

```
In [1]: #IMPORT REQUIERD LIBRARIES

In [2]: import pandas as pd
import numpy as np

In [3]: #IMPORT FILES

In [3]: dataset = pd.read_csv('QVI_data.csv')

In [4]: dataset.head()

Out[4]:
```

| | LYLTY_CARD_NBR | DATE | STORE_NBR | TXN_ID | PROD_NBR | PROD_NAME | PROD_QTY | TOT_SALES | PACK_SIZE | BRAND | LIFESTAGE | PREMIUM_CUSTOMER |
|---|----------------|------------|-----------|--------|----------|---------------------------------------|----------|-----------|-----------|------------|-----------------------|------------------|
| 0 | 1000 | 2018-10-17 | 1 | 1 | 5 | Natural Chip Compny SeaSalt175g | 2 | 6.0 | 175 | NATURAL | YOUNG SINGLES/COUPLES | Premium |
| 1 | 1002 | 2018-09-16 | 1 | 2 | 58 | Red Rock Deli Chikn&Garlic Aioli 150g | 1 | 2.7 | 150 | RRD | YOUNG SINGLES/COUPLES | Mainstream |
| 2 | 1003 | 2019-03-07 | 1 | 3 | 52 | Grain Waves Sour Cream&Chives 210G | 1 | 3.6 | 210 | GRNWVES | YOUNG FAMILIES | Budget |
| 3 | 1003 | 2019-03-08 | 1 | 4 | 106 | Natural ChipCo Hony Soy Chckn175g | 1 | 3.0 | 175 | NATURAL | YOUNG FAMILIES | Budget |
| 4 | 1004 | 2018-11-02 | 1 | 5 | 96 | WW Original Stacked Chips 160g | 1 | 1.9 | 160 | WOOLWORTHS | OLDER SINGLES/COUPLES | Mainstream |

```


In [5]: #TOTAL SALES

In [6]: total_sales = sum(dataset['TOT_SALES'])
print(total_sales)

1933114.9999996515

In [7]: #TOTAL NUMBER OF CUSTOMERS

In [8]: dataset.describe()

Out[8]:
```

| | LYLTY_CARD_NBR | STORE_NBR | TXN_ID | PROD_NBR | PROD_QTY | TOT_SALES | PACK_SIZE |
|-------|----------------|---------------|--------------|---------------|---------------|---------------|---------------|
| count | 2.648340e+05 | 264834.000000 | 2.648340e+05 | 264834.000000 | 264834.000000 | 264834.000000 | 264834.000000 |
| mean | 1.355488e+05 | 135.079423 | 1.351576e+05 | 56.583554 | 1.905813 | 7.299346 | 182.425512 |
| std | 8.057990e+04 | 76.784063 | 7.813292e+04 | 32.826444 | 0.343436 | 2.527241 | 64.325148 |
| min | 1.000000e+03 | 1.000000 | 1.000000e+00 | 1.000000 | 1.000000 | 1.500000 | 70.000000 |
| 25% | 7.002100e+04 | 70.000000 | 6.760050e+04 | 28.000000 | 2.000000 | 5.400000 | 150.000000 |
| 50% | 1.303570e+05 | 130.000000 | 1.351365e+05 | 56.000000 | 2.000000 | 7.400000 | 170.000000 |
| 75% | 2.030940e+05 | 203.000000 | 2.026998e+05 | 85.000000 | 2.000000 | 9.200000 | 175.000000 |
| max | 2.373711e+06 | 272.000000 | 2.415841e+06 | 114.000000 | 5.000000 | 29.500000 | 380.000000 |

```


In [9]: total_customers = 241584

In [10]: #AVERAGE NUMBER OF TRANSACTION PER CUSTOMER

In [11]: dataset.shape

Out[11]: (264834, 12)

In [13]: total_customers = 241584
transactions = 264834
avg_transaction = total_customers/transactions
print(avg_transaction)

0.9122091574344684
```