



BeMyGuest Startup

The global community for sustainable food sharing and social dining

www.dining-philosophers.com

Positioning

We offer neighbors a handy app for free homemade food sharing and having fun together as an alternative for food waste. Unlike OLIO, we offer our users not only share food but also to create events and invite neighbors, friends, or tourists to have lunch together or for taking away their home-cooked meals.

Service Summary

Our main goal is to reduce household food emissions by showing people that homemade food sharing can be fun, trendy, and cost-effective for everyone.

The app will be useful to the following categories of users:

Tourists

They will be able to meet locals, try authentic home food, and avoid tourist traps.

Neighbors

City people live for years on the same street or even in the same house, but they do not know each other. Having a lunch together is a great way to make new friends.

Friends

They will have an additional reason to get together.

Milestones

Startup Founded
March 15, 2020

Launched MVP
October 23, 2020

Problems

Problem #1

There is no socially acceptable way to share homemade food surplus except charity. People often feeling confused inviting new people for lunch and prefer to waste good food instead of sharing.

Problem #2

Usually, people think that sharing food means doing charity work.

Problem #3

Logistics. Currently, social media is not targeted for food sharing and social dining events. There is no handy tool for organizing hyper-local food events allowing to limit the number of participants, their gastronomic preferences, location, age, gender, and other preferences. There is no global homemade food sharing community as well, allowing people to look for home dining events in a specific area.

Solutions

Solution #1

We show people that sharing can be fun and rewarding. If you are organizing lunch today, tomorrow you will be dining in the house next door, making new friends in your neighborhood and around the world.

Solution #2

We encourage people to use food sharing to hang out together, meet new people, and have fun.

Solution #3

We provide our users with a handy tool that allows easily find or create dining events in their neighborhood or anywhere over the world.