

CURRICULUM VITAE

DEVENDRA KISAN SHAMBHARKAR

Hingan (Raipur)

Nagpur

Maharashtra

E-mail: devshambharkar@gmail.com

Mobile No : +91-9503801210

OBJECTIVE

Sales manager with 3+ year of experience driving profitability through strategic growth, leading teams, and quality control. Fiercely competitive in my approach to acquire business and able to handle complex situation from a strategic and tactical perspective. Presently seeking a suitable leadership position with a market-leading, high-growth company that offers opportunities for advancement into sales management.

WORK EXPERIENCE

COMPANY NAME :- Fino Payments Bank

DESIGNATION :- Assistant Manager

DURATION :- March 2017 to Till Date

DESCRIPTION :- Working as Insurance Manage in Vidarbha Reason
Handling total Twenty Nine Branch Monitoring in Insurance Product,
Life and General Insurance Provide Training for new jinee
& Refreshment for Existing, Claim Settlements, MIS, Operation,
Cash Management, Help to Achieving sales Target in all Branches.

ACHIVEMENT :- Goa Trip in Insurance Contest December 2017.

COMPANY NAME :- Kotak Mahindra Old Mutual life Insurance

DESIGNATION :- Assistant MANAGER

DURATION :- JULY 2016 TO FEBRUARY 2017

DESCRIPTION :- Working as Sales Manager in Banka Channel
Channel Partner is DNS Bank Nagpur Branch &
Malkapur Co-Operative Banks (Nagpur, Wardha & Yavatmal)

COMPANY NAME :- Annapurna Microfinance PVT. LTD.
DESIGNATION :- Development Officer
DURATION :- August 2015 TO MAY 2016
DESCRIPTION :- Specially focus in Lending, Village Survey for Sourcing New Customer to SHG Loan, Recovery & Collection, To Archiving Disbursement Target, To Provide Training for new joined employee.

EDUCATION & QUALIFICATION

ACADEMIC QUALIFICATION:

Degree	University/ Board	Name of Institution	Year	Specialization	Class
M.B.A	Pune University	ASM's Institute Of Professional Studies, Pimpri , Pune.	2014	Finance	Higher Second
B.B.A	Nagpur University	G. S. College Of Commerce & Economics, Nagpur	2011	Finance	Second
H. S. C.	Amaravati board	Arts & Commerce College, Maregaon, Dist. Yavatmal	2007	Commerce	First
S. S. C.	Amaravati board	Rashatriy Vidhyalay, Maregaon, Dist. Yavatmal	2005	-	Second

PROJECT

M.B.A. Project Title : "Home Loan Appraisal in HDFC BANK LTD"

Graduation Project Title : "Profitability Analysis of Jayaswal Neco Pvt. Ltd., Nagpur. (2007-2010)"

ADDITIONAL

- NIBF (Banking Training) In Raipur.
- MS-CIT

PERSONAL DETAILS:

Name : Devendra Kisan Shambharkar
Date of Birth : 19 Aug. 1989
Gender : Male
Father's name : Kisan Abhiman Shambharkar
Marital Status : Single
Languages known : Marathi, English, Hindi.
Nationality : Indian
Permanent Address : Ward No.5, At Post, Tq. Maregaon, Dist, Yavatmal-445303.
Current Address : C/O. Sunil Bidwaik, Near Gram panchayat, Hingna (Raipur)
Dist. Nagpur-441110

DECLARATION:

I hereby declare that the above information is true to the best of my knowledge. If given a chance, I will try my best to come true to your aspirations.

Place: Nagpur

Date:

Devendra Shambharkar