

# Konrad Sopala

in Konrad Sopala

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23.03.1995



konradsopala



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# **Experience**



#### Tech Product Marketing & DevRel Lead | May 24' - now

- Developed Oxla's positioning, messaging & GTM strategies
- Built lead-generation engine based on inbound tech content
- Built brand awareness using product marketing & devrel
- Architectured effective product feedback loops through PLG
- Led developer acquisition & engagement through meetups



# okta Developer Community Program Manager | March 23' - March 24'

- Built developer community engagement programs
- Crafted top-of-funnel tech and non tech content
- Built analytics to measure programs & content related growth
- Built and maintained developer community newsletter



#### Developer Community Lead | April 21' - March 23'

- Led and managed Auth0 Developer Community Team
- Auth() Built internal tech tooling to improve cross-team colaboration
  - Co-operated with product, product marketing and engineering - Integrating Auth0 SDKs and APIs with users' tooling



#### Senior Developer Community Engineer | April 20' - April 21'

- Run Auth0 Open Source Program
- Auth() Crafted all product marketing efforts for Auth() Community
  - Developed growth metrics & attribution platform
  - Built effective product feedback flows in community

### Certifications

- + Professional Scrum Product Owner Scrum.ora
- + Professional Scrum Master Scrum.org
- PMP (in progress) PMI.org

#### Skills

**Tech Product Marketing** 

Tech & Non-Tech Content

**Growth & Attribution** 

**GTM** 

**Analytics & SQL** 

Software Development

**DevRel & Community Product Management** 

**Technical Writing** 

**Developer Events** 









# Education



#### Master's Degree

**Computer Science and Econometrics** Thesis: Implementation project of an application for pattern recognition in medical data using iOS and watchOS 2017 - 2019



#### Bachelor's Degree

Computer Science and Econometrics Thesis: Data Science using Python 2014 - 2017



# Certificate of Advanced English

# Developer Ecosystem



**GitHub Campus Expert** 



**Developer Community Manager** 18' Edition



**Developer Community Manager** 17' Edition



**Head of DX & Technical Partnerships** 15' Edition