



# KoachSmart-Recruitment

*AI-Powered Recruitment Platform for Sports & Coaching Ecosystem*

End-to-End Workflow, Features & Roadmap

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**KoachSmart**  
RECRUITMENT

# **Agenda**

1. Product Overview
2. Stakeholders
3. Current Workflow
4. Features by Stakeholder
5. Use Cases
6. Dashboards & Reporting
7. Future Development / Roadmap

# Product Overview

- **What is KoachSmart Recruit?**

KoachSmart Recruit is an **AI-driven hiring platform** that connects **verified sports coaches** with **sports academies** using smart matching, filters, and direct engagement tools. Coaches build verified profiles while employers can post jobs, screen, match and hire efficiently.

- **Who Is It For?**

- Sports coaches & trainers
- Employers, academies, institutions,
- KoachSmart platform administrators
- **Value:** Faster hiring, higher trust, better discovery.

# Stakeholders

## Platform

(Admin)



- Platform governance
- Verification & trust
- Ecosystem growth

## Coaches

(Talent)



- Profile & availability
- Apply to roles
- Build credibility

## Employers

(Academies)



- Post jobs
- Evaluate talent
- Hire faster

# High-Level Workflow (User Journeys)

## End-to-End Summary Flow

Coach onboarding & verification  
Employer job requirement creation  
AI-based matching & shortlisting  
Employer review & selection  
Interview / engagement  
Hiring & feedback loop

## End-to-End Summary Flow



# KS Recruit (Platform/Admin)

## Workflow Responsibilities

- Coach verification (documents, certifications, background)
- Employer onboarding & validation
- AI matching logic configuration
- Quality control & dispute handling
- Platform analytics & compliance

## Operational Outcomes

- Trusted talent pool
- Platform credibility
- Data-driven improvements

The image displays two screenshots of the KoachSmart Recruitment platform. The top screenshot shows the Super Admin Dashboard, featuring a grid of statistics: Total Users (11), Coaches (6), Employers (3), Admins (2); Total Jobs (5), Active Jobs (4), Applications (3), Paying Users (0). Below these are buttons for Pending Coaches, Manage Users, and Manage Jobs. A section for 'Coaches pending verification' indicates 'No coaches are pending verification right now.' The bottom screenshot shows the 'Manage Users' page, listing users with columns for ID, Username, Email, Role, Subscription, and Actions (employer/coach dropdown and Update button). The users listed are: 9112\_Sudiksha Tawde, nonchalantnisha, snowfall, sudikshaaaaaaaaaaaaaaaaaa, Sudiksha Tawde, and koachsmart recruit.

ID	Username	Email	Role	Subscription	Actions
11	9112_Sudiksha Tawde	tsudiksha23cs@student.mes.ac.in	employer	free	employer <button>Update</button>
10	nonchalantnisha	nisha@gmail.com	coach	free	coach <button>Update</button>
9	snowfall	snowyy@gmail.com	coach	free	coach <button>Update</button>
8	sudikshaaaaaaaaaaaaaaaaaa	sudiiii1@gmail.com	coach	free	coach <button>Update</button>
7	Sudiksha Tawde	sudikshatawde10@gmail.com	admin	free	admin <button>Update</button>
6	koachsmart recruit	koachsmartrecruit@gmail.com	coach	free	coach <button>Update</button>

# Detailed Workflow: Coaches

## Coach Journey

- 1.Sign-up & profile creation
- 2.Upload certifications & experience
- 3.Verification by KS Recruit
- 4.Receive matched opportunities
- 5.Apply / get shortlisted
- 6.Get hired & provide feedback

## Value to Coaches

- Increased visibility
- Fair opportunity access
- Career growth & credibility

## Visual Suggestion:

- Step-by-step journey map
- Coach profile card mockup

The screenshot shows the KoachSmart Recruitment platform's user interface. At the top, there is a navigation bar with the logo 'KoachSmart RECRUITMENT', 'Dashboard', 'Jobs', 'Messages' (with a red dot), 'My Profile', and a 'Logout' button. Below the navigation bar is a large blue header section with the text 'OVERVIEW' and 'Welcome back, Rahul'. It also displays the date 'Monday, January 12, 2026' and a 'Edit Profile' button. The main content area features four performance metrics in cards: 'Profile Views' (2, +2 this week), 'Applications Sent' (2), 'Average Rating' (5.0/5), and 'Completion Score' (50%). Below these cards is a section titled 'Recommended Opportunities' with buttons for 'Explore Jobs' and 'My Applications'. On the right side, there is a 'Profile Health' sidebar with two items: 'PDF Resume' (unchecked) and 'Admin Verification' (checked).

# Detailed Workflow: Employers / Academies

## Employer Journey

1. Register & verify organization
2. Post job requirements
3. View AI-matched coach shortlists
4. Compare profiles & ratings
5. Interview & hire
6. Track hiring outcomes

## Value to Employers

- Reduced hiring time
- Access to verified coaches
- Quality-driven decisions

The screenshot displays the KoachSmart Recruitment employer dashboard. At the top, there are two summary boxes: '1 TOTAL APPLICANTS' with a people icon and '1 ACTIVE JOBS' with a briefcase icon. Below these are three tabs: 'All Candidates' (underlined), 'Shortlisted', and 'Interviews'. A detailed view of a candidate profile for 'Rahul Sharma' (5y Exp) is shown, with fields for 'ROLE' (Senior Cricket Coach), 'MATCH' (100%), 'STATUS' (Interview), and actions like 'Review' and a message icon. Further down, a 'Manage Jobs' section shows a table with one row for 'Senior Cricket Coach' posted on '27 Dec' in 'Active' status, with edit and close job buttons. Navigation links include 'Explore Coaches' and 'Post Job'.

Job Title	Posted	Status	Action
Senior Cricket Coach	27 Dec	Active	

# Features by Stakeholder

## KS Recruit

- Coach & employer verification engine
- AI matching configuration
  - Platform analytics
- Role-based access control

## Coaches

- Verified digital profile
  - Skill & experience showcase
- Opportunity matching
  - Feedback & ratings

## Employers

- Smart job posting
- AI-shortlisted candidates
- Comparison & evaluation tools
- Hiring history tracking

# Dashboards & Reporting



## KS Recruit

### Metrics

- Active coaches & employers
- Verification status
- Hiring success rate

### Decision Enabled

- Platform quality & trust control



## Coach Dashboard

### Metrics

- Profile strength score
- Job matches
- Application status

### Decision Enabled

- Improve profile & apply strategically



## Employer Dashboard

### Metrics

- Open positions
- Candidate pipeline
- Time-to-hire

### Decision Enabled

- Faster hiring decisions

# Use Cases



## KS Recruit

- Ensures only verified coaches are active
- Monitors hiring success & quality
- Maintains platform trust



## Coach

- Creates verified profile
  - Gets AI-matched opportunities
  - Gets hired faster



## Employer / Academy

- Posts coaching requirement
- Reviews shortlisted coaches
  - Hires within days

# Current Limitations / Challenges

## Operational

- Manual verification dependency
- Limited automation in edge cases

## Product

- Early-stage AI model tuning
- Limited historical data initially

## Adoption

- Coach digital literacy variance
- Employer onboarding time



# Future Development / Roadmap



## Short Term (0–3 Months)

- Improved AI matching accuracy
  - Faster verification workflows
  - UX enhancements

## Mid Term (3–6 Months)

- Interview scheduling
  - In-platform messaging
  - Advanced analytics

## Long Term (6–12 Months)

- Predictive hiring insights
  - Coach performance scoring
- Ecosystem expansion (sports, geographies)

# Key Takeaways



- KoachSmart Recruit builds **trust** in sports hiring
- AI enables **faster & better matching**
- Strong foundation for scalable recruitment ecosystem
- Platform benefits **all stakeholders**

# THANK YOU

