

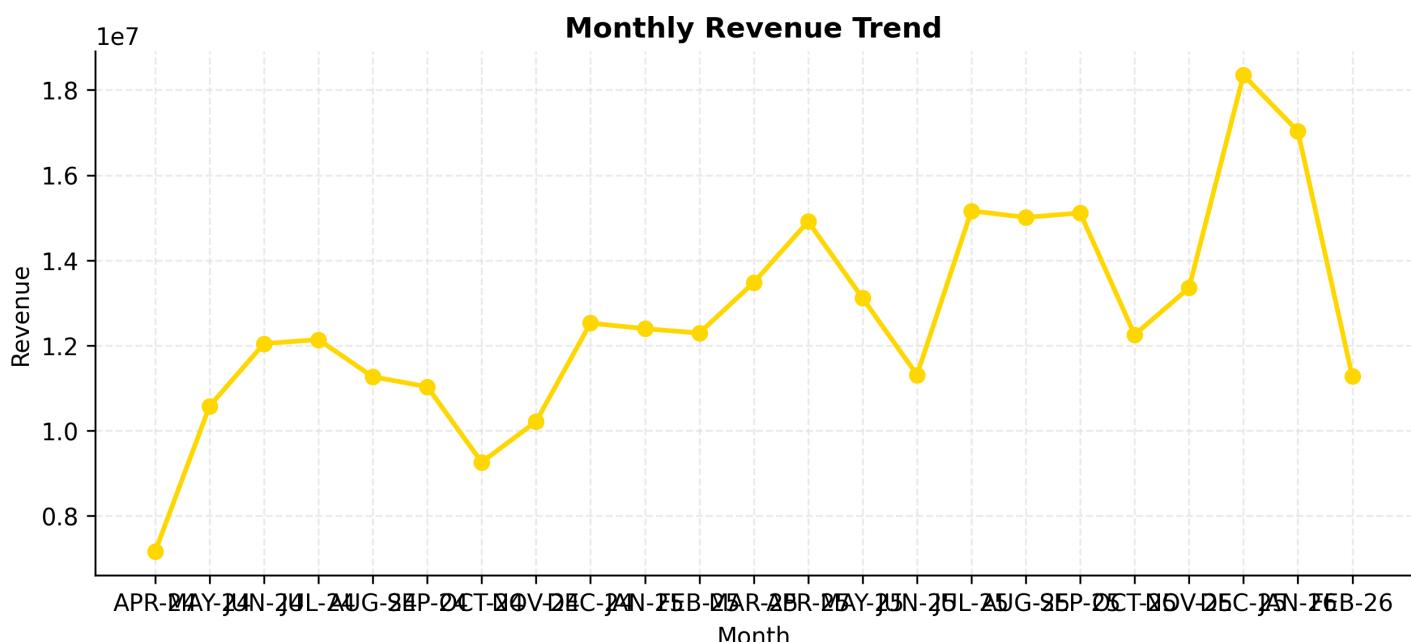
REPORT: CUSTOMER WISE

Fiscal Year Overview | Generated: 25 February 2026

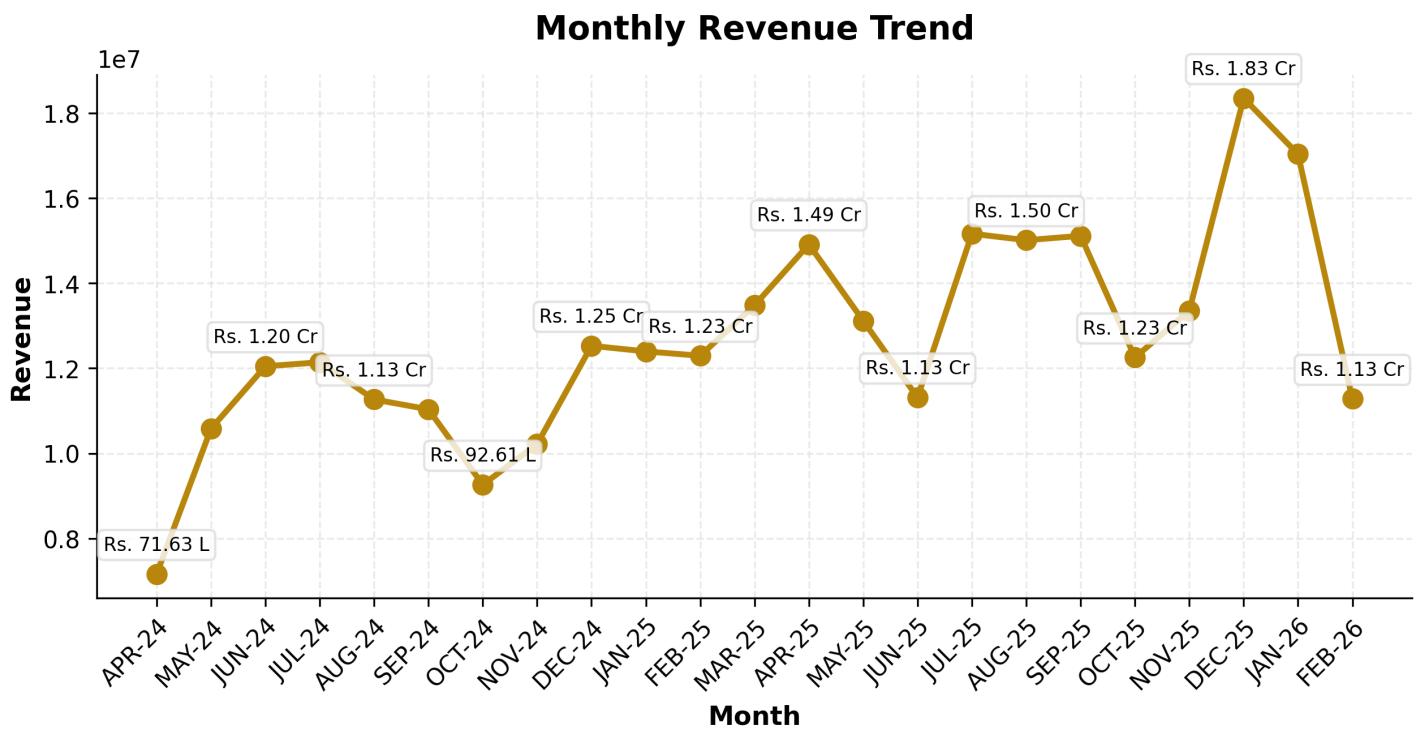
1. Executive Summary

TOTAL REVENUE	TOTAL ORDERS	TOTAL QUANTITY	AVG ORDER VALUE
Rs. 29.13 Cr	8,873	0	Rs. 32.83 K

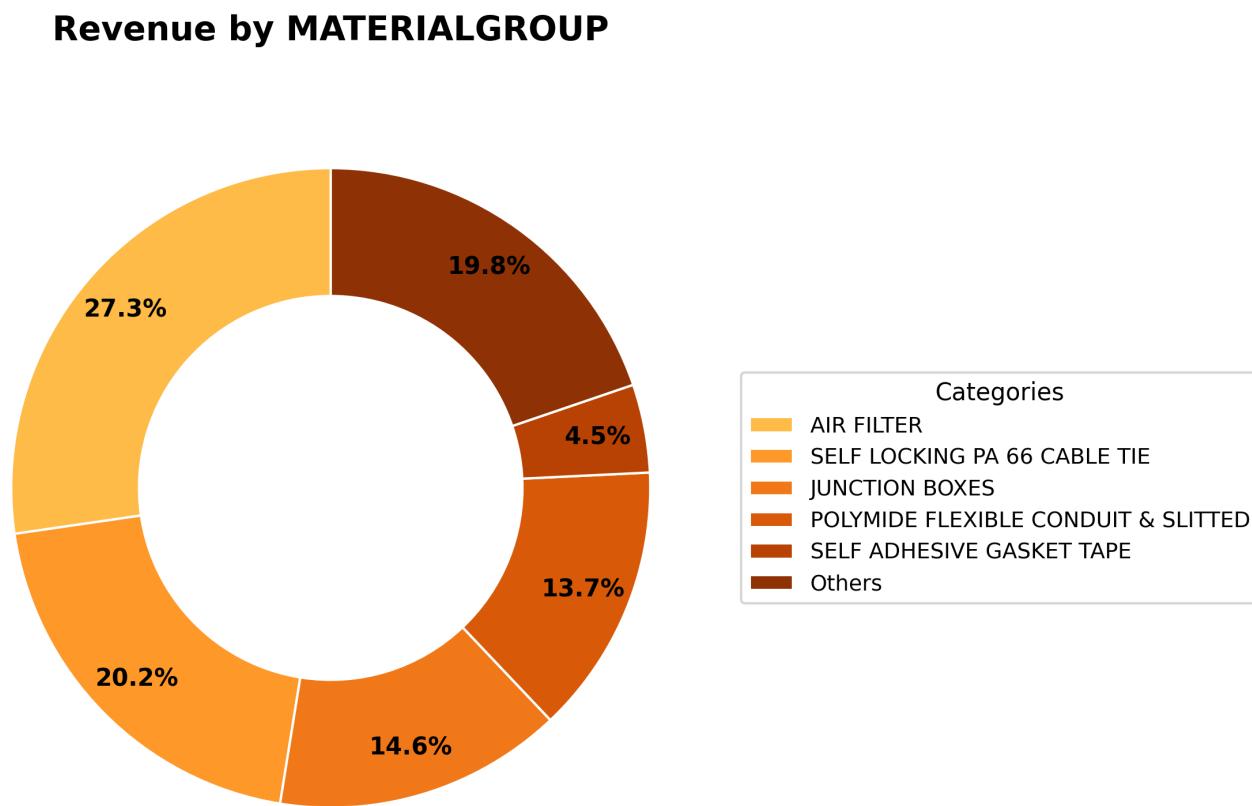
2. Revenue Trend



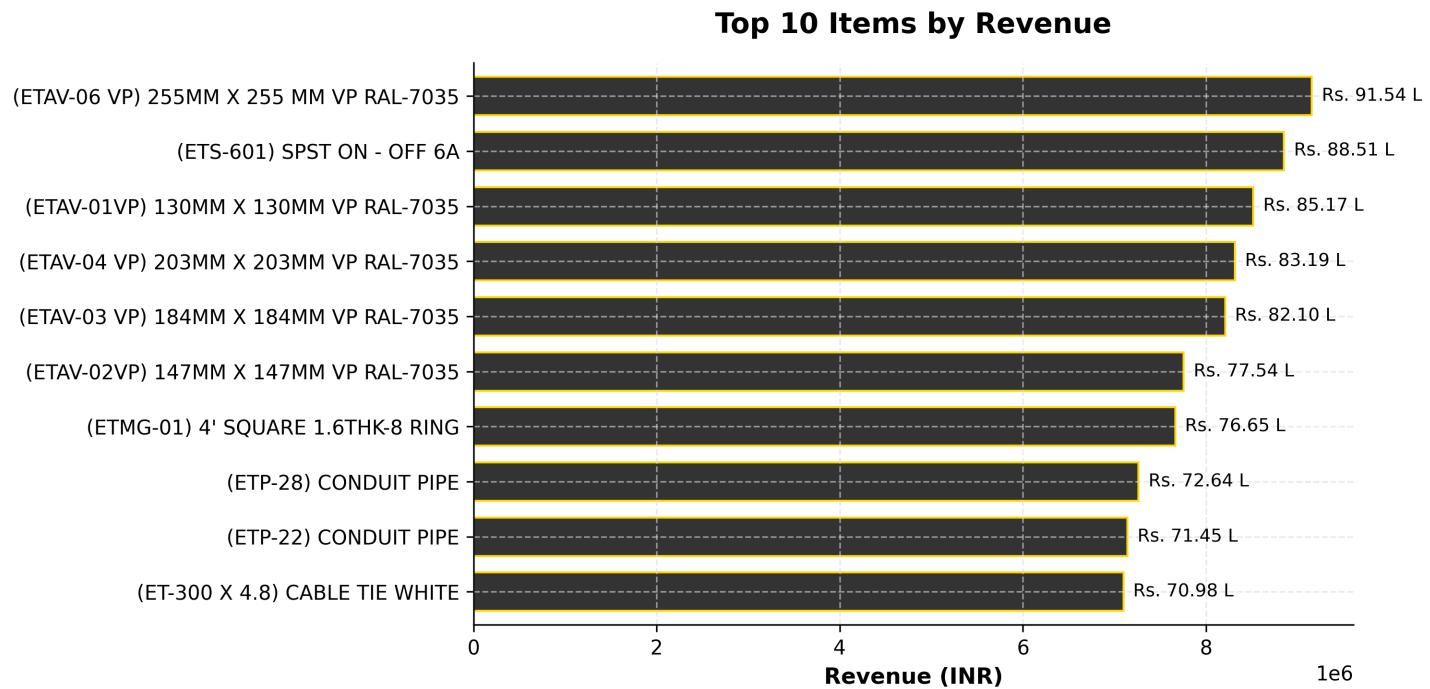
2. Revenue Trend



3. Category Distribution



4. Top 10 Items

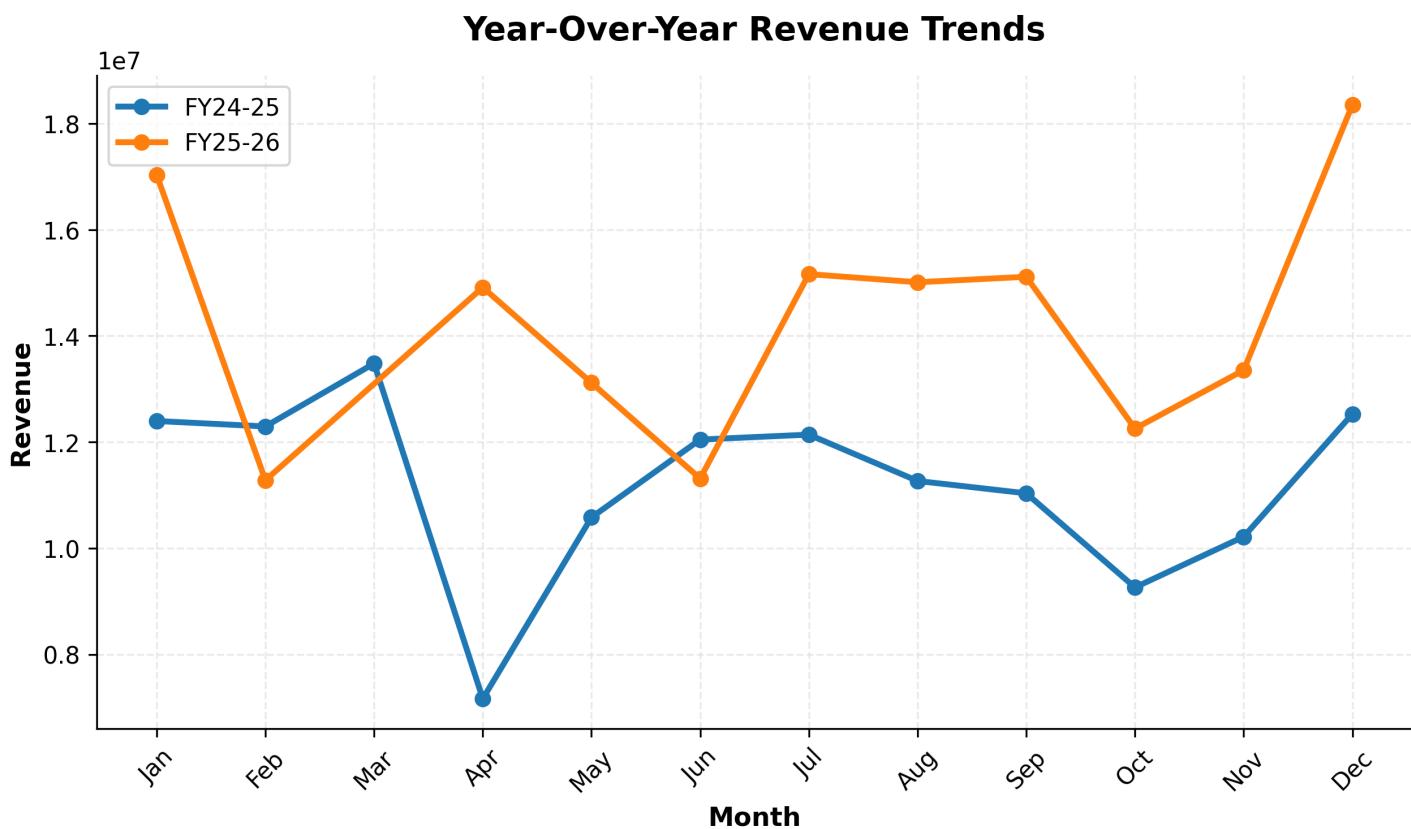


5. Detailed Breakdown

Item Description	Category	Revenue
(ETAV-06 VP) 255MM X 255 MM VP RAL-7035	AIR FILTER	Rs. 91.54 L
(ETS-601) SPST ON - OFF 6A	TOGGLE SWITCH	Rs. 88.51 L
(ETAV-01VP) 130MM X 130MM VP RAL-7035	AIR FILTER	Rs. 85.17 L
(ETAV-04 VP) 203MM X 203MM VP RAL-7035	AIR FILTER	Rs. 83.19 L
(ETAV-03 VP) 184MM X 184MM VP RAL-7035	AIR FILTER	Rs. 82.10 L
(ETAV-02VP) 147MM X 147MM VP RAL-7035	AIR FILTER	Rs. 77.54 L
(ETMG-01) 4' SQUARE 1.6THK-8 RING	METAL FAN FINGER GUA	Rs. 76.65 L
(ETP-28) CONDUIT PIPE	POLYMIDE FLEXIBLE CO	Rs. 72.64 L
(ETP-22) CONDUIT PIPE	POLYMIDE FLEXIBLE CO	Rs. 71.45 L
(ET-300 X 4.8) CABLE TIE WHITE	SELF LOCKING PA 66 C	Rs. 70.98 L
(ET-9040E) WITH CONNECTOR 98MM X 98MM X 61MM	JUNCTION BOXES	Rs. 68.15 L
(ET-200 X 3.6) CABLE TIE WHITE	SELF LOCKING PA 66 C	Rs. 65.99 L
(GASKET) 3MMX25MM 10 MTR ROLL	SELF ADHESIVE GASKET	Rs. 60.10 L
(ETP-16) CONDUIT PIPE	POLYMIDE FLEXIBLE CO	Rs. 52.76 L
(ET-10107) 100MM X 100MM X 70MM	JUNCTION BOXES	Rs. 51.98 L
(ETAV-09) 325MM X 325MM RAL-7035	AIR FILTER	Rs. 50.77 L
(ET-150 X 3.6) CABLE TIE WHITE	SELF LOCKING PA 66 C	Rs. 46.07 L
(ETAV-05 VP) 238MM X 238MM VP RAL-7035	AIR FILTER	Rs. 42.76 L
(ET-300 X 3.6) CABLE TIE WHITE	SELF LOCKING PA 66 C	Rs. 42.33 L
(ET-250 X 4.8) CABLE TIE WHITE	SELF LOCKING PA 66 C	Rs. 40.10 L
(ETP-13.5) CONDUIT PIPE	POLYMIDE FLEXIBLE CO	Rs. 37.80 L
(ETAV-204/SF-4/6 EG) E.P.D.M RAL-7035	AIR FILTER	Rs. 37.77 L
(ETP-34) CONDUIT PIPE	POLYMIDE FLEXIBLE CO	Rs. 37.29 L
(ETAV-06 VP) 255MM X 255MM VP RAL-7032	AIR FILTER	Rs. 36.25 L
(ET-302512) 300MM X 250MM X 120MM	JUNCTION BOXES	Rs. 34.45 L

6. Fiscal Year (FY) Analysis

Fiscal Year	Total Revenue	Total Orders	YoY Growth
FY24-25	Rs. 13.44 Cr	4118.0	-
FY25-26	Rs. 15.69 Cr	4755.0	+16.7%



7. Material Group Deep Dive

AIR FILTER

Revenue: Rs. 7.95 Cr (27.3% Share) | Orders: 3398 | Best Seller: (ETAV-01VP) 130MM X 130MM VP RAL-7035

SELF LOCKING PA 66 CABLE TIE

Revenue: Rs. 5.88 Cr (20.2% Share) | Orders: 1879 | Best Seller: (ET-200 X 3.6) CABLE TIE WHITE

JUNCTION BOXES

Revenue: Rs. 4.25 Cr (14.6% Share) | Orders: 2161 | Best Seller: (ET-10107) 100MM X 100MM X 70MM

POLYMIDE FLEXIBLE CONDUIT & SLITTED

Revenue: Rs. 3.99 Cr (13.7% Share) | Orders: 1456 | Best Seller: (ETP-22) CONDUIT PIPE

SELF ADHESIVE GASKET TAPE

Revenue: Rs. 1.30 Cr (4.5% Share) | Orders: 937 | Best Seller: (GASKET) 3MMX25MM 10 MTR ROLL

METAL FAN FINGER GUARD

Revenue: Rs. 1.18 Cr (4.0% Share) | Orders: 306 | Best Seller: (ETMG-01) 4' SQUARE 1.6THK-8 RING

POLYAMIDE CONDUIT GLAND

Revenue: Rs. 1.15 Cr (3.9% Share) | Orders: 795 | Best Seller: (ETG-16) CONDUIT GLAND

TOGGLE SWITCH

Revenue: Rs. 1.01 Cr (3.5% Share) | Orders: 268 | Best Seller: (ETS-601) SPST ON - OFF 6A

8. Material Group Preference

Material Group	Revenue
AIR FILTER	Rs. 7.95 Cr
SELF LOCKING PA 66 CABLE TIE	Rs. 5.88 Cr
JUNCTION BOXES	Rs. 4.25 Cr
POLYMIDE FLEXIBLE CONDUIT & SLITTED	Rs. 3.99 Cr
SELF ADHESIVE GASKET TAPE	Rs. 1.30 Cr
METAL FAN FINGER GUARD	Rs. 1.18 Cr
POLYAMIDE CONDUIT GLAND	Rs. 1.15 Cr
TOGGLE SWITCH	Rs. 1.01 Cr
OTHER ACCESSORIES	Rs. 69.40 L
REVERSE FORWARD	Rs. 50.89 L
PUSH BUTTON STATION	Rs. 37.84 L
SS CABLE TIES	Rs. 31.03 L
DISTRIBUTION BOXES	Rs. 25.08 L
POLYMIDE FLEXIBLE CONDUIT CLAMP	Rs. 17.41 L
FAN FINGER GUARD	Rs. 9.67 L