



Sales And Forecast Dashboard

Comprehensive Sales Analysis and 15-Day Forecast Dashboard:

- Detailed Insights, Trends, and Predictions for Upcoming Sales Performance.
- Monitor key metrics, identify patterns, and make data-driven decisions to optimize sales strategies and achieve business goals.
- Stay ahead with accurate forecasts and actionable intelligence for the next 15 days.

GET STARTED





SALES DASHBOARD

Central

East

South

West



Sales

1.57M



Quantity

22K



PROFIT

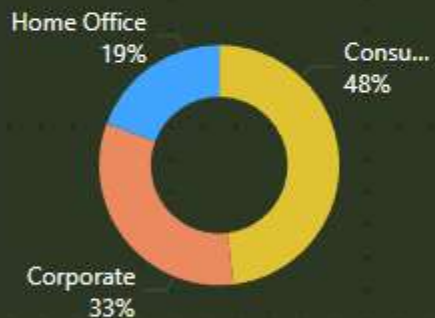
175K



Avg. delivery day

4

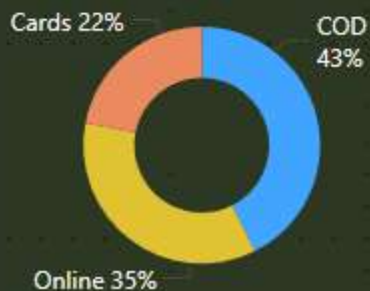
%Sales by Segment



Monthly Sales by YoY



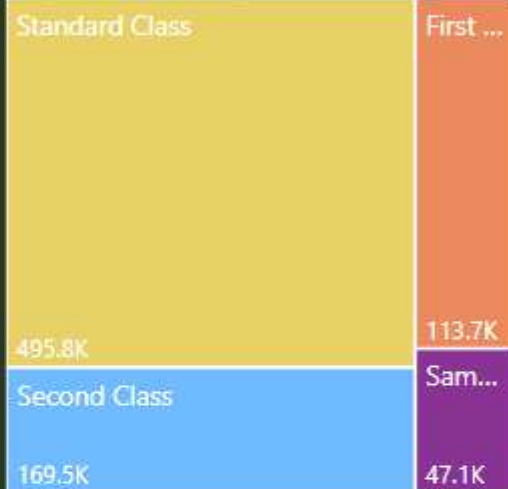
%Sales by Payment Mode



Monthly Profit by YoY



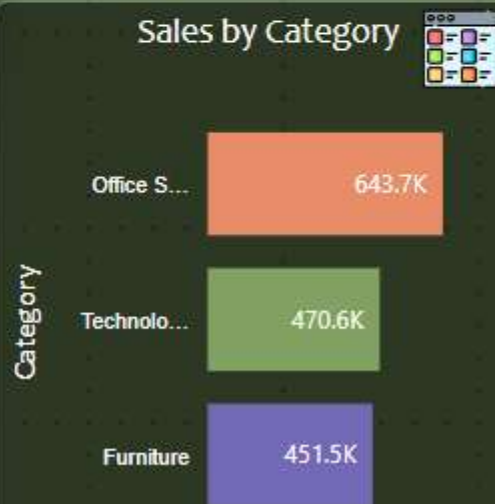
Sales by Ship Mode



Sales and Profit by State



Sales by Category



Sales by SubCategory



Forecast

Sales Forecast - 15 Days Forecast



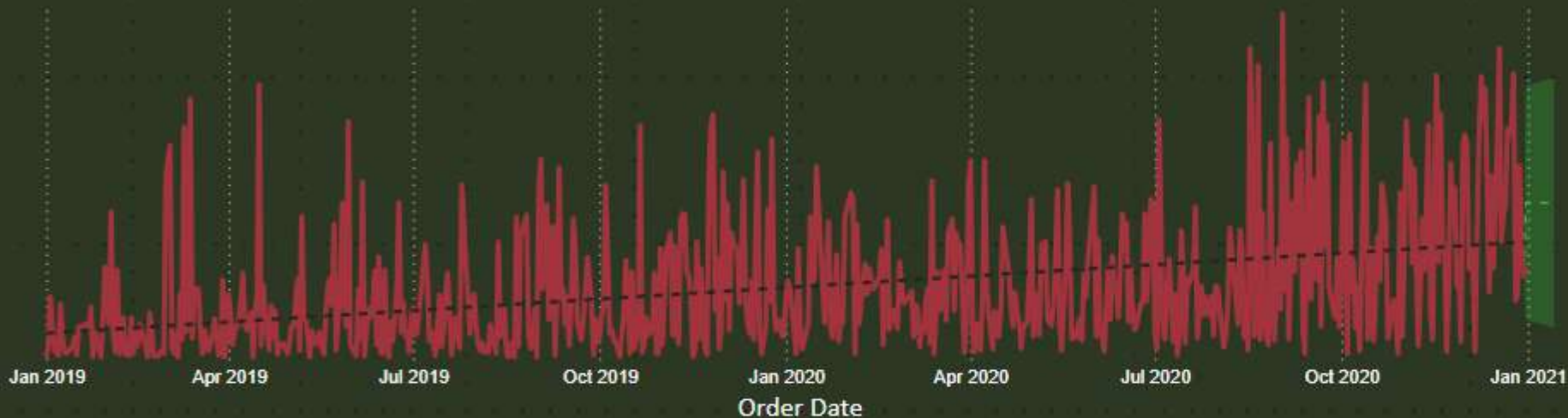
Central

East

South

West

Sales Forecast -15 days



Sales Forecast -15 days



Sales by State

Sum of Sales 0.04M 0.19M 0.34M



California	335.19K
New York	186.75K
Texas	116.26K
Washington	92.98K
Pennsylva...	82.35K
Ohio	68.19K
Illinois	64.22K
Florida	49.91K
Michigan	48.5K
North Car...	39.71K



Profit Margins

Sud -Category	Sales	Profit	Quantity	profit margin
Copiers	59,735.80	42,774.58	142	0.72
Paper	99,453.61	21,112.38	3074	0.21
Envelopes	16,542.46	3,508.51	463	0.21
Accessories	1,22,301.09	25,336.65	1761	0.21
Appliances	80,305.25	13,166.61	1050	0.16
Labels	19,397.46	2,937.22	811	0.15
Phones	1,96,563.55	22,308.92	1908	0.11
Binders	1,74,978.39	17,885.38	3670	0.10
Storage	1,50,341.32	13,607.09	1830	0.09
Furnishings	92,691.22	8,034.43	2133	0.09
Chairs	1,81,946.00	13,406.70	1288	0.07
Art	50,762.98	3,635.93	1779	0.07
Fasteners	15,205.24	598.42	540	0.04
Machines	91,987.56	38.10	250	0.00
Bookcases	57,577.69	-342.89	474	-0.01
Supplies	36,720.99	-1,654.28	408	-0.05
Tables	1,19,293.74	-11,091.64	736	-0.09
Total	15,65,804.32	1,75,262.11	22317	0.11

Category	Sales	Profit	Quantity	profit margin
Technology	4,70,587.99	90,458.25	4061	0.19
Office Supplies	6,43,707.69	74,797.25	13625	0.12
Furniture	4,51,508.65	10,006.61	4631	0.02
Total	15,65,804.32	1,75,262.11	22317	0.11

State	Sales	Profit	Quantity	profit margin
Alabama	11,884.58	3,336.31	137	0.28
Arizona	22,914.56	-2,761.11	414	-0.12
Arkansas	9,652.83	1,873.99	151	0.19
California	3,35,190.26	49,372.18	4632	0.15
Colorado	29,249.06	-5,825.59	415	-0.20
Connecticut	15,034.70	2,339.01	188	0.16
Delaware	12,515.70	7,029.91	173	0.56
District of Columbia	419.83	85.28	26	0.20
Florida	49,915.00	-227.75	757	0.00
Georgia	37,260.69	9,994.42	434	0.27
Idaho	3,180.03	479.36	39	0.15
Illinois	64,224.33	-9,554.65	1069	-0.15
Indiana	32,039.23	15,524.66	363	0.48
Iowa	3,747.72	583.95	82	0.16
Kansas	1,837.21	494.21	48	0.27
Kentucky	24,352.73	5,968.38	256	0.25
Louisiana	8,369.31	1,301.17	69	0.16
Maine	547.33	165.29	5	0.30
Maryland	16,090.10	3,860.62	243	0.24
Massachusetts	14,302.34	2,768.86	219	0.19
Michigan	48,504.68	17,480.28	533	0.36
Minnesota	10,808.63	2,864.35	166	0.27
Mississippi	8,924.02	2,504.24	170	0.28
Missouri	14,641.91	3,099.29	157	0.21
Montana	4,622.28	1,465.93	18	0.32
Nebraska	6,108.77	1,775.46	104	0.29
Nevada	11,757.43	2,598.45	74	0.22
Total	15,65,804.32	1,75,262.11	22317	0.11



Sales