



## Store Business Review

Copilot

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Store Business Review

All Metrics

By Location

Breakdown

CBSA Sales

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### Store Business Review

Select Rows

Multiple selections

Select KPIs

Multiple selections

Division	Store Count	All-In NPS	Conversion	Conversion % LY	Traffic % LY	Sell Thru	Hours % PL	Open to Hire	Pricing Compliance	IFR	Speed to Ship	OFR	ROT Requested
CENTRAL FLORIDA/SC/NC	2	74.5			134.2%	79.9%	138.9%	10.1%	90.4%	100.7%	0.45	96.5%	91.3%
GA/AL/TN/KY	2	72.0	30.3%	(2.3%)	2.6%	79.3%	101.8%	11.5%	80.9%	98.3%	0.73	92.1%	81.3%
IL/MO/KS	5	73.2	40.7%	2.2%	25.2%	76.2%	97.8%	11.2%	66.9%	98.0%	0.88	94.1%	87.0%
LA SOUTH/AZ	1	84.6	25.3%	5.6%	236.3%	64.4%	92.9%	17.9%	82.0%	98.7%	0.62	97.1%	90.1%
NEW ENGLAND	1	70.8	26.1%	12.8%	13.0%	76.6%	108.8%	13.3%	66.6%	97.4%	1.13	87.5%	58.8%
NORTH BAY/SAC/COLORADO	2	67.6	33.1%	9.8%	78.0%	76.7%	115.6%	13.9%	81.7%	99.5%	0.59	95.7%	90.4%
NY/CT/NNJ	1	71.9	28.0%	3.7%	110.7%	67.8%	84.8%	25.2%	83.2%	95.7%	0.94	97.0%	87.3%
OHIO/INDIANA/PITT	2	69.5			154.7%	64.6%	99.6%	22.2%	82.4%	97.6%	0.76	97.1%	89.2%
PHILLY/NJ	3	76.8			95.1%	67.3%	90.4%	19.2%	91.2%	93.0%	0.76	93.0%	77.9%
SD/OC/HAWAII	1	73.3	25.5%	11.4%	31.6%	74.2%	104.8%	7.5%	75.8%	95.2%	0.72	94.1%	81.7%
SOUTH FLORIDA	1	80.0	17.5%		37.7%	112.1%	35.0%	79.0%					
Total	21	73.0	33.5%	2.3%	55.0%	73.9%	102.9%	14.2%	76.5%	97.2%	0.78	94.1%	84.6%

### Filters

Filters on this visual

Net Sales LY  
is (All)

Profile  
is not TSL, Region, Division, or Location

Filters on all pages

Location Profile  
is (All)

Profile Attribute  
is All Door Strategy: MSF

Year  
is (All)

Period