



Store Business Review



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Store Business Review

All Metrics

By Location

Breakdown

CBSA Sales

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Store Business Review

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Multiple selections

Multiple selections

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Filters

Filters on this visual

Net Sales LY

is (All)

Profile

is not TSL, Region, Division, or Location

Filters on all pages

Location Profile

is (All)

Profile Attribute

is All Door Strategy: MSF

Year

is (All)

Period

Division	Store Count	All-In NPS	Conversion	Conversion % LY	Traffic % LY	Sell Thru	Hours % PL	Open to Hire	Pricing Compliance	IFR	Speed to Ship	OFR	ROT Requested
CENTRAL FLORIDA/SC/NC	2	74.5			134.2%	79.9%	138.9%	10.1%	90.4%	100.7%	0.45	96.5%	91.3%
GA/AL/TN/KY	2	72.0	30.3%	(2.3%)	2.6%	79.3%	101.8%	11.5%	80.9%	98.3%	0.73	92.1%	81.3%
IL/MO/KS	5	73.2	40.7%	2.2%	25.2%	76.2%	97.8%	11.2%	66.9%	98.0%	0.88	94.1%	87.0%
LA SOUTH/AZ	1	84.6	25.3%	5.6%	236.3%	64.4%	92.9%	17.9%	82.0%	98.7%	0.62	97.1%	90.1%
NEW ENGLAND	1	70.8	26.1%	12.8%	13.0%	76.6%	108.8%	13.3%	66.6%	97.4%	1.13	87.5%	58.8%
NORTH BAY/SAC/COLORADO	2	67.6	33.1%	9.8%	78.0%	76.7%	115.6%	13.9%	81.7%	99.5%	0.59	95.7%	90.4%
NY/CT/NNJ	1	71.9	28.0%	3.7%	110.7%	67.8%	84.8%	25.2%	83.2%	95.7%	0.94	97.0%	87.3%
OHIO/INDIANA/PITT	2	69.5			154.7%	64.6%	99.6%	22.2%	82.4%	97.6%	0.76	97.1%	89.2%
PHILLY/NJ	3	76.8			95.1%	67.3%	90.4%	19.2%	91.2%	93.0%	0.76	93.0%	77.9%
SD/OC/HAWAII	1	73.3	25.5%	11.4%	31.6%	74.2%	104.0%	7.5%	75.8%	95.2%	0.72	94.1%	81.7%
SOUTH FLORIDA	1	80.0	17.5%			37.7%	112.1%	35.0%	79.0%				
Total	21	73.0	33.5%	2.3%	55.0%	73.9%	102.9%	14.2%	76.5%	97.2%	0.78	94.1%	84.6%