

# Matthias Müringer

## Full-Stack Web Developer

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 @MatthiasMueringer

Certified web dev with strong creative, analytical skills, and an eye-for-detail in building customized web pages. Possesses business acumen and experience working in multicultural and cross-border teams, and brings especially skills in selling products and services that require explanation and perseverance. A strong analytical and goal-oriented approach to fit for any kind of team in the development process of innovative solutions.

### MAJOR WEB DEVELOPMENT PROJECTS

- MyFlix App** <https://myflix-movies-client.netlify.app/>  
A full-fledged full-stack web application. On the frontend with a beautiful responsive webpage with routing, rich interactions, several interface views, and a polished user experience. It was created with React and Redux for state management. On the backend a REST API will provide users with access to information about different movies, directors and genres. Users will be able to sign up, update their personal information, and create a list of their favorite movies. It was created with Node.js, Express and using modern API structure. A MongoDB database was created to store all the data.
- Meet App** <https://koola123.github.io/meet/>  
It shows upcoming full-stack meetups around the world. A serverless, progressive web application (PWA) with React using a test-driven development (TDD) technique. The application uses the Google Calendar API and Serverless functions (AWS lambda) for the authorization server instead of using a traditional server to fetch the events.

### SKILLS

**Technical**  
**JavaScript, React, Redux**  
**Node.js/Express.js**  
TypeScript, Angular  
React Native  
HTML5/CSS3/SASS  
Bootstrap  
MongoDB, SQL  
Git, GitHub  
Test Driven Development  
Progressive Web Applications  
AWS Lambda Functions

### CODING & PROGRAMMING EXPERIENCES

- IT Bootcamp graduate** CareerFoundry | April 2021 - May 2023
  - Completed CareerFoundry's Full-Stack Web Development program.
  - Designed and deployed several web applications on GitHub.
- Key Account Manager & Senior Sales Manager** Yourfirm | February 2022 - February 2023
  - Selling job advertisements and recruiting products to SMEs in Germany. With an unique selling point, the number of new accounts could be increased significantly in a short amount of time.
  - Created sales reports and did forecast planning for the upcoming months to keep on track with the annual sales target, which was achieved with a higher account growth.
- Sales Consultant** Monster Worldwide | January 2020 - December 2020
  - B-2-B Sales of job advertisements and recruiting solutions to SMEs in Germany with an adjusted sales target according to the position, getting into commission faster, which resulted in a better sales bonus.
- Account Manager Telesales CH New Business** Monster Worldwide | June 2019 - December 2019
  - B-2-B Selling of job advertisements and recruiting solutions to the Swiss market with a good product mix to offer tailor-made solutions. Result: Revenue maximization by 25%.
- Consultant IT & Technology** Robert Half | October 2018 - February 2019
  - Recruitment of IT-specialists, conducting interviews and placing candidates to companies via Active Sourcing over Xing, LinkedIn and Social Media. Attending job fairs to get in contact with new talents.
  - Negotiating contracts with potential B-2-B customers, and building long term relationships in the IT sector to increase sales. Result: One software developer placement to a newly acquired customer in four month since job start.

- Account Manager North & East Germany** Hertz Corporation | February 2013 - September 2018
  - New customer acquisition and existing customer care to SMEs.
  - Definition of requirements and preparation of quotations and tenders based on the rental needs of companies.
  - Selling short- and long-term rentals like *Hertz Minilease* (a competitive long-term rental option for private customers).
  - Competitor monitoring (Sixt, Europcar, Avis, Enterprise) on the German car rental and fleet market and derivation of recommendations for actions in consultation with the Key Account Manager and Head of Telesales.
  - Monthly reporting of sales volume for new contracts and definition of new KPIs.Result: Market shares and levels of awareness of the Hertz, Dollar and Thrifty brands could be increased by 45% compared to the previous year.

### EDUCATION

Full-Stack Web Development  
CareerFoundry, Berlin (Germany)  
2021 - 2023

B.A. in Business Administration  
South Westphalia University of Applied  
Sciences, Meschede (Germany)  
2014 - 2015

Diploma in Business Economics (VWA)  
VWA, Wiesbaden (Germany)  
2008 - 2012

BRITA SE  
Industrial Management Assistant  
Taunusstein (Germany)  
2004 - 2006

### LANGUAGES

English (B2/C1)  
German (Native)