

DAUD'S GENERAL DEALERS



BUSINESS PROFILE

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INTRODUCTORY LETTER

We are hereby pleased to introduce our Company known as **DAUD'S GENERAL DEALERS** that was established in 2019, we are located in Lilongwe capital city of Malawi, Southern part of Africa.

DAUD'S GENERAL DEALERS is registered under the companies act in Malawi, we are general dealers mainly dealing with agriculture commodities, Transport, Groceries , etc. We are also international brokers of agriculture commodities.

DAUD'S GENERAL DEALERS offer high quality products and Services that are affordable, modern and sustainable. We offer the public satisfactory products as to weigh the money value in exchange. we sell high quality processed and non-processed agricultural commodities, we make sure you're satisfied according to your expectations. We mainly deal with the local sells of high agricultural commodities mainly Soya Ground nuts and Sunflower seeds, Beans, maize and many more. We also export in different countries within the African region.

Daud's General Dealers operate three sell station in the central part of Malawi, in the following provinces Mchinji, Lilongwe and Dowa.

In addition to the above business the company operates transport services by the name of TDM Car Hire & Tax Services.

Daud's General Dealers also supply groceries to various consumers and organisations according to their different needs.

Our mission is to operate effectively and efficiently at all times internationally and locally, our vision is to be the best among best company that outfits local and international need.

Through our commitment to high quality products and services we aim to exceed the expectations of our clients and customers, we don't only supply high quality products but also works so hard to supply world class products and services.

We would like to thank you for the time that you have placed in order to go through this letter and the documentation of products and services enclosed.

Please feel free to contact us in case you need to make use of any of the products and services that our company provides. We guarantee you the most affordable, modern and sustainable services.

Thokozani Mulungu
Managing Director

WHO ARE WE

- **DAUD'S GENERAL DEALERS** is Multi-Diversified Company, operating and owned by Malawians Entrepreneur. The company is headed by a dynamic, motivated and efficient team currently led by our Managing Director Mr. Thokozani Mulungu. He is a prominent multi-disciplinary Strategist with over 5 years' experience,
- It is a company that is embracing the opportunities presented by the liberalized economy and the Malawi Growth and Development strategies (MGDS).
- Our corporate culture and services are focused on the core values of; Team work, respect for people and culture, business continuity, Innovation and respect for governing rules and laws of the land.

OUR KEYS FOR DEVELOPMENT:

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

WE BELIEVE IN

- Motivation
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our client needs



TEAM WORK

- we believe in togetherness, as such we work as a team, from client to supervising consultants, we encourage teamwork with different stakeholders in any contract / project for smooth execution of tasks for the betterment of the end user. This is achieved through brainstorming and sharing ideas thereof.

COMMITMENT TO UPHOLD CODE OF ETHICS

We are committed to achieving work of the highest quality through a dedicated management which has deployed a strict monitoring system for the progress of the projects we commit to, a team that is qualified and conversant with the technical attributes, thus, being able to deliver the quality as required. Project complexity will dictate the personnel to be deployed.

The monitoring system ensures among other things;

- Set out deliverables are adhered to

- Timely execution of tasks

- Adherence to contractual obligations

OPERATIONS

DAUD'S GENERL DEALERS closely works for establishing business network across the country (Malawi) and abroad. Targeted companies are jointly involved in providing various systems and solutions to different economic sectors and are considered as one of the fastest growing and leading solution provider company.



MISSION

- To become the preferred General supplier, consistently meeting the highest expectations of discerning and demanding customers.

VISION

- **DAUD'S GENERAL DEALERS** aims to provide our customers with the best combination of value, products and service through: -
 - Competitive pricing
 - Efficient sourcing
 - Widest product range
 - Personalized, friendly and efficient service
 - Effective and knowledgeable staff complement
 - Service delivery with a sense of urgency – best in time delivery

VALUES

1. Team Work

We strive to work together to achieve much more than we can achieve alone. Together we overcome any setbacks and together we celebrate our success.

2. Integrity

We strive to be honest and fair at all times in our dealings with customers, suppliers, competitors and each other.

3. **Customer Focus**

The satisfaction of our customers is paramount to our business. Being available, Listening and always doing our best are central to delivering value to all our customers better

OUR PHILOSOPHY

- We aim to surpass our clients and customers expectations when it comes to the quality of our products and services.

OBJECTIVES

- To be the best exporter of agricultural commodities and logistics services. To continually enhance our services with affordable high-quality products.

COMPANY DIRECTOR

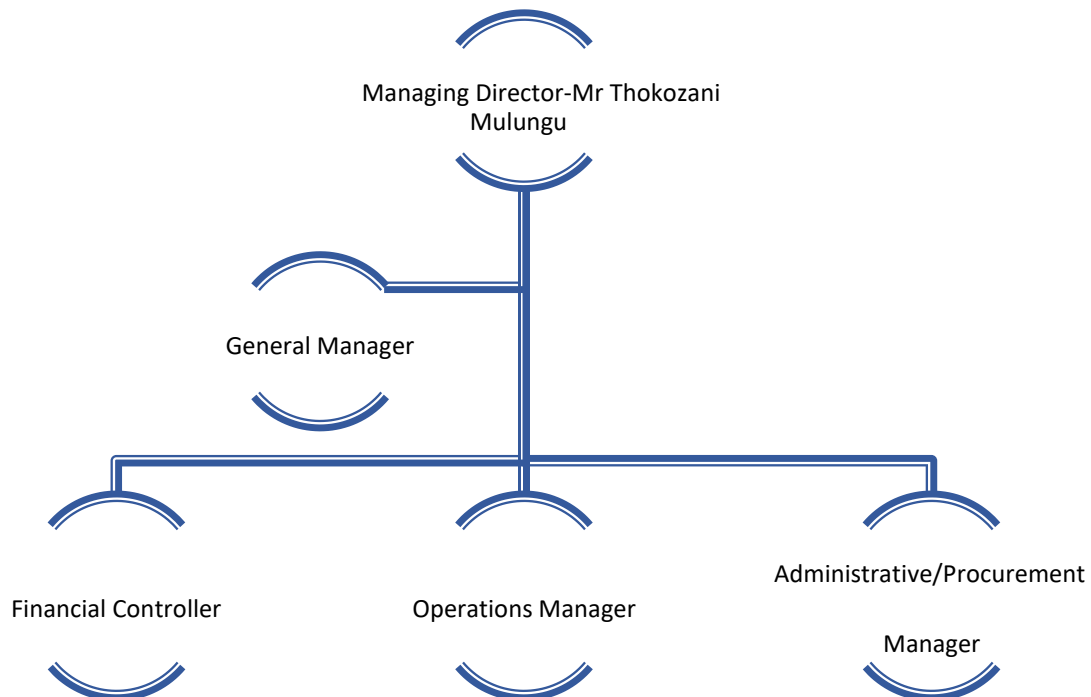


NAME	POSITION	CONTACT
Thokozani Mulungu	Managing Director	P. O. Box 40677 Lilongwe Cell :+265 992 697 400

PHYSICAL ADDRESS

Off Mchinji road near near Chisomo Butchery

KEY PERSONEL STRUCTURES HIERACHY



COMPANY INFORMATION

Company Name	DAUD'S GENERAL DEALERS
Managing Director	Thokozani Mulungu
Type of company businesses	<ul style="list-style-type: none"> ▪ Agricultural Produce (Soya, Beans, Sunflower, pigeon peas, groundnuts and Maize ▪ Selling Points (3) in central regions of Malawi ▪ Transport Services within Malawi ▪ Food Supplier within Malawi
Postal Address	P. O. Box 40677 Lilongwe
Physical Address	Head office is at Njewa
Phone Numbers	+265 992 697 400

COMPETITION ANALYSIS

- ✓ Our high-quality products attract customers who have good capacity in their operations.
- ✓ Most of the Agricultural dealers within the town trades low quality products at expensive prices
- ✓ Daud's General Dealers sells high quality products and services, and we are the answer for the local and international delegates.

DELIVERY

- We deliver goods at any place, any time within the stipulated time and destinated place in the country. Get in touch with us to receive an estimate for the delivery of your Products.

SPECIAL ORDERS

- Are you looking for an item but can't find it in-store or on our products list, We'll be glad to make a special order for you

FREE QUOTES

- Our professional staff will always assist you to price out all request products that you may wish to purchase so as to ensure you get just the right price for the things you need.

PAYMENT METHODS

- Because we understand that our customers make use of different financial service providers to manage their funds. We accept payments made through cheque, Visa, Mastercard, and Bank Transfers and payment is within 10 days after issue of invoice and delivery of items.

OUR PRODUCTS AND SERVICES

AGRICULTURAL PRODUCTS



- Maize
- Soya Beans
- Pigeon Peas
- Rice
- Ground Nuts
- Beans

CAR RENTALS



FOOD SUPPLYLING



OUR CUSTOMERS

ORGANISATION	TYPE OF COMMODITIES SUPPLIED	COMMENT/REMARKS
Farmers World P.O. Box 1631 Lilongwe	Fertilizer Soya Beans and Groundnuts	Excellent
Pannar Seed P. O. Box 40536 Lilongwe	Maize and ground nuts Seed	Good
Market Opportunity Worldwide P. O. Box 2612 Lilongwe	Soya Beans ,Groundnuts, Sunflowers and Maize	Good
Rab Processors Maselema P. O. Box 5338 Blantyre	Ground nuts, Sunflower and Soya Beans	Excellent
Agricultural Trading Company P. O. Box 40038 Lilongwe	Agricultural inputs and pest controls	Good
Export Trading Company LTD P. O. Box 162 Lilongwe	Soya Beans and Groundnuts	Good