bagging”, or Bootstrap Aggregating
- Random elements introduced in each tree:
 - Only a subset of features used
 - Only a subset of training data used



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Parameters



- Data split:
 - 35% training, 30% cross-validation, 35% testing
- Number of trees
 - 750
- Number of features considered per branch split
 - 7
 - 6% of total possible features
- Number of samples used per tree
 - $\frac{2N}{3}$ observations, with replacement

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Feature Selection



New	Feature	Type	Mutual Information
	Unique subjects received	Traffic	0.728
✓	Total signed emails received	Traffic	0.728
	Hubs (partial graph)	Social	0.589
	Number of emails received as forwards	Traffic	0.519
	Current flow closeness centrality (partial graph)	Social	0.512
	Pagerank (partial graph)	Social	0.512
	Percentage of emails sent with unique addresses	Traffic	0.51
	Number of emails received as carbon copies	Traffic	0.5
	Pagerank (full graph)	Social	0.492
	Average number of emails received per day	Traffic	0.489
✓	Communicability betweenness centrality (partial graph)	Social	0.486
	Communicability centrality (partial graph)	Social	0.486

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Performance Analysis

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Classification Results



- Training: random 35% of emails
- Cross-validation: random 30% of emails
- Testing: random 35% of emails
- Using Random Forests and tuned parameters
- Potential bias:
 - Training and testing performed on the same people due to small sample size

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Classification Results



- Overall very accurate: 95.7%
- Confusion between graduate students and researchers
- These errors are understandable
 - Some doctoral students have been working at the center for 3-5 years
 - Some research faculty are also graduate students

	Output Class					
	Director	GradStudent	Operations	Outreach	PM	Research
Director	8 100.00%	0 0.00%	0 0.00%	0 0.00%	0 0.00%	0 0.00%
GradStudent	0 0.00%	29 96.67%	0 0.00%	0 0.00%	0 0.00%	1 3.33%
Operations	0 0.00%	0 0.00%	7 100.00%	0 0.00%	0 0.00%	0 0.00%
Outreach	0 0.00%	0 0.00%	0 0.00%	2 100.00%	0 0.00%	0 0.00%
PM	0 0.00%	0 0.00%	0 0.00%	0 0.00%	5 100.00%	0 0.00%
Research	0 0.00%	2 11.76%	0 0.00%	0 0.00%	0 0.00%	15 88.24%

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Behavior Over Time



- Considered employees with at least 10 months of emails
- Procedure:
 - Data split into 1-month segments
 - First month used as training
 - Months 2-10 used as test data
- Confirms assumption that email behavior is constant in time



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Leave-One-Out Cross-Validation



- Concerned about bias from training and testing on same people
- Procedure
 - Train on all but one sample
 - Test on that sample
 - Repeat for all samples
- Removed Outreach for this test because only contains two samples

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LOOCV Classification Results



- Lower accuracy than previous result
 - 67.2% overall
 - Due to low sample size
 - Different roles in each group
- Graduate students very accurate
 - 90.0%
- In each category, there are more true positives than false positives from any other label
- Namata et al. 2006 performed same analysis on Enron with 62.09% accuracy
 - Improvement of 5.11%

	Output Class				
	Director	GradStudent	Operations	PM	Research
Director	4 50.00%	1 12.50%	1 12.50%	0 0.00%	2 25.00%
GradStudent	0 0.00%	27 90.00%	0 0.00%	0 0.00%	3 10.00%
Operations	0 0.00%	1 14.29%	2 28.57%	0 0.00%	4 57.14%
PM	1 20.00%	0 0.00%	0 0.00%	3 60.00%	1 20.00%
Research	2 11.76%	6 35.29%	0 0.00%	0 0.00%	9 52.94%

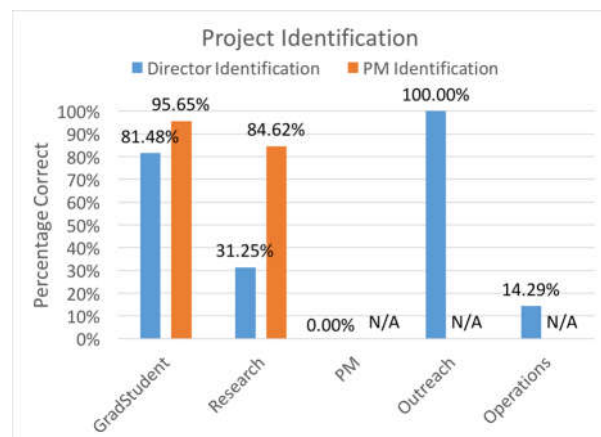
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Hierarchy Analysis



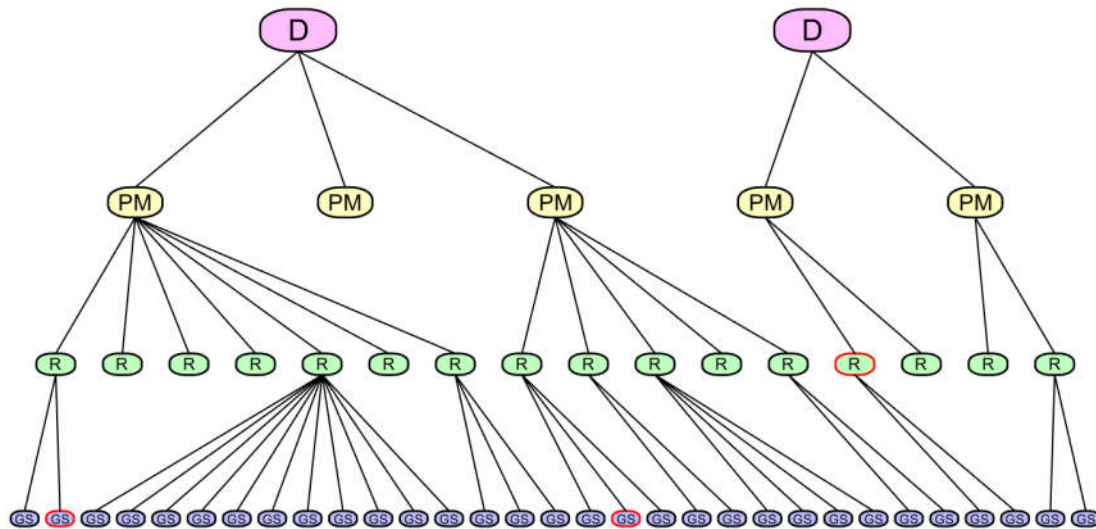
- Gathered ground-truth project labels
 - Director for all classes
 - PM for graduate students and researchers
- Project labels were unavailable for some past employees
- Overall:
 - 52.63% communicated most with assigned director
 - 91.67% communicated most with assigned PM
- Overall PM relationships are more consistent with official hierarchy than director relationships



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Algorithm-Generated Organic Org Chart



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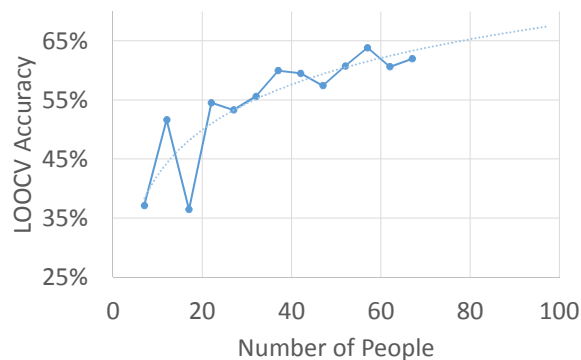
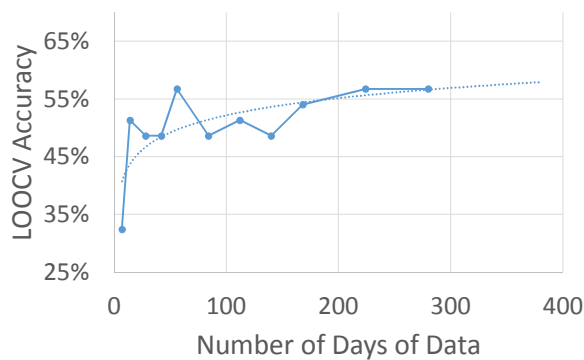
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Conclusions and Future Work

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More Data would Improve



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Future Work and Deep Learning Applications



- Apply to larger datasets and/or different types of data
 - Cleaned Enron corpus
 - Hillary Clinton Email Dataset
 - Twitter dataset
- Investigate process of releasing the fully anonymized dataset
- Potential Deep Learning Application
 - More sophisticated algorithms could be used
 - But need much more semi-supervised data
 - Deep Belief Networks
 - Unsupervised training
 - Supervised back propagation

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Conclusions



- Created a brand new email dataset from raw emails
 - With accurate job title labels
 - Approximately the size of Enron, but with fewer people
 - Privacy precautions
- This dataset is meant to be representative of data any company could collect without violating the privacy of their employees
- Highly accurate classification results based on historical data
 - Showed that email behavior is constant with time
- Small dataset lead to low LOOCV accuracy
 - Improved on previous Enron result
- An organic organization chart was produced that represented the email relationships of the center

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Questions?

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Thank You



- Committee: Dr. McGwier, Dr. Beex, Dr. Buehrer, Dr. Huang
- Dr. Ernst and Dr. Headley
- Faculty, staff, and graduate students of the Hume Center

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Backup

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HTML Example



```

</head>
<body dir=3D"ltr" style=3D"font-size:12pt;color:#000000;background-color:#F=
FFFF;font-family:Calibri,Arial,Helvetica,sans-serif;">
<p><br>
</p>
<p>FYI, attached is information on a reliability theory course offered by D=
r. Joel Nachlas in the ISE Department.<br>
</p>
<div>
<p><br>
</p>
<div id=3D"Signature">
<div class=3D"BodyFragment"><font size=3D"2">
<div class=3D"PlainText">Leslie K. Pendleton, Ph.D.<br>
Director, Student Services<br>
Department of Electrical and Computer Engineering (Mail Code 0111)<br>
Virginia Tech<br>
340 Whittemore Hall<br>
Blacksburg, VA 24061<br>
USA<br>
Email: pendleton@vt.edu<br>
Phone: (540) 231-8219<br>
Fax: (540) 231-3362<br>
<br>
</div>
</font></div>
</div>
</div>
<p></p>
<p><br>
</p>
<p><br>
</p>
</body>
</html>

```

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All Features



total_sent	unique_sub_sent_perc.encrypted
unique_addresses_sent	total_received.encrypted
unique_add_sent_perc	total_rec.encrypted_perc
unique_subjects_sent	unique_addresses_received.encrypted
unique_sub_sent_perc	unique_add_rec_perc.encrypted
total_received	unique_subjects_received.encrypted
unique_addresses_received	unique_sub_rec_perc.encrypted
uniqueadd_rec_perc	inter_hume_sent
unique_subjects_received	inter_hume_received
unique_sub_rec_perc	inter_vt_sent
total_emails	inter_vt_received
total_sent_signed	sent_to
total_sent_signed_perc	sent_to_perc
unique_addresses_sent_signed	sent_cc
unique_add_sent_perc_signed	sent_cc_perc
unique_subjects_sent_signed	rec_to
unique_sub_sent_perc_signed	rec_to_perc
total_received_signed	rec_cc
total_rec_signed_perc	rec_cc_perc
unique_addresses_received_signed	avg_recipients_sent
unique_add_rec_perc_signed	avg_recipients_rec
unique_subjects_received_signed	avg_body_chars_sent
unique_sub_rec_perc_signed	avg_body_chars_rec
total_sent.encrypted	var_body_chars_sent
total_sent.encrypted_perc	var_body_chars_rec
unique_addresses_sent.encrypted	after_hours_sent
unique_add_sent_perc.encrypted	after_hours_sent_perc
unique_subjects_sent.encrypted	after_hours_rec
	after_hours_rec_perc

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All Features



after_hours_sent_hume
 after_hours_sent_hume_perc
 after_hours_rec_hume
 after_hours_rec_hume_perc
 avg_sent_per_day
 avg_rec_per_day
 avg_emails_per_day
 attached_sent
 attached_rec
 avg_attachments_sent
 avg_attachments_rec
 sent_re
 sent_re_perc
 sent_fw
 sent_fw_perc
 rec_re
 rec_re_perc
 rec_fw
 rec_fw_perc
 avg_subject_chars_sent
 avg_subject_chars_rec
 var_subject_chars_sent
 var_subject_chars_rec
 fg_between centrality
 pg_between centrality
 pg_avg_neighbor_degree
 fg_avg_neighbor_degree
 pg_clustering

fg_clustering
 pg_closeness centrality
 fg_closeness centrality
 pg_degree centrality
 fg_degree centrality
 pg_current_flow_closeness centrality
 fg_current_flow_closeness centrality
 pg_current_flow_betweenness centrality
 fg_current_flow_betweenness centrality
 pg_communicability centrality
 fg_communicability centrality
 pg_communicability_betweenness centrality
 fg_communicability_betweenness centrality
 pg_load centrality
 fg_load centrality
 pg_square_clustering
 fg_square_clustering
 fg_eccentricity
 pg_eccentricity
 pg_pagerank
 fg_pagerank
 pg_hubs
 pg_authorities
 fg_hubs
 fg_authorities
 pg_avg_shortest_paths
 fg_avg_shortest_paths
 pg_num_cliques
 fg_num_cliques

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Neighborhood Degree



- The neighborhood of node i is comprised of all nodes that are connected to i via edges.

- The average neighbor degree is therefore

$$k_{avg,i} = \frac{1}{|N(i)|} \sum_{j \in N(i)} k_j$$

- $|N(i)|$ is the number of neighbors of node i
- k_j is the degree of node j

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Triangle Clustering



- Compares the number of triangles node i is a part of to the maximum number of possible triangles.

$$C_{3,i} = \frac{2}{k_i(k_i - 1)} \sum_{m,n} (\tilde{w}_{i,m} \tilde{w}_{m,n} \tilde{w}_{n,i})^{\frac{1}{3}}$$

- If node i has degree k_i , there can be at most $\frac{k_i(k_i-1)}{2}$ triangles involving i
- Normalize edge weights compared to maximum: $\tilde{w}_{i,m} = \frac{w_{i,m}}{\max(w_{i,m})}$, then take geometric mean

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Degree Centrality



- Degree centrality of a node i is the percentage of nodes within the graph that are connected to node i

$$C_{d,i} = \frac{k_i}{n - 1}$$

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Communicability Centrality



- Also known as subgraph centrality
- Consider all closed walks in graph \mathcal{G} of length k
- Of those walks, those that begin on node i are denoted as $\mu_k(i)$
- The communicability centrality of node i is:

$$SC(i) = \sum_{k=1}^{\infty} \frac{\mu_k(i)}{k!}$$

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Some Worst Performing Features



New	Feature	Type	Mutual Information
✓	Total Received Encrypted	Traffic	0
✓	Unique Addresses Sent Signed	Traffic	0
	Inter-Hume Received	Traffic	0
	Unique Addresses Received	Traffic	0
✓	Total Sent Encrypted	Traffic	0
	Number of Cliques (full graph)	Social	0
✓	Inter-VT Sent	Traffic	0
	Betweenness Centrality (partial graph)	Social	0
	Clustering (partial graph)	Social	0
	Average Neighbor Degree (full graph)	Social	0
	Average Subject Characters Received	Traffic	0

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