

# Curriculum Vitae

## Konrad Kowalczyk



**Date of birth** 01 July 1989  
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### Education

2016 – 2017 University of Finance and Management  
- Master of Business Administration  
2008 – 2015 University of Life Science in Lublin  
- Food technology and human nutrition

### Courses

03.2017 – 05.2017 - Front-end developer (Akademia108)  
- Human Resources and Office Manager  
- Sales Techniques

### Work experience

09.2016 – 12.2016 Devskiller  
Sales Manager (B2B)  
- coordinate sales activities in European and Asian markets  
- provide customer support and technical assistance  
07.2013 – 09.2016 Hosten Polska Sp. Z O. O.  
Sales Manager (B2B)  
- promote new technologies  
- manage IT projects (websites, Scrum)  
- plan and coordinate promotion actions  
- manage a team of customer service staff  
06.2012 - 05.2013 Budmech WT Łojewski i Syn Sp. J.  
Sales Specialist (B2B)  
- develop and implement customer service policy  
- handle face-to-face enquiries  
08.2011 - 02.2012 GRESBUD Grzegorz Kasianiuk  
Sales Representative (B2C and B2B)  
07.2008 – 07.2011 P.U. Dach-Bis (business partner Oknoplast Kraków)  
Sales Representative (B2C)

### Qualifications and Additional Skills

- Computer skills: CRM, Salesforce, html/css, JavaScript, Photoshop  
- Driving licences: A,B,C  
- English – full business proficiency

*I hereby agree to the processing of my personal data included in my job application in the recruitment process (according to the Law of Personal Data Protection from 29 August 1997).*