

# devfest

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### About DevFest

#### 22ND NOVEMBER | LUSAKA | KITWE

DevFests are local tech conferences hosted by Google Developer Groups (GDGs) around the world. Each DevFest event is created by its local organizers to fit the needs and interests of its local developer community. Whether it be through hands-on learning experiences, technical talks delivered by experts, or by simply meeting fellow local developers, DevFest attendees learn how to build together and innovate on Google's developer tools.

DevFest is the premier conference for technical and non-technical developers and users interested in exploring the potential of Tech Community.

DevFest will feature a diverse range of sessions, workshops, and keynote speakers, all focused on providing attendees with the latest insights and best practices for working as a developer community.

## Why Sponsor:



Gain visibility



Establish thought leadership



Recruit and acquire top talent



Increase brand awareness & recognition



Connect with a targeted audience of developers and users



Showcase your brand, products, and services in the rapidly growing tech ecosystem









#### Who Attends DevFest

- · Web developers interested in leveraging the full potential of Google Technologies
- Technical developers and engineers looking to build faster, more secure, and more
  efficient applications and interested in contributing to the digital economy
- · Users interested in learning about the latest developments software technology.
- Software architects, UI/UX designers, startup and team leads looking to incorporate google technology into their development roadmaps
- Business leaders and executives interested in exploring the potential business
   value of software technology for their organization

22ND NOVEMBER, 2024				
8:00 AM - 10:00 AM	Registration / Networking / Tea Break			
10:00 AM - 10:15 AM	Welcome / General Keynote			
10:15 AM - 10:30 AM	Community Keynote			
10:30 AM - 11:00 AM	Developer Keynote			
11:00 AM - 12:00 PM	Sponsor Speaking			
12:00 PM - 12:30 PM	Plenary Sessions			
12:30 PM - 2:00 PM	Breakout / Parallel Session / Sponsor Meeting Room			
2:00 PM - 2:30 PM	Photo Session			
2:30 PM - 4:00 PM	Lunch / Exhibition Booth/ Networking			
4:00 PM - 5:00 PM	Conference Sessions / Closing Remark			
5:00 PM - 6:30 PM	Evening Event			









# 2024 SPONSORSHIP PROSPECTUS

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## Sponsorships-at-a-Glance

Contact <a href="mailto:swwilanjisiwale1@gmail.com">swwilanjisiwale1@gmail.com</a>, <a href="mailto:mulengakasupuni@gmail.com">mulengakasupuni@gmail.com</a>, <a href="mailto:eraduskis@gmail.com">eraduskis@gmail.com</a> to secure your sponsorship today.

secure your sponsorship today.	NT 4 HOND	DI 4771144	COLD
	DIAMOND  4 AVAILABLE	PLATINUM	GOLD UNLIMITED
	4 AVAILABLE	6 AVAILABLE	ONLIMITED
3 Hour Workshop at Event: Day 1 workshop to be included on the event schedule and open to all attendees. Sponsor will receive opt-in attendee info from those attending the workshop.	•		
<b>Pre or Post-Conference Email Blast:</b> One time use of opt-in list to be sent by The DevFest Zambia.	•		
<b>Social Media Promotion of Sponsorship:</b> From DevFest Zambia Twitter account. Sponsor can provide custom content (must be approved by The DevFest Zambia Team.)	1x		
<b>Keynote Stage Branding:</b> Logo prominently displayed on stage screens or signage.	•		
<b>Speaking Opportunity:</b> All sponsor content must be approved by the Program Committee and The DevFest Zambia Team. Speaking slots based on availability.	15 Minute	10 Minute	
Access to Bookable Meeting Room	Private Use 4 hours	Private Use 2 hours	
Recognition During Opening Keynote Session: Sponsor Recognition by name.	•	•	•
Exhibit Booth*: Includes tabletop and chairs. Number of tables vary by level.	2 Tabletops	Tabletop	Tabletop
<b>Lead Retrieval:</b> Live scans, real time reporting and ability to take notes on captured leads.	1	1	1
Recognition on Event Signage and Website: Prominent logo display on all event web pages and on conference signage.	•	•	•
Recognition in Pre-Conference Email Marketing: Includes link to your URL.	•	•	•
Conference Attendee Passes: Full access passes to the entire conference for your staff or customers.	6	4	2
<b>Post-Event Data Report</b> : Provides event demographics and additional details on event performance.		•	
Sponsorship Cost	k25,000	k15,000	k10,000

DevFest Zambia resevered the right to increase/decrease the number of available sponsorships and update deliverables based on venue restrictions.









## Promotional Marketing Opportunities



#### **Evening Event**

k5000 | 4 Available

Treat attendees to a special experience by sponsoring the evening event! Attendees participating will enjoy a fun-filled evening with food, drinks, and new friends.



#### Diversity in Women Tech Makers Lunch

k5000 | 2 Available

Show your support for creating and nurturing a diverse WTM community by hosting an impactful networking lunch that fosters connection and mutual support for event participants that have been historically marginalized from tech communities, and their ally guests. As a sponsor, you'll receive prominent signage and verbal recognition during the lunch session. Additionally, each sponsor will have the opportunity to speak for 1-2 minutes, extending a warm welcome to all attendees.



#### Attendee T-Shirt

k5000 | 1 Available

Sponsor logo will be placed on the sleeve of all attendee t-shirts. Logo size, color, and placement will be based on the t-shirt design and are subject to the DevFest Zambia team approval. Logo must be single color only (no gradient).



#### Lanyards

k3000 | 1 Available

Showcase your logo on every attendee with the lanyard sponsorship. Logo size, color, and placement will be based on the lanyard design and are subject to the DevFest Zambia team approval. Logo must be single color only (no gradient).

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# Participate in all 2024 DevFest Zambia Events!

## Sponsorship Bundles & Custom Packages

Interested in sponsoring multiple events and/or creating a custom sponsor package? We offer bundled sponsorship package discounts and are happy to work with you to create a customized package to meet your organization's individual needs.

DevFest Zambia Corporate Members receive sponsorship discounts on DevFest Zambia events; 5% discount or 7% when signing up for multiple events at once.



Contact <u>suwilanjisiwale1@gmail.com</u>, <u>mulengakasupuni@gmail.com</u>, <u>eraduskis@gmail.com</u> to secure your sponsorship today.







