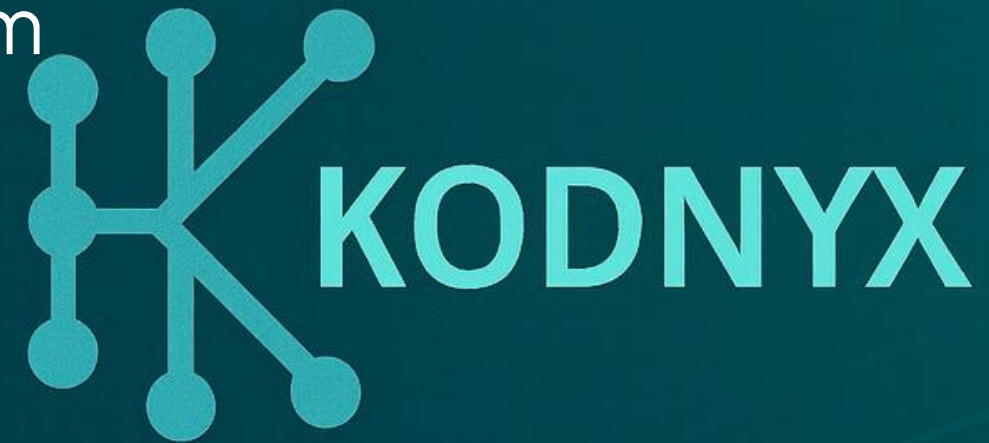


The Energy Savings Software for the Industry

Unlocking 35% Energy Savings with the First Electrical
Power Distribution Optimization Platform



Rising Electricity Cost Are Eroding Competitiveness for Manufacturers

Electricity as a Share of Operating Costs in EU Industry

14%

Deloitte (2025)

Second-largest cost driver
after raw materials (20%)

Electricity Demand until 2030

25%

International Energy Agency (2025)



EU production due to high energy costs

-10%

Eurostat (2023)

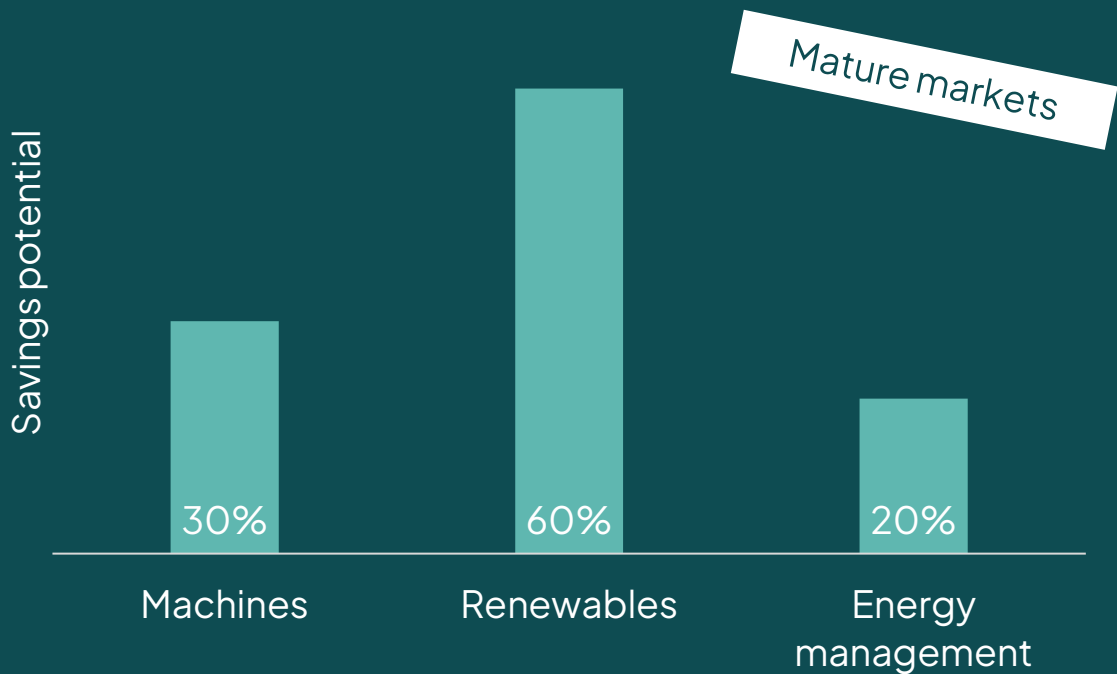


Electrification coupled with inefficient legacy infrastructure amplifies **rising electricity costs**.

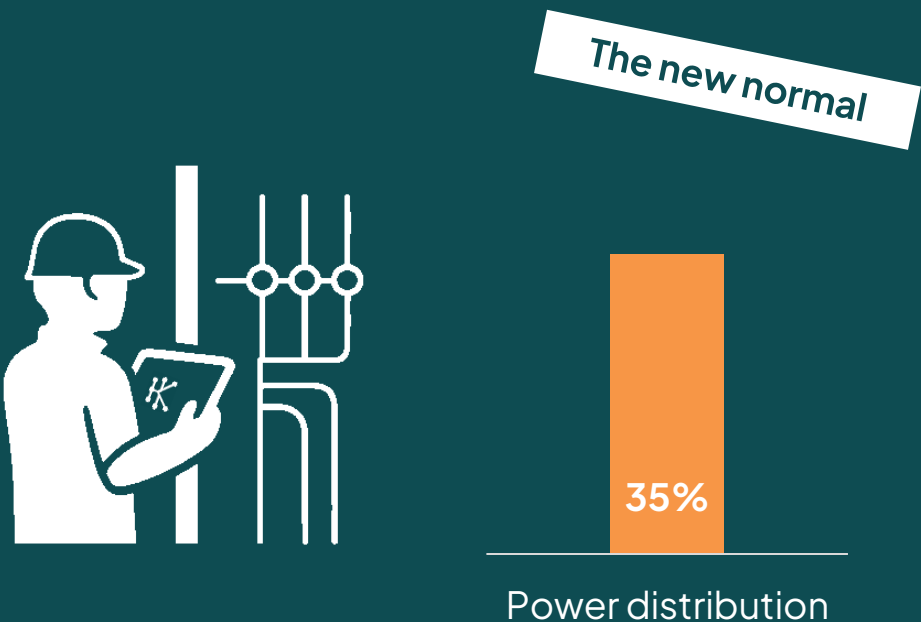
Energy is the **second-largest cost driver**, directly impacting margins and competitiveness.

Kodnyx Enables Energy Efficiency Providers (EEPs) Uncover Hidden Costs By Optimising Power Distribution

What everyone sees: Well-known energy savings levers, upgrading

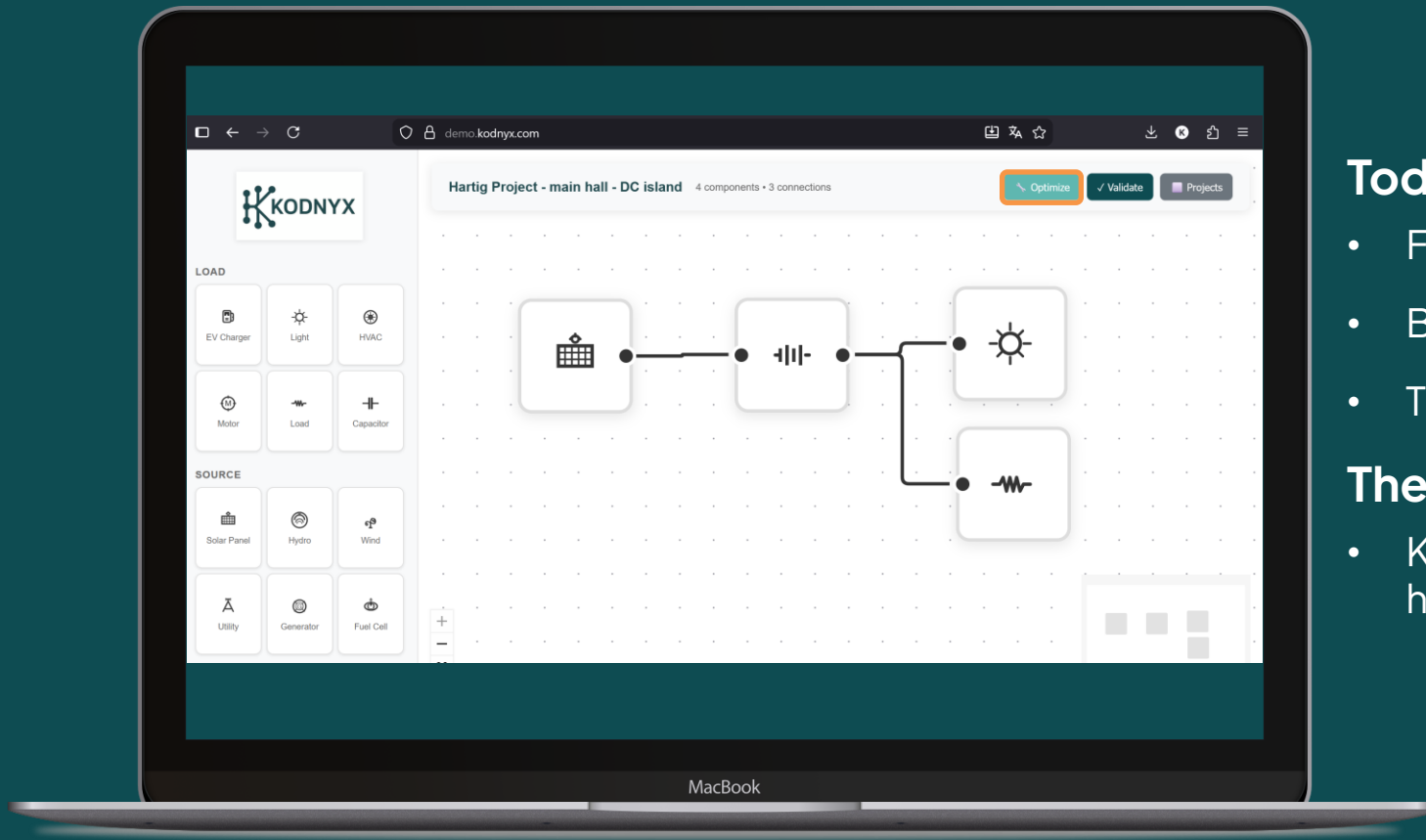


What no one sees: Power distribution behind the wall



Kodnyx provides the software to unlock the 35% behind the wall.

Kodnyx Defines a New Category: Power Distribution Optimisation to Uncover 35% Hidden Energy Costs



Today

- Facilities are designed for alternating current (AC).
- But most machines run on direct current (DC).
- This legacy mix leads to energy losses of up to 35%.

The new normal

- Kodnyx identifies the optimal layout: AC, DC, or hybrid.

Turning Power Distribution Into A Sellable Optimisation Lever for EEPs



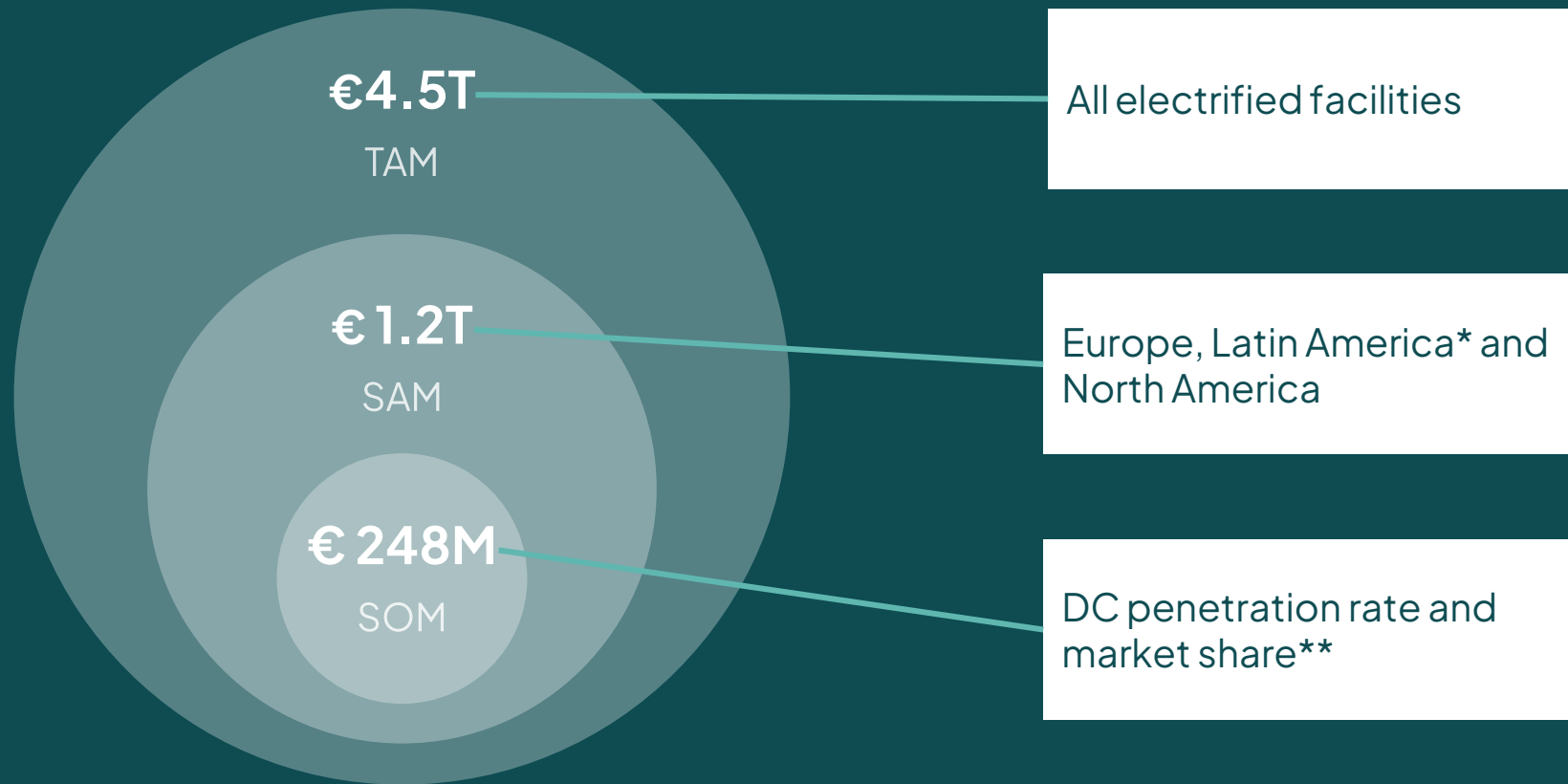
Business Model

- Value Proposition: **New revenue stream** via a fourth optimisation lever
- Customer: Energy Efficiency Providers (EEPs)
- User: Electrical engineers/designers within EEPs
- End beneficiary: Industrial customers

Commercialization

- Pricing: Per-seat SaaS license (~400 €/month)
- Scale: Used across facilities and over time, not one-off projects.
- Power distribution is a complementary optimisation lever to existing EEP services

We Target €26M Revenue in 2030. From a €4.5T Global Market Opportunity



Building a scalable SaaS business, growing ARR 2–3× annually from 2027.

* Leveraging founder networks in high-growth Latam industrial hubs.

** Assumptions: Penetration rate 0.2%, market share 10%.

Founder-Market Fit Across Power Infrastructure, Project Finance, and Complex Software Scaling



Andrés Andrade, CEO

MSc. Industrial Engineering
Full time committed

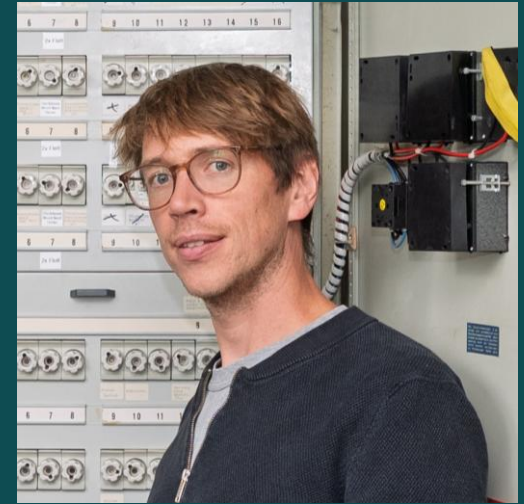
2nd time founder with 15 years in global energy innovation & sustainability



Duygu Çağman, CSFO

MSc. Business Economics
Full time committed

Ex-ING & KfW-IPEX - originated and executed **financings over € 2B** for sustainable infrastructure projects



Dr. Kristoffer Möller, CTO

PhD Economics
Full time committed

Scaled Flix's AI-driven network planning from MVP to full department, experienced **building complex optimization software**



Ongoing Pilot Validates Technical & Commercial Potential

Co-developing MVP through real-world insights

Analyse current
energy system



Model & simulate
digital twin*



Optimize design &
quantify savings



Progress & Scope

- Target: Increase PV self-consumption, reduce conversion losses
- Setup: DC island connecting PV + energy-intensive machines

Results so far

- Baseline modelled, loads analysed
- ~15% in energy savings expected for machines in DC island

* highly aggregated at this stage

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Hartig

One of our projects: Hartig GmbH & Co. KG (Aschaffenburg): High-precision instruments manufacturer

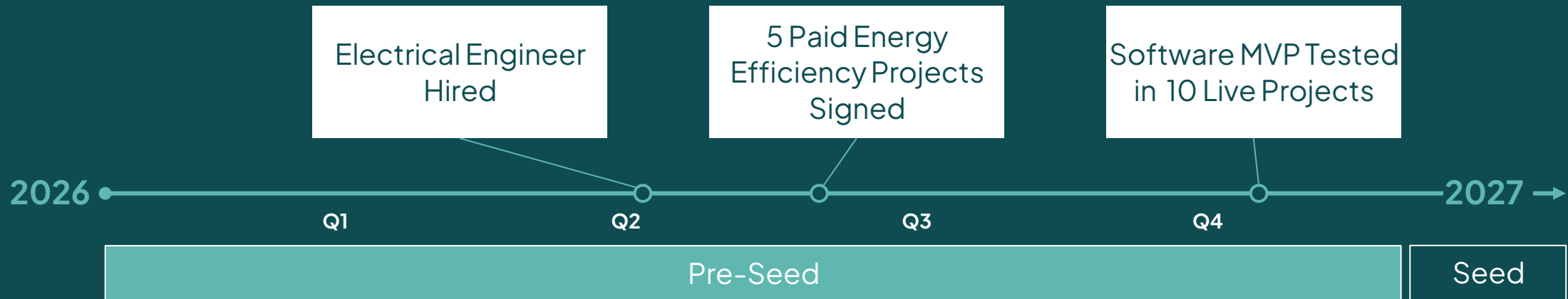
We Are Raising € 650k Pre-Seed Funding To Build Optimisation MVP And Start Commercialization

Raising pre-seed

- Net raising: €650,000
- €150.000 already committed by Carbon13
- Expected closing: Q1-2026
- Runway: 12 months

Sources of funding

- Business Angels
- Venture Capital
- Grants



Join Us In Unlocking The 35% Hidden in Power Distribution



KODNYX

The Energy Savings Software



Duygu Çağman

E-Mail

www.kodnyx.com

Curious to Go Deeper?



→ Request our detailed investor deck

→ Explore the full technical deep dive