

# How Similar Are International Economic Relations of EU Member States? Comparing Trade, Investment and Political Behavior

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RESPECT Closing Conference

# Motivation

# Is the E.U. an “optimal trade policy union”?

- 1 Measure heterogeneity in direction of trade (and investment) between Member States.
  - comparative advantage
  - political economy
  - geopolitical incentives
- 2 Estimate how this affects their bilateral diplomatic efforts.
- 3 Develop an early warning system for which bilateral country relations are most “out-of-line” with E.U. average.

# Measuring economic diplomacy

- News mentions from Global Database of Events, Language and Tone 2015–17 (The GDELT Project 2020).
- Actor 1, Actor 2, Type of event, Tone, Date...
- Select: Actor 1 is government entity in EUMS, Actor 2 outside.
  - intent to materially cooperate
  - state visit
  - negotiation
  - agreement
- Measure “intent” and “visits” at bilateral level.

# Examples of “intent to cooperate”



## FM Szijjártó Calls for Speeding up Serbia's EU Integration – Hungary Today

AUGUST 25, 2021

FM Szijjártó Calls for Speeding up Serbia's EU Integration Hungary Today Source link : <https://hungarytoday.hu/hungary-szijjarto-serbia-integration-joksimovic/> Author : Publish date ...

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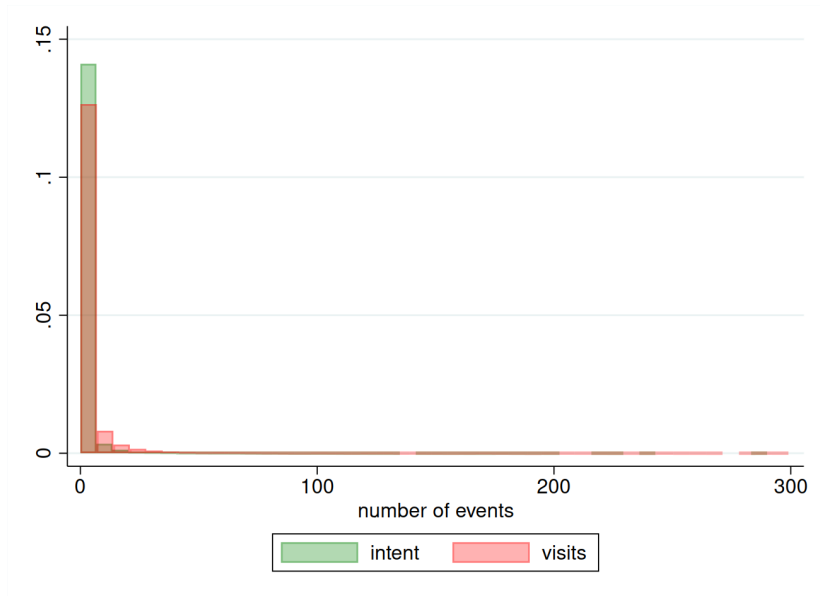
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## Examples of “intent to cooperate”

Coded as

- HUN → SRB, intent (meeting took place in Budapest)
- HUN → UKR, visit (meeting took place in Kiev)

# The histogram of GDELT intent and visits



## Gravity works for state visits

Table 1: The gravity equation holds for measures of economic diplomacy

|                            | Model 1<br>intent    | Model 2<br>visits    |
|----------------------------|----------------------|----------------------|
| Distance (log)             | -0.857***<br>(0.125) | -0.627***<br>(0.116) |
| Exporter nominal GDP (log) | 1.073***<br>(0.132)  | 0.850***<br>(0.143)  |
| Importer nominal GDP (log) | 0.900***<br>(0.101)  | 0.705***<br>(0.113)  |
| Trade flow (log)           | -0.193**<br>(0.082)  | -0.115<br>(0.083)    |
| Number of observations     | 5855                 | 5855                 |
| Pseudo $R^2$               | 0.479                | 0.447                |

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$



## Methods

# Measuring dissimilarity

- Given a metric, is a MS *different* from the E.U. average?
  - How strongly?
- What is the proper metric?
  - capture incentives to deviate
  - statistically robust

## Trade shares

$s_{ijtp}$ : export share of product  $p$  in trade between country  $i$  and  $j$  at time  $t$

$s_{*jtp}$ : export share of product  $p$  in trade between E.U. and country  $j$  at time  $t$

All dissimilarity measures (e.g., Finger and Kreinin 1979, Krugman 1991, and Fontagné et al 2018) will be

$$F(\{s_{ijtp}\}, \{s_{*jtp}\}),$$

typically

$$\sum_{p=1}^P f(s_{ijtp}, s_{*jtp}).$$

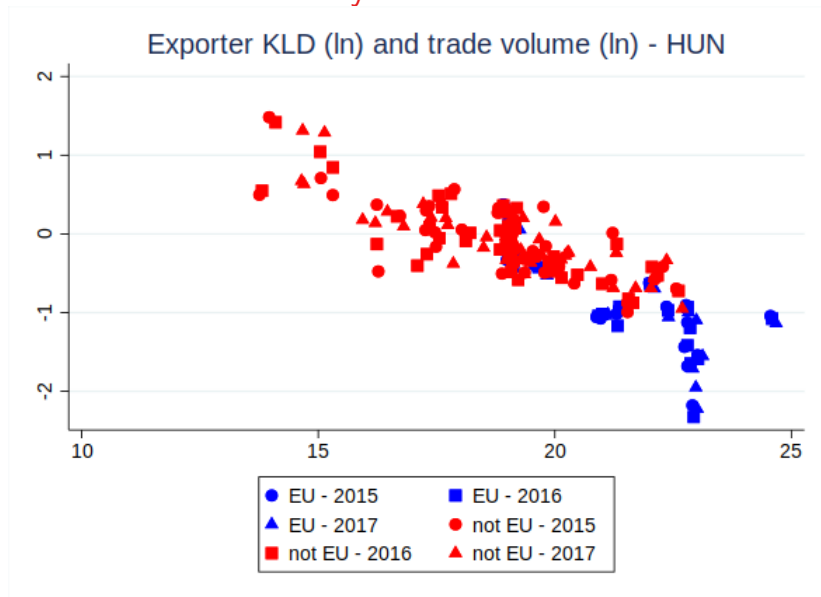
# Kullback-Leibler Divergence

Our preferred measure of difference between country-specific and EU trade shares is the Kullback-Leibler divergence (Kullback 1987, KLD henceforth), defined as

$$\text{KLD}_{ijt} = \sum_{p=1}^P s_{ijtp} \ln(s_{ijtp}/s_{*jtp}). \quad (1)$$

- only zero if all the products have the same share, positive otherwise
- based on utility maximizing decision model (logit)

But this is not statistically robust



Small-sample upward bias because of data sparsity (Armenter and

## How to allow for noise?

Allow for statistical heterogeneity (“noise”) with the appropriate distribution: multivariate Polya (Eggenberger and Pólya 1923)

$$\alpha_{ijtp} \sim \text{Dirichlet}(s_{*jtp}, T)$$

$$x_{ijtp} \sim \text{Multinomial}(\alpha_{ijtp}, n_{ijt})$$

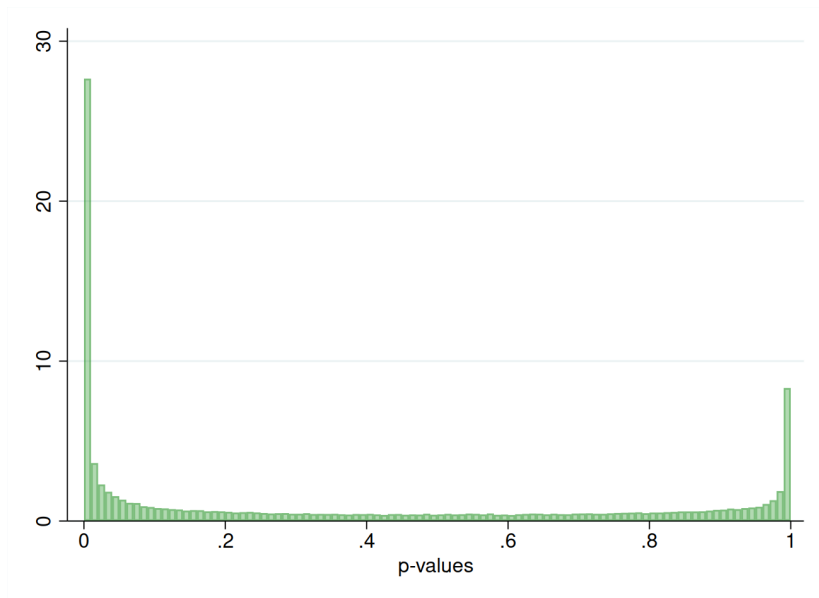
sparsity: small  $n_{ijt}$

heterogeneity:  $1/T$

# The Polya Index

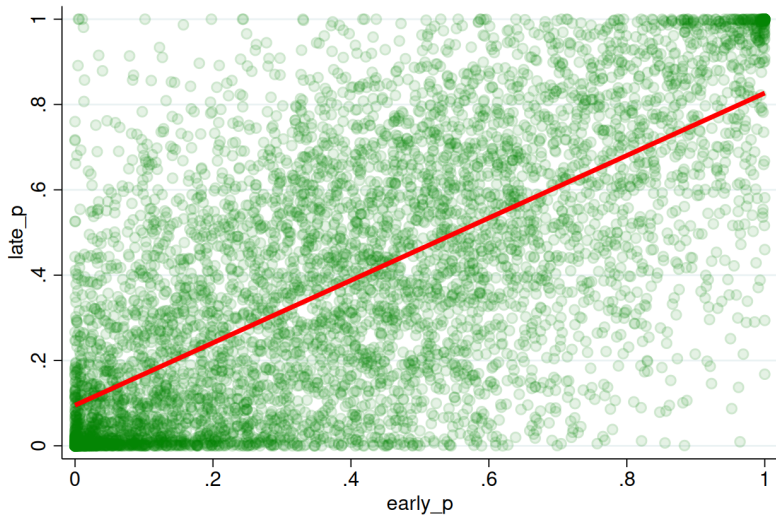
- 1 Estimate Polya distribution by maximum likelihood.
- 2 Under the null of this data generating process, what is the distribution of KLD?
- 3 Are particular countries outliers? Compute a  $p$ -value.

## The Polya Index is not uniformly distributed





# The Polya Index is relatively stable over time



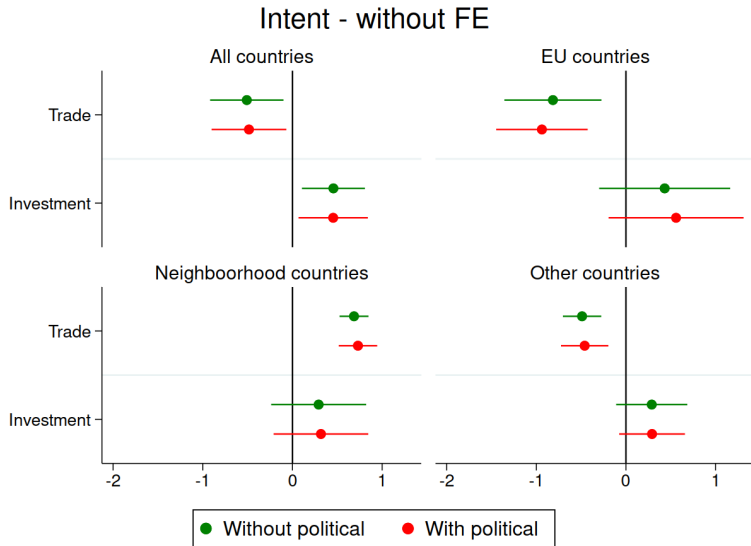
Country pairs.  
All countries.

## Data and results

## Trade, investments, and additional controls

- Export data from COMEXT (Eurostat 2019).
- Investment data from fDIMarket database (Financial Times, 2019)
- geographic distance as well as historical and cultural ties: GeoDist dataset (Mayer and Zignago 2011)
- GDP (expressed in US dollars and taken in log form), World Bank 2020).
- United Nations General Assembly Voting Data (Voeten, Strezhnev and Bailey 2009).
- Difference in democracy from the Quality of Government Basic Dataset (Teorell et al 2020)

# Trade similarity and intent to cooperate are negatively correlated for most countries



# Trade similarity and state visits are negatively correlated for most countries

