# **Matthias Müringer**

## Full-Stack Web Developer



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I'm a certified web developer with strong creative, analytical skills, and an eye-for-detail in building customized web pages. I possess business acumen and experience working in multicultural and cross-border teams, and bring especially skills in selling products and services that require explanation and perseverance. My strong analytical and goal-oriented approach make me a good fit for any kind of team in the development process of innovative solutions.

### MAJOR WEB DEVELOPMENT PROJECTS

#### MyFlix App <a href="https://myflix-movies-client.netlify.app/">https://myflix-movies-client.netlify.app/</a>

A full-fledged full-stack web application. On the frontend with a beautiful responsive webpage with routing, rich interactions, several interface views, and a polished user experience. It was created with React and Redux for state management. On the backend a REST API will provide users with access to information about different movies, directors and genres. Users will be able to sign up, update their personal information, and create a list of their favorite movies. It was created with Node.js, Express and using modern API structure. A MongoDB database was created to store all the data.

#### Meet App <a href="https://koola123.github.io/meet/">https://koola123.github.io/meet/</a>

It shows upcoming full-stack meetups around the world. A serverless, progressive web application (PWA) with React using a test-driven development (TDD) technique. The application uses the Google Calendar API and Serverless functions (AWS lambda) for the authorization server instead of using a traditional server to fetch the events.

### **SKILLS**

**Technical** JavaScript, React, Redux Node.js/Express.js

TypeScript, Angular

**React Native** 

HTML5/CSS3/SASS

**Bootstrap** 

MongoDB, SQL

Git, GitHub

Test Driven Development **Progressive Web Applications** 

**AWS Lambda Functions** 

### CODING & PROGRAMMING EXPERIENCES

### IT Bootcamp graduate

Sales Consultant

**Consultant IT & Technology** 

• Completed CareerFoundry's Full-Stack Web Development program.

· Designed and deployed several web applications on GitHub.

# CareerFoundry | April 2021 - May 2023

Yourfirm | February 2022 - February 2023

Monster Worldwide | January 2020 - December 2020

Monster Worldwide | June 2019 - December 2019

Robert Half | October 2018 - February 2019

# **PROFESSIONAL**

Team player Very creative Strong problem solver Technology savvy

### PREVIOUS WORK EXPERIENCES

### **Key Account Manager & Senior Sales Manager**

**Account Manager Telesales CH New Business** 

• Selling job advertisements and recruiting products to SMEs in Germany.

• B-2-B Sales of job advertisement and recruiting solutions to SMEs in Germany.

• B-2-B Selling job advertisements and recruiting solutions to the Swiss market.

• Recruitment of IT-specialists, conducting interviews and placing candidates to companies.

• Creating sales reports and forecast planning for the following months.

### **EDUCATION**

Full-Stack Web Development CareerFoundry, Berlin (Germany) 2021 - 2023

B.A. in Business Administration South Westphalia University of Applied Sciences, Meschede (Germany)

2014 - 2015

Master of Business Administration (VWA) VWA, Wiesbaden (Germany)

**BRITA SE** 

**Industrial Management Assistant** Taunusstein (Germany) 2004 - 2006

### **Account Manager North & East Germany**

Hertz Corporation | February 2013 - September 2018

- New customer acquisition and existing customer care to SMEs.
- Definition of requirements and preparation of quotations and tenders based on the rental needs of companies.

• Negotiating contracts with potential B-2-B customers, and building long term relationships in the IT sector.

• Selling short- and long-term rentals like Hertz Minilease (a competitive long-term rental option for private customers).

· Active Sourcing of IT experts via Xing, Linkedin and Social Media. Attending job fairs to get in contact with new talents.

- Competitor monitoring (Sixt, Europear, Avis, Enterprise) on the German car rental and fleet market and derivation of recommendations for actions in consultation with the Key Account Manager and Head of Telesales.
- Monthly reporting of sales volume for new contracts and definition of new KPIs.

## **LANGUAGES**

English (Professional) German (Native)