Analysis of A/B test results

Test start: March 24, 2017 at 16:00

Control group: users with an even sender_id

Test group: users with odd sender_id

Question: Should the innovation be introduced for everyone or rejected?

In order to evaluate the results of this A / B test, I decided to use how many likes a particular user sent during the test as a metric.

This metric is quantitative, therefore, we will compare samples.

Let's formulate hypotheses:

H0: Changing the heart to a checkmark will not affect the number of likes users give to the app. Changes in the number of likes for groups A (control) and B (test) are not really different and the observed differences are random.

H1: Changing the heart to a checkmark will increase the number of likes users give to the app. The number of likes in group B (test) is higher than in group A (control) and these differences are the result of changes.

Data preprocessing

```
In [1]:
        import matplotlib
        import pandas as pd
        import numpy as np
        import seaborn as sns
        import datetime
        from matplotlib.colors import ListedColormap
        from matplotlib import pyplot as plt
        cmap = sns.color_palette("rocket")
        font = {'family' : 'DejaVu Sans',
                 'weight' : 'normal',
'size' : 15}
        matplotlib.rc('font', **font)
        matplotlib.rcParams['axes.titlesize'] = 'medium'
        matplotlib.rcParams['axes.labelsize'] = 'medium'
        matplotlib.rc('xtick', labelsize=10)
        matplotlib.rcParams['figure.dpi'] = 300
        matplotlib.rcParams['figure.figsize'] = (16,8)
        matplotlib.rc('ytick', labelsize=10)
In [2]: df = pd.read_csv("test_results.csv", sep=";")
        df.head(10)
```

```
sender_id platform_id
                                         time stamp gender
                                                                reg_date
Out[2]:
          0 3207526951
                                   6 16.03.2017 13:35
                                                              26.01.2017
          1 3207526951
                                       16.03.2017 9:09
                                                              26.01.2017
          2 3207526951
                                       16.03.2017 9:09
                                                              26.01.2017
                                   6 16.03.2017 12:13
                                                           m 26.01.2017
          3 3207526951
          4 3207526951
                                   6 15.03.2017 14:01
                                                              26.01.2017
          5 3207526951
                                   6 15.03.2017 12:21
                                                           m 26.01.2017
          6 3207526951
                                   6 15.03.2017 12:24
                                                           m 26.01.2017
          7 3207526951
                                   6 15.03.2017 12:31
                                                           m 26.01.2017
          8 3207526951
                                   6 15.03.2017 12:45
                                                           m 26.01.2017
          9 3207526951
                                   6 15.03.2017 12:45
                                                           m 26.01.2017
```

```
In [3]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 768439 entries, 0 to 768438
Data columns (total 5 columns):
```

```
Column
              Non-Null Count
#
                              Dtype
---
               -----
   sender_id
               768439 non-null int64
0
1
    platform_id 768439 non-null int64
   time_stamp 768439 non-null object
2
    gender
3
               768439 non-null object
               768439 non-null object
    reg_date
dtypes: int64(2), object(3)
memory usage: 29.3+ MB
```

Plan:

- 1. Bring data types to those needed for analysis
- 2. Make indexing by groups A / B by even / odd sender_id

```
df['time_stamp'] = pd.to_datetime(df['time_stamp'], format='%d.%m.%Y %H:%M')
        df['reg date'] = pd.to datetime(df['reg date'], format='%d.%m.%Y')
        mapping = {6:'desktop', 7:'mobile'}
In [5]:
        df = df.replace({'platform_id': mapping})
        df.info()
In [6]:
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 768439 entries, 0 to 768438
        Data columns (total 5 columns):
            Column
        #
                         Non-Null Count
                                          Dtype
            ----
                         -----
        0
            sender_id
                         768439 non-null int64
            platform id 768439 non-null object
         1
                         768439 non-null datetime64[ns]
            time stamp
         2
         3
            gender
                         768439 non-null object
                         768439 non-null datetime64[ns]
            reg date
        dtypes: datetime64[ns](2), int64(1), object(2)
        memory usage: 29.3+ MB
```

```
In [7]:
          group_ind = []
          for el in df['sender_id']:
              if int(el) % 2:
                   group_ind.append('B')
                   group_ind.append('A')
 In [8]:
          df.insert(0, 'group', group_ind)
          #df.insert(2, 'clicks', np.ones(shape=len(group_ind)))
          df = df.set_index('group')
 In [9]:
          # create new dataframes for each of the user groups
In [10]:
          group_even_df = df.loc['A']
          group_odd_df = df.loc['B']
In [11]:
          group_even_df.head()
                   sender_id platform_id
Out[11]:
                                               time_stamp gender
                                                                     reg_date
          group
                                desktop 2017-03-13 17:09:00
              A 3207528814
                                                                   2017-01-26
              A 3207528814
                                desktop 2017-03-13 18:00:00
                                                                   2017-01-26
              A 3207528814
                                desktop 2017-03-13 17:16:00
                                                                   2017-01-26
              A 3207528814
                                desktop 2017-03-13 17:10:00
                                                                   2017-01-26
                                desktop 2017-03-13 17:11:00
                                                                   2017-01-26
              A 3207528814
In [12]:
          group_odd_df.head()
                   sender_id platform_id
Out[12]:
                                               time_stamp gender
                                                                     reg_date
          group
              B 3207526951
                                desktop 2017-03-16 13:35:00
                                                                m 2017-01-26
                3207526951
                                desktop 2017-03-16 09:09:00
                                                                   2017-01-26
              B 3207526951
                                desktop 2017-03-16 09:09:00
                                                                   2017-01-26
              B 3207526951
                                desktop 2017-03-16 12:13:00
                                                                   2017-01-26
                                desktop 2017-03-15 14:01:00
                                                                   2017-01-26
              B 3207526951
```

Analysis of the structure of user groups

This is necessary in order to make sure that the differences that will be revealed in the results of the A / B test do not depend on the structure of the user base.

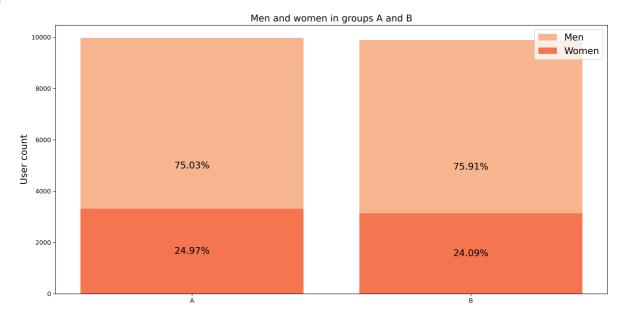
Plan:

1. Check the structure of two groups according to the following criteria: gender, platform for sending a like;

2. Estimate whether the structure of groups A and B is conditionally the same.

```
In [13]: # create dataframes of unique users for audience analysis
                            even_copy = group_even_df.copy(deep='true')
                            even_copy = even_copy.drop_duplicates(subset='sender_id')
                            odd_copy = group_odd_df.copy(deep='true')
                            odd_copy = odd_copy.drop_duplicates(subset='sender_id')
                            genders_even = even_copy['gender'].value_counts()
In [14]:
                            genders_odd = odd_copy['gender'].value_counts()
                            men = [genders_even['m'], genders_odd['m']]
                            women = [genders_even['f'], genders_odd['f']]
                            fig, ax = plt.subplots()
                            ax.bar(['A', 'B'], men, label='Men', color=cmap[5])
                            ax.bar(['A', 'B'], women, label='Women', color=cmap[4])
                            ax.set_ylabel("User count")
                            ax.set_title("Men and women in groups A and B")
                            percents_men = [str(np.round(men[0] / (men[0] + women[0]) * 100, 2))+'%', str(np.round(men[0] / (men[0] + women[0] + women[0] / (men[0] + women[0] + women[0] + women[0] / (men[0] + women[0] + women[0] + women[0] / (men[0] + women[0] + women[0] + women[0] + women[0] / (men[0] + women[0] + wome
                            percents_women = [str(np.round(women[0] / (men[0] + women[0]) * 100, 2))+'%', str(i
                            ax.bar_label(ax.containers[0], labels=percents_men, label_type='center')
                            ax.bar_label(ax.containers[1], labels=percents_women, label_type='center')
                            ax.legend()
```

Out[14]: <matplotlib.legend.Legend at 0x22201eba370>



```
In [15]: platform_even = group_even_df['platform_id'].value_counts()
    platform_odd = group_odd_df['platform_id'].value_counts()

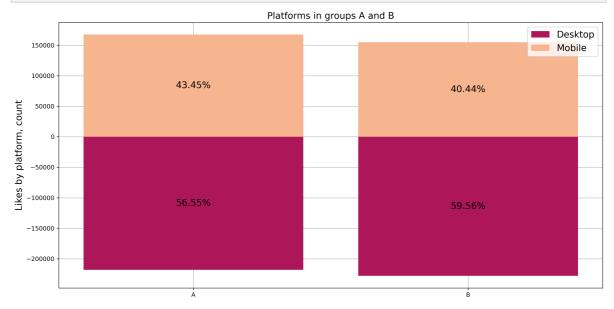
desktop = [-platform_even['desktop'], -platform_odd['desktop']]
    mobile = [platform_even['mobile'], platform_odd['mobile']]

fig, ax = plt.subplots()

percents_desktop = [str(np.round(-desktop[0] / (-desktop[0] + mobile[0]) * 100, 2))
    percents_mobile = [str(np.round(mobile[0] / (-desktop[0] + mobile[0]) * 100, 2))+''

ax.grid()
    ax.set_axisbelow(True)
```

```
ax.bar(['A', 'B'], desktop, label='Desktop', color=cmap[2])
ax.bar(['A', 'B'], mobile, label='Mobile', color=cmap[5])
ax.set_ylabel("Likes by platform, count")
ax.set_title("Platforms in groups A and B")
ax.bar_label(ax.containers[0], labels=percents_desktop, label_type='center')
ax.bar_label(ax.containers[1], labels=percents_mobile, label_type='center')
ax.legend()
plt.show()
```



Conclusions:

The structure of users is consistent, we can proceed to the evaluation of the A / B test.

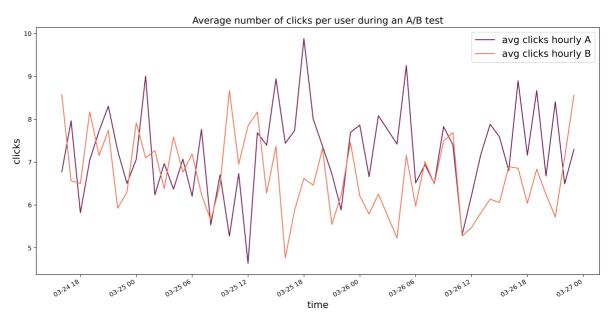
Analysis of test results

Plan:

- 1. Cut off from groups A and B the data that was obtained before the start of the test (March 24, 2017 16:00)
- 2. Calculate the number of likes per user in each group
- 3. Transform the results into two data sets: an array with the number of clicks
- 4. Compare the resulting samples using the Wilcoxon rank sum test
- 5. Let's evaluate whether the difference between the samples is statistically significant
- 6. Conclusions

```
B_clicks_df = B_group_df[['sender_id', 'clicks']].copy()
         B clicks df = B clicks df.groupby(['sender id']).sum()
         B_avg_clicks_by_hour = B_group_df[['sender_id', 'clicks', 'time_stamp']].copy()
In [18]:
         B_avg_clicks_by_hour = B_avg_clicks_by_hour.groupby(
             [pd.Grouper(key='time_stamp', freq='H'), 'sender_id']
         ).sum()
         B_avg_clicks_by_hour = B_avg_clicks_by_hour.groupby('time_stamp').mean()[:-1] #stic
In [19]: A_avg_clicks_by_hour = A_group_df[['sender_id', 'clicks', 'time_stamp']].copy()
         A_avg_clicks_by_hour = A_avg_clicks_by_hour.groupby(
             [pd.Grouper(key='time_stamp', freq='H'), 'sender_id']
         ).sum()
         A_avg_clicks_by_hour = A_avg_clicks_by_hour.groupby('time_stamp').mean()
In [20]: fig, ax = plt.subplots()
         A_avg_clicks_by_hour.plot(y='clicks', use_index=True, color=cmap[1], label='avg cl
         B_avg_clicks_by_hour.plot(y='clicks', use_index=True, color=cmap[4], label='avg cl:
         ax.set_title("Average number of clicks per user during an A/B test")
         ax.set_ylabel("clicks")
         ax.set xlabel("time")
```

Out[20]: Text(0.5, 0, 'time')



Comment to the chart:

It's hard to see any change in the number of likes per person. In order to make sure that the differences are not significant or to refute this, you need to analyze the distributions of the average number of likes per user during the A / B test.

Consider p-value relative to 1%, 5% and 10% confidence intervals

With a confidence interval of 1.0%, we accept the main hypothesis. This means that changing the heart to a check mark will not affect the number of likes users give to the app. Changes in the number of likes for groups A (control) and B (test) are not really different and the observed differences are random. With a confidence interval of 5.0%, we accept the main hypothesis. This means that changing the heart to a check mark will not affect the number of likes users give to the app. Changes in the number of likes for groups A (control)

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and B (test) are not really different and the observed differences are random. With a confidence interval of 10.0%, we accept the main hypothesis. This means that changing the heart to a check mark will not affect the number of likes users give to the app. Changes in the number of likes for groups A (control) and B (test) are not really different and the observed differences are random.

Conclusions:

The innovation should be rejected. Changes in scores for groups A and B are random. In fact, a tick and a heart result in statistically the same number of likes.