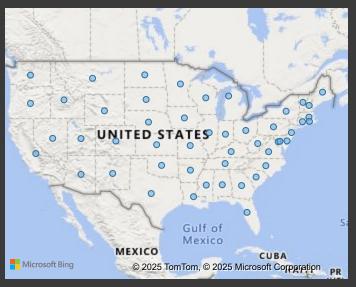
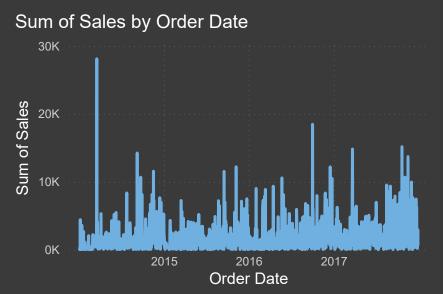
# **Sales Analysis**

#### State



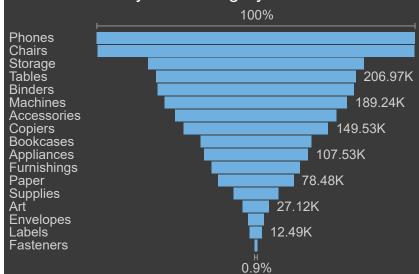


38K Sum of Quantity 1.56K
Sum of Discount

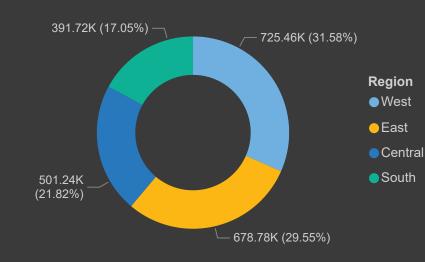
2.30M
Sum of Sales

286....

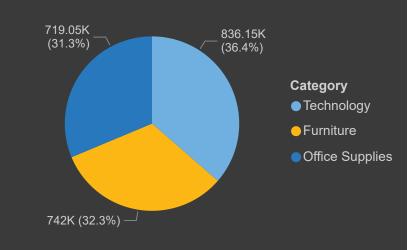
#### Sum of Sales by Sub-Category



#### Sum of Sales by Region



### Sum of Sales by Category



## Here's a summary:

- 1. Sales Trends Over Time: A line graph shows the total sales from 2014 to 2017, highlighting fluctuations and trends.
- 2. Key Metrics:
  - Total Quantity: 23K
  - Total Discounts: ₹947.80
  - Total Sales: ₹719K
  - Total Profit: ₹122K
- 3. Sales by Sub-Categories: Phones had the highest sales (₹203.41K), while Labels had the lowest (₹12.49K). This is visualized in a horizontal bar chart.
- 4. Geographical Sales Distribution: A donut chart breaks down regional sales:
  - West: ₹125.65K (5.47%)
  - East: ₹220.85K (9.61%)
  - Central: ₹167.03K (7.27%)
  - South: ₹205.52K (8.95%)
- 5. Sales by Product Categories: A pie chart shows that Office Supplies (₹836.15K) contributed the most to sales, followed by Furniture (₹742K) and Technology (₹719.05K).

This report is a powerful tool for understanding sales performance, identifying key trends, and making informed business decisions.