# **KEVIN O'CONNELL**

FRONT-END WEB DEVELOPMENT
PRODUCT AND PROGRAM MARKETING
DESKTOP PUBLISHING. TECHNICAL WRITING

## PERSONAL SKILLS

Written and Verbal Communication
Diligence and Work Ethic
Public Speaking
Interpersonal Relationships
Conflict Resolution
Teaching and Mentoring
Empathy

## PROFESSIONAL SKILLS

HTML	$\circ$
CSS	$\circ$
JavaScript	$\circ$
Node, MySQL, React	$\circ$
Photoshop, Illustrator	$\circ$
InDesign	$\circ$
Microsoft Office	$\circ$

## **EDUCATION**

RUTGERS UNIVERSITY CODING BOOTCAMP

Certificate of Completion

UNIVERSITY OF SCRANTON
BS, Computer Science

#### CONTACT

EMAIL kpo0513@gmail.com

**M**OBILE 561.758.0070

LINKEDIN.COM /in/kevin-o-connell-7357019

BOOTSTRAP PORTFOLIO SITE ko513.qithub.io

LEGACY PERSONAL SITE www.kompilations.com

## **PROFILE**

A unique and diverse skill set, with more than 10 years' experience in creating content for web, print, and live presentation, and more than 8 years' experience in product marketing and program management.

## **ABILITIES**

Accomplished front-end web developer. Designed and maintained large, complex websites and iPad presentations using self-taught skills in HTML, CSS, and JavaScript.

**Experienced public speaker.** Presented at numerous conferences, technical seminars, trade shows, and customer sites.

**Excellent written communication skills.** Wrote and edited user manuals, technical documentation, and web content, and created catalogs and marketing presentations.

## SELECTED ACHIEVEMENTS

Developed Interactive Visual Aids for major pharmaceutical company. Used HTML, CSS, JavaScript, and Veeva CRM software to create dozens of nationally-distributed iPad-based presentations for sales reps marketing to doctors and medical professionals.

Implemented web-based corporate philanthropic giving programs. Worked with clients to establish project requirements, and then coordinated company web developers, QA, database techs, financial services groups, and customer support team to complete and launch website and giving programs. Completed 18 projects in 11 months.

Created large website for university Lifelong Learning program, using self-taught skills in HTML, CSS, and PHP. With no prior experience created and launched 100-page website in twelve weeks.

Created online registration system for university Lifelong Learning program. Defined project requirements and implemented with contract web developer. System was created and launched in three months, and 40% of registrations were online in the first semester.

Published university course catalogs. Collected, edited and input all course descriptions, and used InDesign to build 50-60-page catalogs. Created color ad pages with Photoshop; ad sales more than paid for cost of printing 10,000 catalogs each semester.

Created Intel's Indeo video branding program, establishing new market for video hardware and software products. Traveled extensively in the US and Europe, training customers, facilitating marketing agreements, and managing product demos, press launches, and trade shows.

#### TAG WORLDWIDE

Hamilton, NJ, 2015 - Present

## **BRISTOL MYERS SQUIBB**

Princeton, NJ, 2014 - 2015

## THE JK GROUP

Plainsboro, NJ, 2013 - 2014

#### FLORIDA ATLANTIC UNIVERSITY

Jupiter, FL, 2009 - 2012

#### **JUNIPER PROPERTIES**

Jupiter, FL, 2001 - 2008

## **INTEL CORPORATION**

Portland, OR, 1993 – 2000 Plainsboro, NJ, 1988 – 1992

#### CHURCH & DWIGHT CO.

Princeton, NJ, 1987 – 1988 C-TEC Information Services Wilkes-Barre, PA, 1986 – 1987 Spencer Industries Scranton, 1982 – 1986

#### FRONT-END DEVELOPER

Among first group of former BMS Studio employees hired to open new division of Tag Worldwide

Developed Veeva iPad applications using HTML, CSS, and JavaScript

#### **QA SPECIALIST**

Tested content and functionality of BMS Studio digital marketing assets

## **IMPLEMENTATION CONSULTANT**

Worked with clients to create specifications for giving program, financial services, and website implementation

Trained support team on program features and site functionality
On own initiative rewrote numerous outdated documents

## COORDINATOR, COMPUTER APPLICATIONS

Created first real website for Lifelong Learning program
Created first online registration system for Lifelong Learning
Designed and published course catalogs & marketing material
Provided A/V and instructional support for faculty

## PROJECT MANAGER / PARTNER

Moved to Florida to be closer to family. Embarked on entrepreneurial partnership to expand and manage property brokerage firm

#### PROGRAM MANAGER

Led Intel's acquisition of compiler software company Kuck & Associates Managed relationship between Apple and Intel, resolving many conflicts

#### PRODUCT MARKETING ENGINEER

Defined and marketed Indeo video hardware and software products Licensed video software that generated more than \$1 million in revenue

#### **APPLICATIONS ENGINEER**

Created new market for Intel video products. Traveled extensively in US and Europe, engaging new customers and evangelizing products

## MARKETING PROJECT MANAGER

Helped create Intel's corporate multimedia strategy & enlist developers Facilitated marketing agreements, trade shows, and product launches

## TECHNICAL MARKETING ENGINEER

Provided technical support for DVI multimedia products

Fielded thousands of customer contacts, trained customers, and wrote example programs and technical documentation

## PROGRAMMER / ANALYST

Interned part- and full-time at Spencer while attending college
Worked at C-TEC and then Church & Dwight after graduation
Wrote batch and interactive COBOL applications for IBM mainframes