

SEYI FATOKI

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SUMMARY

Full-stack developer specializing in React, Node.js, and Python with proven experience building intelligent automation tools and data-driven applications. Founder of OptiPropose, a smart proposal co-pilot helping freelancers and SMBs win more projects with data-backed content. Strong attention to detail with demonstrated ability to deliver quality work independently and maintain focus on complex technical tasks.

TECHNICAL SKILLS

Languages: Python, TypeScript, JavaScript

Python Libraries:BeautifulSoup, Requests, Pandas, SMTP

Frameworks: Next.js, React, Node.js, Express

Tools & Platforms:Firebase, PostgreSQL, Git, REST APIs

PYTHON PROJECTS

Automated Job Scraper & Application Tracker

Built Python-based web scraper to automate job discovery across multiple platforms. Extracts job postings, filters by criteria, and structures data for analysis. Implemented intelligent parsing to handle diverse website structures and dynamic content loading.

Stack: Python, BeautifulSoup, Requests, Pandas, JSON

Email Outreach Automation System

Developed comprehensive email marketing automation tool that scrapes contact information, validates email addresses, and manages multi-stage outreach campaigns. Features include personalized template generation, campaign scheduling, and response tracking.

Stack: Python, SMTP, BeautifulSoup, SQLite, Regular Expressions

OptiPropose — Smart Proposal Co-Pilot (Founder)

Founded and developing AI-powered SaaS platform that helps freelancers and SMBs win more projects with data-backed proposal content. Analyzes project requirements and generates optimized proposals with intelligent content recommendations. Secured domain (optipropose.com) and actively building MVP with focus on conversion optimization.

Stack: Next.js, Node.js, TypeScript, PostgreSQL, Firebase

PROFESSIONAL EXPERIENCE

Freelance Developer & Automation Specialist

Remote — 2022–Present

- Build Python automation tools for web scraping, data extraction, and workflow optimization
- Develop full-stack applications integrating frontend, backend, and cloud infrastructure
- Analyze and debug complex codebases with strong attention to technical detail
- Self-manage projects from concept to deployment with consistent quality and reliability

EDUCATION

Bachelor of Science in Political Science

University of Abuja — 2016–2021

CERTIFICATIONS & ADDITIONAL INFO

Meta Social Media Marketing Certificate • Python Programming — Bizmarrow Technology

Reliable high-speed internet connection • Self-employed with PayPal account for payments • Available for focused, uninterrupted work sessions