- 44. See CHOU LI, xxix. 6-10.
- 45. T'UNG K'AO, ch. 221.
- 46. This appears to be still extant. See Wylie's "Notes," p. 91 (new edition).
- 47. T'UNG K'AO, loc. cit.
- 48. A notable person in his day. His biography is given in the SAN KUO CHIH, ch. 10.
- 49. See XI. ss. 58, note.
- 50. HOU HAN SHU, ch. 17 ad init.
- 51. SAN KUO CHIH, ch. 54.
- 52. SUNG SHIH, ch. 365 ad init.
- 53. The few Europeans who have yet had an opportunity of acquainting themselves with Sun Tzu are not behindhand in their praise. In this connection, I may perhaps be excused for quoting from a letter from Lord Roberts, to whom the sheets of the present work were submitted previous to publication: "Many of Sun Wu's maxims are perfectly applicable to the present day, and no. 11 [in Chapter VIII] is one that the people of this country would do well to take to heart."
- 54. Ch. 140.
- 55. See IV. ss. 3.
- 56. The allusion may be to Mencius VI. 2. ix. 2.
- 57. The TSO CHUAN.
- 58. SHIH CHI, ch. 25, fol. I.
- 59. Cf. SHIH CHI, ch 47.
- 60. See SHU CHING, preface ss. 55.
- 61. See SHIH CHI, ch. 47.
- 62. Lun Yu, XV. 1.
- 63. I failed to trace this utterance.
- 64. Supra.
- 65. Supra.
- 66. The other four being worship, mourning, entertainment of guests, and festive rites. See SHU CHING, ii. 1. III. 8, and CHOU LI, IX. fol. 49.
- 67. See XIII. ss. 11, note.

- 68. This is a rather obscure allusion to the TSO CHUAN, where Tzu-ch'an says: "If you have a piece of beautiful brocade, you will not employ a mere learner to make it up."
- 69. Cf. TAO TE CHING, ch. 31.
- 70. Sun Hsing-yen might have quoted Confucius again. See LUN YU, XIII. 29, 30.
- 71. Better known as Hsiang Yu [233-202 B.C.].
- 72. SHIH CHI, ch. 47.
- 73. SHIH CHI, ch. 38.
- 74. See XIII. ss. 27, note. Further details on T'ai Kung will be found in the SHIH CHI, ch. 32 ad init. Besides the tradition which makes him a former minister of Chou Hsin, two other accounts of him are there given, according to which he would appear to have been first raised from a humble private station by Wen Wang.

I. LAYING PLANS

[Ts'ao Kung, in defining the meaning of the Chinese for the title of this chapter, says it refers to the deliberations in the temple selected by the general for his temporary use, or as we should say, in his tent. See. ss. 26.]

- 1. Sun Tzu said: The art of war is of vital importance to the State.
- 2. It is a matter of life and death, a road either to safety or to ruin. Hence it is a subject of inquiry which can on no account be neg