# Replication codes for Bisztray, Márta, Miklós Koren and Adam Szeidl: "Learning to Import from Your Peers." Journal of International Economics. Forthcoming.

Please cite the above paper when using any of these programs.

The codes creating the datasets used for the estimations and preparing the exhibits of the paper use Stata 14 with additional modules distinct, esttab, outreg2 and tabout.

master.do runs all the other codes, preparing the estimation data from raw data and creating all the tables, figures and other calculations presented in the paper.

At the beginning of master.do one can set the access route to the input folders with the raw data and to the output folders for the constructed data and for the exhibits.

Once you have the same folder structure as here, with all the necessary datasets in the data folder and all the codes as provided in the code folder, just use Stata to run the master file from the code folder:

cd code
do master.do

The sub-folder data/input and the folder results are placeholders for the necessary inputs and outputs of these scripts. Input data is read from data (please see the note on data access below), output data is saved under data/input, and exhibits of the paper are saved under results.

#### Workflow

- 1. Prepare the data from the primary input files. This is done by do-files in do/prepare\_data.
- 2. Create list of peers and peer-level statistics. This is done by do-files in do/define\_peers.
- 3. Create the exhibits. Create all the tables, figures and calculations presented in the text with analysis/exhibits.do.

The detailed workflow is described in master.do.

## Data used

Our estimates are based on a panel dataset of import and export transactions, balance sheets and earnings statements of Hungarian firms for the period 1992

to 2003, and firm registry data from the same period. Because the data is confidential, we cannot make it available in this replication package.

Researchers interested in replicating our results with this same data, or conducting other academic research on this data, can access the dataset and the necessary data processing scripts at the premises of the Institute of Economics of the Hungarian Academy of Sciences and at Central European University. Please refer to <a href="http://www.mtakti.hu/english/">https://economics.ceu.edu/</a> or contact the corresponding author, Márta Bisztray at bisztray dot marta at krtk dot mta dot hu.

## Primary data source

#### balance sheet.dta

- source: National Tax and Customs Administration of Hungary and Complex firm registry data
- *content*: balance sheet statements of all Hungarian double-entry bookkeeping firms
- time period: 1992-2012
- variables:
  - originalid: firm identifier
  - year
  - emp: number of employees
  - sales: total sales in 1000HUF
  - export: export sales in 1000HUF
  - gdp: gross value added in 1000HUF (sales + capitalized value of self-manufactured assets - material)
  - jetok: total capital in 1000HUF
  - jetok06: foreign-owned capital in 1000HUF
  - ranyag: material expenditure in 1000HUF
  - teaor03\_2d: 2-digit teaor'03 industry code (corresponds to NACE Rev 1.1)
  - teaor\_raw: 4-digit raw industry codes (teaor92 in years 1992-1997, teaor98 in years 1998-2002, teaor03 in years 2003-2007, teaor08 in years 2008-2012)
  - fo2: dummy for foreign-owned share >=50%
  - so2: dummy for state-owned share>=50%
  - foundyear: foundation year
  - persexp: payments to personnel in 1000HUF
  - wbill: wage bill in 1000HUF
  - tanass: tangible assets in 1000HUF

#### county-nuts-city-ksh-codes.csv

• source: Hungarian Central Statistical Office

- content: city names with statistical codes, counties and NUTS3 regions
- $\bullet$  variables:
  - ksh\_code: statistical code of a settlement
  - nuts3: NUTS3 region

#### deflators.dta

- source: Hungarian Central Statistical Office
- content: GDP deflator, capital deflator, wage index
- time period: 1992-2013
- $\bullet$  variables:
  - year
  - K\_deflator: capital deflatorwage\_index: wage index

#### ex91.dta - ex03.dta

- source: Hungarian Customs Statistics
- cotent: yearly value of export transactions by firm-country-product category
- time period: single year from 1991 to 2003
- $\bullet$  variables:
  - e\_ft91/92/../03: yearly export value in HUF
  - a1: firm identifier
  - szao: destination country
  - hs6: 6-digit HS product category

# im91.dta - im03.dta

- $\bullet \;\; source :$  Hungarian Customs Statistics
- *cotent*: yearly value of import transactions by firm-country-product category
- time period: single year from 1991 to 2003
- variables:
  - i\_ft91/92/../03: yearly import value in HUF
  - a1: firm identifier
  - szao: source country
  - hs6: 6-digit HS product category

# PPI.dta

- source: Hungarian Central Statistical Office
- content: material price index and producer price index by 2-digit industry
  - PPI also separately for exports and domestic sales
- time period: 1992-2013

- $\bullet$  variables:
  - year
  - nace2: 2-digit industry category (NACE Rev. 1.1)
  - PPI: producer price index
  - ex\_PPI: producer price index for export sales
  - dom\_PPI: produced price index for domestic sales
  - materialPPI: material price index

## Classificiations and correspondance tables

## hs6bec.csv

- content: correspondence table between HS6 and BEC product categories
- variables:
  - hs6: 6-digit HS product category
  - bec: 2-digit bec product category

## unique\_nace11\_to\_teaor08.csv

- content: created from NACE Rev 1.1 NACE Rev 2 correspondence table
- variables:
  - nace: 4-digit NACE Rev. 1.1
  - teaor08: 4-digit TEAOR'08 (corresponds to NACE Rev.2)

# Data built from primary sources

#### 1992-2006.csv

- source: Complex firm registry data
- content: firm-year panel of headquarters (city, street, building)
- $\bullet$  time period: 1992-2006
- variables:
  - taxid: firm identifier
  - year
  - cityid: city name identifier
  - streetid: street name identifier
  - buildingid: building number

# bp\_addresses\_w\_geocoord.dta

- source: Complex firm registry data
- content: geocoordinates assigned to addresses in Budapest
- variables:
  - cityid: city identifier
  - streetid: street identifier

- buildingid: building number

lat: latitudelon: longitude

## country\_code.dta

• source: Complex firm registry data

• content: yearly panel of country codes the firm has owners from

 $\bullet$  time period: 1992-2003

• variables:

- tax\_id: firm identifier

- year

- country\_code: 2-digit ISO country code

## frame.csv

- source: Complex firm registry data
- content: firms with birth and death dates
- time period: 1991-2011 (including earlier birth dates)
- variables:
  - tax\_id: firm identifier
  - birth\_date: date of incorporation as an 8-digit integer, using the order year month day
  - death\_date: date of ending operation as an 8-digit integer, using the order year month day

## frame\_old\_format.csv

- source: Complex firm registry data
- content: firms with birth and death dates
- time period: 1991-2014 (including earlier birth dates)
- variables:
  - tax\_id: firm identifier
  - birth\_date: date of incorporation as an 8-digit integer, using the order year month day
  - death\_date: date of ending operation as an 8-digit integer, using the order year month day

# firm\_hqs\_yearly\_slices.csv

- source: Complex firm registry data
- content: yearly detailed headquarter addresses of firms (up to floor and door)
- time period: 1990-2014
- variables:

- taxid: firm identifier
- year
- cityid: city identifier

## $firmperson\_important\_liquidator\_dummy.csv$

- source: Complex firm registry data
- content: list of firms with connecting people and an indicator for liquidators
  - tax id: firm identifier person id
  - felsz: dummy, 1 if person is ever a liquidator in the firm

#### location.dta

- source: Complex firm registry data
- content: firm-year panel of headquarters (city, street, building)
- time period: 1992-2006
- variables:
  - tax\_id: firm identifier
  - year
  - cityid: city identifier
  - streetid: street identifier
  - buildingid: building number

# $ownership\_mixed\_directed.csv$

- source: Complex firm registry data
- content: list of person and firm owners of firms with start and end dates
- time period: 1991-2013
- variables:
  - tax\_id: firm identifier
  - tax id owner: identifier of the owner firm
  - person\_id\_owner: identifier of the owner person
  - start: start date of the ownership, string, using the format "yyyy-mm-dd"
  - end: end date of the ownership, string, using the format "yyyy-mm-  $\mathrm{dd}$  "

# person\_firm\_connection\_in\_all\_rovats\_using\_30d\_threshold.csv

- source: Complex firm registry data
- content: list of firms with connected people having any connection, with start and end dates
- time period: 1991-2013
- variables:

- tax\_id: firm identifier
- person\_id: identifier of the person
- date\_of\_start: start date of the ownership, string, using the format "yyyy-mm-dd"
- date\_of\_end: end date of the ownership, string, using the format "yyyy-mm-dd"

# $person\_firm\_connection\_by\_rovats\_using\_30d\_threshold, csv$

- source: Complex firm registry data
- *content*: list of firms with connected people, and type of the connection with start and end dates
- time period: 1991-2013
- $\bullet \quad variables:$ 
  - tax\_id: firm identifier
  - person\_id: identifier of the person
  - rovat\_name: name of the rovat indicating the type of the relationship,string
  - date\_of\_start: start date of the ownership, string, using the format "yyyy-mm-dd"
  - date\_of\_end: end date of the ownership, string, using the format "yyyy-mm-dd"