# WICKED WINES

## Wine Buying Behaviour of US Consumers

23 Oct2020 (updated on  $2020\mbox{-}10\mbox{-}25)$ 

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### 1 Wine Consumer Feelings Data

#### 1.1 An overview of data

```
## Rows: 15
## Columns: 69
## $ 'Participant ID'
                                         <dbl> 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 1...
## $ Age
                                         <dbl> 38, 48, 35, 26, 45, 55, 51, 34, ...
## $ '1'
                                         <dbl> 5, 3, 3, 1, 4, 5, 3, 5, 3, 3, 5,...
## $ '2'
                                         <dbl> 4, 4, 2, 2, 4, 4, 3, 4, 3, 2, 4,...
## $ '3'
                                         <dbl> 5, 5, 4, 4, 5, 5, 5, 5, 4, 4, 5,...
## $ '4'
                                         <dbl> 5, 3, 3, 3, 5, 5, 5, 4, 3, 3, 5,...
## $ '5'
                                         <dbl> 5, 3, 3, 2, 5, 5, 5, 5, 3, 4, 5,...
## $ '6'
                                         <dbl> 5, 3, 5, 1, 4, 5, 4, 5, 3, 3, 5,...
## $ '7'
                                         <dbl> 4, 3, 5, 2, 4, 5, 5, 5, 3, 4, 3,...
## $ '8'
                                         <dbl> 5, 3, 2, 2, 5, 5, 5, 4, 3, 5, 5,...
## $ '9'
                                         <dbl> 3, 2, 1, 4, 1, 3, 4, 1, 4, 2, 2,...
## $ '10'
                                         <dbl> 5, 1, 1, 1, 3, 4, 3, 5, 3, 1, 3,...
## $ '11'
                                         <dbl> 4, 3, 5, 2, 4, 5, 5, 5, 4, 5, 5,...
## $ '12'
                                         <dbl> 5, 3, 5, 3, 5, 5, 5, 5, 4, 1, 5,...
## $ '13'
                                         <dbl> 5, 2, 1, 3, 5, 5, 5, 5, 3, 3, 3,...
## $ '14'
                                         <dbl> 5, 3, 3, 5, 5, 5, 4, 5, 4, 4, 3,...
## $ '15'
                                         <dbl> 5, 3, 1, 3, 5, 4, 4, 5, 4, 4, 4,...
## $ '16'
                                         <dbl> 5, 5, 5, 5, 5, 5, 5, 5, 4, 5, 5,...
## $ '17'
                                         <dbl> 4, 3, 3, 4, 2, 3, 5, 4, 5, 1, 2,...
## $ '18'
                                         <dbl> 5, 3, 5, 5, 5, 4, 4, 4, 3, 3, 4,...
## $ '19'
                                         <dbl> 4, 2, 5, 4, 5, 3, 5, 5, 3, 4, 4,...
## $ '20'
                                         <dbl> 4, 1, 4, 1, 4, 2, 4, 4, 3, 2, 4,...
## $ '21'
                                         <dbl> 5, 4, 1, 5, 2, 2, 4, 4, 2, 3, 2,...
## $ '22'
                                         <dbl> 5, 3, 4, 2, 5, 5, 5, 5, 4, 3, 4,...
## $ '23-Wine Spectator'
                                         <dbl> 1, 0, 0, 0, 1, 0, 0, 1, 0, 0, 1,...
## $ '23-Wine Enthusiast'
                                         <dbl> 1, 0, 0, 0, 1, 1, 0, 1, 0, 0, 1,...
## $ '23-Robert Parker's Wine Advocate'
                                         <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ...
## $ '23-Food & Wine'
                                         <dbl> 1, 1, 0, 0, 1, 1, 0, 0, 1, 0, 0,...
## $ '23-Bon Appetit'
                                         <dbl> 0, 0, 0, 0, 0, 1, 0, 1, 1, 1,...
## $ '23-Decantur'
                                         <dbl> 1, 0, 0, 0, 1, 0, 1, 1, 0, 1, 0,...
## $ '24'
                                         <dbl> 0, 0, 0, 0, 0, 1, 0, 1, 0, 1, 0,...
## $ '25-a'
                                         <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ...
## $ '25-b'
                                         <dbl> 0, 0, 1, 0, 0, 0, 0, 0, 0, 0, ...
## $ '25-c'
                                         <dbl> 1, 0, 1, 0, 1, 1, 0, 0, 0, 1, 1,...
## $ '25-d'
                                         <dbl> 0, 0, 0, 0, 0, 0, 1, 1, 0, 0, 0,...
## $ '25-e'
                                         <dbl> 0, 1, 0, 1, 0, 0, 0, 0, 1, 0, 0,...
## $ '26-a'
                                         <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ...
## $ '26-b'
                                         <dbl> 1, 0, 0, 0, 0, 0, 0, 1, 0, 0, 0,...
## $ '26-c'
                                         <dbl> 0, 1, 0, 0, 0, 0, 1, 0, 0, 0, ...
## $ '26-d'
                                         <dbl> 0, 0, 0, 1, 1, 0, 0, 0, 1, 0, 0,...
## $ '26-e'
                                         <dbl> 0, 0, 1, 0, 0, 0, 0, 0, 0, 0, 0, ...
## $ '26-f'
                                         <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ...
## $ '26-g'
                                         <dbl> 0, 0, 0, 0, 0, 0, 1, 0, 0, 0, 0,...
## $ '26-h'
                                         <dbl> 0, 0, 0, 0, 0, 1, 1, 0, 0, 1, 1,...
## $ '27'
                                         <dbl> 1, 2, 2, 2, 1, 1, 1, 1, 1, 1, 1, ...
## $ '28-a'
                                         <dbl> 0, 0, 0, 0, 1, 0, 0, 1, 0, 1, 1,...
## $ '28-b'
                                         <dbl> 1, 0, 0, 0, 0, 0, 1, 1, 0, 0, 0,...
## $ '28-c'
                                         <dbl> 0, 0, 0, 0, 1, 0, 0, 1, 0, 1, 1,...
```

```
## $ '28-d'
                                         <dbl> 1, 0, 0, 0, 0, 1, 1, 0, 1, 0, 0,...
## $ '28-e'
                                         <dbl> 0, 0, 0, 0, 0, 0, 1, 1, 0, 0, 0,...
## $ '28-f'
                                         <dbl> 0, 0, 0, 0, 0, 0, 1, 0, 0, 0, 1,...
## $ '29-a'
                                         <dbl> 7, 2, 6, 4, 4, 7, 4, 7, 6, 4, 4,...
## $ '29-b'
                                         <dbl> 3, 4, 5, 7, 5, 6, 7, 4, 5, 6, 5,...
## $ '29-c'
                                         <dbl> 6, 1, 7, 2, 7, 4, 2, 3, 1, 5, 7,...
## $ '29-d'
                                         <dbl> 4, 3, 1, 1, 2, 3, 1, 1, 3, 3, 2,...
## $ '29-e'
                                         <dbl> 5, 7, 3, 5, 6, 2, 5, 5, 4, 7, 6,...
## $ '29-f'
                                         <dbl> 2, 6, 4, 6, 3, 5, 6, 6, 7, 2, 3,...
## $ '29-g'
                                         <dbl> 1, 5, 2, 3, 1, 1, 3, 2, 2, 1, 1,...
## $ '29-h'
                                         <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ...
## $ '30'
                                         <dbl> 2, 2, 1, 2, 2, 2, 2, 2, 3, 2,...
## $ '31'
                                         <dbl> 1, 5, 5, 4, 4, 4, 5, 2, 3, 1, 1,...
## $ '32'
                                         <dbl> 4, 1, 1, 1, 3, 4, 1, 2, 2, 4, 4,...
## $
     '33'
                                         <dbl> 2, 2, 3, 1, 4, 4, 4, 1, 2, 1, 1,...
## $
     '34'
                                         <dbl> 2, 2, 2, 1, 3, 2, 2, 2, 1, 2, 3,...
## $
     '35'
                                         <dbl> 2, 1, 2, 1, 1, 1, 2, 1, 1, 1, 1, ...
## $ '36'
                                         <dbl> 1, 2, 1, 1, 1, 2, 1, 1, 1, 6, 5,...
## $ '37'
                                         <dbl> 4, 5, 3, 4, 5, 4, 4, 4, 3, 4, 5,...
## $ '38'
                                         <dbl> 4, 4, 4, 1, 4, 4, 6, 4, 1, 5, 4,...
## $ '39'
                                         <dbl> 3, 6, 4, 2, 3, 6, 1, 3, 3, 6, 6,...
```

#### 1.2 Variables renamed

```
[1] "id"
##
                       "age"
                                                   "irrelevant" "interest"
                                     "adequate"
    [6] "decision"
                       "care"
                                     "choose"
                                                   "discount"
                                                                  "think"
## [11] "status"
                       "read"
                                     "color"
                                                   "aroma"
                                                                  "course"
  [16]
        "positive"
                       "fairs"
                                     "enjoy"
                                                   "image"
                                                                  "indulge"
## [21]
                                     "easy"
                                                   "learn"
        "benefit"
                       "type"
                                                                  "pubspec"
                                                                 "pubdec"
## [26]
        "pubenth"
                                     "pubfoo"
                       "pubadv"
                                                   "pubapp"
        "sublist"
                                     "pt90"
                                                   "ptabs"
                                                                  "ptatt"
## [31]
                       "ptrcd"
        "ptunf"
##
   [36]
                       "chopt"
                                     "chont"
                                                   "chofrds"
                                                                  "chostrs"
## [41] "chorvw"
                       "chopub"
                                     "choweb"
                                                   "chopro"
                                                                  "wedu"
## [46] "crstas"
                       "crsuni"
                                     "crsdin"
                                                   "crsweb"
                                                                  "crssem"
## [51] "crsself"
                       "chonot"
                                     "chopri"
                                                   "chopnt"
                                                                  "choadv"
## [56] "chofrd"
                       "choind"
                                     "chostr"
                                                   "chooth"
                                                                  "consout"
## [61] "spendout"
                       "conshm"
                                     "spendhm"
                                                   "gender"
                                                                  "marital"
## [66] "edu"
                                                   "39"
                       "ethnic"
                                     "income"
```

## 1.3 Missing values

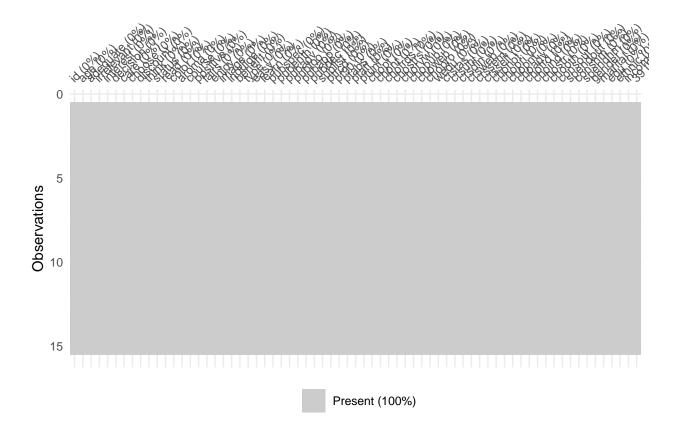


Figure 1: Pattern of missing values

#### 1.4 Consumer feeling toward wine tasting

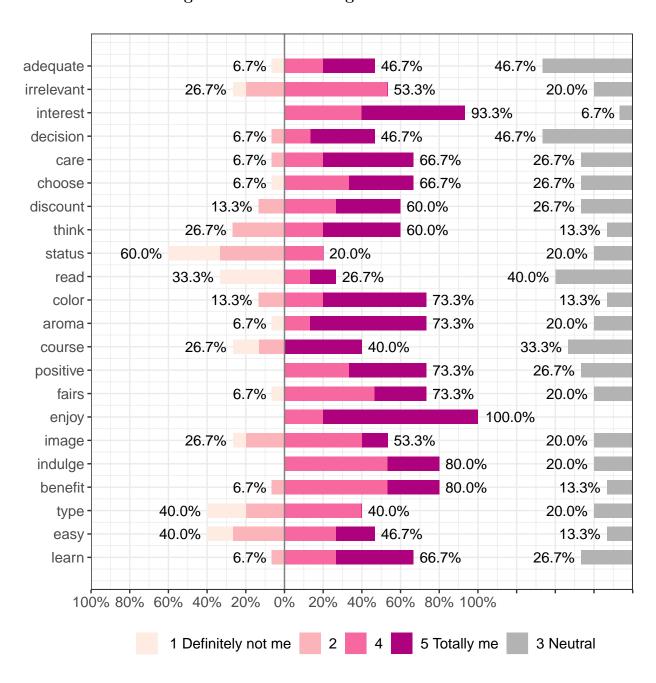
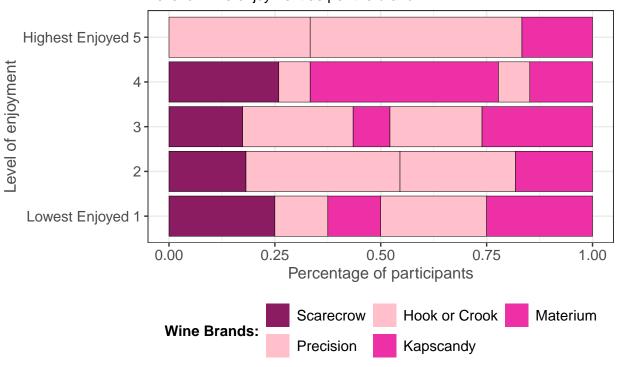


Figure 2: Consumer feelings toward wine and wine consumption

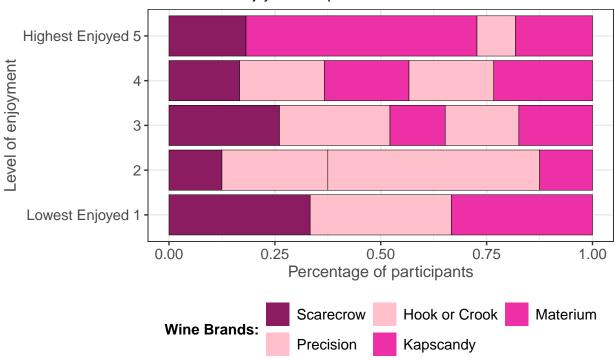
# 2 Level of enjoyment as per the wine brand

STUDY 1
Level of wine enjoyment as per the brand



## 2.1 Round 2

STUDY 2 Level of wine enjoyment as per the brand



### 2.2 Round 3

STUDY 3 Level of wine enjoyment as per the brand

