Score Customer Application

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Score Customer

PREDICTION FUNCTION

function to score a new customer

input tests

categories

Customer pleaser, efficient operator, growth oriented

responses

1 It's important to me how I'm perceived in the community

2 I'm always trying to understand my customers' needs

3 Making sure that the store is always properly stocked is important

4 Getting a deal from a supplier is how they get my business

5 I'm always looking for ways to attract new customers