

Here is a bolstered version of your "About Me" section, incorporating insights from your documents to better highlight your career trajectory, expertise, and leadership style:

About Me

Professional Summary

I am a visionary Insurance Strategy and Technology Executive with over 24 years of experience driving business transformation, product innovation, and technology adoption, particularly in the Property & Casualty (P&C) and Life Insurance sectors. My career is defined by leading large-scale transformations, building enterprise technology solutions, and leveraging AI and analytics to optimize operations and enhance customer experiences.

My expertise spans product development, sales strategy, and operational leadership, complemented by a strong track record of partnering with CXO-level executives to deliver high-impact, scalable solutions. I excel in navigating complex business environments, aligning technology strategies with business goals, and empowering teams to exceed expectations through trust and purpose-driven leadership.

Currently, I am advising two GenAI startups and actively developing three non-tech small businesses, while seeking opportunities that align with my values and career aspirations.

Career Highlights

- **Innovative InsurTech Leadership:** Spearheaded the launch of Spire Insurance, an AI-enabled, usage-based automotive insurance model that reduced rating factors from 60 to 14, delivering transformative customer experiences and operational efficiency.
- **Enterprise Platform Development at CodeObjects:** Co-founded and led the development of end-to-end enterprise technology suites for policy, billing, claims, and rating systems in P&C insurance and home warranty sectors, later acquired by Insurity.
- **Strategic Consulting at EY and Capgemini Invent:** Delivered core system transformations, touchless claims processes, target operating models, and cloud migrations for Tier 1 insurance carriers, leveraging platforms like Guidewire and Scootra to modernize operations.
- **Advisory Excellence and Thought Leadership:** Provided strategic guidance to insurers on AI-driven transformations, authored white papers on technology's role

in insurance, and collaborated with automotive OEMs to create insurance captives improving mobility coverage.

- **Revenue Growth and P&L Oversight:** Managed \$30M portfolios and led sales, delivery, and financial oversight, achieving substantial account growth and long-term client relationships.
 - **AI-Driven Innovation:** Focused on integrating Generative AI (GenAI) into business workflows, addressing operational challenges, and bridging gaps in AI adoption to drive competitive advantages.
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Skills and Expertise

- **Enterprise Product Development:** End-to-end lifecycle management for insurance platforms (policy, billing, claims).
 - **AI and Emerging Technologies:** Leveraging AI, data analytics, and cloud technologies for digital transformation.
 - **Core Systems Transformation:** Implementing platforms like Guidewire and custom solutions for P&C insurance.
 - **Strategic Consulting:** Advising Fortune 500 firms on business process reengineering, target operating models, and innovation strategies.
 - **CXO Engagement:** Partnering with executive teams to align business and IT strategies.
 - **Sales and Growth Strategy:** Managing multimillion-dollar P&L portfolios and achieving revenue growth.
 - **Startup Leadership and Scaling:** Building and scaling technology startups through product-market fit and operational excellence.
 - **Team Empowerment and Leadership:** Building high-performing teams rooted in trust and intrinsic motivation.
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Education and Certifications

- **Graduate Degree in Computer Science – Institute of Management Technology, Ghaziabad, India (2002).**
 - **Bachelor's Degree in Business – Delhi University, India (1999).**
 - **Fundamentals of Project Management – UCLA, Los Angeles (2011).**
 - **CA Property & Casualty Producer License – License #4410554.**
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Personal Interests

Beyond technology and business transformation, I am passionate about mindfulness, behavioral sciences, and outdoor activities. I'm also an avid sim racing enthusiast and enjoy exploring emerging technologies and trends, particularly AI, automation, and InsurTech innovations.

Let me know if you'd like further enhancements!