

# KOUSHIK KHAN

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## SUMMARY

A data scientist with a master's degree in Statistics and 9 years of hands-on experience in both developing data-driven products and consulting. Proficient in data science, machine learning, and deep learning techniques, with a strong focus on predictive modelling and natural language processing applications. Demonstrated leadership capabilities through managing cross-functional teams, mentoring junior data scientists, and driving strategic initiatives. Eager to leverage my expertise and leadership skills in a dynamic professional environment to lead innovative projects and achieve exceptional results.

## WORK EXPERIENCE

### Principal Data Scientist

August 2021 - Till Date

S&P Global Market Intelligence

Bangalore, India

- Leading a team to develop & maintain essential predictive models and DevOps pipelines for maritime supply chain & emission products.
- Building a time series model using deep learning to **forecast fuel oil consumption** for container ships, thereby estimating  $CO_2$  emission.
- Engineered a LLM-based application to detect potentially risky bill-of-lading documents by identifying dual-use-goods, thereby **reducing trade financing risk** and **expediting financial decision making processes** by  $\sim 13\%$ .
- Crafted & operationalized a dashboard by enriching the PIERS bill of lading dataset, **highlighting emissions by journey and commodity for container vessels** on quarterly basis helping the ship owners.
- Made a large portion of ETL codebase cloud ready, achieved  $\sim 15\%$  **higher revenue** with  $\sim 40\%$  **less manual efforts**.

Methods & tech stacks used: Statistics, Machine Learning, Deep Learning, LLM, Python, PowerBI, DevOps, AWS

### Data Scientist

October 2016 - July 2021

IBM India Pvt. Ltd.

Bangalore, India

- Engineered a tool to streamline tech support ticket analysis using NLP & deep learning, **expedited resolution** by  $15\%$ .
- Accomplished an average **10% sales growth**, across markets, using **market-mix-model** derived from sales and advertisement data.
- Built a contextual search engine with a FAQ dataset using latent semantic indexing, **boosted customer satisfaction** by  $20\%$ .
- Designed an automated vehicle diagnostic tool by refining BERT model using transcribed call logs, **reduced false claims** by  $10\%$ .
- Developed a recommender system for the Indonesian market, leading to **5% increase in sales** for breakfast items in local stores.

Methods & tech stacks used: SVD, Deep learning for NLP, Machine Learning, PyTorch, TensorFlow, Docker, REST API

### Data Analyst

October 2015 - August 2016

BCausE Enterprise Pvt. Ltd.

Noida, India

- Collaborated on identifying potential consumers for an in-house product by developing a customer segmentation model.
- Crafted dashboards simplifying monthly report generation, depicting consumer activities, **reduced manual efforts** by  $13\%$
- Deployed automation tools to scrap customer reviews periodically for the product, helped in upstream jobs.

Methods & tech stacks used: Clustering, MongoDB, Python, R Shiny

## KEY SKILLS

- Programming Languages:** SQL, Python, R
- Tools & Technologies:** PySpark, PyTorch, Power BI, AWS, Docker, REST API, CI/CD, Azure DevOps, Linux
- Data Science:** Statistical Modeling, Machine Learning, Deep Learning, Natural Language Processing

## EDUCATION

- M.Sc, Statistics:** (CGPA 8.43), Visva Bharati University, West Bengal, India 2013 - 2015
- B.Sc, Statistics:** (CGPA 8.26), Visva Bharati University, West Bengal, India 2010 - 2013

## CERTIFICATIONS

- Microsoft Certified: Azure Fundamentals [↗](#)
- Microsoft Certified: Azure Data Scientist Associate [↗](#)
- Microsoft Certified: Azure AI Fundamentals

## EXTRA-CURRICULAR ACTIVITIES

- Working as a data science trainer with Intellipaat [↗](#)