



Asian Contec Limited  
Asian Centre  
B-28, Okhla Industrial Area, Phase - 1,  
New Delhi - 110020  
Tel : +91-11-41860000 (100 lines)  
Email: sales@stanlay.com  
Web: www.stanlay.in | www.stanlay.com

Quality  
Management  
System

ISO 9001: 2015

# 1-QSC202101102

BQC  
ASSESSMENT

IAS

TO  Navi Mumbai International Air- port Pvt Ltd   Manager 2nd Floor, New Project Of- fice, Inside Navi Mumbai Airport Premises, Ulwe 400614	EID	44295
	OFFER REFERENCE	40680
	DATE	21 Apr, 2025
	MOBILE	9953600411
	E-MAIL	Jivesh.Goel@adani.com

SUBJECT: Offer for Thermal Imaging Camera

Dear Sir/Madam,

This Refers to the discussions in regard to the above subject. We are pleased to provide our price offer as below for your consideration

S.No	Product Name	Description	QTY A	UNIT PRICE B	DISCOUNT (-) C	ADD IGST VALUE D	SUB TOTAL =A*(B-C)
1	S320 Thermal Imager UPC : 104701 HSN : 90275090 Part No : S320	Thermal Imaging Camera, Resolu- tion 384 x 288 Pixel, Visible cam- era resolution 5MP, Central spot measurement/Hotspot and cold spot tracing , Image modes : Thermal imaging, Thermal fusion, PIP, visi- ble imaging, Frame rate 30Hz, FOV 27°×20°, IFOV 1.31mrad, Measuring Range -20°C~650°C, Manual focus camera option, 1 to 8x digital zoom,- 3.5inch Touchscreen , Timed pho- tographing on the device for con- tinuous monitoring, Standard 32GB SD card, Wifi Connectivity, Li-ion rechargeable battery with charger . Additional battery included as stan- dard.	4	₹2,07,000.00	31050(15%)	₹31,671.00 (- 18%)	₹7,03,800.00
2	S300N Thermal Imager UPC : 104341 HSN : 90275090 Part No : S300N	Thermal Imaging Camera, Resolu- tion 256 x 192 Pixel, Visible cam- era resolution 5MP, Central spot measurement/Hotspot and cold spot tracing , Image modes : Thermal imaging, Thermal fusion, PIP, visi- ble imaging, Frame rate 25Hz, FOV 24.7°×18.7°, IFOV 1.71mrd, Measur- ing Range -20°C~550°C, Manual fo- cus camera option, 1 to 4x digital zoom, 3.5" Touchscreen , Stan- dard 32GB SD card, Wifi Connectiv- ity, Li-ion rechargeable battery with charger	4	₹1,41,000.00	21150(15%)	₹21,573.00 (18%)	₹4,79,400.00
Sub Total:							₹11,83,200.00
Freight Value:							0.00
GST:							212976.00
Grand Total:							₹13,96,176.00

We are an ISO 9001:2015 certified quality organization with sales and servicing from 10 locations- 10 New Delhi, Lucknow, Mumbai, Kolkata, Bangalore, Hyderabad, Bhubaneshwar, Guwahati, Patna, Vadodara & our works at Faridabad to ensure that our customers receive our best attention on supply, training and service.

Terms And Conditions:

Taxes: IGST extra as shown above  
Our GST No.: 07AAACA0859J1ZQ  
In Case of Intra State Sale, IGST should be read as IGST + 50% SGST + 50% CGST for internal references and will be invoice as such.  
Order In favour of: Asian Contec Limited, B-28, Okhla Industrial Area, Phase - I, New Delhi - 110020  
Delivery: Immediate Upon Receipt of Payment  
Payment Terms: 100% Advance against Proforma Invoice  
Delivery by: Spot on/ GATI/ DTDC as mutually agreed  
Validity: Within 1 Month  
Warranty: 1 Year

Notes:

- 1. Discount % if mentioned in offer should be utilised only for your internal reference & should not/will not be further mentioned in commercial documents including purchase order, invoice etc.
  - 2. Unless otherwise agreed to, Standard Payments are 100% in Advance, unless any other payment term has been agreed to. Delay of the payment caused by Buyer, may entitle M/s Asian Contec limited to Charge interest @15 % per annum basis.
  - 3. Offer is subject to GENERAL STANDARD TERMS AND CONDITIONS FOR THE SALE OF PRODUCTS, enclosed.
- We look forward to receiving your valued order for which we thank you in advance.

Thanking you,

Your sincerely,  
FOR ASIAN CONTEC LIMITED  
Dy. Regional Sales Manager

Mobile: 9319396592  
Tel No.: 011-41650000 (100 Lines)  
E-mail: sales@stanlay.com, mumbaisales@stanlay.com  
Web: www.stanlay.in  
Web: www.stanlay.com

Thank you for considering purchase from our company. Write your point of contact in our sales team member as mentioned above. Other contacts for Coordination who can be of further service to you and your sales are as follows:

Central contact phone: | 011-41860000 | helpline : 011-41406926

Sales	Shipping & Coordination	Invoicing & Accounts	Technical queries & Service
Ms Mala Bajpai sales@stanlay.com	Mr. Abhay Verma Executive - Logistics / Shipping cord@stanlay.com	Mr Sanjeev accounts@stanlay.com	Mr Amit Sharma service@stanlay.com
	Mr Pawan Kumar, Team Leader pawan@stanlay.com	Mr Pankaj Jain, Team Leader finance@stanlay.com	Mr Muneeb Rahman, Team Leader muneeb@stanlay.com

## GENERAL STANDARD TERMS AND CONDITIONS FOR THE SALE OF PRODUCTS (GCC):

### 1. GENERAL

These General Terms and Conditions ("GCC") for the Sale of Products and Services (Products) to and between Asian Cosmic Limited, (ACL and its subsidiaries and/or affiliates (Seller), and the party contracting to purchase Products from Seller (Buyer) shall apply to all quotations and sales made by Seller unless a different set of terms and conditions is incorporated into a formal written contract executed by both Buyer and Seller. By placing an order for Products, Buyer confirms that these GCC shall govern Buyer's purchase of Products from Seller. No addition or modification to these GCC shall be binding upon Seller unless agreed to in writing by an authorized representative of Seller. Buyer's acceptance of the Products shall constitute acceptance of these GCC. Seller reserves the right to reject any order for Products at any time prior to shipment.

### 2. PRICE, DELIVERY AND TITLE

Unless otherwise agreed to in writing by both parties

- Delivery offered is ex-works, unless otherwise specified. Freight changes shall be charged at actuals or as stated in offer.
- Title to and risk of loss or damage shall pass to Buyer upon handover of goods to transporter who will constitute buyer's agent.
- Seller will endeavor to meet the delivery schedule as specified in the Order, but in no case Seller will be responsible for delay in deliver at the time specified in the Order especially in the occurrence of unforeseeable events, circumstances or conditions beyond the Seller's control, such as all events of Force Majeure, which prevent to deliver in time; such events shall include in particular Embargoes, Export Restrictions, Armed Conflicts, Transport and Customs Delay, Shipping Damage, Power and Raw Material Shortage, Labour Disputes and Default of a major Supplier. The concerned delivery dates shall be extended for a period equal to the duration of such events.
- Early delivery or expedited shipping will be possible upon ACL written consent with possible additional fee.
- Should an event of Force Majeure lead to the cancellation of a purchase order already accepted by ACL, then ACL maximum aggregate liability shall be the repayment, without interests, of the sums received for the Products or Services not supplied.

### 3. ACCEPTANCE OF PRODUCTS

Seller will supply the Products in accordance with manufacturer's quality control processes and procedures. Buyer's inspection of the Products shall be made at the Buyer's facility and at Buyer's expense. Buyer shall, immediately upon receipt, notify Seller of any damage, discrepancy, or nonconformity, other than quantity, in the Products. Buyer's failure to inspect or failure to timely notify Seller of any damage, discrepancy, or nonconformity shall be deemed a waiver of any and all such claims and shall relieve Seller from its obligations and any liability. Seller's weights and quantity counts taken at the shipping point shall govern. Buyer hereby waives any claims unless Buyer notifies Seller in writing of any such discrepancy within ten (10) calendar days after the date of receipt of products.

### 4. PAYMENT

Unless otherwise agreed to,

- Standard Payments are 100% in Advance from date of Proforma invoice date, but, in any case, before shipment occurs, unless any other payment term has been agreed to.
- Payments shall be made, without deductions and without any set-off.
- Delay of the payment caused by Buyer, may entitle Seller to :
- Delay the fulfillment of its obligations until such payment has been effected;
- Extend the time of delivery accordingly;
- Charge interest @12% per annum basis or 3 times the RBI interest rates, at months rests, whichever is higher.
- We are an MSME unit and covered by provisions of Section 15 of the MSME Act of Govt of India which states that the payment to the MSME suppliers shall be made within the date specified in the agreement (order) not exceeding 45 days from date of delivery/acceptance beyond which the Act specifies charges at the rate of 3 times the RBI interest rate at monthly rests.
- Retain the title of goods delivered until due amounts have been fully received.

### 5. WARRANTY

- Seller warrants that its Products shall be free from defects in material and workmanship, for a period of 12 months or as per manufacturers policy for product supplied from the dispatch date. Seller's obligation is limited to repairing or replacing parts or products which are returned, without alteration or further damage, and which at ACL or manufacturer's judgment, were defective or became defective during its normal use.
- For Products returned during the warranty period, shipping costs from Buyer to Seller are borne by Buyer, from Seller to Buyer are borne by Seller.
- Any different warranty, granted by the Buyer to its retailers, contractors and clients, even as final consumers, does not engage ACL in anyway.
- The above mentioned warranty excludes any other remedies and it has to be considered the only and exclusive remedy foreseen for the Buyer and its retailers , contractors and clients, with reference to Products purchased, being, expressly understood that any kind of limitation and/or discharge of responsibility provided by the present warranty is referred to both (I) the responsibility as against any third parties, pursuant to the legislation regarding the manufacturer responsibility and (II) the warranty provided by the law in force.

5. The foregoing warranties are in lieu of all other warranties and Seller makes no other warranties whether written, oral, express, implied or statutory, including, but not limited to, warranties of merchantability or fitness for particular purpose.

**6. DISCLAIMER, LIMITED LIABILITY**

- 1. Buyer, before proceeding to the purchase of the Products is recommended to duly examine the Seller documentation relevant to the technical characteristics of the Products, in order to evaluate if the Products are fitted for the expected use.
- 2. Products may include also specific Operational software. While every effort is made to ensure the accuracy of the information provided, the user must be aware that the results provided by products offered may be not absolutely error free.
- 3. In no event shall Seller be liable for special, indirect, incidental, exemplary, punitive or consequential damages including, but not limited to, loss of profits or revenue, caused by the purchase and use of the Products. Buyer assumes all risks and liability resulting from use of the Products purchased, whether used separately or in combination with other products.

**7.GOVERNING LAW, DISPUTE**

Buyer hereby irrevocably agrees that disputes arising under this Agreement unless resolved mutually, shall be subject to jurisdiction of courts in New Delhi, India.