

FILTERS

region	All
market	All
division	All
customer	All
FY	2019

p&l By fiscal years

Values	Quarters				Q2	
	Q1					
	Sep	Oct	Nov	Dec		
Net Sales	6.5M	8.0M	10.7M	11.4M		
COGS	3.8M	4.7M	6.3M	6.7M		
Gross Margin	2.6M	3.4M	4.5M	4.7M		
GM%	40.9%	42.0%	41.5%	41.4%		

region	All
market	All
division	All
customer	All
FY	2020

p&l By fiscal years

Values	Quarters				Q2	
	Q1					
	Sep	Oct	Nov	Dec		
Net Sales	17.1M	20.6M	28.7M	29.9M		
COGS	10.6M	12.8M	18.1M	18.9M		
Gross Margin	6.5M	7.8M	10.6M	11.0M		
GM%	37.8%	37.8%	37.0%	36.8%		

region	All
market	All
division	All
customer	All
FY	2021

p&l By fiscal years

Values	Quarters				Q2	
	Q1					
	Sep	Oct	Nov	Dec		
Net Sales	44.8M	54.6M	74.3M	78.1M		
COGS	28.4M	34.7M	47.4M	49.8M		
Gross Margin	16.4M	19.9M	27.0M	28.3M		
GM%	36.7%	36.5%	36.3%	36.3%		



Net Sales Comparision	Growth Percentage			
21 vs 20	162.1%	164.7%	159.1%	161.0%
20 vs 19	164.6%	156.6%	167.3%	161.5%

Q2	Q3			Q4			Grand Total	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q2	Q3			Q4			Grand Total	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2	Q3			Q4			Grand Total	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%



161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%