



International  
Digital Agency

# COMMERCIAL PROPOSAL

## CLIENT

**Justin Smith**

## PROJECT

**Bar queue automation**

## TIMELINE

**13 weeks**

## TOTAL COST

**\$28,409.50**

We are team of 30+ developers with average over 10 years of coding experience. All our coders have Computer Science degrees and constantly improving their expertise, adopting new technologies and frameworks.

We work with startups, small and medium sized businesses as well as enterprises - helping them to utilize modern technologies and reach business goals faster. Our clients are impressed by budgetwise approach and solid accounting we deliver on all projects we develop.

Our aim is to lead you through all the stages of software development process in most effective way - from idea to the day when your product hits the market.

Hire Top IT Guys And Independent Project Managers To Achieve a Better Software Experience That Your Products Deserve!

## Your point of contact:

**Serhiy Khvashchuk**

**support@kfginternational.com**

**+1 (302) 451 98 30**

## 2 . PROJECT DESCRIPTION

### Bar queue automation:

- Overview:

p2p payments app Merchant

- Proposal prepared for:

Justin Smith

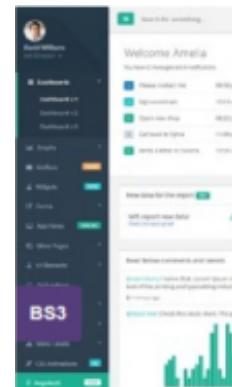
+41 789725602

kfgc1 @yopmail.com

- Design:

We help you to select and adjust previously developed design template. Two design revisions included in this quote.

This is the most cost effective approach widely used on Minimum Viable Product stage. This way you receive extremely fresh look for your project out of the box and couple of revisions will add enough uniqueness to hit the market.



- Technology stack:

React native, Coachdb

- Platforms to deliver:

ios\_hybrid

android\_hybrid

### 3 . KEY FEATURES

#### Merchant app (assume iOS and Android, include design cost)

The merchant (bar owner) has a tablet with the app installed. This app receives and displays drink order information, table information (table number, seat number), and whether or not it is a cash order (all other orders are PayPal/Visa/MC or Bitcoin). An indicator is shown when a cash order has not been paid. When the drink has been served and the cash has been recorded, the merchant taps the indicator to close it. This is the “merchant” app.

#### Consumer app (assume iOS and Android, include design cost)

The customer sits down at a table with a mat on it. Each seat place has a mat with a unique QR code on it. This is the place where the drink will be ordered, paid for, and delivered to. The customer downloads and installs the app (if not already installed) on their smart phone. The first step for the customer is to scan the QR code on the mat using their app. They can now see the menu. After selecting their drink from a list, the customer confirms the order and pays.

The customer can scan their credit card (just as with Uber) to store card payment details and complete the payment via PayPal (same as Uber). The customer can also pay using an installed Bitcoin wallet, which will be opened automatically by the application. The merchant sees the order and payment, and makes and delivers the drink. A cash payment option may be available, and the merchant would be paid when the drink is delivered.

An option would be available which would extend credit to the consumer (a “tab”) that has scanned a credit card. The customer’s credit card would be charged automatically after a certain amount of time, or when the customer chooses to manually close their tab.

#### Reference:

The concept is very similiar to this service: <http://www.orderella.co.uk/>

## 4 . COST, DURATION & STAGES

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### Cost

**\$28,409.50**

### Duration

**13 weeks**

### Stages

**Project Development Phase 1** -2 weeks process of defining workscope with dedicated project manager

**Development Phase** actual development according to the defined scope split on weekly development cycles - sprints, with results presented at the end of each sprint

**Last Mile** final fixes and production deployment

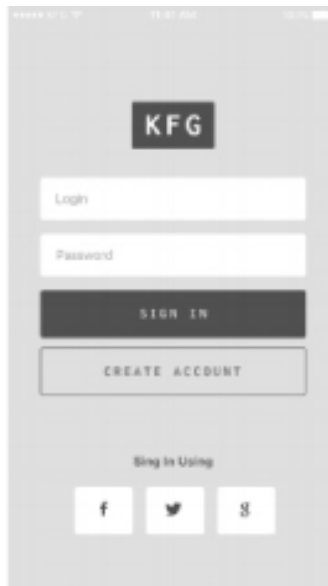
**Support Phase** ongoing support and continuous improvements

### Initial Payment

\$1 ,820 to cover Project Development Phase

### Future payments

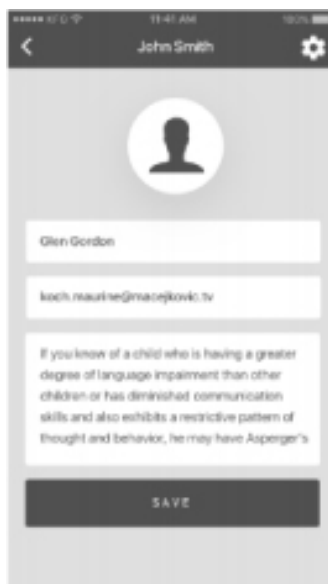
Future payments are done by installments according to weekly cycles - sprints.



### Login

#### Key Features

Usual login functionality to let user save data in their profiles and edit it. Only plain email/password login - no social logins needed in current case.



### Profile Edit

#### Key Features

Let users edit their profiles and system settings. Just usual change password & e-mail functionality

# HOW TO START

You are few steps away from get things rolling

**1** . Get in touch with us clarify any part of this proposal:

Serhiy Khvashchuk  
support@kfginternational.com  
+1 (302) 451 98 30

**2** . Pay invoice attached.

**3** . Schedule first meeting with your project manager