NEW COMPUTER
TECHNOLOGY CONSULTING CO., LTD.

# New NFR – Non For Resale Introduction

Indra Rahmat

Ui Path Reboot™ Work.

What is not for resale (NFR)?

Not for resale (NFR) is a designation for products that vendors give to their Business partners for testing and educational purposes with the understanding that the channel partner will not resell those products to the end user.

Measure & Govern

Measure and govern automation programs to align with business outcomes

Discover
Discover automation opportunities powered by AI and your people

- Automation Hub
- Task Capture
- Process Mining
- Task Mining

Build
Build automations quickly, from the simple to the advanced

- Studio Family
- Document Understanding
- Integration Service `New`
- Marketplace

Manage
Manage, deploy, and optimize automation at enterprise scale

- Orchestrator
- Test Manager
- AI Center
- Data Service
- Insights

Run
Run automations with secure robots that work with your apps and data

- Attended Robots
- Unattended Robots
- Test Robots

Engage
Engage people and robots as one team for seamless process collaboration

- Apps
- Assistant
- Action Center
- Chatbots

Deliver

Automation Cloud
The UiPath Platform delivered as SaaS from UiPath

Automation Suite
The UiPath Platform delivered as a single, containerized suite

Individual Products
UiPath Platform products individually installed and managed

New! NFR FLEX Bundle Components

Flex - NFR - Bundle

License Allotment	1-YR Term License
5	Flex Action Center User
5	Flex Attended User
5	Flex Citizen Developer User
10	Flex Automation Developer User
3	Flex Process Mining Developer User
5	Flex Process Mining Business User
3	Flex Tester User
5	Flex Unattended Robot
5	Flex Unattended Robot - Test
1	Flex Automation Hub
1	Flex AI Unit 60k Bundle
1	Flex Insights
1	Flex Test Manager
1	Flex Computer Vision
1	Process Mining - Server

Products

GENERAL RULES:

- License allotments are provided as general guidance and are not to exceed the approved amounts.
- Partner/Technical Partner Managers/Distribution Managers are required to demonstrate absolute accountability in order to maintain the integrity of this program benefit.
- Identified misuse of the benefit, under random audits, may cause the ***termination of the benefit offering, upon immediate effect***.

Sku Detail (Provided on the UiPath Price List)

Please note that the SKU descriptions are only informative - the legally bounding terms are available on licensing.uipath.com

Vendor	Product Code	Product Family	Product Category	Product Name	Product Description
UiPath	UIFDNFR0000	Non-Production	Bundles	**UiPath - Flex - Platform Bundle - NFR**	Not for Resale (NFR) UiPath Platform offered for channel partners ONLY. To be used for Partners' own demo environments, PoC labs, and training purposes. Production usage prohibited. Not for Resale! only 1 YR Term. NFR proposal based benefit, based on approvals for UiPath Business Partners. Products included under this offering as well as services may be orchestrated and delivered from Automation Cloud (SaaS), Automation Suite, or Standalone Orchestrator (availability and configuration may vary by service).

Additional NFR FLEX Bundle Product Detail

- The *NEW!* NFR Flex bundle allows for 3 deployment options, on premises, cloud or hybrid.
- AI Units have replaced all SKUs associated with Document Understanding, AI Robot, Task Mining, and Compute Unit

Note: NFR licenses are offered at 0.00 cost to UiPath Business Partners and do not include any additional fees such as duties and importation taxes as may be required by some countries.

Acceptable vs Non-Acceptable NFR Usage

✔ Approved Use of NFR licenses	✖ Non-Acceptable Use of NFR Licenses
• Integration between partner products and UiPath solution platform	• Internal Use
• Testing the interoperability between partner products and UiPath solution platform	• Live production use
• The demonstration of partner products integrated with UiPath solution platform, or interoperability capabilities	• As a POC at a customer site
• The training of partner employees on the interoperability (if when testing processes) between partner/partner products and UiPath solution platform	• Reselling, remarketing or distribution of products to end-users
	• Supporting the provision of managed services to customers
	• Develop, test, and deploy on behalf of the customers – and provide the incomplete solution (e.g. Resale of a process without Studio)
	• Purchased for resale to end user customers

NOTE: UiPath reserves the right to include or exclude any or all products from the Not for Resale benefit with immediate effect. Failure to comply can result in removal of the Partner from the UiPath Business Partner Program.

Ui Path™ Task Capture

Task Capture comes along as you move through a work process you'd like to automate, taking screenshots and gathering data for each step. Then it pulls everything together into a Process Definition Document (PDD) or XAML file—ready for dev teams to start automating.

Resources

Task Capture - Presentation Slides
v

Demo Videos

Ui Path™ Task Mining

UiPath Task Mining automatically identifies and aggregates process workflows, then applies AI to map tasks to automation opportunities. That's how you build a high-value automation pipeline across the enterprise.

Resources

Task Mining - One Pager	Task Mining Security White Paper	Task Mining Deck
v	v	v

Demo Videos

Ui Path™ Process Mining

Use data from your business applications (like ERP and CRM) to get a thorough understanding of your processes. You'll know what to automate and how to do it best—and prove impact afterward.

Resources

| Process Mining - One Pager	Process Mining - Presentation Slides	Process Mining Connectors CFD Level 100
v	v	v

Demo Videos

Ui Path™ Automation Hub

Turn great ideas from anywhere into great automations everywhere—with more control, faster implementation, and impact you can measure.

Resources

| Automation Hub - CFD	Automation Hub - One Pager	Automation Hub 2022.4 release
v	v	v

Demo Videos

UiPath StudioX

With StudioX, process owners like you get a no-code tool to build automations. Companies get the governance they need. And lots more robots are around to do the repetitive, boring parts of work.

Resources

Governance in StudioX

v

Demo Videos

UiPath Studio

UiPath Studio is an advanced automation software that gives everyone, from business users to advanced RPA developers, the right automation canvas to build great software robots—and organizations the right governance tools to manage them all.

Resources

Studio Family - Comparison Guide

v

Presentation Studio versus StudioX

v

Demo Videos

UiPath Marketplace

Marketplace is one-stop-shop for enterprise-grade RPA content that extends and complements the UiPath Platform to solve all kinds of business challenges. As a Partner, it provides you with a secure and fast way to attract your target audience and unlock new revenue streams by monetizing your automation offering.

Resources

Marketplace Overview

v

A Guide to an Ideal Marketplace Listing

v

UiPath Document Understanding

Wouldn't it be great if software robots could understand documents? To extract, interpret, and process data for you, even from PDFs, images, handwriting, and scans? Document Understanding helps your robots do just that. Delegate more of your digital paperwork, with a boost from AI.

Resources

Document Understanding - Presentation Slides

v

Document Understanding - One Pager

v

Demo Videos

Ui Path™ Orchestrator

Orchestrator is the heart of your automation management. It gives you the power to provision, deploy, trigger, monitor, measure, track, and ensure the security of every robot in your organization. So now you can manage everything from your browser—or your mobile device.

Demo Videos

UiPath Orchestrat...

Ui Path™ Data Service

Model, manage, and store business data in a centralized manner and seamlessly access it faster across multiple automations.

Resources

Data Service - Presentation slides

Ui Path™ AI Center

Struggling to apply AI?
AI Center helps you orchestrate all moving pieces of AI: deploy, consume, manage, and improve machine learning models. Let AI Center do the heavy lifting so you can reap the benefits from new cognitive workflows while focusing on your business.

Resources

AI Center - Presentation Slides

AI Center - One Pager

Ui Path™ Test Manager

Automate and centralize testing to ensure the quality of every automation and application before they go live. Now you'll be able to launch resilient robots and high-quality software—without testing your patience.

Resources

| Test Manager - Presentation Slides | Test Manager - One Pager | Infographic Test Suite - Test Manager | Video: Convergence of Automation - RPA and Testing | UiPath Test Suite - Presentation Deck 2022.2 |

View More Items

Reclaim your wee...

Test Manager Pro...

What is Test Suite...

Ui Path™ Insights

UiPath Insights is an RPA analytics solution that tracks, measures, and forecasts the performance of your entire automation program—so you can propel your automation journey to the next level.

Resources

| Insights - One Pager | Insights - Presentation Slides | UiPath Insights: One Pager |

Run

Run automations through robots that work with your applications and data

UiPath Robots

UiPath software robots are intelligent, reliable, flexible, and eager to take on a huge range of tedious tasks. They're also easy to build and manage, so you can launch an entire robot workforce to quickly deliver efficiencies, higher performance, and high ROI.

Demo Videos

Engage

Engage people and robots as one team for seamless process collaboration

UiPath Action Center

When an automation includes decisions that a human should make—like approvals, escalations, and exceptions—UiPath Action Center makes it easy and efficient to hand off the process from robot to human. And back again.

Resources
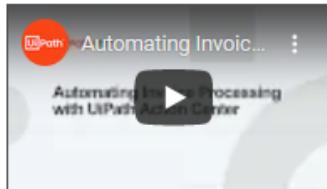
Action Center - Presentation Slides	Action Center - One Pager
v	v

Demo Videos

UiPath Apps

UiPath Apps is a low code app builder for delivering engaging experiences powered by automation. UiPath Apps helps drive real business value by interfacing with various cloud and on-prem applications including ERP, CRP as well as legacy systems without APIs. This enables the business user to focus on customers (or other high-value tasks) instead of managing a complex set of tools.

Resources
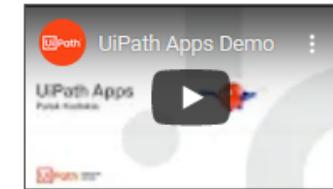
Apps - Presentation Slides	UiPath Apps - Explainer Video
v	v

Demo Videos

UiPath Chatbots

With our chatbot capability, your customers and employees can now trigger robots to do things (like checking order status or posting data in your CRM) through chatbots, social messaging apps, or even voice. In plain language.

Who knew robots could be such brilliant conversationalists?

Resources

Chatbots - Presentation Slides	Chatbots - One Pager	UiPath Chatbots - One Pager
v	v	v

Delivery

The UiPath Platform is available the way you want it

Ui|Path Automation Cloud™

With Automation Cloud, you'll get everything you need to start automating and manage automation at enterprise scale—in 60 seconds or less. Start instantly, scale infinitely, and leave the infrastructure to us.

- The full server platform available as a service
- Try—and buy from the comfort of your computer
- Updated every two weeks by UiPath
- Open architecture and hundreds of marketplace components and integrations from leading vendors

Resources

Automation Cloud - One Pager	Automation Cloud - Presentation Slides
v	v

Ui|Path™ Automation Suite
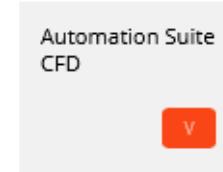
With Automation Suite, you're the master of ceremonies. Get the same integrated platform experience you get in Automation Cloud but run the entire platform—or as much of it as you choose—on-prem, in public cloud, or even as a hoster selling to other customers.

- All the UiPath server products, containerized in Kubernetes
- Unified user, tenant, and license management for the entire organization
- Platform features like UiPath Portal, Automation Ops and AAD integration
- Install and update the entire suite and infrastructure tools with one package

Resources

Automation Suite CFD
v

https://cloud.uipath.com/nctthai/portal_/home

NEW COMPUTER TECHNOLOGY CONSULTING CO., LTD.
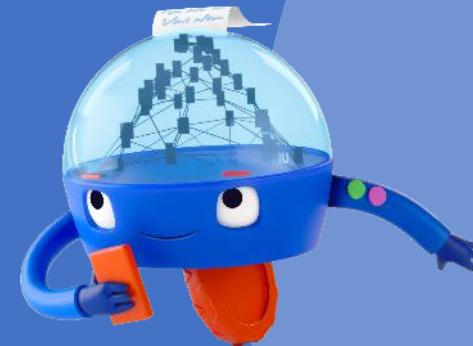
Ui|Path™ Apps

Low Code at High Speed
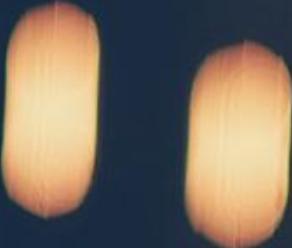
Indra Rahmat

Ui|Path Reboot™ Work.
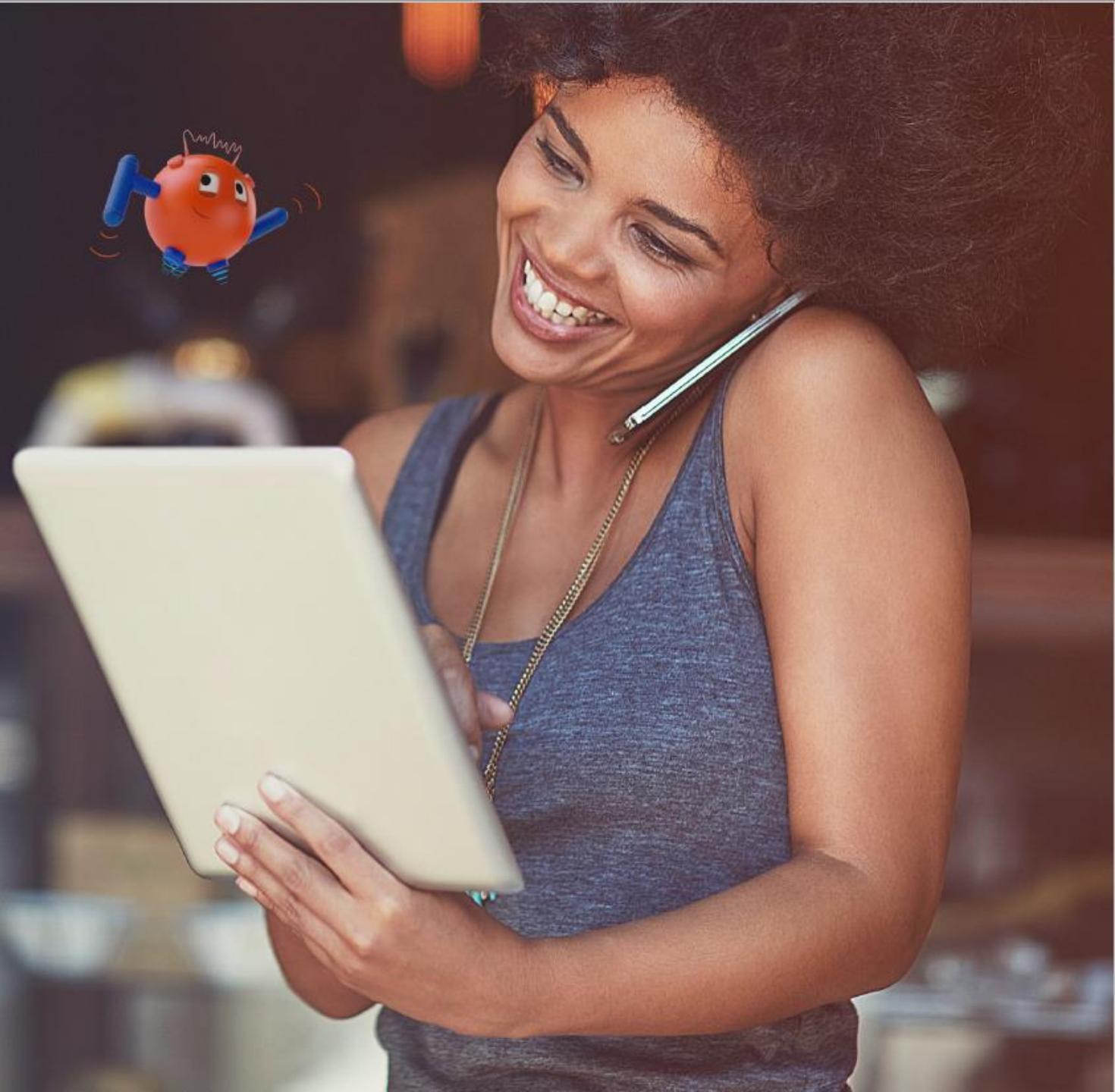
Are your automations used?
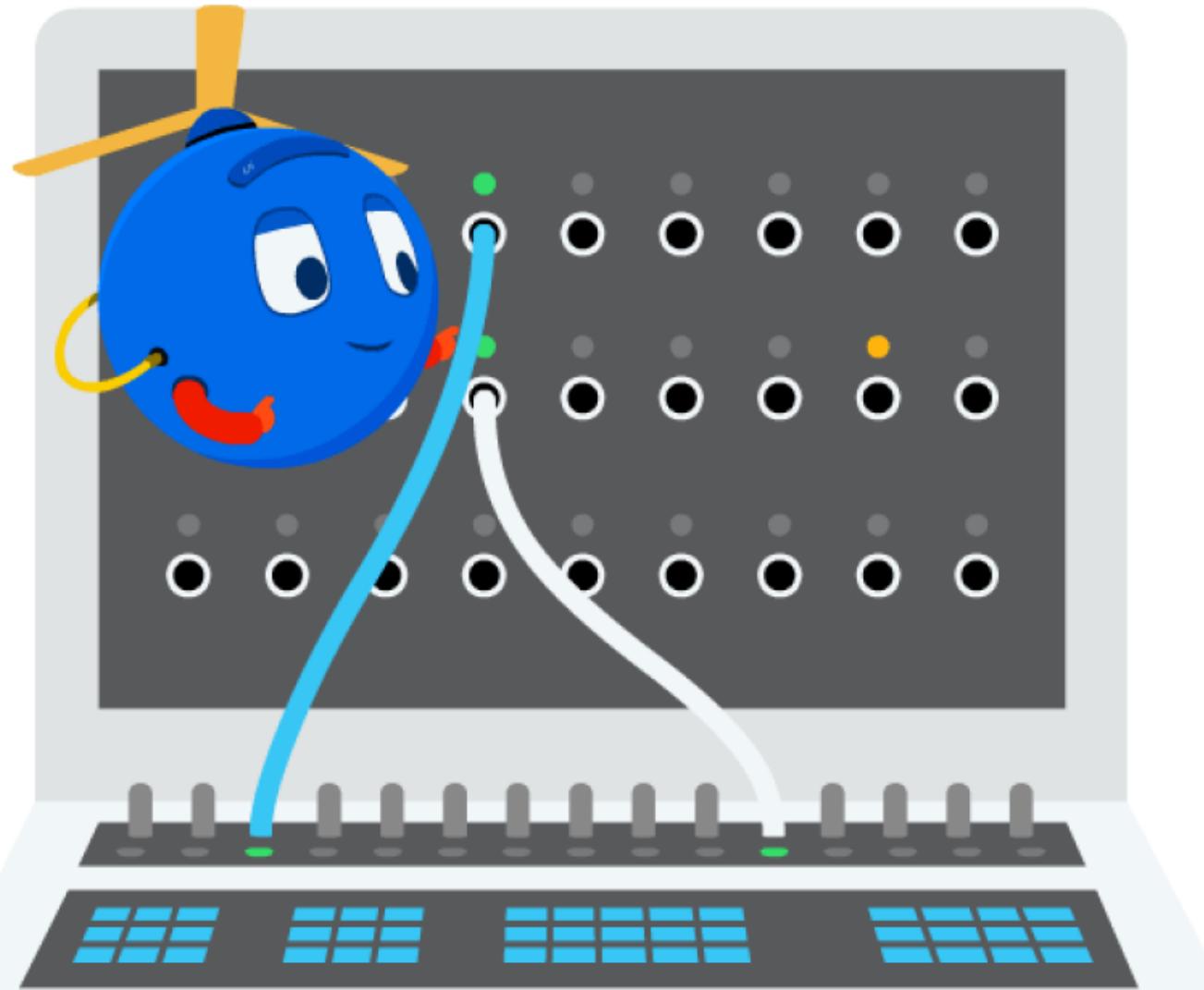
"Adoption is the new engagement margin… People have to make adoption of automation the fabric of their job"

Suneet Dua
Chief Product Officer, PWC

Read the white paper here

What's so special about UiPath Apps?

UiPath Reboot Work.™

UiPath Apps

Two powerful tools for your team

1. App Studio for developers

- Simple drag & drop designer experience to support rapid app creation
- Provides a *new opportunity* for RPA Developers to *grow and showcase their UX skills*

2. An end user experience for all

- Web and mobile-friendly
- Single-click deployments with ability to easily share across the department

Build professional apps with App Studio

1. **Develop** low-code apps with ease
2. **Design** a 'single pane of glass' for all your legacy systems
3. **Create** enterprise grade applications with strong governance features
4. **Customize** apps for everyone on your team
5. **Deploy** in one click and share apps for quick desktop and mobile use

Apps + Your CRM

Apps are *'at home'* wherever your home page is

Supercharge your apps with UiPath Data Service

UiPath Reboot Work.™

01

Access and manage data from multiple systems

02

Model schematized data and store business data in apps with simple drag and drop facility

03

**Generate and consume transactional data** from apps

04

Share data easily for subsequent processing with robust access control

Apps is a super-capable platform to engage with attended and unattended robots.

Best of all, we as RPA Developers *don't have to build user interfaces from scratch, and it's* <u>*50% faster*</u> *than custom development.*

Frank Schikora

Global Head of Delivery, Roboyo and UiPath MVP

ROBOYO ►►►► UiPath Apps
How to build a custom Orchestrator Dashboard in no time using UiPath Apps

UiPath DevCon | Frank Schikora
Global Head of Delivery, Roboyo (UiPath MVP)

Learn how Frank built a custom Orchestrator dashboard with UiPath Apps at <u>UiPath DevCon</u>

ROBOYO ►►►

Customer Feedback

*The most valuable feature that we are using is UiPath Apps because it makes it very easy to implement tasks. It is very easy to scale operations, which is important because we're not talking about just five or ten agents. We're talking about 1,000 to 2,000 agents. The Apps feature helps us to **scale very quickly and very easily**. We only need to develop one or two bots and then link them to UiPath Apps to process everything. All of the integration between the bots and the human, along with any scheduling that needs to be done, is taken care of by Apps. In our situation, **the Apps feature is the best solution to handle this scale.***

User review from IT Central Station

IT Central Station
Unbiased reviews from the tech community

90% faster. That's how much quicker our international trading client is able to process sales contracts and purchase orders with UiPath Apps and Data Service. The order process has been **streamlined from 30 minutes to 3.** With UiPath Apps we were able to develop a **custom frontend** for our client's automation needs.*

Daniel Lee
Senior Consultant -
Assurity Consulting

assurity

Customer Feedback

*There is an **unlimited amount of use cases** UiPath Apps can solve. Whether it be acting as a digital assistant or as an application enhancement/replacement, it is the **most efficient way** to move data through the digital environment…The architecture reduces time to market and provides a **simple distribution model** that is both agile and aides in continuous improvement*

Peter Camp, CTO and Founder of CampTek Software

*Having so much functionality in **one single view** is really awesome. You can turn data from disparate sources into a dashboard. This gives you **a holistic view of your automations.***

Santhosh Kanala – Solutions Architect at Amitech Solutions

Apps Academy Course

Take a deep dive into Apps with this
free Academy course

Get going in seconds
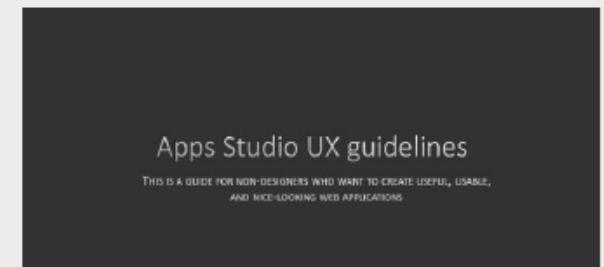
1 [Use templates](#) to speed development

2 [Learn UX best practices](#) from our own UX team

Attended or unattended?
Apps handles both with ease

Automation Type	Scenario	A Day in the Life
Unattended	*Mobile field service professional wants to generate a sales quote*	• App runs on a mobile device • App user doesn't have permission to the applications/data that is leveraged in the automation • Fire and forget – App does not need the results of the process and doesn't rely on the result
Attended	*Banking teller wants to consolidate the dozens of desktop applications they use daily into one interface*	• App is used to launch, access, update, or navigate, one or more systems on the user's desktop • Process needs to be executed on the initiator's machine (eg to use login info)
Attended/Unattended	*A contact center agent wants to pull data from myriad sources that involve different types of robots*	• Process aggregates data (eg: Customer 360) across multiple systems • App orchestrates the execution of multiple attended/unattended processes, one after another, and passes inputs/outputs in-between • App triggers attended and unattended automation in parallel (asynchronous) • App orchestrates the execution of multiple attended and/or unattended processes, one after another, and passes inputs/outputs in-between • App triggers an attended process and 1 or more unattended process(es) simultaneously

Apps for every industry

Industry	Apps
Telco	Contact center agent console Customer satisfaction dashboard
Financial Services	Wealth manager Client onboarding centralizer
Insurance	Insurance claim calculator Quote manager
Healthcare	Patient scheduler Chart abstracter
Public Sector	Tax calculator Citizen alert manager
Retail	Markdown centralizer Demand planner
HR	Employee onboarding manager Recruiting pipeline dashboard
Legal	Contract review hub 'Know your customer' dashboard
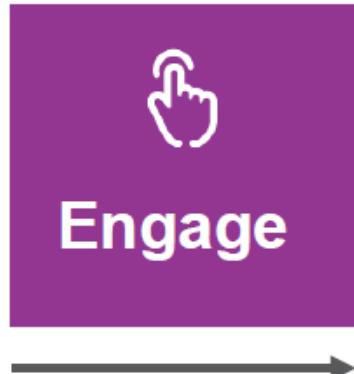
Unite your industry apps like…

amazon web services   twilio   RingCentral

FIS   fiserv.   Broadridge

GUIDEWIRE   SAPIENS   Duck Creek Technologies

Epic   Cerner   InterSystems Creative data technology

nextdoor   OPENGOV   SAM.GOV

INTUIT   shopify   Square

workday   ADP   bambooHR

LexisNexis   mycase   Clio

…With your desktop suite

SAP   salesforce

Google   slack

W   X   P   ORACLE NETSUITE

What's next for Apps?

Engage

The system of engagement for humans and robots working together

- Connect your Apps to your source systems like Slack, Outlook 365, and Workday via **Integration Service integration**
- Uncover app ideas as **Apps joins the UiPath Marketplace**
- Build rich, complex UIs with **Action Center Integration**
- Grow your automation use cases with **even more controls**
- Share your Apps with all your stakeholders via **public-facing apps**

UiPath Apps

POV – Banking & FS

![UiPath logo]

Benefits of a Servicing Console

Increased digitisation across Journey's

By integration across channels and applications

Increased productivity & employee satisfaction

Ease of use and interactive interface

Provide Exceptional Customer Experience

With all information at the tip of agent

Holistic view of Information

To assist in real time monitoring and tracking

Banking Personas Examples | UiPath Apps

Retail Banking

1. Retail Customer Servicing Agent
2. Branch Banking Agent
3. Cards Servicing Agent
4. Mortgage Origination/Servicing Agent
5. Customer Servicing Supervisor

Wholesale Banking

1. Service Management for Transaction Banking
2. Trade Transactions Servicing Agent
3. Corporate KYC Ops Supervisor
4. XXX
5. XXX

Capital Markets & Asset & Wealth

1. Help Desk Associate – Brokerage & Wealth Management
2. Trade Data Management Ops Analyst
3. Controls Testing & Assessment
4. Wealth Management Sales Support
5. Business Research Associate

Contact Center Agent Console for Retail Customer Servicing

The Challenge

- Agents spend 30-40% of call time to navigate through multiple applications and data sources to resolve customer issues
- Longer customer calls lead to increased wait times and reduction in agent productivity for handling the customer requests.

The Apps Solution

Apps combines customer info for different product types like Card/Debit Card, Savings Account from multiple systems in a single layer to handle different types of use case scenarios like:
- Fraudulent Transaction Notification (Credit/Debit Card)
- Fee/Charges Waivers (Cards, Savings/Deposit Account)
- Transaction Enquiry

Automation Triggers

- Block Credit Card/Debit Card
- Credit Card Account Hold
- Create a Fraud Case
- Cancel Credit/Debit Card payment transaction
- Cancel Internet Banking payment transaction
- Waive Credit Card late payment charges
- Reverse last fee/charges
- Savings Account Closure

Widgets

- Transaction History
- Credit Card Payment History
- Duplicate payment check
- Pending transaction check
- Past Open/Closed Cases

Connect to best-in-class applications

FIS

fiserv.

Finacle

TEMENOS

PEGA

ORACLE

Help Desk Associate Console for
Brokerages & Wealth Management

The Challenge

- Associates must navigate through multiple applications to resolve time-sensitive client order issues

- Delays in this process can have negative financial impact for clients and lead to a poor client experience

The Apps Solution

- Apps combines customer info from multiple sources in a single layer and empowers associates to leverage automation at the push of a button

Automation Triggers

- Amend order
- Create new order
- Cancel order
- Send margin trading application
- Update account info

Widgets

- Working/filled/cancelled order summary
- Account balances
- Market data/charts
- Account info (e.g., margin trading approval)

Connect to best-in-class applications

FIS

fiserv.

Broadridge

SS&C

iex

REFINITIV

Bloomberg

Service Management Console for Wholesale Banking

UiPath Reboot Work.

The Challenge

- Servicing Agents have to perform different types of operations based on the customer request each requiring navigating to different applications and performing repeated steps
- Low agent productivity for handling the customer requests.

The Apps Solution

Apps combines customer info for different product types like Trade, Cash, FX from multiple systems in a single layer to handle different types of use case scenarios like:

- Status enquiry
- Certificates and Balance statement generation,
- Ticket Creation, Complaint and Feedback

Automation Triggers

- Sorting of issues/tickets from different channels and assigning to different teams
- Trigger email response to customers
- Ticket creation
- Document Ingestion, retrieval, indexing based on type of customer document to be handled (KYC or Trade/Cash docs)
- Capability to log on suggestions for Product Owners based on the issues received

Widgets

- View historical customer data for investigation
- Integrated view of different channels (email, web, chat, other virtual interfaces)
- Past Open/Closed Cases
- Access knowledge repositories like setup processes, user manuals, training videos, pricing sheets etc

Connect to best-in-class applications

FIS

FINASTRA

iGTB

kyriba

ORACLE

36

DEMO BASIC APPS
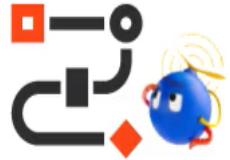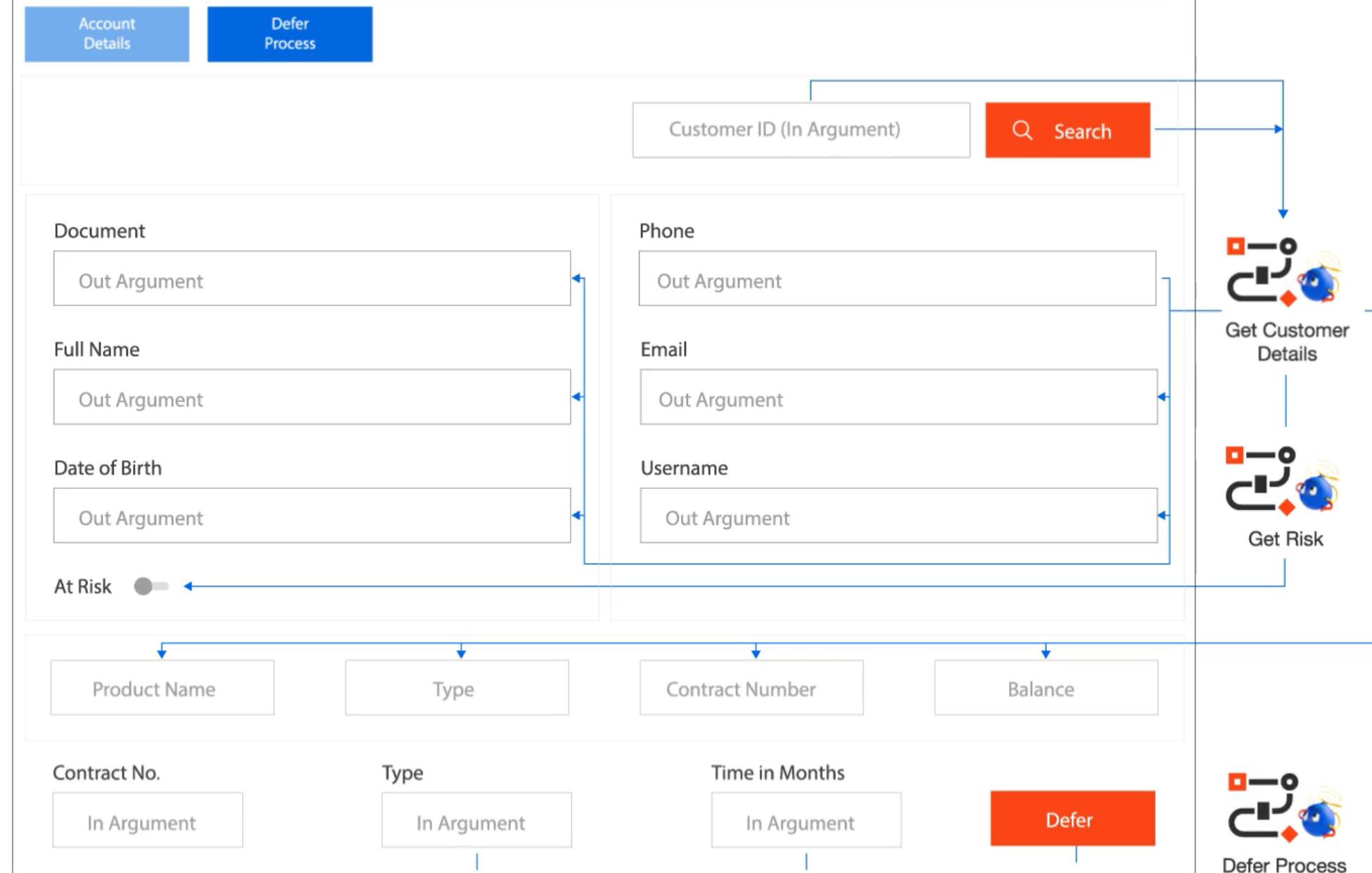
UiPath Bank Teller App

Customer ID (In Argument)   🔍 Search

Document

Out Argument

Full Name

Out Argument

Date of Birth

Out Argument

At Risk ⬤

Phone

Out Argument

Email

Out Argument

Username

Out Argument

| Product Name | Type | Contract Number | Balance |

Contract No.

In Argument

Type

In Argument

Time in Months

In Argument

Defer

- HOW MANY PROCESSES NEED TO BE CALLED TO FILL THE DESIGNED FIELDS ?

UiPath Bank Teller App

Defer Process

Customer ID (In Argument)   🔍 Search

Document

Out Argument

Full Name

Out Argument

Date of Birth

Out Argument

Phone

Out Argument

Email

Out Argument

Username

Out Argument

At Risk

Get Customer Details

Get Risk

Product Name

Type

Contract Number

Balance

Contract No.

In Argument

Type

In Argument

Time in Months

In Argument

Defer

Defer Process

DEMO INTERMEDIATE APPS

Q&A