ong the mountain side towards the passes which were beset by the enemy. The strange spectacle of these rapidly moving lights so alarmed and discomfited the Romans that they withdrew from their position, and Hannibal's army passed safely through the defile. [See Polybius, III. 93, 94; Livy, XXII. 16 17.]

On desperate ground, fight.

[For, as Chia Lin remarks: "if you fight with all your might, there is a chance of life; where as death is certain if you cling to your corner."]

15. Those who were called skillful leaders of old knew how to drive a wedge between the enemy's front and rear;

[More literally, "cause the front and rear to lose touch with each other."]

to prevent co-operation between his large and small divisions; to hinder the good troops from rescuing the bad, the officers from rallying their men.

- 16. When the enemy's men were united, they managed to keep them in disorder.
- 17. When it was to their advantage, they made a forward move; when otherwise, they stopped still.

[Mei Yao-ch'en connects this with the foregoing: "Having succeeded in thus dislocating the enemy, they would push forward in order to secure any advantage to be gained; if there was no advantage to be gained, they would remain where they were."]

18. If asked how to cope with a great host of the enemy in orderly array and on the point of marching to the attack, I should say: "Begin by seizing something which your opponent holds dear; then he will be amenable to your will."

[Opinions differ as to what Sun Tzu had in mind. Ts'ao Kung thinks it is "some strategical advantage on which the enemy is depending." Tu Mu says: "The three things which an enemy is anxious to do, and on the accomplishment of which his success depends, are: (1) to capture our favorable positions; (2) to ravage our cultivated land; (3) to guard his own communications." Our object then must be to thwart his plans in these three directions and thus render him helpless. [Cf. III. ss. 3.] By boldly seizing the initiative in this way, you at once throw the other side on the defensive.]

19. Rapidity is the essence of war:

[According to Tu Mu, "this is a summary of leading principles in warfare," and he adds: "These are the profoundest truths of military science, and the chief business of the general." The following anecdotes, told by Ho Shih, shows the importance attached to speed by two of China's greatest generals. In 227 A.D., Meng Ta, governor of Hsin-ch'eng under the Wei Emperor Wen Ti, was meditating defection to the House of Shu, and had entered into corres