

# KEVIN NORTHROP

## Junior Developer

2563 S Stewart, Mesa, Arizona 85202

## PROFILE

Having helped my father run his business since it opened in 2003, his retirement presents me with the opportunity to begin a completely new chapter. Since I love computers, problem solving, and just learning in general, I decided to go back to my favorite subject in college: computer programming.

## CONTACT

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🌐 <https://github.com/knorthrup83>

## EXPERIENCE

### Northman Marble & Granite

2012 – Current    Operations Manager

- Procure all materials and supplies for projects
- Manage office staff and field crews
- Perform interviews, administer all hiring and terminations
- Process payroll, pay state and local taxes
- Maintain all licensing and permits required for operation
- Manage office and production staff (20-30 people)
- Program CAD-driven machinery for production

### Northman Marble & Granite

2005 – 2012    Sales Manager

- Trained sales staff on products and estimating software
- Created national Sears countertop sales training manual
- Conducted monthly presentations to Sears management and associates
- Designed and created marketing materials
- Lead team of up to six sales representatives

### Northman Marble & Granite

2003 – 2005    Project Coordinator

- Created estimating spreadsheet to automate calculations
- Drafted all business contracts and documents
- Coordinated production for all projects
- Scheduled appointments with customers / businesses
- Set up and maintained business hardware and software

## SKILLS

- Business Operation / Management
- Team Leadership
- Project Management
- Staff Training
- Human Resources
- IT Support
- Production Planning

## EDUCATION

### University of Arizona

CODING BOOTCAMP

Projected completion: November 2019

### Arizona State University

BA, LIBERAL STUDIES    2015

Graduated Summa Cum Laude, GPA 3.92

Member of Phi Theta Kappa Honor Society