Presentation on Behavioral Economics Assignment

Numerical Simulation

Konstantinos Pananas

MSc Economics Tilburg University

Assignment 2

Assignment Description

The purpose of this assignment is to derive the Nash Equilibria for a two-person P-Beauty Contest. The ρ factors (Target Values) were given as follows:

$$\rho_1 = 0.7$$

$$\rho_2 = 1.5$$

Let the the numbers that the players choose be x_1 and x_2 , respectively.

Write down the inequality that needs to hold for player 1 to win the price.

Answer:

$$\left|x_1 - 0.7 \frac{(x_1 + x_2)}{2}\right| < \left|x_2 - 1.5 \frac{(x_1 + x_2)}{2}\right|$$

Level-k Thinking

Basic Idea

Player forms a belief about the behavior of others and responds optimally to that belief

A Level-1 player will believe that other players are Level-0

Level - 0 players chooses non-strategically or randomly

Level -1 players responds to that choice

A level-2 player will believe that other player are Level-1 and he optimally responds to that

Remark

A Level-k+1 believes that the other player is Level-k (optimally responding to a Level-k-1 player, and will optimally respond to that).

Suppose that player 1 is a level-1 player (who thinks that player 2 is level-0). What number would player 1 choose?

Answer:

$$0.7 \frac{(50 + x_1)}{2} = x_1$$

$$\frac{(35 + 0.7x_1)}{2} = x_1$$

$$35 + 0.7x_1 = 2x_1$$

$$35 = 1.3x_1$$

$$x_1 = \frac{35}{1.3}$$

$$x_1 \approx 26.92$$

$$\lceil x_1 \rceil = 27.00$$

Suppose that player 2 is a level-1 player (who thinks that player 1 is level-0). What number would player 2 choose?

Answer:

$$1.5\frac{(50 + x_2)}{2} = x_2$$
$$\frac{(75 + 1.5x_2)}{2} = x_2$$
$$75 + 1.5x_2 = 2x_2$$
$$75 = 0.5x_2$$
$$x_2 = \frac{75}{0.5}$$
$$x_2 = 150$$

Remark

However, since the maximum number that player 2 can choose is 100 and $x_2 > 100$, he will choose 100.

Suppose that player 1 is a level-2 player (who thinks that player 2 is level-1). What number would player 1 choose?

Answer:

If player 1 is a level-2 player, he will think that player 2 is level-1 player. This means that he expects that player 2 thinks player 1 is a level-0 player. So he expects player 2 to play 100.

$$0.7 \frac{(100 + x1)}{2} = x_1$$

$$\frac{(70 + 0.7x1)}{2} = x_1$$

$$70 + 0.7x_1 = 2x_1$$

$$70 = 1.3x_1$$

$$x_1 = \frac{70}{1.3}$$

$$x_1 \approx 53.85$$

$$\lceil x_1 \rceil = 54.00$$

Therefore the player will choose 54.



Suppose that player 2 is a level-2 player (who thinks that player 1 is level-1). What number would player 2 choose?

Answer:

If player 2 is a level-2 player, he will think that player 1 is level-1 player. This means that he expects that player 1 thinks player 2 is a level-0 player. So he expects player 1 to play 27.

$$1.5\frac{(27 + x_2)}{2} = x_2$$
$$\frac{(40.5 + 1.5x_2)}{2} = x_2$$
$$40.5 + 1.5x_2 = 2x_2$$
$$40.5 = 0.5x_2$$
$$x_2 = \frac{40.5}{0.5}$$
$$x_2 = 81$$

Cognitive Hierarchy Model

In the Cognitive Heirarchy Model, a Level-k player believes that others are a mix of lower levels: Level-0,..., Level-k-1.

The distribution of levels is assumed to follow a Poison Distribution:

Remark

$$f(k) = \frac{e^{-t}t^k}{k!}$$

$$Prob(level - k) = f(k)$$

Suppose that player 1 is a level C_2 believing that player 2 is a mixture of level-0 and level-1 with $\tau = 2$. What number would player 1 choose?

Answer:

$$Prob(level - 0) = \frac{e^{-2}2^{0}}{0!} \approx 0.135$$

 $Prob(level - 1) = \frac{e^{-2}2^{1}}{1!} \approx 0.271$
 $Prob(level - 2) = \frac{e^{-2}2^{2}}{2!} \approx 0.271$

Туре	Choice	Туре	Fraction $f(k)$	Beliefs C_1	Beliefs C_2	Choic
L_0	50	C_0	0, 135	1	0,33	50
L_1	100	C_1	0.271	-	0.67	27
L ₂	81	C_2	0.271	-	-	45

Table: Results Table I

If player 1 is a level C-1 player, he expects that player 2 is a level-0 player. This means that he thinks that player 2 will choose 50 with probability 1. In this case, player 1 will choose 27 (see question (b)).

If player 1 is a level C-2 player, he expects that player 2 is a level-0 player with probability 0.33

$$\frac{0.135}{0.135 + 0.271} \approx 0.33\tag{1}$$

and a level-1 player with probability 0.67

$$\frac{0.271}{0.135 + 0.271} \approx 0.67\tag{2}$$

So he thinks that player 2 will play, from (1) and (2):

$$(0.3350) + (0.67100) \approx 83.5$$

Therefore player 2 will choose 84.

Therefore player 1 will choose:

$$0.7 \frac{(84 + x_1)}{2} = x_1$$
$$\frac{(58.8 + 0.7x_1)}{2} = x_1$$
$$58.8 + 0.7x_1 = 2x_1$$
$$58.8 = 1.3x_1$$
$$x_1 = \frac{58.8}{1.3}$$
$$x_1 \approx 45.23$$
$$[x_1] = 45$$

Therefore player 1 will choose 45.



Suppose that player 2 is a level C-2 believing that player 1 is a mixture of level-0 and level-1 with $\tau=2$. What number would player 2 choose?

Answer:

Туре	Choice	Type	Fraction $f(k)$	Beliefs C_1	Beliefs C_2	Choic
L ₀	50	C_0	0, 135	1	0, 33	50
L_1	27	C_1	0.271	-	0.67	100
L ₂	54	C_2	0.271	-	-	100

Table: Results Table II

If player 2 is a level C-1 player, he expects that player 1 is a level-0 player. This means that he thinks that player 1 will choose 50 with probability 1. In this case, player 1 will choose 100 (see question (c)).

If player 2 is a level C-2 player, he expects that player 1 is a level-0 player with probability 0.33

$$\frac{0.135}{(0.135 + 0.271)} \approx 0.33\tag{3}$$

and a level-1 player with probability 0.67

$$\frac{0.271}{0.135 + 0.271} \approx 0.67\tag{4}$$

So he thinks that player 2 will play, from (3) and (4):

$$(0.3350) + (0.6727) \approx 34.59$$

Roughly, he will choose 35.

Therefore player 2 will choose:

$$1.5\frac{(35 + x_2)}{2} = x_2$$

$$\frac{52.5 + 1.5x_2}{2} = x_2$$

$$52.5 + 1.5x_2 = 2x_2$$

$$52.5 = 0.5x_2$$

$$x_2 = \frac{52.5}{0.5}$$

$$x_2 = 105$$

Therefore player 2 will choose 100, since that is the maximum.

What is the Nash equilibrium for the game?

Answer:

Solving the inequality in (a) (it means that $x_1 > .042x_2$), we can say that for every number that player 1 chooses between 1 to 42, player 2 has a best response for it (up to 100). However, since player 2 cannot best respond to numbers higher than 42, if player 1 plays 43, every other number player 2 selects become trivial. So NE will be $b_1 > 43$ and $b_2 =$ any response. Then no player has an incentive to deviate.