



JUNG (DAVID) LEE

Full Stack Web Developer

DETAILS

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PROFILE

Currently enrolled in the University of WA Web Developer Bootcamp to learn new skills and achieve a Web Development Certificate. My primary work experience prior to web development has been 10+ years in sales and customer service. That consisted of working independently in a fast paced, demanding environment utilizing a variety of systems and web-based tools to research and quickly resolve customer issues. I also communicated effectively as a strong, collaborative team member while creating and maintaining trouble tickets, accurately recording problem/symptom, analysis performed, resolution, and other relevant information within multiple CRMs.

EMPLOYMENT HISTORY

Event Coordinator, NWN Motorsports, Seattle, WA

JUNE 2012 – PRESENT

- Create and manage each event and handle all public affairs.
- Coordinate with other staff members to ensure a smooth event.
- Research other events to make certain our events were just as if not more successful.
- Develop new ideas and strategies to improve and optimize each event.

General Manager, TMS Performance, Kent, WA

MARCH 2017 – JULY 2020

- Deliver excellent service to ensure high levels of customer satisfaction.
- Create business strategies to attract new customers, expand store traffic, and enhance profitability.
- Respond to customer complaints and concerns in a professional manner.
- Develop and arrange promotional material and in-store displays.
- Prepare detailed reports on buying trends, customer requirements, and profits.
- Undertake store administration duties such as managing store budgets and updating financial records.
- Monitor inventory levels and order new items.

Account Advocate, CDK Global, Seattle, WA

JUNE 2015 – DECEMBER 2016

- Managed 40+ websites for GM dealerships. (Cadillac, Chevy, GMC)
- Communicated with dealer staff to build and manage full websites.
- Coordinated with other team members to work on strategies for dealership success.
- Consistently grew book of business to maximize revenue for CDK.
- Extensive knowledge of Salesforce CRM for efficiency on customer management.

Sales Team Lead, Independence Auto Center, Everett, WA

MARCH 2012 – JUNE 2015

- Averaged 11 cars/month - 18% of the sales for the whole dealership per month.
- Helped teammates become more efficient at follow up through Autoraptor CRM.
- Closed deals for teammates and assisted when necessary.
- Communicated with sales and service to ensure a seamless car delivery for clients.

EDUCATION

Certificate, UW Full Stack Web Developer Bootcamp, Seattle, WA

DECEMBER 2020 – JUNE 2021

This bootcamp provides education in the following: HTML5, CSS3, JavaScript, jQuery, Express.js, React.js, Node.js, progressive web apps, agile methodology, computer science, database theory, MongoDB, MySQL, and Git.

LINKS

[LinkedIn](#) [GitHub](#)

SKILLS

Fast Learner



Communication Skills



Ability to Work in a Team



CRM Systems



HTML/CSS/JavaScript



Bootstrap



Node.js



Adaptability



Ability to Work Under Pressure



Creative Problem Solving



Web Development



Git



jQuery



REFERENCES

Mookie Dedic from NWN Motorsports - GM

nwnmotorsports@yahoo.com | 425-273-6831

Salem Elkabule from T-Mobile - Data Analyst

s3000ly@yahoo.com | 425-433-3398

Aziz Hakim from Lexus of Bellevue - Technician

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