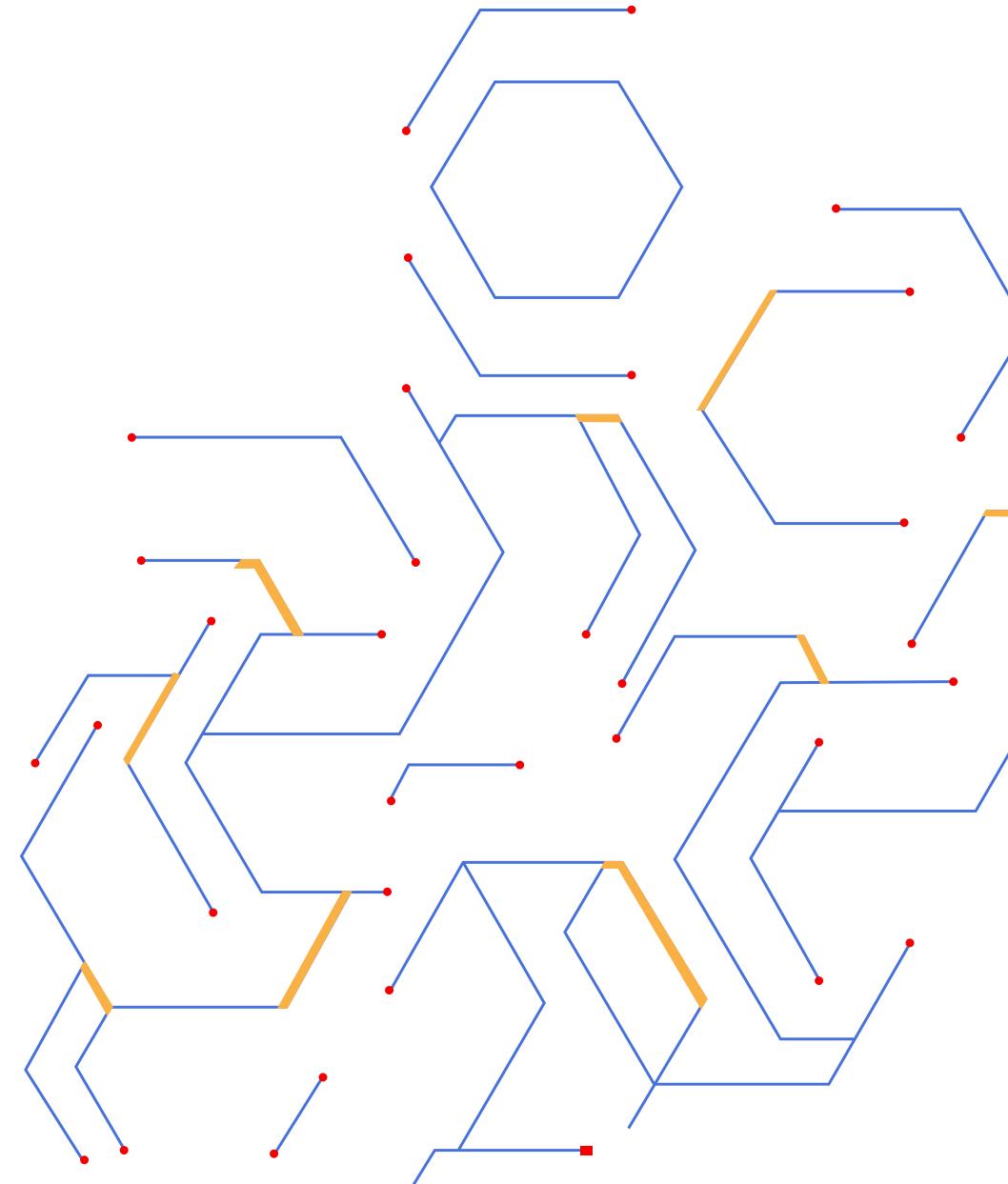




aiNions Overview



PROGRAMS are foundational to enterprise success!

- Programs are high-priority “Initiatives”
- Drive growth, change, growth, compliance
- Cross-functional in nature
- Across industries IT, BFSI, Construction, Manufacturing ...

Programs vary in function, scope & impact

Strategic Programs

- Product/Service Development & Launch
- Growth & Market Expansion
- Org transformation & Change
- Technology & Infrastructure

Operational Programs

- Human Resources & Talent
- Operations & Supply Chain
- Financial & Compliance
- Business development

Enterprises invest heavily on Program Management

- Program Managers are accountable for success of Programs
- 16.5M Program Managers across industries globally
- US\$ \$1.4T is the total annual spend on program manager salaries

Program execution still a challenge!

- Program Managers are accountable for success of Programs
- And Enterprises invest heavily on Program Management
- However, only 35% of programs are deemed successful worldwide
- And, only 31% of programs are On-Time and within Budget

Poor Program Management is the primary cause for Program Failures

Inconsistent execution

Bandwidth challenges

Weak follow ups and dependency management

Poor risk and change management

Fragmented workflows

Knowledge loss largely due to attrition

Poor organizational learning

What do Enterprises need for Effective Program Management?

PROGRAM MANAGER WHO IS

- An Orchestrator integrating cross functional teams
- A Stickler to commitments and timelines
- A relentless Problem Solver & Escalator
- A proactive Risk & Change Navigator
- An exceptional Communicator
- A continuous Learner

aiNions Transforming Program Management for Enterprise Success

aiNions Mission: Create a new breed of “AI Program Managers” that significantly enhance Program Management capabilities in enterprises

Introducing “**NIONS**” - Our intelligent, human-like, and responsibly autonomous AI Program managers

Our Plan : Deliver industry specific Nions in a phased manner starting with Software Industry

Nion a Distinct Category

- is *not* just a software; but **work** as software
- is *not* a Tool; but an **employee** like; ex: there is **no separate UI** for Nion
- is *not* a competition to any tool; but **uses enterprise tools & systems** to achieve program goals
- is *not* a Platform; but an **end to end solve** for an enterprise

Nion coming to life in an enterprise

- **hired** by the authorized personnel and assigned to a manager
- **onboarded** into the organization - assigned a role, manager, email
- **inducted** into the assigned program – product, process, org, plan, trackers ...
- **enabled** with access to program tools – Jira, SFA, Slack, Teams, Chat ...
- **introduced** to the team
- **performs** the assigned role. Nions Manager provides the over sight (human in the middle flow)
- **learns** continuously and applies

Introducing Nion for Software Industry

- is knowledgeable about program management practices, certified PMP, Scrum Master, Prince2
- can play **multiple roles** such as **Product Release Management, Scrum Master, Software Project Management, Customer Implementations ..**
- End to end Program Management – Planning, Tracking, Reporting, Analysis and other capabilities
- is not a tool but operates like a human colleague with superior and consistent execution
- will embed into your organization and take ownership, not just assist.
- is always-on, context-aware, reliable & tireless, and continuously learning.

First role : Nion as Software Release Manager

- Release Planning & Tracking
- Manages Issues, Risks, Change, Actions, Dependencies
- Cross-functional (product, tech, sales, marketing, support ..) engagement
- Communication, Status Reporting, Escalations
- Post Release Analysis
- Uses enterprise tools – Jira, Slack, outlook, teams ..
- Engages through email, chat, VC
- Uses organization process
- Learns & improves continuously

Actions Nion will *not* be performing

- Strategic Trade-offs – lacks judgement to prioritize across multiple business goals
- Ethical judgement – cannot assess moral or cultural implications of decisions
- Messy Problem solving – weak at resolving people conflicts
- Change Leadership – cannot coach, motivate or manage team

Nion delivers significant benefits

- Improved program success
- Improved consistency, efficiency, productivity and quality of execution
- Preserves Organizational Memory – no attrition risk
- Free human bandwidth for strategy

Nion Built for Global Market with PMF in India

- Unique space where India PMF is same as global.
- Large number of IT enterprises
- Large pool of Program Managers, including practitioners of US companies

aiNions Team decades of startup, tech, business dev experience

Kumar Sudarsan – CEO & Co-Founder

- Co-founder of Qwiksilver (backed by Accel, Helion, Amazon & acquired by Pine Labs)
- 32+ years in IT and enterprise software
- M.Sc. Mathematics, B.E. CS – BITS Pilani

Rangan Sen – CTO & Co-Founder

- Ex-Head of Architecture, SymphonyAI, startup founder, Yahoo!, Amazon
- 27+ years in scalable systems and GenAI
- M.E. EE – IISc Bangalore

Adithya Chandrashekhar – Head of Product & Co-Founder

- Ex-Director of Product, Truecaller, Qwiksilver
- 18+ years in product and tech
- MBA – SMU, B.E. CS – VTU

Suryanarayanan B – Board Director

- Ex-Director, Intel; Kinara.ai
- 30+ years in BD and GTM
- IIM Kozhikode alumnus

Thirumalesh C – Advisor

- Ex-CPO, Qwiksilver, Hyperion, IBM
- 25+ years in product and tech
- B.E. ECE – NITK Surathkal

ai**N**ions