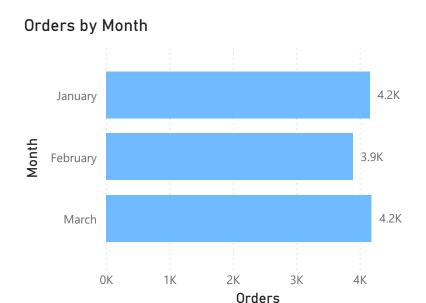
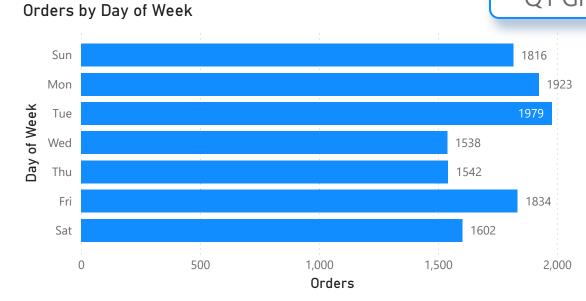
Q1 Sales Volume

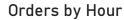
12,234

Q1 Grand Total





12,234
Total Orders



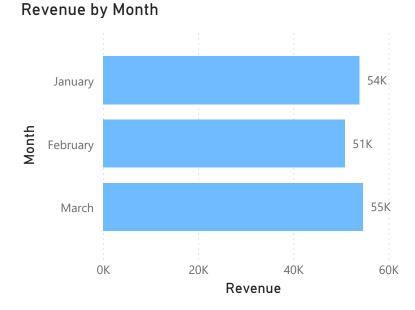


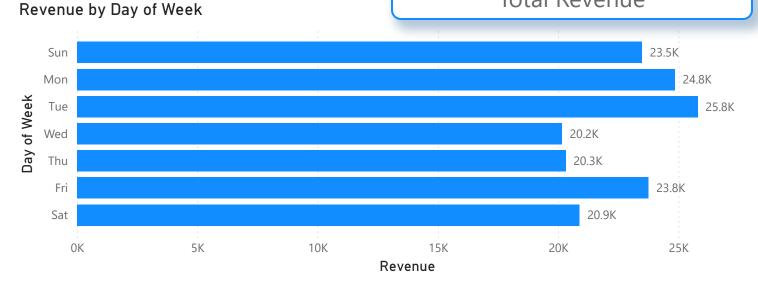


Q1 Sales Revenue

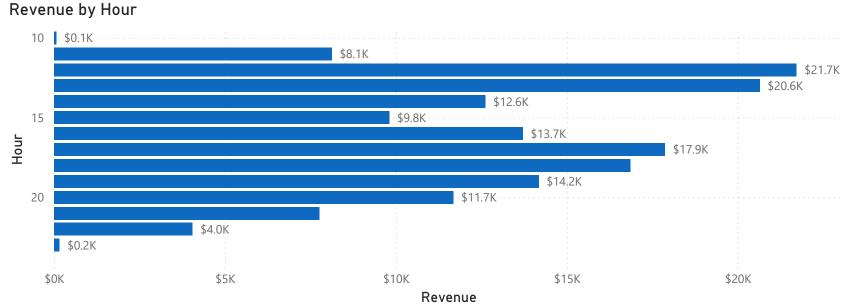
\$159,217.90

Total Revenue



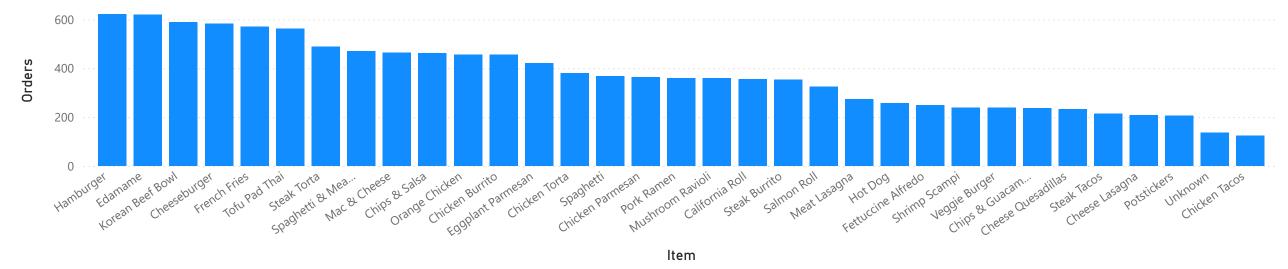


\$159,217.90 Revenue

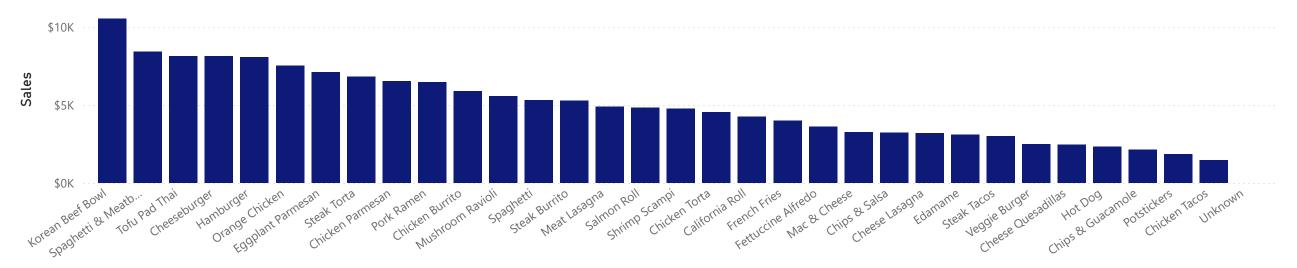


Q1 Item Performance

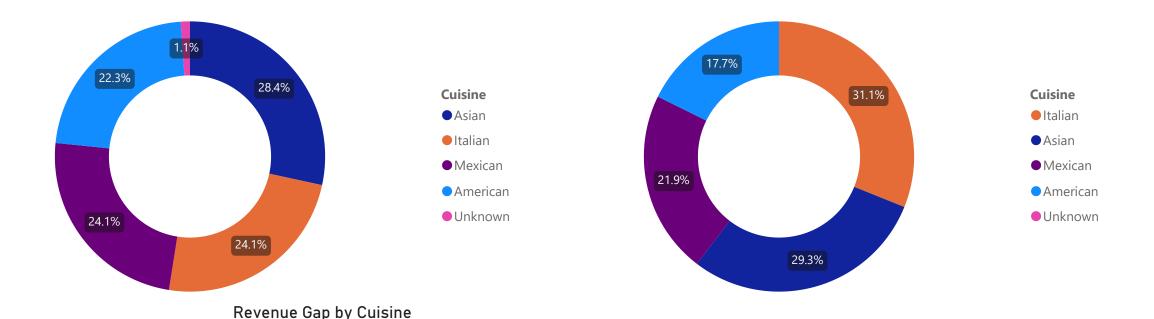
Orders by Item



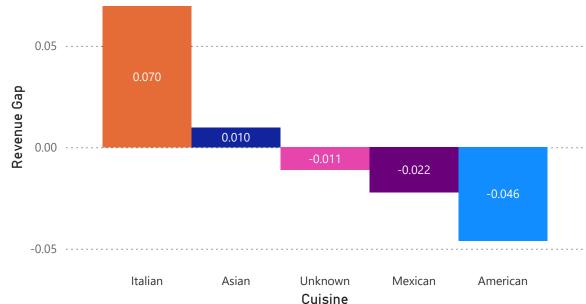
Sales by Item







Restaurant Share by Cuisine



Recommendations to Close Gaps

- Increase prices of Mexican items
- Increase prices of American items
- ·Add more mid-priced American items (2 fewer items than next lowest category)



Restaurant Share by Item

Recommendations to Close Gaps

- ·Increase prices bottom 4 performers
- · Increase price of edamame by a greater margin
- · Bottom 4 performers often sell alone as snack items - use as add-on items or create combo/bundle deals

