

Brent Kupras

Data Analyst

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Summary

I am a natural born analyst that excels at making numbers tell their story. What sets me apart from most data analysts is my ability to turn that story into an easily understood narrative, provide data-driven alternatives to the current state, and drive continuous process improvements

Experience

Broker, Governmental Relations and Business Development Manager at Reliable Machinery Transport

June 2015 - Present (1 year 3 months)

- 1) Independent Broker Agent for the movement of machinery, heavy haul, and over-size loads
- 2) Procure local, State, and Federal contracts related to number 1 above. GSA & FEMA approved TSP, Verified veteran Owned Business, working on GSA MAS Scheduled contract.
- 3) General business development including website revamp, SEO optimization, use of social media, implement credit card and e-payment processes, develop and maintain marketing materials

Strategic Procurement Manager at HP

June 2012 - June 2015 (3 years 1 month)

- Use data analysis to identify root causes of performance and process failures
- Implement solutions, monitor progress, and drive continuous process improvement
- Develop strategies and implement solutions that drive TCO savings
- Evaluate proposed RFQ scenarios and make data-driven decisions
- Present and defend results to V.P. or higher-level execs graphically, textually, and in-person
- Ensure HP leadership in the U.S. EPA SmartWay program
- Quantify global CO2, NOx, and particulate emissions reductions and footprints annually

Data Analyst at HP

December 2004 - June 2012 (7 years 7 months)

- Analyze data using standard statistical techniques
- Identify trends, understand patterns, evaluate correlations and dependencies
- Interpret results and communicate in clear, concise written and graphic formats
- Model competing TCO scenarios, RFQ's, and projections
- Assist with design and implementation of new data systems
- Oversee data migration from sunset systems
- Identify and propose opportunities for process improvement

Database Specialist at HP

October 2000 - November 2004 (4 years 2 months)

- Gather data from Internal and External sources
- Clean, standardize, and migrate data to upstream systems
- Work with data sources to resolve data quality issues
- Run and distribute regular reports
- Design and run ad-hoc queries
- Extensive use of SQL and JavaScript
- Familiar with wide variety of database types, DBMS, and GUI
- dBase, Informix, Access, Brio, Hyperion, SAP, Oracle, Manhattan, Business Objects

Contract Database Administrator at Lloyd Ritter Consulting

January 2000 - October 2000 (10 months)

Administered database of global logistics information, provided analytical support for RFQ's and logistics network strategy. Lloyd Ritter Consulting is now part of Venturi Technology Partners, a subsidiary of Personnel Group of America.

Research Analyst at Thompson Associates

May 1997 - September 1999 (2 years 5 months)

Conducted site assessments for national retailers including The Home Depot, Kinko's, and Crate&Barrel. Analyzed and evaluated proposed new store locations to prepare sales forecast based on existing store sales, demographic data, site characteristics, accessibility patterns, population growth rates, and competition. Extensive fieldwork and data collection to assess a comprehensive sense of place throughout the western United States and Canada. Reported findings in written and cartographic formats

Volunteer Experience

Worker Bee at Volunteers for Community Impact

January 1999 - January 2007

Very fulfilling. Got to participate in a variety of activities to improve public open spaces and public buildings as well as assist at-risk youth and adults

Languages

Spanish

German

Skills & Expertise

Data Analysis

Benchmarking

Logistics

Management
Supply Chain Management
Procurement
Purchasing
Strategic Sourcing
Supply Chain
Process Improvement
Vendor Management
Business Process Improvement
SAP
Supply Chain Optimization
Cross-functional Team Leadership
Supply Management
Operations Management
Six Sigma
Newsletter Production
Vendor Contracts
JavaScript
Trucking
FTL
LTL
Rail
Analysis
Environmental Compliance
Logistics Management
International Logistics
Program Management
Project Management
Market Analysis
Requirements Analysis
Change Management
Cross-functional Coordination
Vendor Relationship Management
Contract Negotiation
Forecasting
Leadership
Outsourcing
Negotiation
Strategy
Team Building
Project Planning
Strategic Planning
Team Leadership
Transportation
Business Development

Education

UC Berkeley School of Information

Certificate, Computer Information Systems, 1999 - 1999

Grade: 4.0

Activities and Societies: BerkeleyLUG - Berkeley Linux Users Group

University of California, Davis

BA, International Relations, 1985 - 1990

Activities and Societies: Sergeant-at-Arms, Secretary, President Sigma Chi Fraternity, Theta Omicron Chapter

Interests

Programming, PC Gaming, Tolkien, Cosmology, North American Football, Bikejoring

Certifications

CompTIA A+

CompTIA May 2002

Projects

North America LTL Strategy Revamp

January 2015 to Present

Members: Brent Kupras

Complete re-evaluation of HP North American Less Than Truckload strategy driven by Total Projected Costs considering long hauls, regional moves, DC placement, carrier mix, pricing, payment terms, claims history, past on-time performance, and security capabilities

Crude Oil Price to Diesel Fuel Surcharge Correlation Study

2012 to Present

Members: Brent Kupras

Examined relationship between WTI Price per Barrel and diesel fuel. Projected change in Supply Chain Diesel Fuel Surcharge costs at various crude price levels, accounting for seasonal effects on diesel prices from home heating oil market. Monitored the costs of the various components of crude oil cost per barrel over time. Became HP's foremost expert on crude oil market, pricing, effects on petroleum distillate prices, and their business effects

Organizations

CompTIA

June 2002 to Present

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[Contact Brent on LinkedIn](#)