

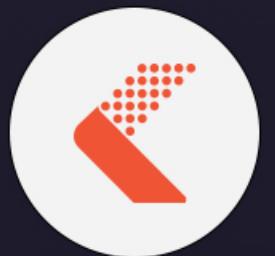
ERP rollouts fail in 70% of cases..

Why's it gotta be
so Tough ?

Let we break it
down for you



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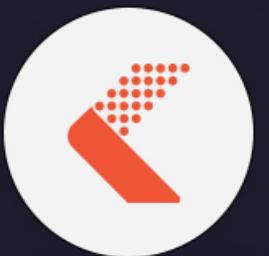


Let's start with the basics: What exactly is an ERP?

Well, ERP stands for Enterprise Resource Planning, which might not sound terribly exciting, but trust us, the capabilities of an ERP system are anything but dull.



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An ERP does it all – Handle and plan your inventory, invoicing, payments, accounting, people workflows, capital.

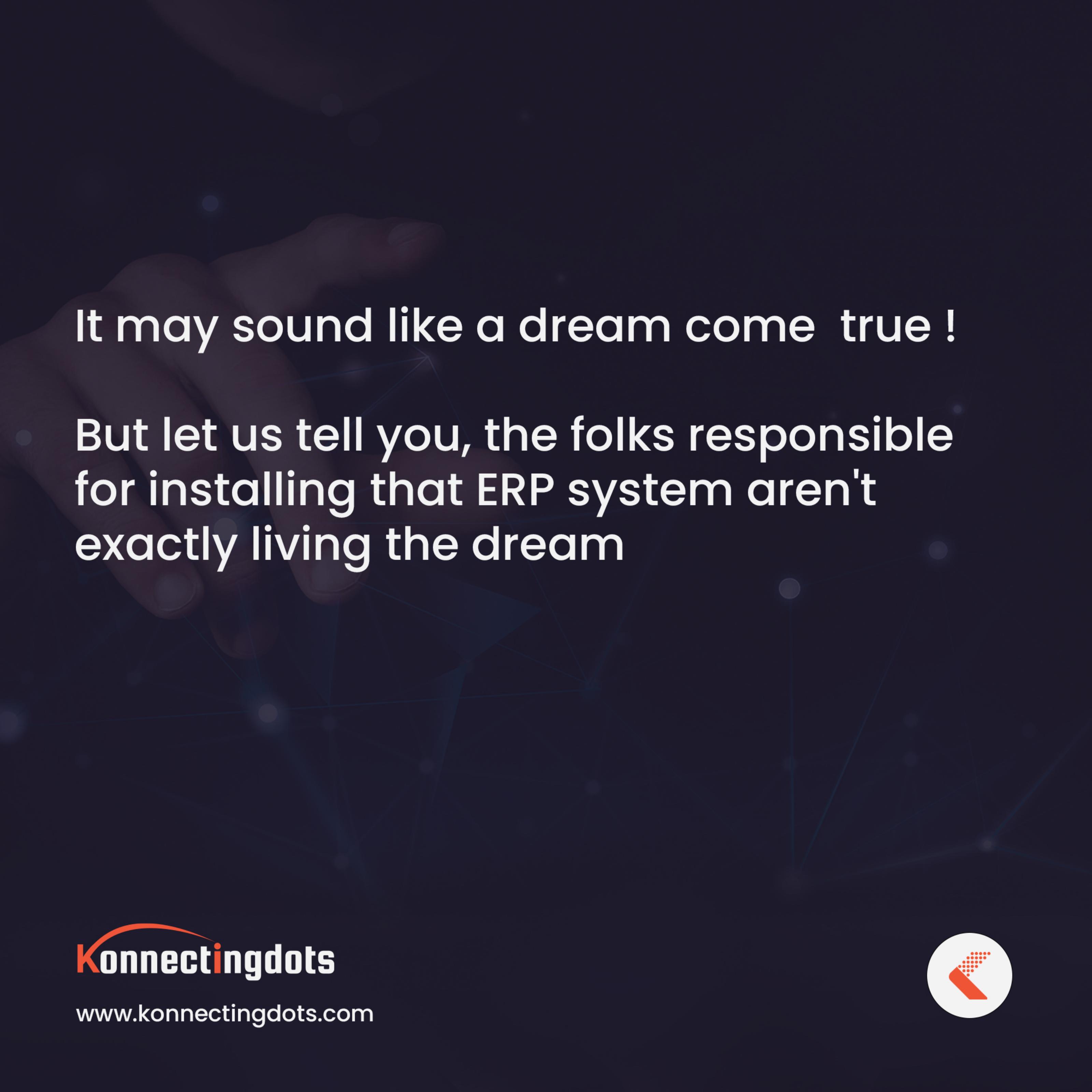
EVERYTHING In essence, it's like a sleek, all-in-one solution that simplifies the complex aspects of running a business.

It's the real powerhouse behind your operations



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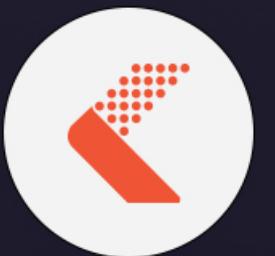


It may sound like a dream come true !

But let us tell you, the folks responsible for installing that ERP system aren't exactly living the dream



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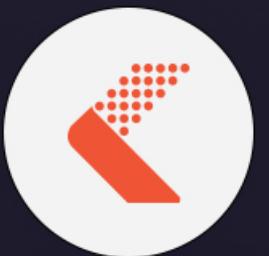


Sometimes, it's a long and tiring journey that takes years, and it can feel downright dreadful.

However, once you finally reach the finish line, you've transformed your business into a more robust, efficient, and ready-for-the-future operation



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In our experience, every ERP implementation tends to underestimate three critical aspects:

1. The number of people involved
2. The crucial role that master data plays.
3. The extent of change needed in company culture and processes



1. The number of people involved

When it comes to implementing a full-fledged ERP system, it's a game-changer for everyone within the company. It may vary in degree, but it impacts each and every individual.

ERPs run into trouble when people mistakenly think that either the IT team or an external consultant will handle everything for them



2. Master Data

At its core, any ERP system is essentially a massive database that orchestrates the connections between various types of master data:

things like product details, supplier information, customer profiles, employee records, and so on.



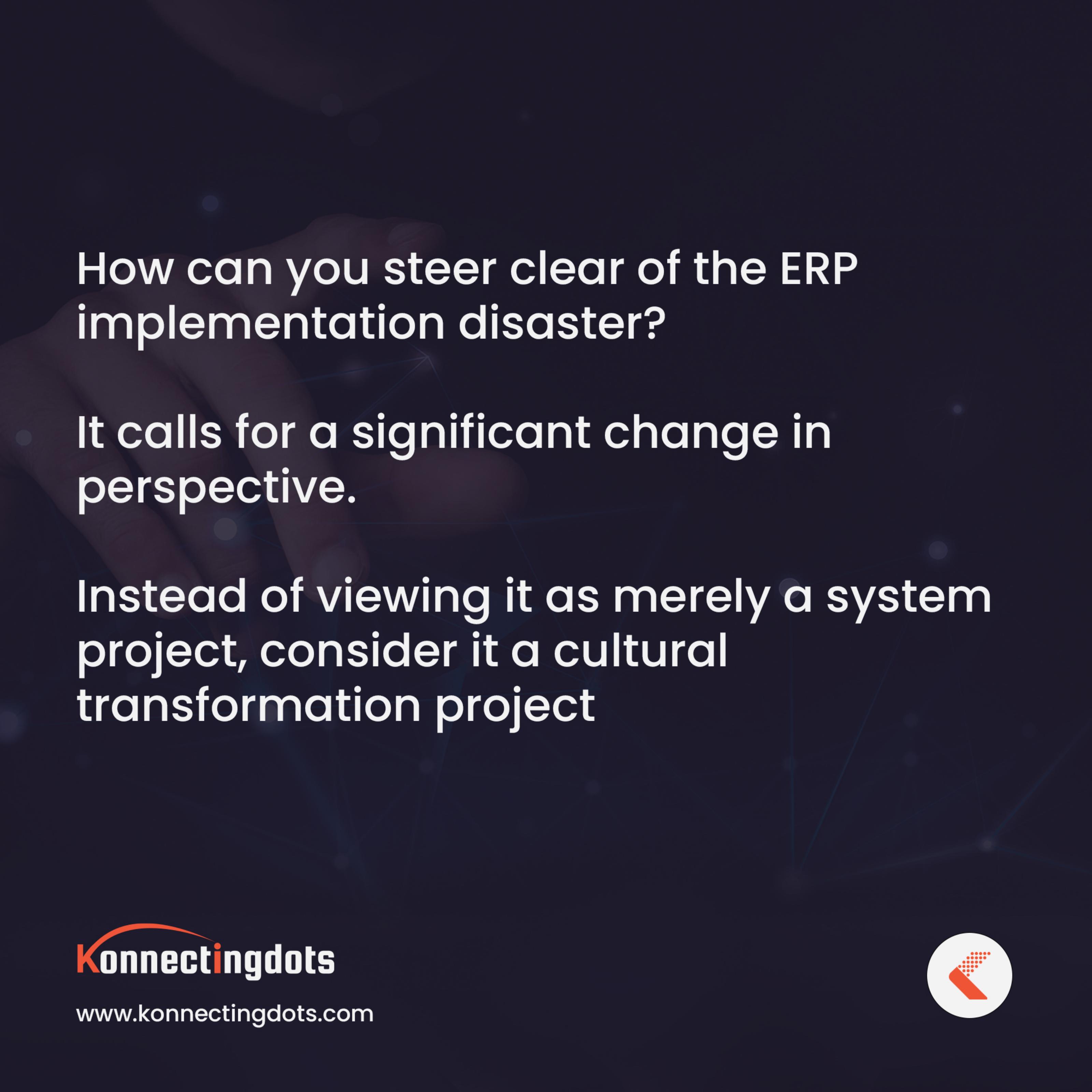
3. Culture and Process Change

If a company isn't culturally ready for process changes...

Then the ERP implementation is bound to fall short.

The crucial takeaway here is this: The effectiveness of a system depends entirely on the quality of input it receives

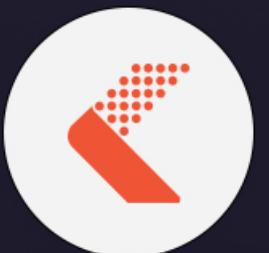


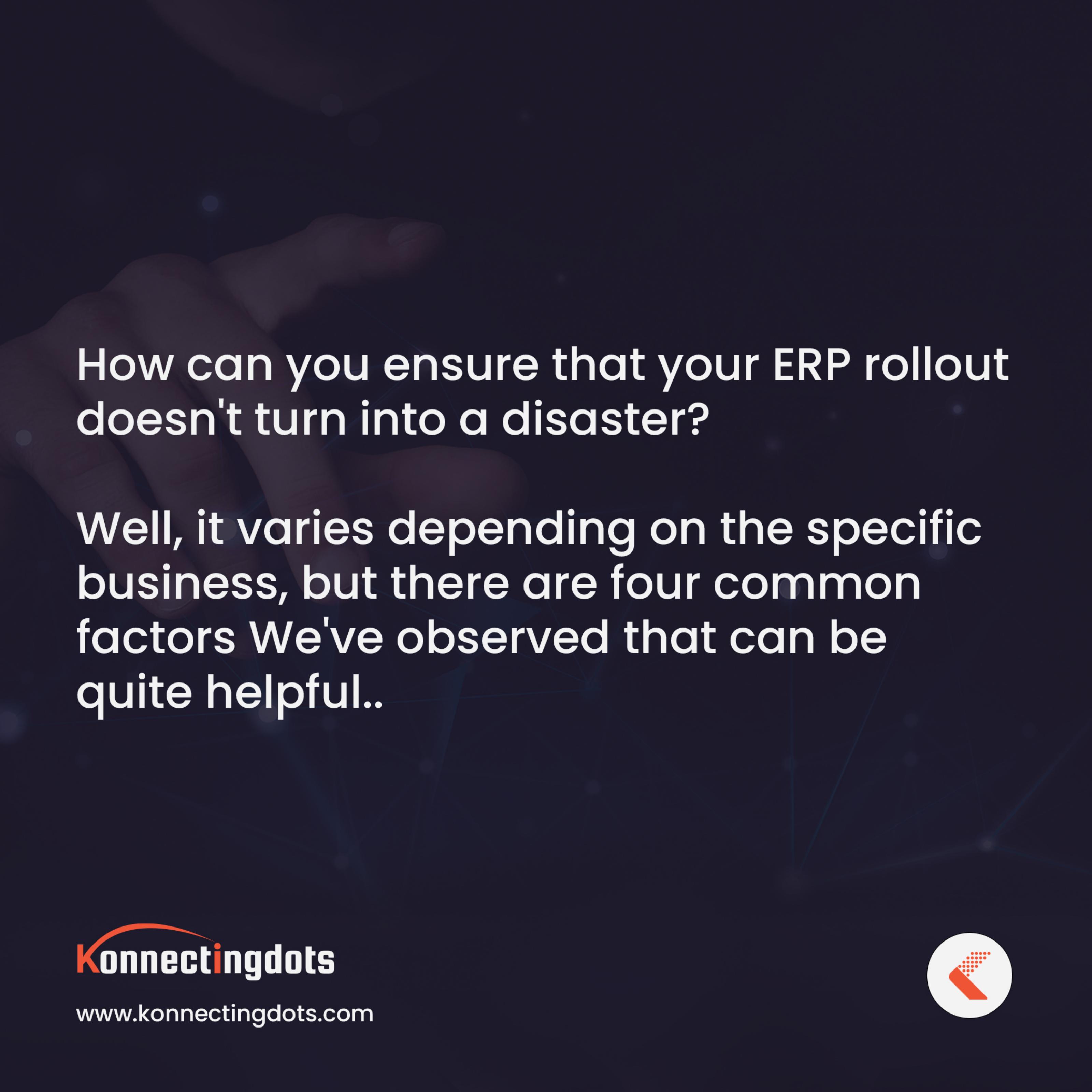


How can you steer clear of the ERP implementation disaster?

It calls for a significant change in perspective.

Instead of viewing it as merely a system project, consider it a cultural transformation project



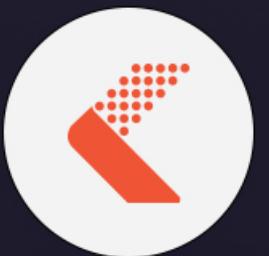


How can you ensure that your ERP rollout
doesn't turn into a disaster?

Well, it varies depending on the specific business, but there are four common factors we've observed that can be quite helpful..



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1. Assign your top talent to the project.

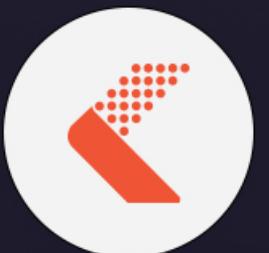
1. Prioritize the quality of master data well in advance of kicking off the project.

2. Only embark on an ERP implementation if your company's culture is robust from the get-go.

3. Avoid customizing the system; remember, you're not unique in this regard



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To put it simply:

Allow the system to solidify the things
that are already functioning well.

The most significant error is trying to use
a new system to push for changes in
processes that are already flawed.

