Ajah, Lagos 🏠

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Gracious Ogunkolade
Pharmacist/Data Analyst

Dear HR/Hiring Manager,
As a Data Manager with a work history in two drug retail services in Lagos, I understand to the minute details the technicalities required to unravel hidden patterns and statistical trends in business data. Trained as a Pharmacist at the University of Ibadan, my Bachelor's degree curriculum covered beyond just the science of medicine but also a balanced study plan behind the numbers in a pharmaceutical business and the metrics they directly measure.

Since graduating in 2019 and completing the National Youth Service Scheme (NYSC) in 2022, my interest in the multiple paths my training offered has shifted significantly toward crunching numbers in batches and highlighting the stories they tell collectively. To expand my knowledge in this regard, I have completed several industry-recognized, data-oriented courses while working simultaneously in different Pharma retail services. In September 2022, I completed the Google Data Analytics Specialization Course with a minimum of **89%** in-course assessment score.

Brushing up on the skills I gained, I have also completed Data Analysis courses offered online by Macquarie Business School, Sydney, and the School of Information, University of Michigan.
Over the past year, my achievements include:

- Automated the accounting workflow of a retail pharma firm by using Excel Power tools and Power BI to collate data from multiple spreadsheets in a process that **improved accounting efficiency by over 60%**

- Developed and managed a **2,750 rows central database** housing customers' data and sales history making it possible to query trends in sales patterns, unit insights, and product performance using data analysis scripting languages including PostgreSQL and DAX.

- Building static and interactive sales dashboards, customer and product segmentation charts highlighting sales trends, customer loyalty, and product turnover producing a **35% efficiency increase** in product requisition and customer retention.

As a skilled expert with a developing background in analyzing metrics in the Pharma sphere, I am confident I will prove a valuable asset for the Pharma - Roche in Nigeria Graduate Recruitment Program. I have also respectfully submitted my CV for your perusal. I am available at your convenience for an in-person or remote interview and I hope to hear from you soon.

Yours Sincerely,
Gracious
Ogunkolade