

# ALOK SURANA

Certified Solution Architect | Specialist

Experienced Product Manager with a track record spanning over 12 years, dedicated to shaping exceptional digital mortgage journeys. I have consistently cultivated synergistic teams for optimal outcomes. My technical acumen, coupled with a strategic perspective, empowers me to seamlessly evolve intricate manual processes into seamless features, while elevating product connections.

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## Experience

**2017--** ➔ **Newfi Lending**, Emeryville CA

### Technical Product Manager

- Led and groomed an offshore engineering team of 10 engineers for over 5 years, resulting in a high retention rate of 90%.
- Road-mapped and executed 3 versions of the product, improving the user experience, reducing engineering costs, and integrating with newer technologies.
- Successfully added 5 non-standard mortgage programs that increased monthly mortgage applications by 20%.
- Migrated authentication to the cloud, adding an additional layer of security.
- Increased the number of reviews for loan officers, which enabled them to get more business.

**2015-17** ➔ **Stanford University**, Palo Alto CA

### Faculty Analytics and Insight Manager (Consultant)

- Built a centralized reporting application for the Office of Academic Affairs.
- Increased efficiency and productivity by 20% by centralizing and standardizing reporting processes.
- Integrated data from third-party sources to create a 360-degree view of faculty progress.
- Authored blogs and technical documents.
- Proficient in SQL, Dimensional Modeling and BI Tool.

### Accomplishments

- **Trimmed over 600 man-hours** by eliminating 45+ manual-excel maintained reports at Stanford University.
- Developed key insights product for Dean's Office in **retaining 1800+ School of Medicine's faculty**.
- **Replaced unsecured/hacked** authentication process that accelerated user engagement by 150%.

**2013-15** ➔ **US Department of Energy(DoE)**, Las Vegas, NV

### Solution Architect (Consultant)

- Designed and Developed semantic layer for Application Delivery Team using Oracle Technologies.
- Documented **functional and technical design document**.
- **Mentored** 3 team members with best practices, knowledge to improve technical skills.

## Strengths/Skills

Product Management

Product Development

Partnership Development

Team Building

Business Intelligence

## Certifications

Salesforce Administration  
Certification (**In-Progress**)

Google **Cloud** Platform Qualified  
Data Analyst (**Google BigQuery**)

**Agile Scrum** Master

Oracle **Data Integrator Certified**  
Implementation Specialist

**Oracle BI Certified**  
Implementation Specialist

**Unix** Administrator (In-progress at  
UC Berkeley Extension)

**2008-13** ➤ **Mythics Inc.** Virginia Beach, VA

### Sr. Technical Manager- BI Practice

Managed and delivered selected projects:

- **Elizabeth Arden:** Successfully led project in migrating of 4100 reports.
- United States Department of Agriculture (**USAD**): Automated operational reports using Oracle BI publisher.
- United States Citizenship & Immigration Services (**USCIS**): Delivered new BI program SMART (Standard Management & Analysis Report Tool) to over 5000+ users.

### Accomplishments

- **Succeed in growing** Mythics Consulting Service - BI Practice from 3 - 25 consultants.
- Automated 75 pages National Cotton Report at USAD, **delivered to US Senate**, quarterly.
- **Trained 400+ federal employees'** onsite to improve technical skills at US Customs & Immigration Services.
- Voted "**Rookie of Year**" by Mythics Consulting Services.

**2004-08** ➤ **Capital One Financials /Green Point Mortgage**, Novato CA

### Business Analyst

- Gathered business requirements from users and SME to get a better understanding of the business process.
- Conducted JAD sessions with management, SME, users and other stakeholders.
- Developed Logical Process Flow Diagrams and Data Mappings between LOS and RFDM.
- Created Use Case, Data Flow and ER diagrams in MS Visio.
- Developed and linked summary to detailed reports primarily thru pivot tables.
- Documented Technical Specifications for walkthroughs and signoff.
- Performed formal Iteration Reviews with business before reports and dashboards went live.
- Trained business community to create reports and dashboards using BI Tool.

## Education

➔ **2004** ➤ **Rensselaer Polytechnic Institute(RPI)**

### B.S Management Information Systems