# **Artificial Intelligence**

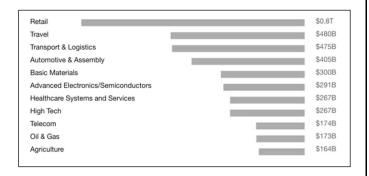
President of Pakistan	Vr. Arif Alwi)
Chief Operating Officer PIAIC	ZiaKhan
General Secretary PIAIC	Kazi Kahat Ali
Founder of Saylani Welfare Internation	onal Trust Manlana Bashir Ahmed Faroogni)
Chairman Pakistan Stock Exchange	SulaimanS. Mahdi
Pakistan Foremost Journalist and TV	Anchor up (Producers Oirector of Photography)

#### **Objectives of this Course**

- The meaning behind common AI terminology, including neural networks, machine learning, deep learning, and data science
- 2. What AI realistically can--and cannot--do
- 3. How to spot opportunities to apply AI to problems in your own organization
- 4. What it feels like to build machine learning and data science projects
- 5. How to work with an AI team and build an AI strategy in your company
- 6. How to navigate ethical and societal discussions surrounding AI

AI value creation by 2030 is \$13 Trillion by

#### **Source: McKinsey Global Institute**



#### **Artificial Intelligence**

"A branch of computer science dealing with the simulation of intelligent behavior in computers."

"The capability of a machine to imitate intelligent human behavior."

#### There are 2 types of AI ANI (Artificial Narrow Intelligence)

These are AIs that do one thing such as:

Smart speaker, Self-driving car, AI to do web search,

AI applications in farming or in a factory.

These types of AI are one trick ponies but when you find the appropriate trick, this can be incredibly valuable.

#### **AGI (Artificial General Intelligence)**

That is the goal to build AI.

They can do anything a human can do or maybe even be super intelligent and do even more things than any human can.

#### **Progress in ANI vs AGI**

The rapid progress in ANI has caused people to conclude that there's a lot of progress in AI, which is true. But that has caused people to falsely think that there might be a lot of progress in AGI as well which is leading to some

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irrational fears about evil clever robots coming over to take over humanity anytime now.

#### **Achieving AGI Will Take Time**

AGI is an exciting goal for researchers to work on, but it requires many technological breakthroughs before we get there and it may be decades or hundreds of years or even thousands of years away.

#### **Machine Learning**

**Machine learning** focuses on the development of computer programs that can access data and use it learn for themselves.

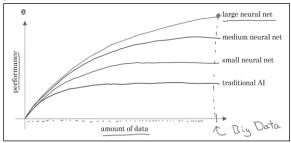
#### **Supervised Learning**

"This set of **AI** called supervised learning, just learns input to output, or A to B mappings. On one hand, input to output, A to B it seems quite limiting. But when you find a right application scenario, this can be incredibly valuable." E.g.,

- 1. If the input is an audio clip, and the AI's job is to output the text transcript, then this is speech recognition.
- 2. If you want to input English and have it output a different language, Chinese, Spanish, something else, then this is machine translation.
- 3. All the large online ad platforms have a piece of AI that inputs some information about an ad, and some information about you, and tries to predict, will you click on this ad or not?
- 4. If you want to build a self-driving car, one of the key pieces of AI is the AI that takes as input an image, and some information from radar, or from other sensors, and outputs the position of other cars, so your self-driving car can avoid the other cars.
- 5. In Manufacturing, we take as input a picture of something you've just manufactured, such as a picture of a cell phone coming off the assembly line., and you want to output, is there a scratch, or is there a dent, or some other defects on this thing you've just manufactured? This is **visual inspection** which is helping manufacturers to reduce or prevent defects in the things that they're making.

Input (A)	Output (B)	Application
email ->>	spam? (0/1)	spam filtering
audio	text transcript	speech recognition
English	Chinese	machine translation
ad, user info>	click? (0/1)	online advertising
image, radar info ->>	position of other cars	self-driving car
image of phone>	defect? (0/1)	visual inspection

#### Why Now?



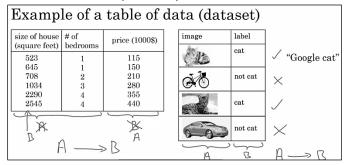
#### The Rise of Fast Computers

So, the rise of fast computers with specialized processors such as graphics processing units or GPUs has enabled many companies, not just giant tech companies, but many other companies to be able to train large neural nets on a large enough amount of data in order to get very good performance and drive business value.

#### What is Data

Raw facts and figure are called Data.

#### A Table of Data (Dataset)



#### Data is often unique to your business

Data is often unique to your business, and this is an example of a dataset that a real estate agency might have that they tried to help price houses.

It's up to you to decide what is A and what is B, and how to choose these definitions of A and B to make it valuable for your business.

#### **Another example**

If you have a certain budget and you want to decide what is the size of house you can afford, then you might decide that the input A is how much does someone spend and B is just the size of the house in square feet, and that would be a totally different choice of A and B that tells you, given a certain budget, what's the size of the house you should be maybe looking at.

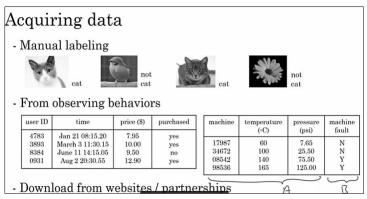
Table of Data (Dataset)		
ize of House (Square Feet)	# of Bedrooms	Price (\$1000)
523	1	115
645	1	150
708	2	210
1034	3	280
2290	4	355
2545	4	440
В		А

#### **Acquiring data**

• Download from websites / partnerships

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- Thanks to the open internet you can find so many datasets available for free online
  - Computer vision or image datasets
  - Self-driving car datasets
  - Speech recognition datasets
  - Medical imaging datasets
- Keep in mind licensing and copyright



#### Use and misuse of data

Give me three years to build up my IT team, we're collecting so much data.

Then after three years, I'll have this perfect dataset.

We'll do AI then.

What's wrong with this approach?

It turns out that's a really bad strategy.

Once you've started collecting some data, go ahead and start showing it or feeding it to an AI team.

Then the AI team can give feedback to your IT team on what types of data to collect and what types of IT infrastructure to keep on building.

#### Example

- 1. Maybe an AI team can look at your factory data and say, "Hey. You know what? If you can collect data from this big manufacturing machine, not just once every ten minutes, but instead once every one minute, then we could do a much better job building a preventative maintenance system for you."
- 2. "Hey, I have so much data. Surely, an AI team can make it valuable."

#### What's wrong with this statement?

Unfortunately, this doesn't always work out. More data is usually better than less data, but I wouldn't take it for granted that just because you have many terabytes or gigabytes of data, that an AI team can actually make that valuable.

Don't throw data at an AI team and assume it will be valuable.

Composed by: Muhammad Awais

**Data is Messy** 

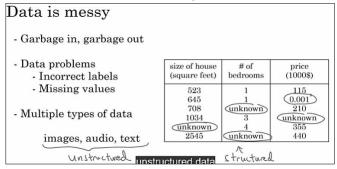
If you have bad data, then the AI will learn inaccurate things.

Data problems:

- Incorrect labels
- Missing values

Multiple types of data

• Unstructured Data: Images, audio, text



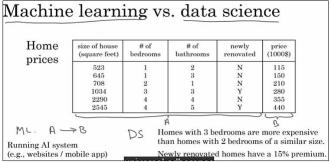
#### **Example**

You can have incorrect labels or just incorrect data. For example, this house is probably not going to sell for \$0.1 just for one dollar.

Or, data can also have missing values such as we have here a whole bunch of unknown values.

This is structured data.

#### **Machine Learning vs Data Science**



# Machine learning vs. data science Machine learning Data science "Field of study that gives computers the ability to learn without being explicitly programmed." -Arthur Samuel (1959)

#### **Running AI System**

A software that which automatically returns output B for input A.

If you have an AI system running, serving dozens or hundreds of thousands or millions of users, that's usually a machine-learning system.

#### **Data Science**

If you want to have a team analyze your dataset in order to gain insights. The output of a data science project is

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a set of insights that can help you make business decisions

So, a team might come up with conclusions like:

- "Hey, did you know if you have two houses of a similar size, they've a similar square footage, if the house has three bedrooms, then they cost a lot more than the house of two bedrooms, even if the square for this is the same."
- "Did you know that newly renovated homes have a 15% premium, and this can help you make decisions such as, given a similar square footage, do you want to
- "Is it worth an investment to renovate a home in the hope that the renovation increases the price you can sell a house for?"

The output of a data science project is a set of insights that can help you make business decisions, such as what type of house to build or whether to invest in renovation.

#### **Machine Learning**

"Field of study that gives computers the ability to learn without being explicitly programmed."

- Arthur Samuel (1959)

A machine learning project will often result in a piece of software that runs, that outputs B given A.

#### **Formal Definition of Data Science**

Data science is the science of extracting knowledge and insights from data.

So, the output of a data science project is often a slide deck, the presentation summarizes conclusions for executives to take business actions or summarizes conclusions for a product team to decide how to improve a website.

#### Example of ML vs DS in the online ad industry

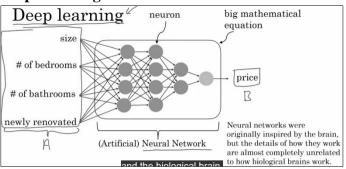
1. Large platforms have AI that quickly tells them what's the ad you're most likely to click on. This is a machine learning system. It inputs information about the user and about the ad and outputs whether the user will click on the ad or not.

These systems run 24/7 and drive ad revenue for these platforms.

2. If analyzing data tells you, for example, that the travel industry is not buying a lot of ads, but if you send more salespeople to sell ads to travel companies, you could convince them to use more advertising, then that would be an example of a data science project.

The data science conclusion results in the executives deciding to ask a sales team to spend more time reaching out to the travel industry.

**Deep Learning** 

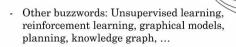


#### AI and related disciplines

- Machine Learning
- Data Science
- Deep Learning / Neural Network
- Supervised Learning
- Un supervised learning
- Reinforcement Learning

#### AI has many tools

- Machine learning and data science
- Deep learning / neural network



#### What makes a company AI company?

- Strategic data acquisition
- Unified data warehouse
- Pervasive automation
- New roles such as MLE

#### **AI Transformation**

- 1. Execute pilot projects to gain momentum
- 2. Build an in-house AI team
- 3. Provide broad AI training
- 4. Develop an AI strategy
- 5. Develop internal and external communications

#### Deciding about a new project

- Technical diligence
- Is it feasible project?

TA

- Can AI do that?
- Pretty much anything you can do with a second of thought can be automated using supervised learning

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#### A lesson from the rise of the Internet

#### Internet Era

Shopping mall + website ≠ Internet company

#### <u>AI era</u>

Any company + deep learning 
≠ AI company

- A/B testing
- Short iteration time
- Decision making pushed down to engineers and other specialized roles
- Strategic data acquisition
- Unified data warehousePervasive automation
- New roles (e.g., MLE) and division of labor

#### Supervised learning tasks

Input (A)	Output (B)	Application
email	spam? (0/1)	spam filtering
audio	text transcripts	speech recognition
English	Chinese	machine translation
ad, user info	click? (0/1)	online advertising
image, radar info	position of other cars	Self-driving car
image of phone	defect? (0/1)	visual inspection

# What machine learning today can and cannot do

The toy arrived two days late, so I wasn't able to give it to my niece for her birthday.

Can I return it?

"Refund request"

Input text → Refund/Shipping/Other

Oh, sorry to hear that. I hope your niece had a good birthday.

I hope your niece had a er Yes, we can help with...

#### Examples of what ML can and can't do?

- Identifying the intent of the customer Possible
- Writing an emphatic response to customer's email Not possible or difficult

#### **Technical diligence rules**

- You are learning a simple concept
- Do you have large training data?

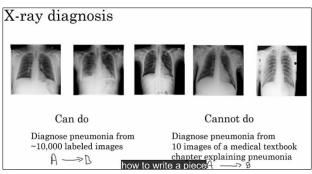
#### More examples

- Self-driving car
  - Input is from sensors, camera
  - Output where are the other cars
- Recognizing gesture of traffic police, construction work, people

  not possible
- Critical application requires good accuracy

#### X-ray diagnosis

- Diagnosing a disease from X-ray images possible
- Diagnosing a disease after reading a book

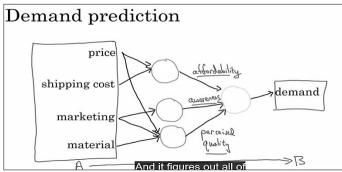


#### Strengths and weakness of ML

- Works when,
  - Learning a simple concept
  - Lots of data available
- Doesn't work when.
  - Learning a complex concept
  - Asked to work on new type of data such as X-ray images in different conditions and angles

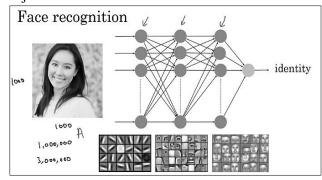
#### Demand prediction based on price

- Price -> Demand can be modeled using a neural network using a neuron
  - (Perceptron model)
- Network of neurons (ANN)
  - Price
  - Shipping Cost
  - Marketing
  - Material



#### **Face recognition**

- Pictures comprise pixels
  - Color images and channels
- A neural network corresponds to pixels
- Earlier layers will detect edges, then lobes and then objects



**Speech Recognition** 

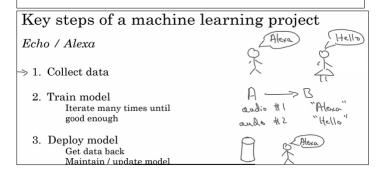
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#### Key steps of Echo / Alexa

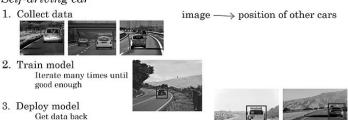
# Starting an AI project

- Workflow of projects
- Selecting AI projects
- · Organizing data and team for the projects



# Key steps of a machine learning project

Self-driving car



#### **Data Science Project Workflow**

Maintain / update model



Webpage

home html

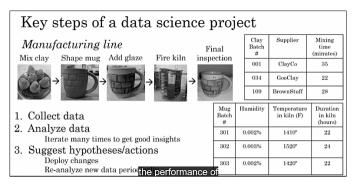
redmug.html

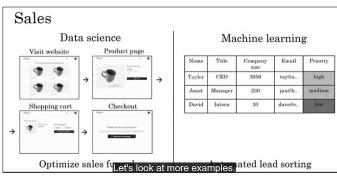
#### Key steps of a data science project

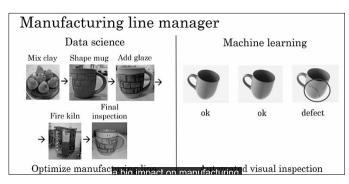
Optimizing a sales funnel

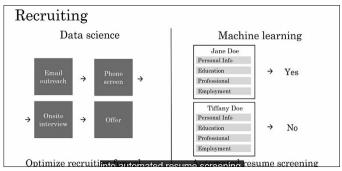
Iterate many times to get good insights

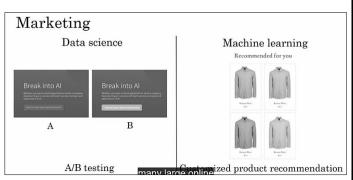
3. Suggest hypotheses/actions
Deploy changes
Re-analyze new data periodically



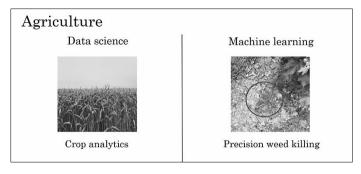




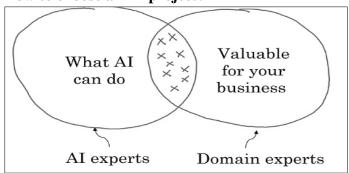




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#### How to choose an AI project?



#### **Brainstorming framework**

- Automate task rather than job
  - Automating call center: picking phone, emails, issue refund, call routing
  - Automating radiologist: X-ray, mentoring other doctors, consulting,
- Main drivers of business value
- What are the main pain points in your business?

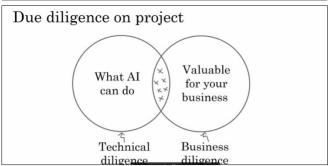
#### Is it always necessary to have big data?

- Having more data is good
- With small datasets you can make progress
- 10, 100 or 1000 data points can be a good start

# You can make progress even without big data

- · Having more data almost never hurts.
- Data makes some businesses (like web search) defensible.
- · But with small datasets, you can still make progress.





# Due diligence on project Technical diligence Can AI system meet desired performance How much data is needed Engineering timeline Business diligence Lower costs Increase revenue Launch new product or business business

#### **Ethical diligence**

• Is this going to make society better?

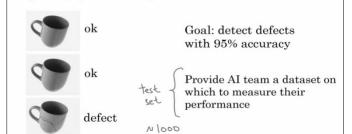
#### **Build Vs Buy**

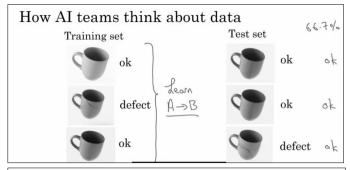
- ML projects can be in housed or outsourced
- DS projects are generally in housed
- Buy industry standard, only build specialized products

#### Build vs. buy

- · ML projects can be in-house or outsourced
- · DS projects are more commonly in-house
- Some things will be industry standard avoid building those.

#### Specify your acceptance criteria





# Pitfall: Expecting $\underline{100\%}$ accuracy



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#### AI technical tools

Machine learning frameworks:

- learning frameworks.
- TensorFlowPyTorch
- Keras
- Keras
- MXNetCNTK
- Caffe
- PaddlePaddle
- · Scikit-learn
- R
- Weka

#### Research publications:

Arxiv

Open source repositories:

GitHub

# CPU vs. GPU CPU: Computer processor (Central Processing Unit)

GPU: Graphics Processing Unit



Cloud vs. On-premises

#### Steps or AI pipeline

Trigger word: Hey Device

- Speech Recognition: Tell me a joke
- Intent Recognition: joke, time, music, weather
  - Log of training instances, variation in text
- Execute joke

#### **Activity**

Hey device, set timer for 10 minutes

- What is the intent?
- Extract duration
- What command is to execute

#### "Hey device, tell me a joke" Steps to process the command: 1. Trigger word/wakeword detection Audio→"Hey device"? (0/1) A->R 2. Speech recognition Audio -→ "tell me a joke" 50 joke? time? 3. Intent recognition "tell me a joke" music? 4. Execute joke call? weather? AI pipeline

#### "Hey device, set timer for 10 minutes"

Steps to process the command:

- 1. Trigger word/wakeword detection Audio→"Hey device"? (0/1)
- 2. Speech recognition Audio --> "set timer for 10 minutes"
- 3. Intent recognition "set timer for 10 minutes" ->> timer
- 4. a) Extract duration

"Set timer for 10 minutes"

"Let me know when 10 minutes is up"

b) Start timer with set duration

#### Other functions

- · Play music
- · Volume up/down
- · Make call
- Current time
- · Units conversion
- Simple question
- •

#### Key steps:

- 1. Trigger/wakeword detection
- 2. Speech recognition
- 3. Intent recognition
- 4. Specialized program to execute command

# 

#### Key steps:

1. Car detection





2. Pedestrian detection





3. Motion planning





#### Example roles

- Software Engineer
  - E.g., joke execution, ensure self-driving reliability,  $\dots$

- Machine Learning Engineer  $\underset{\square}{\mathbb{A}} \longrightarrow \underset{\square}{\mathbb{B}}$ 



• Machine Learning Researcher

- Extend state-of-the-art in ML

#### AI teams

AI team may have 100s of engineers

- A small team can have four or five members
- Example roles
  - Software Engineers
    - Execute joke, Set timer
  - Machine Learning Engineer
  - Machine Learning Researcher
  - Extend state-of-the-art
  - Applied ML scientist in between ML researcher and ML Engineer
- Data Scientist

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- Provide insights
- Data Engineer
  - o Organize data
  - o Data is saved in cost effective way
  - We have lot of data, scalability is important
- AI Product Manager
  - What to build and feasible

#### Getting started with a small team

- 1 Software Engineer, or
- · 1 Machine Learning Engineer/Data Scientist, or
- · Nobody but yourself

#### AI Transformation playbook

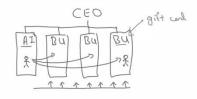
- Execute a pilot project to gain momentum
- Build an in-house AI team
- Provide broad AI training
- Develop an AI strategy
- Develop internal and external communication
  - 1. Execute pilot projects to gain momentum
  - More important for the initial project to succeed rather than be the most valuable
  - Show traction within 6-12 months
  - · Can be in-house or outsourced

#### 3. Provide broad AI training

Role	What they should learn
Executives and senior business leaders	What AI can do for your enterprise     AI strategy     Resource allocation
Leaders of divisions working on AI projects	Set project direction (technical and business diligence)     Resource allocation     Monitor progress
AI engineer trainees	Build and ship AI software     Gather data     Execute on specific AI projects

The smart CLO knows they should curate rather than create content

2. Build an in-house AI team



BU= Business Unit

AI function can be under CTO, CIO, CDO, etc. or a new CAIO

Ø deeplearning.ai

the chief data officer or the Chief Digital

Andrew Ng

#### 3. Provide broad AI training

Role	What they should learn
Executives and senior business leaders	What AI can do for your enterprise     AI strategy     Resource allocation
Leaders of divisions working on AI projects	Set project direction (technical and business diligence)     Resource allocation     Monitor progress
AI engineer trainees	Build and ship AI software     Gather data     Execute on specific AI projects

The smart CLO knows they should curate rather than create content

#### 4. Develop an AI strategy

- Leverage AI to create an advantage specific to your industry sector
- Design strategy aligned with the "Virtuous Cycle of AI"  $\rightarrow$  better product



#### AI pitfalls to avoid

#### Don't

- Expect AI to solve everything
- Be realistic about what AI can and cannot do given limitations of technology, data, and engineering
- Hire 2-3 ML engineers and count solely on them to come up with use cases
- Pair engineering talent with business talent and work crossfunctionally to find feasible and valuable projects

#### AI pitfalls to avoid

#### Don't:

- Expect the AI project to work the first time
- Expect traditional planning processes to apply without changes
- Think you need superstar AI engineers before you can do anything

#### Do:

- Plan for AI development to be an iterative process, with multiple attempts needed to succeed
- Work with AI team to establish timeline estimates, milestones, KPIs, etc.

#### Some initial steps you can take

- · Get friends to learn about AI
  - -This course
  - -Reading group
- · Start brainstorming projects
  - -No project is too small
- Hire a few ML/DS people to help
- · Hire or appoint an AI leader (VP AI, CAIO, etc.)
- Discuss with CEO/Board possibilities of AI Transformation
   -Will your company be much more valuable and/or more effective
  - if it were goo vall would also consider trying

#### Computer Vision

- Image classification/Object recognition
  - -Face recognition



- Object detection
- · Image segmentation
- · Tracking





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#### Natural Language Processing

- · Text classification
  - Sentiment recognition
- Information retrieval
  - E.g., web search
- Name entity recognition
- · Machine translation

Email → Spam/Non-Spam Product description → Product category

"The food was good"  $\longrightarrow$ 

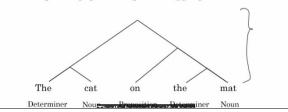
"Service was horrible"→

[Queen Elizabeth II] knighted [Sir Paul McCartney] for his services to music at the [Buckingham Palace]"

AIは、新たな電気だ AI is the new electricity

#### Natural Language Processing

· Others: parsing, part-of-speech tagging



#### Speech

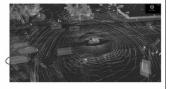


- Speech recognition (speech-to-text)
- · Trigger word/wakeword detection
- Speaker ID
- Speech synthesis (<u>text-to-speech</u>, <u>TTS</u>)

The quick brown fox jumps over the lazy dog.

#### Robotics

- Perception: figuring out what's in the world around you
- Motion planning: finding a path for the robot to follow
- Control: sending commands to the motors to follow a path



#### General machine learning

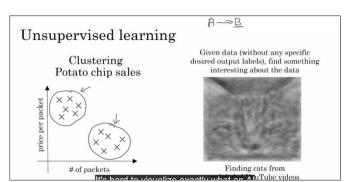
• Unstructured data (images, audio, text)



audio AIは、新たな電気だ tex AI is the new electricity

· Structured data

House size (square feet)	# of bedrooms	Price (1000\$)	Clay batch #	Supplier	Mixing time (minutes)
523	1	100	001	ClayCo	35
645	1	150	034	GooClay	22
708	2	200	109	BrownStuff	28



# Transfer learning Car detection Golf cart detection 100,000 images 100 images Learn from task A, and use knowledge to help on task B

#### Reinforcement learning



Use a "reward signal" to tell the AI when it is doing well or poorly. It automatically learns to maximize its rewards

#### Reinforcement learning











Use a "reward signal" to tell the AI when it is doing well or poorly. It automatically learns to maximize its rewards

#### GANs (Generative Adversarial Network)

Synthesize new images from scratch



sofGAon applying GANs to



Born	Dec 10, 1815	
Died	Nov 27, 1852	
Bio	English mathematician and writer	
North	ern Rooster Hotel	
Address	45 Rooster St, LA	
Phone	(650) 555-3992	
Wifi	yes	
Pool	no	

Ada Lovelace

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#### AI and society

- · AI and hype
- · Limitations of AI

  - -Adversarial attacks

AI and Ethics

AI and Ethics

# AI and society

- AI and hype
- · Limitations of AI

  - -Adversarial attacks
- AI, developing economies, and jobs

AI, developing economies, and jobs

Conclusion

#### Goldilocks rule for AI

- · Too optimistic: Sentient / super-intelligent AI killer robots coming soon
- · Too pessimistic: AI cannot do everything, so an AI winter is coming
- Just right: AI can't do everything, but will transform industries

#### Limitations of AI

- Performance limitations
- Explainability is hard (but sometimes doable)

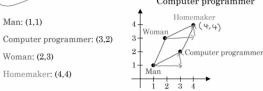


Right-sided collapsed lung)



#### AI learning unhealthy stereotypes

- $\underline{\text{Man}}: \underline{\text{Woman}} \text{ as } \underline{\text{Father}}: \underline{\text{Mother}}$
- Man: Woman as King: Queen
  - Man: Computer programmer as Woman: Homemaker Computer programmer



si et al. (2016). Man is to Computer Progra

#### Why bias matters

- · Hiring tool that discriminated against women
- Facial recognition working better for lightskinned than dark-skinned individuals
- Bank loan approvals
- Toxic effect of reinforcing unhealthy stereotypes

# Composed by: Muhammad Awais

#### Combating bias

- · Technical solutions:
  - E.g., "zero out" the bias in words
  - Use less biased and/or more inclusive data
- · Transparency and/or auditing processes
- · Diverse workforce
  - Creates less biased applications

#### Adversarial attacks on AI



Minor perturbation



Hammer



Minor perturbation



Desk

#### Physical attacks





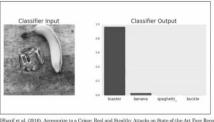


"Milla Jovovich"

Fails to see stop sign

Banana

#### Physical attacks



[Sharif et al. (2016). Accessorize to a Crime: Real and Stealthy Attacks on State-of-the-Art Face Recognition.]
[Eykholt et al. (2018). Physical Adversarial Examples for Object Detectors.]

#### Adversarial defenses

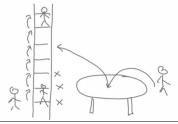
- · Defenses do exist, but incur some cost
- Similar to spam vs. anti-spam, we may be in an arms race for some applications

#### Adverse uses of AI

- · DeepFakes
  - Synthesize video of people doing things they never did
- Undermining of democracy and privacy
  - Oppressive surveillance
- · Generating fake comments
- · Spam vs. anti-spam and fraud vs. anti-fraud

#### **PIAIC+ Coursera**

#### Developing economies



- "Leapfrog"
- -Mobile phones
- -Mobile payments
- -Online education

#### How developing economies can build AI

- US and China are leading, but all AI communities are still immature
- Focus on AI to strengthen a country's vertical industries
- Public-private partnerships to accelerate development
- · Invest in education

#### AI's impact on jobs worldwide

Jobs displaced by 2030

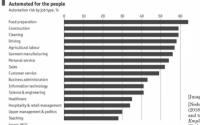
by 2030

 $400\text{--}800_{\mathrm{mil}}$ 

 $555\text{-}890\ \mathrm{mil}$ 

Jobs created

# AI's impact on jobs worldwide



#### Some solutions

- Conditional basic income: provide a safety net but incentivize learning
- Lifelong learning
- · Political solutions

#### What you've learned

- What is AI?
- Building AI projects
- · Building AI in your company
- · AI and society

#### Keep learning!

- Online courses, books, blogs, ...
- deeplearning.ai mailing list



Best of Luck