

# KOSANA SURYA KAMESWARA RAO

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## CAREER OBJECTIVES

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My career objective as a fresher is to secure a position in a dynamic organization where I can apply my knowledge and skills while continuously learning and growing. I aim to contribute to the company's success, collaborate with a team, and develop expertise in my field. I can utilize my strong programming skills, problem-solving abilities, and theoretical knowledge to contribute effectively to innovative projects.

## EDUCATION

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### SECONDARY EDUCATION

Camp School

2017-2018

CGPA 9.03

### INTERMEDIATE

GRC Modern jr College

2018-2020

CGPA 5.13

### DEGREE (BBA)

VSM AUTONOMUS COLLEGE

2020-2023

CGPA 7.20

## INTERNSHIP

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**COMPANY : Hero Automobiles**

**7-JUL-2023 TO 27-AUG-2023**

### DESIGNATION: Trainee (sales valuation) two-wheeler

Providing guidance on which motorcycles will best fit the customers profile. And valuation of old two wheelers for exchange and building strong relationships with customers. master the art of active listening, able to understand their clients' needs, and tailor their solutions accordingly and help to drive a business forward by selling its products or services to customers Meet and exceed sales targets through effective customer engagement .

## PROJECT

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### A Study on plant establishment and production process of idly Ravva

Performing Administrative Activities, Performing General Physical Activities, Communicating with People Outside the Organization.

## TECHNICAL SKILLS

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- MS-WORD
- MS-EXCEL
- Proficient in DevOps (AWS)

## LANGUAGES

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- English
- Hindi
- Telugu

## INTRESTS

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- Music
- Travelling